

Dexus

Media Release



31 January 2023

Dexus opens Singapore office and appoints Head of Distribution, Asia

Dexus today announced the opening of a new office in Singapore and appointment of Brian (Pyeongwoon) Kwon as Head of Distribution, Asia.

The Singapore office will support the growth of Dexus's funds business and its expanding relationships across the region in an environment where Australasian real asset investments continue to be attractive to international capital partners.

Dexus CEO Darren Steinberg said: "Having a permanent presence in Singapore will help us grow and manage our client relationships in Asia more effectively. This is an important step as we look to expand our investor footprint across Asia in the real asset sector."

Executive General Manager Funds Management Deborah Coakley said: "The appointment of Brian as a dedicated Asia-focused and Asia-based executive enhances our capability to better service our existing and future Asia-based clients.

"Brian is fluent in both Korean and English and has strong relationships in the region, with a track record of securing equity for a diverse range of funds.

"His appointment will support our existing clients, including investors in the Community Infrastructure Fund (CommIF) which will transfer to Dexus as part of the Collimate Capital transaction."

Previously based in Seoul, Korea, Mr Kwon was a Senior Coverage Specialist at DWS Korea, a Director at Natixis Investment Managers, Global Alternative Investment Team Vice President at Hanwha Asset Management and Senior Manager Asset Management at Macquarie.

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About Dexus

Dexus (ASX: DXS) is one of Australia's leading fully integrated real asset groups, managing a high-quality Australasian real estate and infrastructure portfolio valued at \$62.7 billion (pro forma post completion of the Collimate Capital acquisition). We believe that the strength and quality of our relationships will always be central to our success and are deeply committed to working with our customers to provide spaces that engage and inspire. We directly own \$18.4 billion of office, industrial, healthcare and infrastructure assets and investments. We manage a further \$44.3 billion of investments in our funds management business (pro forma post completion of the Collimate Capital acquisition) which provides third party capital with exposure to quality sector specific and diversified real asset products. The funds within this business have a strong track record of delivering outperformance and benefit from Dexus's capabilities. The group's \$17.7 billion development pipeline provides the opportunity to grow both portfolios and enhance future returns. We consider sustainability (ESG) to be an integral part of our business with the objectives of Leading Cities, Future Enabled Customers, Strong Communities, Thriving People and an Enriched Environment supporting our overarching goal of Sustained Value. Dexus is listed on the Australian Securities Exchange and is supported by more than 29,000 investors from 24 countries. With over 35 years of expertise in property investment, funds management, asset management and development, we have a proven track record in capital and risk management and delivering superior risk-adjusted returns for investors. www.dexus.com

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