

















APN REGIONAL PROPERTY FUND QUARTERLY UPDATE

31 DECEMBER 2020

APN | Property Group

Highlights and summary

- Independent valuation outcome was an uplift of 27%* to \$66.0 million:
 - Strong leasing outcomes following capex upgrades and active leasing campaign has improved the medium-term cash flow
 - Occupancy remains high at 96%
 - Continued demand for high quality assets have resulted in yield expectations falling, and as a result the cap rate reduced from 7 25% to 6 00%
- Net Asset Value increased 34% to \$1.8822 per unit
- Cash collections of 99% rent relief limited to ground floor café
- Loan to Value has decreased to 28%, largely a function of the valuation increasing and borrowings remaining relatively steady
- High levels of leasing activity secured ~60% of short-to-medium term cash flow and increased the weighted average lease expiry (WALE) from 3.0 to 4.1 years:
 - Nine Entertainment will move to Level 3, 26 HSD (1,000 sqm) on a five-year lease
 - New lease with QBE finalised occupation to increase from 1,000 sqm to 1,470 sqm and committed to October 2028
 - Management International Hotels secured for 57 sqm ground floor tenancy on a two-year lease agreement
- Capital projects underway include replacing the lifts within 26 Honeysuckle Drive, as we continue to maintain the quality and reputation of the building in the market

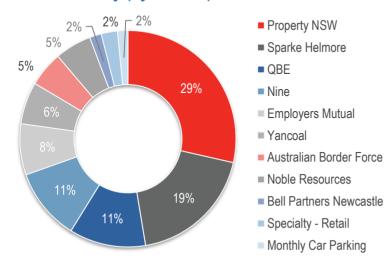
| Fund and property metrics – 3 | 1 December 2021 |
|-------------------------------|---------------------------|
| Net Asset Value (NAV) | 1 \$1.8822 per unit |
| Property portfolio value | \$66.00m (6.00% cap rate) |
| Loan to Value ratio | 1 28% |
| Interest Cover Ratio (ICR) | 7.3x |
| Weighted Average Lease Expiry | 4.1 years (by income) |
| Portfolio occupancy | 96% |
| Annual distribution | - 10.20 cents per unit |
| Annual yield (to NAV) | 5.4% |
| Distribution payments | Monthly |
| Fund Maturity | 30 June 2024 |



*Increase calculated from last independent valuation completed in Jan 2019 of \$51.8m

Fund information and history

Tenant diversity (by income)



30% 11% 5% 3% FY21 FY22 FY23 FY24 FY25 FY26+

Historical unit values

| Date | NAV per unit |
|------------------|--------------|
| 31 December 2020 | \$1.8822 |
| 30 June 2020 | \$1.4037 |
| 31 December 2019 | \$1.4062 |
| 30 June 2019 | \$1.3970 |

Important information / dates

| | Unit price revaluation | Changes to Net Asset Value per unit are advised following the completion of the audited Annual and Half-Yearly financial reports. Please see the 'Historical Unit Values' table within this update for the latest NAV. |
|--|------------------------|--|
| | Distribution payment | Accruing at the end of each month. Payment is made on the 10th day following month's end unless that day is a non-business day in which case the distribution will be paid on the following business day. |
| | Distribution statement | Dispatched at the time of payment. |
| | Tax statement | Dispatched annually (by end of August). |

Investment team members

Tom Forrest – Fund Manager, Direct Property Alex Abell – Head of Direct Property

APN Property Group

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