

## Right strategy, right time, right platform

DREP2 is the only opportunistic fund embedded within a fully integrated real estate platform focused on the Australian market.

## Opportune time in the cycle to invest

Best vintages shown to follow periods of dislocation.

## Strong pipeline of attractive opportunities

Living and Logistics are priority focus sectors.
Two investments secured and another under exclusive due diligence.

# Continued momentum in equity raising

Fundraising period closes mid-year 2025.

### DREP2 - Open for investment

Final opportunity to invest - Final close scheduled for mid-year 2025 - 15% target return p.a. (net equity IRR)

\$470m raised

\$1bn hard cap

#### DREP1 - Closed for investment

First fund in the Series

\$300m target

\$475m raised

Fully deployed

### Capitalising on market disruption and dislocation

Dexus Real Estate Partnership 2 (DREP2) is a closed-end fund, targeting unlisted Australian real estate opportunities. This is the second in the DREP fund series, following DREP1 which launched in 2021.

Like the first fund, DREP2 aims to deliver enhanced returns by investing throughout the capital structure in situations ranging from distress to growth, with the fund positioned and competing for investment opportunities as a provider of both capital and capability. Leveraging the strength of the Dexus platform, DREP2's strategy is to identify and manage investment opportunities across all Australian real estate sectors.

## Breadth of investment opportunities



DREP1 & DREP2; repositioning a B Grade office building into purpose-built student accommodation.

Leveraging Dexus' deep sector expertise in development, infrastructure and asset management.



Creating value through re-zoning or conversion to a higher value use, refurbishment and re-leasing. Targeting opportunities which

Targeting opportunities which demand Dexus's deep real asset capability.



Targeting lending where traditional sources of capital are unable or unwilling to fund.

New loans, refinance or purchase of performing loans underpinned by property.



Acquisition of assets through administration, receivership or forced sale.

Purchase of non-performing loans underpinned by property.

## Continued investment momentum and a healthy pipeline for DREP2

Two investments secured and another under exclusive due diligence

#### 41 George Street, Brisbane, QLD **Investment: DREP1 & DREP2** Sector: Purpose built student accommodation (PBSA) Strategy: Development 3mins walk to QUT Brisbanes' second largest university **Economic interest** The redevelopment of a 27-Storey office building Strong demand Expected with superior location and competition uncertainty **PBSA** Conversion into 1,182 beds Generous amenity Exceeding benchmarks, including a gym, yoga rooms, cinema, games and kitchen areas



#### The Merewether, NSW

Sector: Residential - Retirement living

Strategy: Development

#### Targeted outbound origination

Driven by macro-economic themes: aging population and residential undersupply

#### Strong risk-adjusted returns

Transaction delivers based on no planning risk, no direct competition and fixed price D & C contracts in place

#### **Equity investment**

~180 apartment seniors living project

#### High-end residences

A mix of 1,2 and 3-bedroom luxury apartments targeting over-55s, featuring high-end finishes and resort-style facilities



#### **Industrial opportunity**

Industrial land Sector: (assuming rezoning)

Repositioning Strategy:

#### 46ha parcel of land

Tightly held land

#### Rezoning is expected to generate significant valuation uplift

capacity to unlock c200,000sqm of prime grade industrial product

#### Leveraging Dexus's expertise

Teams work together across sectors to drive the rezoning process

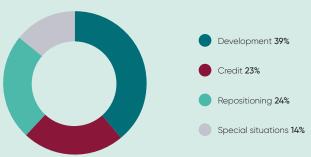


## Snapshot of Dexus Real Estate Partnership 1

## DREP series spotlight - DREP1

- DREP1 was the first fund launched in 2021 and raised \$475m of equity commitments, above the targeted capital commitment of \$300m
- Strong pipeline supported by extensive access to information, acquisition and leasing deal flow to identify unique investment opportunities
- 15 investments contracted with diversification across investment strategies and real estate sub-sectors<sup>4</sup>





## **DREP1 strategies in action**

**Sector:** Residential apartments **Strategy:** Special situations

Opportunity:

- Off-the-plan buyers of residential apartments defaulted, failing to settle the purchase when construction completed
- DREP1 acquired a portfolio of these completed apartments at a material discount to current market values
- This opportunity is reinforced by strong macro tailwinds, supporting projected demand along with constrained supply of residential apartments due to below-trend construction starts in recent years
- The strategy is to initially lease the apartments into a market with low vacancy before a periodic sell down

**Sector:** Healthcare **Strategy:** Repositioning

Opportunity:

- Leveraged existing relationships for exclusive, off-market 100% acquisition of a medical centre located 650m from a major local hospital
- The medical centre has been undermanaged with a large portion of the site undeveloped
- A number of repositioning initiatives leveraging Dexus's broad property capability are planned and being pursued, including further development and increased leasing to reposition as an institutional grade healthcare asset for future sale

### **Partner with Dexus**

#### Specialist expertise backed by platform strength and scale

Dexus has a depth of enhanced return experience through a combination of reposition to sell, develop to sell and higher value use strategies. DREP2 offers **direct access** to Dexus's enhanced returns capabilities not otherwise available to its unlisted investors<sup>1</sup>.

Dexus creates value by combining platform strength and scale with an entrepreneurial approach to originating unique and timely opportunities.

The business is highly attuned to the dynamics of the market with a vertically integrated platform and in-house core skill sets across leasing, development, transactions and management – all key contributors to the success of the trading business.

#### Our trading track record since FY12

30%

Average unlevered property IRR<sup>2</sup>

\$556m

Trading profits realised pre-tax<sup>3</sup>

23

Trading properties sold and settled

<sup>1.</sup> This section sets out the historical performance of Dexus in relation to trading assets. It is not a guarantee of future performance.

<sup>2.</sup> IRR represents an average of asset-level pre-tax returns from project commencement until settlement on realisation, covering the period between FY12 and HY25.

<sup>3.</sup> Trading profits pre-tax.

<sup>4.</sup> As at December 2024 based off the DREP1 total equity allocated. One of the investments is subject to settlement...

Dexus (ASX: DXS) is a leading Australasian fully integrated real asset group, managing a high-quality Australasian real estate and infrastructure portfolio valued at \$53.4 billion.

### Why invest with Dexus?

#### **Experience translates to performance**

As a long-term owner and manager of real estate and infrastructure with over 900 property and infrastructure specialists, our extensive knowledge base and network in Australia enables us to unearth unique investment opportunities.

## Scale, resilience, outperformance

#### The Dexus difference

At Dexus, we invest capital alongside our partners, aligning interests and drawing strength from our operational expertise.

Our strong track record of delivering consistent investor returns has built our history of outperformance against sector and index benchmarks.

Our scale enables diverse product investment opportunities, and capacity to invest in people, systems and technologies that elevate the customer experience and deliver enhanced returns.

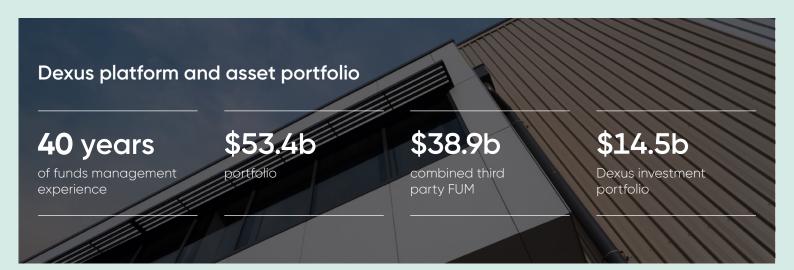
## Why invest in Australia?

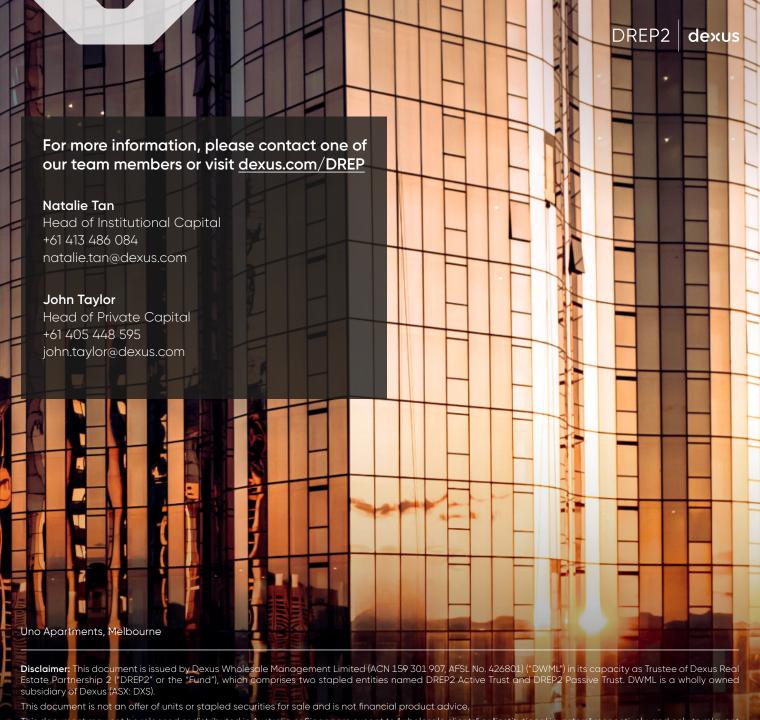
#### Deliberate focus creates unique advantage

Australia is one of the strongest performing economies in the world for investors, and at Dexus, we have honed our strategic approach to harness this investment potential.

## Long term underlying fundamentals support continued growth

- Leading OECD population growth rates1
- Highly skilled workforce
- GDP growth set to outperform G7 countries 2022 to 2032<sup>1</sup>
- One of the world's largest superannuation markets<sup>1</sup>
- Demonstrated high degree of liquidity in the real assets secondary market over the long term
- Low risk regulatory environment
- Low sovereign risk and strong legal framework





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