

DEXUS Property Group

Media release

9 November 2013

DEXUS celebrates 20 years of Excellence in Agency Awards

DEXUS Property Group tonight celebrated the 20th year of hosting its Excellence in Agency Annual Awards, the property industry's premier event that recognises the outstanding achievements of the real estate community.

DEXUS CEO, Darren Steinberg said: "These awards recognise the effort of agencies and individual agents in helping to drive results for our business and our third party partners in what has been a productive year for DEXUS. We appreciate the effort of everyone who has contributed to last year's results and look forward to working together this year to continue achieving excellent outcomes."

Six awards were presented on the night with all the winners involved in specific leasing transactions or acquisitions that were successfully concluded on behalf of DEXUS over the 2013 financial year.

The award winners were:

- **2013 Office Agency of the Year Award:** Colliers International Sydney, for securing 12 leasing deals across a total of 17,500 square metres of office space
- **2013 Industrial Agency of the Year Award:** CBRE Parramatta, for the pre-leasing and leasing of over 43,500 square metres of industrial space in outer western Sydney and leasing long-term vacancies in Sydney's Inner West
- **2013 Office Agent of the Year Award:** James Pappas, Knight Frank, for securing two new tenants at 360 Collins Street, Melbourne across 4,900 square metres
- **2013 Industrial Agent of the Year Award:** Greg Pike, CBRE Parramatta, for securing two new tenants at 57 Templar Road, Erskine Park across 9,025 square metres, securing a new tenant at Quarry at Greystanes, Sydney across 4,000 square metres and securing two new tenants at Kings Park Industrial Estate across 6,400 square metres
- **2013 Transaction of the Year Award:** Joshua Charles, CBRE and Michael Fenton, Jones Lang LaSalle (joint winners), for assisting in the acquisition of 4 Inglis Road, Ingleburn

Celebrating the Excellence in Agency Awards' 20th anniversary, a new award category was introduced, recognising the role of tenant advocates for diligently representing their clients while helping to facilitate a relationship with DEXUS. The inaugural winner of the 2013 Tenant Advocate of the Year Award was Simon Crouch, Colliers International.

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About DEXUS

DEXUS Property Group (DEXUS) is one of Australia's leading real estate groups, investing directly in high quality Australian office and industrial properties. With over \$13 billion of assets under management, DEXUS also actively manages office, industrial and retail properties located in key Australian markets on behalf of third party capital partners. DEXUS manages an office portfolio of over 900,000 square metres across Sydney, Melbourne, Brisbane and Perth and is one of the largest institutional owners of office buildings in the Sydney CBD, Australia's largest office market. DEXUS is a Top 50 entity by market capitalisation listed on the Australian Securities Exchange under the stock market trading code 'DXS' and is supported by more than 18,000 investors from 15 countries. With over 25 years of experience in commercial property investment, development and asset management, DEXUS has a proven track record in capital and risk management, providing service excellence to tenants and delivering superior risk-adjusted returns to investors. www.dexus.com

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