2013 COMBINED FINANCIAL STATEMENTS





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# **2013** DEXUS Industrial Trust (ARSN 090 879 137)

Financial Report 30 June 2013



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DEXUS Property Group (DXS) (ASX Code: DXS) consists of DEXUS Diversified Trust (DDF), DEXUS Industrial Trust (DIT), DEXUS Office Trust (DOT) and DEXUS Operations Trust (DXO), collectively known as DXS or the Group.

Under Australian Accounting Standards, DDF has been deemed the parent entity for accounting purposes. Therefore the DDF consolidated Financial Statements include all entities forming part of DXS. The DDF consolidated Financial Statements are presented in separate Financial Statements.

All ASX and media releases, Financial Statements and other information are available on our website: <a href="http://www.dexus.com">www.dexus.com</a>

The Directors of DEXUS Funds Management Limited (DXFM) as Responsible Entity of DEXUS Industrial Trust present their Directors' Report together with the consolidated Financial Statements for the year ended 30 June 2013. The consolidated Financial Statements represents DEXUS Industrial Trust and its consolidated entities (DIT or the Trust).

The Trust together with DEXUS Diversified Trust (DDF), DEXUS Office Trust (DOT) and DEXUS Operations Trust (DXO) form the DEXUS Property Group (DXS or the Group) stapled security.

#### 1 Directors and Secretaries

#### 1.1 Directors

The following persons were Directors of DXFM at all times during the year and to the date of this Directors' Report, unless otherwise stated:

Directors	Appointed
Christopher T Beare	4 August 2004
Elizabeth A Alexander, AM	1 January 2005
Barry R Brownjohn	1 January 2005
John C Conde, AO	29 April 2009
Tonianne Dwyer	24 August 2011
Stewart F Ewen, OAM	4 August 2004
Craig D Mitchell	12 February 2013
W Richard Sheppard	1 January 2012
Darren J Steinberg	1 March 2012
Peter B St George	29 April 2009

Particulars of the qualifications, experience and special responsibilities of the Directors at the date of this Directors' Report are set out in the Board of Directors section of the DEXUS Property Group Annual Report and form part of this Directors' Report.

#### 1.2 Company Secretaries

The names and details of the Company Secretaries of DXFM as at 30 June 2013 are as follows:

#### Tanya L Cox MBA MAICD FCSA FCIS Appointed: 1 October 2004

Tanya is the Executive General Manager, Property Services and Chief Operating Officer of DEXUS Property Group and is responsible for the tenant and client service delivery model, sustainability practices, information technology solutions and company secretarial services across the Group.

Tanya has over 25 years' experience in the finance industry. Prior to joining DEXUS in July 2003, Tanya held various general management positions over the previous 15 years, including Director and Chief Operating Officer of NM Rothschild & Sons (Australia) Ltd and General Manager, Finance, Operations and IT for Bank of New Zealand (Australia). Tanya is a Director of Low Carbon Australia Limited, Australian Athletes With a Disability Limited and a number of not-for-profit organisations.

Tanya is a member of the Australian Institute of Company Directors and a fellow of the Institute of Chartered Secretaries of Australia.

Tanya has an MBA from the Australian Graduate School of Management, a Diploma in Applied Corporate Governance and was a finalist in the 2005 NSW Telstra Business Woman of the year awards.

#### 1 Directors and Secretaries (continued)

#### 1.2 Company Secretaries (continued)

#### John C Easy B Comm LLB FCSA FCIS

Appointed: 1 July 2005

John is the General Counsel and Company Secretary of all DEXUS Group companies and is responsible for the legal function and compliance, risk and governance systems and practices across the Group.

During his time with the Group, John has been involved in the establishment and public listing of Deutsche Office Trust, the acquisition of the Paladin and AXA property portfolios, and subsequent stapling and creation of DEXUS Property Group.

Prior to joining DEXUS in November 1997, John was employed as a senior associate in the commercial property/funds management practices of law firms Allens Arthur Robinson and Gilbert & Tobin. John graduated from the University of New South Wales with Bachelor of Laws and Bachelor of Commerce (Major in Economics) degrees. John is a Fellow Member of the Institute of Chartered Secretaries of Australia.

John is a member of the Board Compliance Committee and Chair of the Continuous Disclosure Committee.

#### 2 Attendance of Directors at Board meetings and Board Committee meetings

The number of Directors' meetings held during the year and each Director's attendance at those meetings is set out in the table below. The Directors met nine times during the year. Eight Board meetings were main meetings and one meeting was held to consider specific business.

	Main meetings held	Main meetings attended	Specific meetings held	Specific meetings attended
Christopher T Beare	8	8	1	1
Elizabeth A Alexander, AM	8	8	1	1
Barry R Brownjohn	8	8	1	1
John C Conde, AO	8	8	1	1
Tonianne Dwyer	8	8	1	1
Stewart F Ewen, OAM	8	8	1	1
Craig D Mitchell <sup>1</sup>	3	3	-	-
W Richard Sheppard	8	8	1	1
Darren J Steinberg	8	8	1	1
Peter B St George	8	8	1	1

1 Directorship commenced 12 February 2013

#### 2 Attendance of Directors at Board meetings and Board Committee meetings (continued)

Special meetings are held at a time to enable the maximum number of Directors to attend and are generally held to consider specific items that cannot be held over to the next scheduled main meeting.

The table below sets out the number of Board Committee meetings held during the year for the Committees in place at the end of the year and each Director's attendance at those meetings.

	Board Au	dit, Risk &				omination, nuneration		
		stainability Committee		Compliance Committee		overnance Committee		rd Finance Committee
	held	attended	held	attended	held	attended	held	attended
Christopher T Beare	-	-	-	-	6	6	4	4
Elizabeth A Alexander, AM	4	4	-	-	-	-	-	-
Barry R Brownjohn	4	4	-	-	-	-	-	-
John C Conde, AO	-	-	-	-	6	6	-	-
Tonianne Dwyer	-	-	4	4	-	-	-	-
Stewart F Ewen, OAM	-	-	-	-	6	6	-	-
W Richard Sheppard	4	4	-	-	-	-	4	4
Peter B St George	-	-	-	-	-	-	4	4

# 3 Directors' relevant interests

The relevant interests of each Director in DXS stapled securities as at the date of this Directors' Report are shown below:

Directors	No. of securities
Christopher T Beare	100,000
Elizabeth A Alexander, AM	100,000
Barry R Brownjohn	50,000
John C Conde, AO	100,000
Tonianne Dwyer	100,000
Stewart F Ewen, OAM	100,000
Craig D Mitchell	539,782 <sup>1</sup>
W Richard Sheppard	100,000
Darren J Steinberg	453,417 <sup>1</sup>
Peter B St George	104,000

1 Performance Rights granted under the 2012 Transitional Performance Rights Plan.

# 4 Directors' directorships in other listed entities

The following table sets out directorships of other listed entities, not including DXFM, held by the Directors at any time in the three years immediately prior to the end of the year, and the period for which each directorship was held:

Director	Company	Date appointed	Date resigned
Christopher T Beare	Mnemon Group Limited	6 November 2009	27 May 2013
Elizabeth A Alexander, AM	CSL Limited	12 July 1991	19 October 2011
John C Conde, AO	Whitehaven Coal Limited	3 May 2007	
	Cooper Energy Limited	25 February 2013	
Tonianne Dwyer	Cardno Limited	25 June 2012	
W Richard Sheppard	Echo Entertainment Group	21 November 2012	
Peter B St George	Boart Longyear Limited	21 February 2007	21 May 2013
	First Quantum Minerals Limited <sup>1</sup>	20 October 2003	

1 Listed for trading on the Toronto Stock Exchange in Canada and the London Stock Exchange in the United Kingdom.

# 5 Principal activities

During the year the principal activity of the Trust was investment in real estate assets. There were no significant changes in the nature of the Trust's activities during the year.

# 6 Review and results of operations

The results for the year ended 30 June 2013 were:

- profit attributable to unitholders was \$100.1 million (2012: \$52.9 million loss);
- total assets were \$1,095.8 million (2012: \$1,534.8 million); and
- net assets were \$720.2 million (2012: \$664.2 million).

A review of the results, financial position and operations of the Group, of which the Trust forms part thereof, is set out in the Operating and Financial Review of the DEXUS Property Group Annual Report and forms part of this Directors' Report. Refer to the Chief Executive Officer's report of the DEXUS Property Group 2013 Annual Review for further information.

# 7 Likely developments and expected results of operations

In the opinion of the Directors, disclosure of any further information regarding business strategies and the future developments or results of the Trust, other than the information already outlined in this Directors' Report or the Financial Statements accompanying this Directors' Report would be unreasonably prejudicial to the Trust.

# 8 Significant changes in the state of affairs

The Directors are not aware of any matter or circumstance, not otherwise dealt with in this Directors' Report or the Financial Statements that has significantly or may significantly affect the operations of the Trust, the results of those operations, or the state of the Trust's affairs in future financial years.

# 9 Matters subsequent to the end of the financial year

Since the end of the financial year the Directors are not aware of any matter or circumstance not otherwise dealt with in this Directors' Report or the Financial Statements that has significantly or may significantly affect the operations of the Trust, the results of those operations, or the state of the Trust's affairs in future financial years.

# **10 Distributions**

Distributions paid or payable by the Trust for the year ended 30 June 2013 are outlined in note 24 of the Notes to the Financial Statements and form part of this Directors' Report.

#### 11 DXFM's fees and associate interests

Details of fees paid or payable by the Trust to DXFM for the year ended 30 June 2013 are outlined in note 29 of the Notes to the Financial Statements and form part of this Directors' Report.

The number of interests in the Trust held by DXFM or its associates as at the end of the financial year were nil (2012: nil).

#### 12 Units on issue

The movement in units on issue in the Trust during the year and the number of units on issue as at 30 June 2013 are detailed in note 22 of the Notes to the Financial Statements and form part of this Directors' Report.

With the exception of performance rights which are discussed in detail in the Remuneration Report, the Trust did not have any options on issue as at 30 June 2013 (2012: nil).

#### **13 Environmental regulation**

DXS senior management, through its Board Audit, Risk & Sustainability Committee, oversee the policies, procedures and systems that have been implemented to ensure the adequacy of its environmental risk management practices. It is the opinion of this Committee that adequate systems are in place for the management of its environmental responsibilities and compliance with its various licence requirements and regulations. Further, the Committee is not aware of any material breaches of these requirements.

#### 14 Indemnification and insurance

The insurance premium for a policy of insurance indemnifying Directors, officers and others (as defined in the relevant policy of insurance) is paid by DXH.

PricewaterhouseCoopers (PwC or the Auditor), is indemnified out of the assets of the Trust pursuant to the DEXUS Specific Terms of Business agreed for all engagements with PwC, to the extent that the Trust inappropriately uses or discloses a report prepared by PwC. The Auditor, PwC, is not indemnified for the provision of services where such an indemnification is prohibited by the *Corporations Act 2001*.

#### 15 Audit

#### 15.1 Auditor

PricewaterhouseCoopers continues in office in accordance with section 327 of the Corporations Act 2001.

#### 15.2 Non-audit services

The Trust may decide to employ the Auditor on assignments, in addition to their statutory audit duties, where the Auditor's expertise and experience with the Trust and/or DXS are important.

Details of the amounts paid or payable to the Auditor, for audit and non-audit services provided during the year, are set out in note 7 of the Notes to the Financial Statements.

The Board Audit, Risk & Sustainability Committee is satisfied that the provision of non-audit services provided during the year by the Auditor (or by another person or firm on the Auditor's behalf) is compatible with the standard of independence for auditors imposed by the *Corporations Act 2001*.

The reasons for the Directors being satisfied are:

- a Charter of Audit Independence provides guidelines under which the Auditor may be engaged to provide nonaudit services without impairing the Auditor's objectivity or independence.
- the Charter states that the Auditor will not provide services where the Auditor may be required to review or audit its own work, including:
  - the preparation of tax provisions, accounting records and financial statements;
  - the design, implementation and operation of information technology systems;
  - the design and implementation of internal accounting and risk management controls;
  - conducting valuation, actuarial or legal services;
  - consultancy services that include direct involvement in management decision making functions;
  - investment banking, borrowing, dealing or advisory services;

#### 15 Audit (continued)

#### 15.2 Non-audit services (continued)

- acting as trustee, executor or administrator of trust or estate;
- prospectus independent expert reports and being a member of the due diligence committee; and
- providing internal audit services.
- the Board Audit, Risk & Sustainability Committee regularly reviews the performance and independence of the Auditor and whether the independence of this function has been maintained having regard to the provision of non-audit services. The Auditor has provided a written declaration to the Board regarding its independence at each reporting period and Board Audit, Risk & Sustainability Committee approval is required before the engagement of the Auditor to perform any non-audit service for a fee in excess of \$100,000.

The above Directors' statements are in accordance with the advice received from the Board Audit, Risk & Sustainability Committee.

#### 15.3 Auditor's Independence Declaration

A copy of the Auditor's Independence Declaration as required under section 307C of the *Corporations Act 2001* is set out on page 7 and forms part of this Directors' Report.

#### 16 Corporate governance

DXFM's Corporate Governance Statement is set out in a separate section of the DEXUS Property Group Annual Report and forms part of this Directors' Report.

#### 17 Rounding of amounts and currency

The Trust is a registered scheme of the kind referred to in Class Order 98/0100, issued by the Australian Securities & Investments Commission, relating to the rounding off of amounts in this Directors' Report and the Financial Statements. Amounts in this Directors' Report and the Financial Statements have been rounded off in accordance with that Class Order to the nearest thousand dollars, unless otherwise indicated. All figures in this Directors' Report and the Financial Statements, except where otherwise stated, are expressed in Australian dollars.

#### 18 Management representation

The Chief Executive Officer and Chief Financial Officer have reviewed the Trust's financial reporting processes, policies and procedures together with its risk management, internal control and compliance policies and procedures. Following that review, it is their opinion that the Trust's financial records for the financial year have been properly maintained in accordance with the *Corporations Act 2001* and the Financial Statements and their notes comply with the accounting standards and give a true and fair view.

#### 19 Directors' authorisation

The Directors' Report is made in accordance with a resolution of the Directors. The Financial Statements were authorised for issue by the Directors on 16 August 2013. The Directors have the power to amend and reissue the Financial Statements.

Christopher T Beare Chair 16 August 2013

Darren J Steinberg Chief Executive Officer 16 August 2013



# Auditor's Independence Declaration

As lead auditor for the audit of DEXUS Industrial Trust for the year ended 30 June 2013, I declare that to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of DEXUS Industrial Trust and the entities it controlled during the period.

E A Barron Partner PricewaterhouseCoopers

Sydney 16 August 2013

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Liability limited by a scheme approved under Professional Standards Legislation.

#### DEXUS Industrial Trust Consolidated Statement of Comprehensive Income

For the year ended 30 June 2013

		2013	2012
	Note	\$'000	\$'000
Revenue from ordinary activities			
Property revenue	2	93,625	98,626
Interest revenue	3	105	303
Total revenue from ordinary activities		93,730	98,929
Net gain on sale of investment properties		-	553
Other income		-	8
Total income		93,730	99,490
Expenses			
Property expenses		(21,418)	(22,837)
Responsible Entity fees	29	(2,840)	(3,069)
Finance costs	4	(17,258)	(53,091)
Net loss on sale of investment properties		(1,376)	-
Net fair value loss of investment properties		(5,417)	(17,081)
Other expenses	6	(538)	(1,485)
Total expenses		(48,847)	(97,563)
Profit before tax		44,883	1,927
Tax benefit			
Income tax benefit	5(a)	-	-
Total tax benefit		-	-
Profit after tax from continuing operations		44,883	1,927
Profit/(loss) from discontinued operations	10	55,207	(54,810)
Net profit/(loss) for the year		100,090	(52,883)
Other comprehensive income: Foreign currency translation reserve transfer on disposal of foreign			
operations		(26,620)	(10,380)
Exchange differences on translating foreign operations		2,770	(6,732)
Total comprehensive income/(loss) for the year		76,240	(69,995)
		Cents	Cents
Basic and diluted earnings per unit attributable to unitholders of the	e	Cents	cents
parent entity			
Earnings per unit - profit/(loss) from continuing operations	33	0.96	(0.08)
Earnings per unit - loss from discontinued operations	33	(1.12)	(1.09)
Earnings per unit - total	33	(0.16)	(1.16)

The above Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

# DEXUS Industrial Trust Consolidated Statement of Financial Position

As at 30 June 2013

Current assets	Note	\$'000	2012 \$'000
Current assets			
Cash and cash equivalents	8	2,452	11,862
Receivables	9	3,763	16,629
Loan with related parties	11	138,948	266,021
Derivative financial instruments	12	29	1,332
Current tax assets		-	198
Other	13	1,887	2,806
		147,079	298,848
Discontinued operations and assets classified as held for sale	10	8,741	102,264
Total current assets		155,820	401,112
Non-current assets			
Investment properties	14	925,526	1,058,533
Investments accounted for using the equity method	15	-	65,599
Derivative financial instruments	12	14,341	9,386
Other	16	143	158
Total non-current assets	···	940,010	1,133,676
Total assets		1,095,830	1,534,788
		1,075,050	1,551,700
Current liabilities			
Payables	17	57,321	75,871
Current tax liabilities		973	973
Provisions	19	10,000	10,000
Derivative financial instruments	12	972	1,430
		69,266	88,274
Discontinued operations classified as held for sale	10	80	-
Total current liabilities		69,346	88,274
Non-current liabilities			
Loans with related parties	11	286,473	696,367
Interest bearing liabilities	18	-	49,404
Derivative financial instruments	12	19,742	35,096
Deferred tax liabilities	21	-	595
Other	20	111	811
Total non-current liabilities		306,326	782,273
Total liabilities		375,672	870,547
Net assets		720,158	664,241
Equity			
Contributed equity	22	1,082,464	1,092,787
Reserves	23	680	24,530
Accumulated losses	23	(362,986)	(453,076)
Total equity		720,158	664,241

		Contributed equity	Accumulated losses	Foreign currency translation reserve	Total equity
	Note	\$'000	\$'000	\$'000	\$'000
Opening balance as at 1 July 2011		925,116	(390,193)	41,642	576,565
Loss after tax for the year		-	(52,883)	-	(52,883)
Other comprehensive loss for the year		-	-	(17,112)	(17,112)
Transactions with owners in their capacity as owners:					
Capital contribution, net of transaction costs	22	174,901	-	-	174,901
Buy back of contributed equity	22	(7,230)	-	-	(7,230)
Distributions paid or provided for	24	-	(10,000)	-	(10,000)
Closing balance as at 30 June 2012	_	1,092,787	(453,076)	24,530	664,241
Opening balance as at 1 July 2012		1,092,787	(453,076)	24,530	664,241
Profit after tax for the year		-	100,090	-	100,090
Other comprehensive loss for the year		-	-	(23,850)	(23,850)
Transactions with owners in their capacity as owners:				,	,
Buy back of contributed equity	22	(10,323)	-	-	(10,323)
Distributions paid or provided for	24	-	(10,000)	-	(10,000)
Closing balance as at 30 June 2013	-	1,082,464	(362,986)	680	720,158

#### DEXUS Industrial Trust

# Consolidated Statement of Cash Flows

For the year ended 30 June 2013

		2013	2012
Cash flows from operating activities	Note	\$'000	\$'000
Receipts in the course of operations (inclusive of GST)		120,908	141,538
Payments in the course of operations (inclusive of GST)		(47,218)	(50,205)
Interest received		882	(30,203)
Finance costs paid		(17,642)	(20,839)
Income and withholding taxes paid		154	(20,037)
Net cash inflow from operating activities	32	57,084	70,352
net cash innow from operating activities	JZ	57,084	70,332
Cash flows from investing activities			
Proceeds from sale of investment properties		111,989	188,416
Payments for capital expenditure on investment properties		(10,950)	(20,817)
Payments for investment properties		(22,321)	-
Payments for investments accounted for using the equity method		10,849	98,690
Proceeds from sale of subsidiary		89,267	-
Proceeds from sale of investments accounted for using the equity meth	nod	90,609	-
Net cash inflow from investing activities		269,443	266,289
Cash flows from financing activities			
Proceeds from capital contribution		-	174,979
Capital contribution transaction costs		-	(78)
Payments for buy back of contributed equity		(10,323)	(7,230)
Borrowings provided by entities within DXS		101,211	149,381
Borrowings provided to entities within DXS		(544,308)	(619,306)
Proceeds from borrowings		-	29,073
Repayment of borrowings		-	(75,920)
Repayment of US REIT loan		125,606	-
Distributions paid to unitholders		(10,000)	(12,360)
Net cash outflow from financing activities		(337,814)	(361,461)
Net decrease in cash and cash equivalents		(11,287)	(24,820)
Cash and cash equivalents at the beginning of the year		11,862	39,837
Effects of exchange rate changes on cash and cash equivalents		2,261	(3,155)
Cash and cash equivalents at the end of the year	8	2,836	11,862

#### Summary of significant accounting policies

#### (a) Basis of preparation

DEXUS Property Group stapled securities are quoted on the Australian Securities Exchange under the "DXS" code and comprise one unit in each of DDF, DIT, DOT and DXO. Each entity forming part of DXS continues as a separate legal entity in its own right under the *Corporations Act 2001* and is therefore required to comply with the reporting and disclosure requirements under the *Corporations Act 2001* and Australian Accounting Standards.

DEXUS Funds Management Limited (DXFM) as Responsible Entity for DDF, DIT, DOT and DXO may only unstaple the Group if approval is obtained by a special resolution of the stapled security holders.

These general purpose Financial Statements for the year ended 30 June 2013 have been prepared in accordance with the requirements of the Trust's Constitution, the *Corporations Act 2001*, Australian Accounting Standards and other authoritative pronouncements of the Australia Accounting Standards Board and interpretations. Compliance with Australian Accounting Standards ensures that the Financial Statements and notes also comply with International Financial Reporting Standards (IFRS).

These Financial Statements are prepared on a going concern basis and in accordance with historical cost conventions and have not been adjusted to take account of either changes in the general purchasing power of the dollar or changes in the values of specific assets, except for the valuation of certain non-current assets and financial instruments (refer notes 1(e), 1(m) and 1(r)). The Trust is a for-profit entity for the purpose of preparing Financial Statements.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, unless otherwise stated.

#### Critical accounting estimates

The preparation of Financial Statements requires the use of certain critical accounting estimates and management to exercise its judgement in the process of applying the Trust's accounting policies. Other than the estimations described in notes 1(e), 1(m) and 1(r), no key assumptions concerning the future or other estimation of uncertainty at the end of each reporting period have a significant risk of causing material adjustments to the Financial Statements in the next annual reporting period.

#### (b) Principles of consolidation

(i) Controlled entities

The Financial Statements have been prepared on a consolidated basis. The accounting policies of the subsidiaries are consistent with those of the parent.

Subsidiaries are all entities (including special purpose entities) over which the Trust has the power to govern the financial and operating policies, generally accompanying a shareholding of more than one-half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Trust controls another entity.

The Financial Statements incorporate an elimination of inter-entity transactions and balances to present the Financial Statements on a consolidated basis. Net profit and equity in controlled entities, which is attributable to the unitholdings of non-controlling interests, are shown separately in the Statement of Comprehensive Income and Statement of Financial Position respectively. Where control of an entity is obtained during a financial year, its results are included in the Statement of Comprehensive Income from the date on which control is gained. They are deconsolidated from the date that control ceases. The Financial Statements incorporate all the assets, liabilities and results of the parent and its controlled entities.

#### (ii) Partnerships and joint ventures

Where assets are held in a partnership or joint venture with another entity directly, the Trust's share of the results and assets of this partnership or joint venture are consolidated into the Statement of Comprehensive Income and Statement of Financial Position of the Trust. Where assets are jointly controlled via ownership of units in single purpose unlisted unit trusts or shares in companies, the Trust applies equity accounting to record the operations of these investments (refer note 1(q)).

Summary of significant accounting policies (continued)

- (c) Revenue recognition
- (i) Rent

Rental revenue is brought to account on a straight-line basis over the lease term for leases with fixed rent review clauses. In all other circumstances rental revenue is brought to account on an accruals basis. If not received at the end of the reporting period, rental revenue is reflected in the Statement of Financial Position as a receivable. Recoverability of receivables is reviewed on an ongoing basis. Debts which are known to be not collectable are written off.

(ii) Interest revenue

Interest revenue is brought to account on an accruals basis using the effective interest rate method and, if not received at the end of the reporting period, is reflected in the Statement of Financial Position as a receivable.

(iii) Dividends and distribution revenue

Revenue from dividends and distributions are recognised when declared. Amounts not received at the end of the reporting period are included as a receivable in the Statement of Financial Position.

#### (d) Expenses

Expenses are brought to account on an accruals basis and, if not paid at the end of the reporting period, are reflected in the Statement of Financial Position as a payable.

(i) Property expenses

Property expenses include rates, taxes and other property outgoings incurred in relation to investment properties where such expenses are the responsibility of the Trust.

(ii) Borrowing costs

Borrowing costs include interest, amortisation of discounts or premiums relating to borrowings, amortisation or ancillary costs incurred in connection with arrangement of borrowings and foreign exchange losses net of hedged amounts on borrowings, including trade creditors and lease finance charges. Borrowing costs are expensed as incurred unless they relate to qualifying assets.

Qualifying assets are assets which take more than 12 months to get ready for their intended use or sale. In these circumstances, borrowing costs are capitalised to the cost of the asset during the period of time that is required to complete and prepare the asset for its intended use or sale. Where funds are borrowed generally, borrowing costs are capitalised using a weighted average capitalisation rate.

#### Summary of significant accounting policies (continued)

#### (e) Derivatives and other financial instruments

(i) Derivatives

The Trust's activities expose it to a variety of financial risks including foreign exchange risk and interest rate risk. Accordingly, the Trust enters into various derivative financial instruments such as interest rate swaps, cross currency swaps and foreign exchange contracts to manage its exposure to certain risks. Written policies and limits are approved by the Board of Directors of the Responsible Entity, in relation to the use of financial instruments to manage financial risks. The Responsible Entity continually reviews the Trust's exposures and updates its treasury policies and procedures. The Trust does not trade in derivative instruments for speculative purposes. Even though derivative financial instruments are entered into for the purpose of providing the Trust with an economic hedge, the Trust has elected not to apply hedge accounting under AASB 139 *Financial Instruments: Recognition and Measurement* for interest rate swaps and foreign exchange contracts. Accordingly, derivatives including interest rate swaps, the interest rate component of cross currency swaps and foreign exchange contracts are measured at fair value with any changes in fair value recognised in the Statement of Comprehensive Income.

(ii) Debt and equity instruments issued by the Trust

Financial instruments issued by the Trust are classified as either liabilities or as equity in accordance with the substance of the contractual arrangements. Accordingly, ordinary units issued by the Trust are classified as equity.

Interest and distributions are classified as expenses or as distributions of profit consistent with the Statement of Financial Position classification of the related debt or equity instruments.

Transaction costs arising on the issue of equity instruments are recognised directly in equity (net of tax) as a reduction of the proceeds of the equity instruments to which the costs relate. Transaction costs are the costs that are incurred directly in connection with the issue of those equity instruments and which would not have been incurred had those instruments not been issued.

(iii) Financial guarantee contracts

Financial guarantee contracts are recognised as a financial liability at the time the guarantee is issued. The liability is initially measured at fair value and subsequently at the higher of the amount determined in accordance with AASB 137 *Provisions, Contingent Liabilities and Contingent Assets* and the amount initially recognised less cumulative amortisation, where appropriate.

The fair value of financial guarantees is determined as the present value of the difference in the net cash flows between the contractual payments under the debt instrument and the payments that would be required without the guarantee, or the estimated amount that would be payable to a third party for assuming the obligations.

Where guarantees in relation to loans or other payables of subsidiaries or associates are provided for no compensation, the fair values are accounted for as contributions and recognised as part of the cost of the investment.

#### (iv) Other financial assets

Loans and other receivables are measured at amortised cost using the effective interest rate method less impairment.

#### (f) Goods and services tax/value added tax

Revenues, expenses and capital assets are recognised net of any amount of Australian Goods and Services Tax (GST) or French and German Value Added Tax (VAT), except where the amount of GST/VAT incurred is not recoverable. In these circumstances the GST/VAT is recognised as part of the cost of acquisition of the asset or as part of the expense.

Cash flows are included in the Statement of Cash Flows on a gross basis. The GST component of cash flows arising from investing and financing activities which is recoverable from or payable to the Australian Taxation Office is classified as operating cash flows.

#### Summary of significant accounting policies (continued)

#### (g) Taxation

Under current Australian income tax legislation, the Trust is not liable for income tax provided it satisfies certain legislative requirements. The Trust may be liable for income tax in jurisdictions where foreign property is held.

Withholding tax payable on distributions received by the Trust from DEXUS Industrial Properties Inc. (US REIT) and DEXUS US Properties Inc. (US W REIT) are recognised as an expense when tax is withheld.

Deferred tax assets or liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled, based on those tax rates which are enacted or substantively enacted for each jurisdiction. The relevant tax rates are applied to the cumulative amounts of deductible and taxable temporary differences to measure the deferred tax asset or liability.

Under current Australian income tax legislation, the unitholders will generally be entitled to receive a foreign tax credit for US withholding tax deducted from distributions paid by the US REIT and US W REIT.

DIT France Logistique SAS (DIT France), a wholly owned sub-trust of DIT, is liable for French corporation tax on its taxable income at the rate of 33.33%. In addition, a deferred tax liability or asset and its related deferred tax expense/benefit is recognised on differences between the tax cost base of the French real estate assets and their accounting carrying value at the end of the reporting period, where required.

DEXUS GLOG Trust, a wholly owned Australian sub-trust of DIT, is liable for German corporate income tax on its German taxable income at the rate of 15.82%. In addition, a deferred tax liability or asset and its related deferred tax expense/benefit is recognised on differences between the tax cost base of the German real estate assets and their accounting carrying value at the end of the reporting period, where required.

DEXUS Canada Trust, a wholly owned Australian sub-trust of DIT, is liable for Canadian income tax on its Canadian taxable income at the rate of 42.92%.

#### (h) Distributions

In accordance with the Trust's Constitution, the Trust distributes its distributable income to unitholders by cash or reinvestment. Distributions are provided for when they are approved by the Board of Directors and declared.

#### (i) Repairs and maintenance

Plant is required to be overhauled on a regular basis and is managed as part of an ongoing major cyclical maintenance program. The costs of this maintenance are charged as expenses as incurred, except where they relate to the replacement of a component of an asset, in which case the replaced component will be derecognised and the replacement costs capitalised. Other routine operating maintenance, repair costs and minor renewals are also charged as expenses as incurred.

#### (j) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with financial institutions and other shortterm, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### (k) Receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest rate method, which is based on the invoiced amount less provision for doubtful debts. Trade receivables are required to be settled within 30 days and are assessed on an ongoing basis for impairment. Receivables which are known to be uncollectable are written off by reducing the carrying amount directly. A provision for doubtful debts is established when there is objective evidence that the Trust will not be able to collect all amounts due according to the original terms of the receivables. The provision for doubtful debts is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. Cash flows relating to short-term receivables are not discounted as the effect of discounting is immaterial.

#### Summary of significant accounting policies (continued)

#### (I) Non-current assets held for sale and discontinued operations

Non-current assets are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use, and a sale is considered highly probable. They are measured at the lower of their carrying amount and fair value less costs to sell, except for assets such as deferred tax assets, assets arising from employee benefits, financial assets and investment property that are carried at fair value and contractual rights under insurance contracts, which are specifically exempt from this requirement.

A discontinued operation is a component of the entity that has been disposed of or is classified as held for sale and that represents a separate major line of business or geographical area of operations, is part of a single coordinated plan to dispose of such a line of business or area of operations, or is a subsidiary acquired exclusively with a view to resale. The results of discontinued operations are presented separately in the income statement.

Non-current assets classified as held for sale and the assets of a discontinued operation are presented separately from the other assets in the balance sheet. The liabilities of a discontinued operation are presented separately from other liabilities in the balance sheet.

#### (m) Investment properties

The Trust's investment properties consist of properties held for long-term rental yields and/or capital appreciation and property that is being constructed or developed for future use as investment property. Investment properties are initially recognised at cost including transaction costs. Investment properties are subsequently recognised at fair value in the Financial Statements. Each valuation firm and its signatory valuer are appointed on the basis that they are engaged for no more than three consecutive valuations.

The basis of valuations of investment properties is fair value being the amounts for which the assets could be exchanged between knowledgeable willing parties in an arm's length transaction, based on current prices in an active market for similar properties in the same location and condition and subject to similar leases. In addition, an appropriate valuation method is used, which may include the discounted cash flow and the capitalisation method. Discount rates and capitalisation rates are determined based on industry expertise and knowledge and, where possible, a direct comparison to third party rates for similar assets in a comparable location. Rental revenue from current leases and assumptions about future leases, as well as any expected operational cash outflows in relation to the property, are also reflected in fair value. In relation to development properties under construction for future use as investment property, where reliably measurable, fair value is determined based on the market value of the property on the assumption it had already been completed at the valuation date less costs still required to complete the project, including an appropriate adjustment for profit and risk.

External valuations of the individual investment properties are carried out in accordance with the Trust's Constitution or may be earlier where the Responsible Entity believes there is a potential for a material change in the fair value of the property.

Changes in fair values are recorded in the Statement of Comprehensive Income. The gain or loss on disposal of an investment property is calculated as the difference between the carrying amount of the asset at the date of disposal and the net proceeds from disposal and is included in the Statement of Comprehensive Income in the year of disposal.

Subsequent redevelopment and refurbishment costs (other than repairs and maintenance) are capitalised to the investment property where they result in an enhancement in the future economic benefits of the property.

#### (n) Leasing fees

Leasing fees incurred are capitalised and amortised over the lease periods to which they relate.

#### Summary of significant accounting policies (continued)

#### (o) Lease incentives

Prospective lessees may be offered incentives as an inducement to enter into operating leases. These incentives may take various forms including cash payments, rent free periods, or a contribution to certain lessee costs such as fit-out costs or relocation costs.

The costs of incentives are recognised as a reduction of rental revenue on a straight-line basis from the earlier of the date which the tenant has effective use of the premises or the lease commencement date to the end of the lease term. The carrying amount of the lease incentives is reflected in the fair value of investment properties.

#### (p) Investments accounted for using the equity method

Some property investments are held through the ownership of units in single purpose unlisted trusts or shares in unlisted companies where the Trust exerts significant influence but does not have a controlling interest. These investments are considered to be associates and the equity method of accounting is applied in the Financial Statements.

Under this method, the entity's share of the post-acquisition profits of associates is recognised in the Statement of Comprehensive Income. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Dividends or distributions receivable from associates are recognised as a reduction in the carrying amount of the investment.

When the Trust's share of losses in an associate equal or exceed its interest in the associate (including any unsecured receivables) the Trust does not recognise any further losses unless it has incurred obligations or made payments on behalf of the associate.

#### (q) Impairment of assets

Certain assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows, which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

#### (r) Financial assets and liabilities

(i) Classification

The Trust has classified its financial assets and liabilities as follows:

Financial asset/liability	Classification	Valuation basis	Reference
Receivables	Loans and receivables	Amortised cost	Refer note 1(k)
Other financial assets	Loans and receivables	Amortised cost	Refer note 1(e)
Other financial assets	Fair value through profit or loss	Fair value	Refer note 1(y)
Payables	Financial liability at amortised cost	Amortised cost	Refer note 1(s)
Interest bearing liabilities	Financial liability at amortised cost	Amortised cost	Refer note 1(t)
Derivatives	Fair value through profit or loss	Fair value	Refer note 1(e)

Financial assets and liabilities are classified in accordance with the purpose for which they were acquired.

(ii) Fair value estimation of financial assets and liabilities

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement and for disclosure purposes.

#### Summary of significant accounting policies (continued)

- (r) Financial assets and liabilities (continued)
- (ii) Fair value estimation of financial assets and liabilities (continued)

The fair value of financial instruments traded in active markets (such as publicly traded derivatives) is based on quoted market prices at the end of the reporting period. The quoted market price used for financial assets held by the Trust is the current bid price. The appropriate quoted market price for financial liabilities is the current ask price.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques including dealer quotes for similar instruments and discounted cash flows. In particular, the fair value of interest rate swaps and cross currency swaps are calculated as the present value of the estimated future cash flows, the fair value of forward exchange rate contracts is determined using forward exchange market rates at the end of the reporting period, and the fair value of interest rate option contracts is calculated as the present value of the estimated future cash flows taking into account the time value and implied volatility of the underlying instrument.

#### (s) Payables

These amounts represent liabilities for amounts owing at the end of the reporting period. The amounts are unsecured and are usually paid within 30 days of recognition.

#### (t) Interest bearing liabilities

Subsequent to initial recognition at fair value, net of transaction costs incurred, interest bearing liabilities are measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the Statement of Comprehensive Income over the period of the borrowings using the effective interest method. Interest bearing liabilities are classified as current liabilities unless the Trust has an unconditional right to defer the liability for at least 12 months after the reporting date.

#### (u) Earnings per unit

Basic earnings per unit are determined by dividing the net profit attributable to unitholders of the parent entity by the weighted average number of ordinary units outstanding during the year.

Diluted earnings per unit are adjusted from the basic earnings per unit by taking into account the impact of dilutive potential units. The Trust did not have such dilutive potential units during the year.

#### (v) Foreign currency

Items included in the Financial Statements of the Trust are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The Financial Statements are presented in Australian dollars, which is the functional and presentation currency of the Trust.

#### (i) Foreign currency transactions

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at period end exchange rates of financial assets and liabilities denominated in foreign currencies are recognised in the Statement of Comprehensive Income.

#### (ii) Foreign operations

Foreign operations are located in Germany. These operations have a functional currency of Euros, which are translated into the presentation currency.

The assets and liabilities of the foreign operations are translated at exchange rates prevailing at the end of the reporting period. Income and expense items are translated at the average exchange rates for the period. Exchange differences arising are recognised in the foreign currency translation reserve and recognised in profit or loss on disposal or partial disposal of the foreign operation.

#### Summary of significant accounting policies (continued)

- (v) Foreign currency (continued)
- (ii) Foreign operations (continued)

Goodwill and fair value adjustments arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at exchange rates prevailing at the end of the reporting period.

#### (w) Operating segments

The Chief Operating Decision Maker (CODM) has been identified as the Board of Directors as they are responsible for the strategic decision making within DXS, which consists of DIT, DOT, DDF and DXO. Consistent with how the CODM manages the business, the operating segments within DXS are reviewed on a consolidated basis rather than at an individual trust level. Disclosures concerning DXS's operating segments as well as the operating segments' key financial information provided to the CODM are presented in DXS's Financial Statements.

#### (x) Rounding of amounts

The Trust is the kind referred to in Class Order 98/0100, issued by the Australian Securities & Investments Commission, relating to the rounding off of amounts in the Financial Statements. Amounts in the Financial Statements have been rounded off in accordance with that Class Order to the nearest thousand dollars, unless otherwise indicated.

#### (y) Parent entity financial information

The financial information for the parent entity of the Trust is disclosed in note 25 and has been prepared on the same basis as the consolidated Financial Statements except as set out below:

(i) Investment in subsidiaries, associates and joint venture entities

Interests held by the Trust in controlled entities and associates are measured at fair value through profit and loss to reduce a measurement or recognition inconsistency.

Distributions received from associates are recognised in the parent entity's Statement of Comprehensive Income, rather than being deducted from the carrying amount of these investments.

#### (z) New accounting standards and interpretations

Certain new accounting standards and interpretations have been published that are not mandatory for the 30 June 2013 reporting period. Our assessment of the impact of these new standards and interpretations is set out below:

# AASB 2012-3 Amendments to Australian Accounting Standard - Offsetting Financial Assets and Financial Liabilities and AASB 2012-2 Amendments to Australian Accounting Standard - Disclosures - Offsetting Financial Assets and Financial Liabilities (effective 1 July 2014 and 1 July 2013 respectively).

In June 2012, the AASB approved amendments to the application guidance in AASB 132 *Financial Instruments: Presentation*, to clarify some of the requirements for offsetting financial assets and financial liabilities in the Financial Statements. These amendments are effective from 1 July 2014. They are unlikely to affect the accounting for any of the Trust"s current offsetting arrangements. The AASB has also introduced more extensive disclosure requirements into AASB 7 which will apply from 1 July 2013. The Trust intends to apply the new rules from 1 July 2013 and does not expect any significant impacts.

# AASB 2012-5 Amendments to Australian Accounting Standard arising from Annual Improvements 2009-2011 cycle (effective 1 July 2013).

In June 2012, the AASB approved a number of amendments to Australian Accounting Standards as a result of the 2009-2011 annual improvements project. The Trust will apply the amendments from 1 July 2013 and does not expect any significant impacts.

# AASB 9 Financial Instruments, AASB 2009-11 Amendments to Australian Accounting Standards arising from AASB 9, AASB 2010-7 Amendments to Australian Accounting Standards arising from AASB 9 (December 2010) and AASB 2012-6 Amendments to Australian Accounting Standards - Mandatory Effective Date of AASB 9 and Transition Disclosures (effective 1 July 2015).

AASB 9 *Financial Instruments* addresses the classification, measurement and derecognition of financial assets and financial liabilities. The standard simplifies the classifications of financial assets into those to be carried at amortised cost and those to be carried at fair value. The Trust intends to apply the standards from 1 July 2015 and does not expect any significant impacts.

Summary of significant accounting policies (continued)

#### (z) New accounting standards and interpretations (continued)

# AASB 2011-4 Amendments to Australian Accounting Standards to Remove Individual Key Management Personnel Disclosure Requirements (effective 1 July 2013)

In July 2011 the AASB decided to remove the individual KMP disclosure requirements from AASB 124 *Related Party Disclosures*, to achieve consistency with the international equivalent standard and remove a duplication of the requirements with the *Corporations Act 2001*. While this will reduce the disclosures that are currently required in the Notes to the Financial Statements, it will not affect any of the amounts recognised in the Financial Statements apply from 1 July 2013 and cannot be adopted early.

#### AASB 10 Consolidated financial statements (effective 1 July 2013).

AASB 10 replaces all of the guidance on control and consolidation in AASB 127 *Consolidated and separate financial statements*, and SIC-12 *Consolidation - special purpose entities*. The standard introduces a single definition of control that applies to all entities. It focuses on the need to have both power and rights or exposure to variable returns before control is present. The Trust intends to apply the standard from 1 July 2013 and does not expect any significant impacts.

#### AASB 11 Joint Arrangements (effective 1 July 2013).

AASB 11 introduces a principles based approach to accounting for joint arrangements. The focus is no longer on the legal structure of joint arrangements, but rather on how rights and obligations are shared by the parties to the joint arrangement. Based on the assessment of rights and obligations, a joint arrangement will be classified as either a joint operation or joint venture. Joint ventures are accounted for using the equity method, and the choice to proportionately consolidate will no longer be permitted. The Trust intends to apply the standard from 1 July 2013 and does not expect any significant impacts.

#### AASB 12 Disclosure of interests in other entities (effective 1 July 2013).

AASB 12 sets out the required disclosures for entities reporting under the two new standards, AASB 10 and AASB 11, and replaces the disclosure requirements currently found in AASB 128. Application of this standard will not affect any of the amounts recognised in the Financial Statements, but may impact some of the Trust's current disclosures. The Trust intends to apply the standard from 1 July 2013 and does not expect any significant impacts.

#### AASB 128 Investments in associates and joint ventures (effective 1 July 2013).

Amendments to AASB 128 provide clarification that an entity continues to apply the equity method and does not remeasure its retained interest as part of ownership changes where a joint venture becomes an associate, and vice versa. The Trust intends to apply the standard from 1 July 2013 and does not expect any significant impacts.

#### AASB 13 Fair value measurement (effective 1 July 2013).

AASB 13 explains how to measure fair value and aims to enhance fair value disclosures. Application of this standard will not affect any of the amounts recognised in the Financial Statements, but will impact some of the Trust's current disclosures. The Trust intends to apply the standard from 1 July 2013 and does not expect any significant impacts.

Property revenue

	2013	2012
	\$'000	\$'000
Rent and recoverable outgoings	93,772	100,729
Incentive amortisation	(6,661)	(6,861)
Other revenue	6,514	4,758
Total property revenue	93,625	98,626

# Note 3

#### Interest revenue

	2013	2012
	\$'000	\$'000
Interest revenue from financial institutions	105	303
Total interest revenue	105	303

# Note 4

Finance costs

	2013	2012
	\$'000	\$'000
Interest paid to related parties	14,003	27,852
Net fair value loss of interest rate swaps	3,252	26,133
Amount capitalised	-	(1,111)
Other finance costs	3	216
Total finance costs	17,258	53,091

Income tax

#### (a) Income tax benefit

(a) Income tax benefit		
	2013	2012
	\$'000	\$'000
Current tax benefit	1,757	635
Total income tax benefit	1,757	635
Total income tax benefit attributable to:		
Profit from continuing operations	-	-
Profit from discontinued operations	1,757	635
Total income tax benefit	1,757	635
(b) Reconciliation of income tax benefit to net profit		
	2013	2012
	\$'000	\$'000
Profit from continuing operations before income tax	44,883	1,927
Profit/(loss) from discontinued operations before income tax	53,011	(46,391)
Total profit/(loss) before income tax	97,894	(44,464)
Less amounts not subject to income tax (note 1(g))	(109,417)	29,964
	(11,523)	(14,500)
Prima facie tax expense at Australian tax rate of 30% (2012: 30%)	(3,457)	(4,350)
Tax effect of amounts which are not (deductible)/taxable in		
calculating taxable income:		
Depreciation and amortisation	(449)	(1,113)
Revaluation of investment properties	5,169	1,491
Net loss on sale of investment properties	494	4,607
	5,214	4,985
Income tax benefit	1,757	635

# Note 6

Other expenses

		2013	2012
	Note	\$'000	\$'000
Audit and taxation fees	7	295	373
Custodian fees		66	72
Legal and other professional fees		104	131
Registry costs and listing fees		63	93
Other expenses		10	816
Total other expenses		538	1,485

#### Audit, taxation and transaction services fees

During the year, the Auditor and its related practices, and non-related audit firms earned the following remuneration:

	2013	2012
	\$	\$
Audit fees		
PwC Australia - audit and review of Financial Statements	264,689	277,353
PwC fees paid in relation to outgoings audit <sup>1</sup>	31,180	25,127
PwC Australia - regulatory audit and compliance services	7,034	6,708
Audit fees paid to PwC	302,903	309,188
Fees paid to non-PwC audit firms	51,514	52,691
Total audit fees	354,417	361,879
Taxation fees		
Fees paid to PwC Australia	16,667	19,080
Taxation fees paid to PwC	16,667	19,080
Fees paid to non-PwC audit firms	23,333	84,071
Total taxation fees <sup>2</sup>	40,000	103,151
Total audit and taxation fees <sup>3,4</sup>	394,417	465,030
Transaction services fees		
Fees paid to PwC Australia	-	7,500
Total transaction services fees <sup>2</sup>	-	7,500
Total audit, taxation and transaction services fees	394,417	472,530

1 Fees paid in relation to outgoing audits are included in property expenses in the Statement of Comprehensive Income.

2 These services include general compliance work, one off project work and advice.

3 Total audit and taxation fees includes \$67,773 (2012: \$74,359) in relation to the US and European portfolios for general compliance work, one off project work and advice. These fees are included in loss from discontinued operations in the Statement of Comprehensive Income.

4 After allowing for the impact of footnotes 1 and 3 above, total audit and taxation fees included in other expenses is \$295,464 (2012: \$365,544).

Current assets - cash and cash equivalents

	2013	2012
	\$'000	\$'000
Cash at bank	2,452	9,100
Short-term deposits <sup>1</sup>	-	2,762
Total current assets - cash and cash equivalents	2,452	11,862

1 As at 30 June 2012, the Trust held US\$2.8 million (A\$2.8 million) in escrow in relation to the US asset disposals in June 2012.

#### Reconciliation to cash at the end of the period

The above figures are reconciled to cash as shown in the Statement of Cash Flows as follows:

	2013	2012
	\$'000	\$'000
Balances as above	2,452	11,862
Discontinued operations	384	-
Balances per Statement of Cash Flows	2,836	11,862

# Note 9

#### Current assets - receivables

	2013	2012
	\$'000	\$'000
Rent receivable	2,218	2,311
Less: provision for doubtful debts	(486)	(342)
Total rental receivables	1,732	1,969
Interest receivable from related parties	-	5
Other receivables	2,031	14,655
Total other receivables	2,031	14,660
Total current assets - receivables	3,763	16,629

#### Assets classified as held for sale and discontinued operations

A strategic review was announced to the ASX on 16 August 2012, which resulted in all offshore property being considered non-core. The remaining US industrial portfolio and the majority of the remaining European portfolio were sold in February 2013 and May 2013 respectively. Therefore the results of the US and European portfolios have been presented within loss from discontinued operations in the Statement of Comprehensive Income for the year ended

30 June 2013.

The profit/(loss) from the US and European discontinued operations comprises:

		2013	2012
	Note	\$'000	\$'000
Property revenue		9,739	27,567
Interest revenue		772	1,533
Share of net profit of associates accounted for using the equity met	hod	26,322	3,398
Net fair value gain/(loss) of investment properties		355	(3,706)
Net foreign exchange (loss)/gain		(2,721)	872
Net loss on sale of investment properties		(1,651)	(20,941)
Property expenses		(1,901)	(3,769)
Responsible Entity fees		(388)	(957)
Finance gain/(costs)		3,825	(59,037)
Net fair value loss of derivatives		(1,729)	(1,017)
Other expenses		(309)	(714)
Profit/(loss) before tax	-	32,314	(56,772)
Income tax benefit	5(a)	1,757	635
Withholding tax expense		-	(9,054)
Total tax benefit/(expense)	-	1,757	(8,419)
Foreign currency translation reserve transfer on disposal of	-		
foreign operations		26,620	10,380
Profit/(loss) after tax	-	60,691	(54,810)
Loss on measurement to fair value less costs to sell before tax		(5,923)	-
Withholding tax benefit		439	-
Loss on measurement to fair value less costs to sell after tax	-	(5,484)	-
Profit/(loss) from discontinued operations	-	55,207	(54,810)
	-		
Net cash flows from operating activities		(4,827)	(2,590)
Net cash flows from investing activities		17,268	187,253
Net cash flows from financing activities	-	125,113	-
Net increase in cash generated by discontinued operations		137,555	184,663

Assets classified as held for sale and discontinued operations (continued)

The carrying amounts of assets and liabilities of the US discontinued operations as at the date of disposal were:

	2013	2012
	\$'000	\$'000
Cash and cash equivalents	1,636	-
Receivables	23	-
Other assets	72	-
Investment properties	139,600	-
Investments accounted for using the equity method	90,533	-
Total assets	231,864	-
Payables	1,805	-
Interest bearing liabilities	49,933	-
Total liabilities	51,738	-

The table below sets out the discontinued operations classified as held for sale that continue to be owned by the Trust as at balance date. These assets and liabilities are presented as aggregate amounts in the Statement of Financial Position.

	Discontinued	
	operations <sup>1</sup>	Total
	30 Jun 13	30 Jun 2012
	\$'000	\$'000
Assets classified as held for sale		
Cash and cash equivalents	384	-
Receivables	395	-
Other assets	263	-
Investment properties	7,699	102,264
Total assets classified as held for sale	8,741	102,264
Liabilities classified as held for sale		
Payables	80	-
Total liabilities classified as held for sale	80	-

1 Includes one German property.

#### Disposals

- On 13 July 2012, 114-120 Old Pittwater Road, Brookvale, NSW was disposed of for gross proceeds of \$40.5 million.
- On 2 October 2012, 50% of an industrial portfolio consisting of assets at DEXUS Industrial Estate Laverton North VIC was disposed of for gross proceeds of \$36.9 million.
- On 15 May 2013, five properties located in France were disposed of for gross proceeds of €16.5 million (A\$21.3 million).

#### Loans with related parties

	2013	2012
	\$'000	\$'000
Current assets - loans with related parties		
Non-interest bearing loans with entities within DXS <sup>1</sup>	138,948	138,948
Interest bearing loans with entities within DXS	-	127,073
Total current assets - loans with related parties	138,948	266,021
Non-current liabilities - loans with related parties		
Interest bearing loans with related parties <sup>2</sup>	286,473	696,367
Interest bearing loans with entities within DXS	-	-
Total non-current liabilities - loans with related parties	286,473	696,367

1 Non-interest bearing loans with entities within DXS were created to effect the stapling of the Trust, DDF, DOT and DXO. These loan balances eliminate on consolidation within DXS.

2 Interest bearing loans with DEXUS Finance Pty Limited (DXF). These loan balances eliminate on consolidation within DXS.

# Note 12

#### Derivative financial instruments

	2013	2012
	\$'000	\$'000
Current assets		
Interest rate swap contracts	29	-
Forward foreign exchange contracts	-	1,332
Total current assets - derivative financial instruments	29	1,332
Non-current assets		
Interest rate swap contracts	7,731	9,386
Cross currency swap contracts	6,610	-
Total non-current assets - derivative financial instruments	14,341	9,386
Current liabilities		
Interest rate swap contracts	972	1,381
Forward foreign exchange contracts	-	49
Total current liabilities - derivative financial instruments	972	1,430
Non-current liabilities		
Interest rate swap contracts	19,742	35,038
Cross currency swap contracts		58
Total non-current liabilities - derivative financial instruments	19,742	35,096
Net derivative financial instruments	(6,344)	(25,808)

Refer note 26 for further discussion regarding derivative financial instruments.

# Note 13

Current assets - other

	2012	2012
	\$'000	\$'000
Prepayments	1,887	2,806
Total current assets - other	1,887	2,806

#### Non-current assets - investment properties

	2013	2012
	\$'000	\$'000
Opening balance at the beginning of the year	1,058,533	1,307,485
Additions	8,472	15,259
Acquisitions	22,248	-
Lease incentives	6,015	9,791
Amortisation of lease incentives	(6,661)	(7,297)
Net fair value loss of investment properties	(5,417)	(21,616)
Rent straightlining	974	921
Disposals	(18,500)	(172,919)
Transfer to non-current assets classified as held for sale	(140,138)	(77,375)
Foreign exchange differences on foreign currency translation	-	4,284
Closing balance at the end of the year	925,526	1,058,533

#### Key valuation assumptions

Details of key valuation assumptions in relation to investment properties are outlined in note 13 of the DXS Financial Statements.

#### Acquisitions

• On 18 January 2013, 131 Mica Street, Carole Park, QLD was acquired for S21.0 million, excluding acquisition costs.

#### Disposals

- On 12 November 2012, 89 Egerton Street, Silverwater, NSW was disposed of for gross proceeds of \$4.0 million.
- On 28 June 2013, 154 O'Riordan Street, Mascot, NSW was disposed of for gross proceeds of \$14.5 million.

#### Non-current assets - investments accounted for using the equity method

Investments are accounted for in the Financial Statements using the equity method of accounting (refer note 1).

Information relating to this entity is set out below.

Ownership Interest					
		2013	2012	2013	2012
Name of entity	Principal activity	%	%	\$'000	\$'000
DEXUS Industrial	Asset, property and				
Properties, Inc. <sup>1</sup>	funds management	-	50.0	-	65,599
Total non-current ass	ets - investments				
accounted for using t	he equity method			-	65,599

1 The remaining 50% of this entity is owned by DDF. As a result, this entity was classed as controlled on a DDF consolidated basis prior to disposal.

DEXUS Industrial Properties, Inc. was formed in the United States.

#### Movements in carrying amounts of investments accounted for using the equity method

	2013	2012
	\$'000	\$'000
Opening balance at the beginning of the year	65,599	162,513
Share of net profit after tax	26,322	3,398
Distributions received/receivable	-	(109,656)
Interest sold during the year	(90,533)	-
Foreign exchange difference on foreign currency translation	(1,388)	9,344
Closing balance at the end of the year	-	65,599

Results attributable to investments accounted for using the equity meth	od
Operating profit before income tax	26,322

Operating profit after income tax	26,322	3,398
	26,322	3,398
Accumulated losses at the beginning of the year	(223,528)	(226,926)
Accumulated losses at the end of the year	(197,206)	(223,528)

#### Summary of the performance and financial position of investments accounted for using the equity method

The Trust's share of aggregate profits, assets and liabilities of investments accounted for using the equity method are:

	2013	2012
	\$'000	\$'000
Profit from ordinary activities after income tax expense	26,322	3,398
Assets	-	224,732
Liabilities	-	159,133
Capital commitments	-	183

3,398

Notes to the Financial Statements (continued)

For the year ended 30 June 2013

# Note 16

Non-current assets - other

	2013	2012
	\$'000	\$'000
Tenant and other bonds	143	158
Total non-current assets - other	143	158

# Note 17

Current liabilities - payables

	2013	2012
	\$'000	\$'000
Trade creditors	6,204	9,456
Accruals	3,357	2,476
Accrued capital expenditure	632	1,060
Prepaid income	1,931	3,391
Responsible Entity fee payable	239	338
GST payable	202	91
Accrued interest	2,939	3,140
Other payable to related party	41,817	55,919
Total current liabilities - payables	57,321	75,871

# Note 18

#### Interest bearing liabilities

		2013	2012
	Note	\$'000	\$'000
Non-current			
Bank loans	(a)	-	50,927
Total secured		-	50,927
Deferred borrowing costs		-	(1,523)
Total non-current liabilities - interest bearing liabilities		-	49,404
Total interest bearing liabilities		-	49,404

#### (a) Bank loans - secured

Facilities secured by mortgages over investment properties sold as part of the remaining US industrial portfolio were repaid and associated mortgages discharged during the year.

Current liabilities - provisions

	2013	2012
	\$'000	\$'000
Provision for distribution	10,000	10,000
Total current liabilities - provisions	10,000	10,000

Movements in provision for distribution are set out below:

	2013	2012
	\$'000	\$'000
Opening balance at the beginning of the year	10,000	12,360
Additional provisions	10,000	10,000
Payments of distributions	(10,000)	(12,360)
Closing balance at the end of the year	10,000	10,000

A provision for distribution has been raised for the period ended 30 June 2013. This distribution is to be paid on 30 August 2013.

# Note 20

#### Non-current liabilities - other

	2013	2012
	\$'000	\$'000
Tenant bonds	111	811
Total non-current liabilities - other	111	811

# Note 21

Non-current liabilities - deferred tax liabilities

	2013 \$'000	2012 \$'000
The balance comprises temporary differences attributable to:		
Investment properties	-	595
Total non-current liabilities - deferred tax liabilities	-	595
Movements		
Opening balance at the beginning of the year	595	595
Charged to the Statement of Comprehensive Income	(595)	-
Closing balance at the end of the year	-	595

**Contributed equity** 

#### (a) Contributed equity

	2013	2012
	\$'000	\$'000
Opening balance at the beginning of the year	1,092,787	925,116
Capital contribution	-	174,979
Capital contribution transaction costs	-	(78)
Buy back of contributed equity	(10,323)	(7,230)
Closing balance at the end of the year	1,082,464	1,092,787

#### (b) Number of units on issue

	2013	2012
	No. of units	No. of units
Opening balance at the beginning of the year	4,783,817,657	4,839,024,176
Buy back of contributed equity	(81,860,267)	(55,206,519)
Closing balance at the end of the year	4,701,957,390	4,783,817,657

#### Terms and conditions

Each stapled security ranks equally with all other stapled securities for the purposes of distributions and on termination of the Trust. Each stapled security entitles the holder to vote in accordance with the provisions of the Constitution and the *Corporations Act 2001*.

# Note 23

#### Reserves and accumulated losses

(a) Reserves

	2013	2012
	\$'000	\$'000
Foreign currency translation reserve	680	24,530
Total reserves	680	24,530
Movements:		
Foreign currency translation reserve		
Opening balance at the beginning of the year	24,530	41,642
Exchange differences on translating foreign operations	2,770	(6,732)
Foreign currency translation reserve transfer on partial disposal		
of foreign operations	(26,620)	(10,380)
Closing balance at the end of the year	680	24,530

#### (b) Nature and purpose of reserves

#### Foreign currency translation reserve

The foreign currency translation reserve is used to record exchange differences arising from the translation of the financial statements of foreign operations.

Reserves and accumulated losses (continued)

#### (c) Accumulated losses

	2013	2012
	\$'000	\$'000
Opening balance at the beginning of the year	(453,076)	(390,193)
Net profit/(loss) attributable to unitholders	100,090	(52,883)
Distributions provided for or paid	(10,000)	(10,000)
Closing balance at the end of the year	(362,986)	(453,076)

# Note 24

Distributions paid and payable

#### (a) Distribution to unitholders

	2013	2012
	\$'000	\$'000
30 June (payable 30 August 2013)	10,000	10,000
Total distributions	10,000	10,000

#### (b) Distribution rate

	2013	2012
	Cents per unit	Cents per unit
30 June (payable 30 August 2013)	0.21	0.21
Total distributions	0.21	0.21

# Note 25

Parent entity financial information

#### (a) Summary financial information

The individual Financial Statements for the parent entity show the following aggregate amounts:

	2013	2012
	\$'000	\$'000
Total current assets	143,779	160,106
Total assets	1,099,935	1,524,226
Total current liabilities	77,711	86,664
Total liabilities	384,022	780,332
Equity		
Contributed equity	1,082,464	1,092,787
Accumulated losses	(366,551)	(348,894)
Total equity	715,913	743,893
Net profit/(loss) for the year from continuing operations	45,159	(3,679)
Net loss for the year from discontinued operations	(52,817)	(52,546)
Net loss for the year	(7,657)	(56,225)
Total comprehensive loss for the year	(7,657)	(56,225)

Parent entity financial information (continued)

#### (b) Investments in controlled entities

The parent entity has the following investments:

The parene energy has the for	Ownership Interest						
		2013	2012	2013	2012		
Name of entity	Principal activity	%	%	\$'000	\$'000		
Foundation Macquarie							
Park Trust	Industrial property investment	100.0	100.0	91,195	96,159		
DEXUS PID Trust	Industrial property investment	100.0	100.0	162,822	161,958		
DIT Subtrust No. 1	Industrial property investment	100.0	-	736	-		
DIT Luxemburg 1 SARL	Investment trust	100.0	100.0	-	-		
DEXUS GLOG Trust	Industrial property investment	100.0	100.0	-	-		
DEXUS US Whirlpool Trust	Industrial property investment	100.0	100.0	-	71,469		
DEXUS Canada Trust	Industrial property investment	100.0	100.0	-	20,412		
Total investments in contro	olled entities		_	254,753	349,998		

#### (c) Guarantees entered into by the parent entity

Refer to note 27 for details of guarantees entered into by the parent entity.

#### (d) Contingent liabilities

The parent entity had no contingent liabilities as at 30 June 2013 (2012: nil).

#### (e) Capital commitments

The following amounts represent capital commitments of the parent entity for investment properties contracted at the end of the reporting period but not recognised as liabilities payable.

	2013	2012
	\$'000	\$'000
Investment properties	47	1,551
Total capital commitments	47	1,551

#### Financial risk management

To ensure the effective and prudent management of the Trust's capital and financial risks, the Trust (as part of DXS) has a well established framework consisting of a Board Finance Committee and a Capital Markets Committee. The Board Finance Committee is accountable to and primarily acts as an advisory body to the DXFM Board and includes three Directors of the DXFM Board. Its responsibilities include reviewing and recommending financial risk management policies and funding strategies for approval.

The Capital Markets Committee is a management committee that is accountable to both the Board Finance Committee and the Group Management Committee. It convenes at least quarterly and conducts a review of financial risk management exposures including liquidity, funding strategies and hedging. It is also responsible for the development of financial risk management policies and funding strategies for recommendation to the Board Finance Committee, and the approval of treasury transactions within delegated limits and powers.

Further information on the DXS governance structure, including terms of reference, is available at www.dexus.com

#### (1) Capital risk management

The Trust manages its capital to ensure that entities within the Trust will be able to continue as a going concern while maximising the return to owners through the optimisation of the debt and equity balance.

The capital structure of the Trust consists of debt (see note 18), cash and cash equivalents, and equity attributable to unitholders. The capital structure is monitored and managed in consideration of a range of factors including:

- the cost of capital and the financial risks associated with each class of capital;
- gearing levels and other covenants;
- potential impacts on net tangible assets and unitholders' equity;
- potential impacts on DXS's credit rating; and
- other market factors and circumstances.

To minimise the potential impacts of foreign exchange risk on the Trust's capital structure, the Trust's policy is to hedge the majority of its foreign asset and liability exposures. Consequently the size of the assets and liabilities on the Statement of Financial Position (translated into Australian dollars) and gearing ratios will rise and fall as exchange rates fluctuate. This policy ensures that net tangible assets are not materially affected by currency movements (refer foreign exchange risk below).

The gearing ratio at 30 June 2013 was 25.9% (as detailed below).

	2013	2012
Gearing ratio	\$'000	\$'000
Total interest bearing liabilities <sup>1</sup>	279,894	747,352
Total tangible assets <sup>2</sup>	1,082,218	1,524,070
Gearing ratio <sup>3</sup>	25.9%	49.0%

1 Total interest bearing liabilities excludes deferred borrowing costs and includes the currency impact of cross currency swaps as reported internally to management.

2 Total tangible assets comprise total assets less derivatives and deferred tax balances as reported internally to management.

Gearing is managed centrally for DXS. The gearing ratio as disclosed in the DEXUS Property Group Financial Statements 2013 is 29.1% (2012: 27.8%) (refer note 28 of the DXS Financial Statements).

The Trust is not rated by ratings agencies, however, DXS is rated BBB+ by Standard and Poor's and Baa1 by Moody's. The Trust considers potential impacts upon the rating when assessing the strategy and activities of the Trust and regards those impacts as an important consideration in its management of the Trust's capital structure.

Financial risk management (continued)

(1) Capital risk management (continued)

The Trust is required to comply with certain financial covenants in respect of its interest-bearing liabilities. During 2013 and 2012 reporting periods, the Trust was in compliance with all of its financial covenants.

The Responsible Entity for the Trust (DXFM) has been issued with an Australian Financial Services Licence (AFSL). The licence is subject to certain capital requirements including the requirement to hold minimum net tangible assets and to maintain minimum liquidity. DXFM must also prepare rolling cash projections over at least the next 12 months and demonstrate it will have access to sufficient financial resources to meet its liabilities that are expected to be payable over that period. Cash projections and assumptions are approved, at least quarterly, by the Board of the Responsible Entity.

#### (2) Financial risk management

The Trust's activities expose it to a variety of financial risks: credit risk, market risk (including currency risk, interest rate risk and price risk), and liquidity risk. Financial risk management is not managed at the individual trust level, but holistically as part of DXS. DXS's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Trust.

Accordingly, the Trust enters into various derivative financial instruments such as interest rate swaps, cross currency interest rate swaps and foreign exchange contracts to manage its exposure to certain risks. The Trust does not trade in derivative instruments for speculative purposes. The Trust uses different methods to measure the different types of risks to which it is exposed, including monitoring the current and forecast levels of exposure, and conducting sensitivity analysis.

Risk management is implemented by a centralised treasury department (Group Treasury) whose members act under written policies that are endorsed by the Board Finance Committee and approved by the Board of Directors of the Responsible Entity. Group Treasury identifies, evaluates and hedges financial risks in close cooperation with the Trust's business units. The treasury policies approved by the Board of Directors cover overall treasury risk management, as well as policies and limits covering specific areas such as liquidity risk, interest rate risk, foreign exchange risk, credit risk and the use of derivatives and other financial instruments. In conjunction with its advisers, the Responsible Entity continually reviews the Trust's exposures and (at least annually) updates its treasury policies and procedures.

#### (a) Liquidity risk

Liquidity risk is the risk that the Trust will not have sufficient available funds to meet financial obligations in an orderly manner when they fall due or at an acceptable cost.

The Trust identifies and manages liquidity risk across short-term, medium-term and long-term categories:

- short-term liquidity management includes continuously monitoring forecast and actual cash flows;
- medium-term liquidity management includes maintaining a level of committed borrowing facilities above the
  forecast committed debt requirements (liquidity headroom buffer). Committed debt includes future
  expenditure that has been approved by the Board or Investment Committee (as required within delegated
  limits), and may also include projects that have a very high probability of proceeding, taking into consideration
  risk factors such as the level of regulatory approval, tenant pre-commitments and portfolio considerations; and
- long-term liquidity risk is managed through ensuring an adequate spread of maturities of borrowing facilities so
  that refinancing risk is not concentrated, and ensuring an adequate diversification of funding sources where
  possible, subject to market conditions.

Financial risk management (continued)

- (2) Financial risk management (continued)
- (a) Liquidity risk (continued)

#### **Refinancing risk**

A key liquidity risk is the Trust's ability to refinance its current debt facilities. As the Trust's debt facilities mature, they are usually required to be refinanced by extending the facilities or replacing the facilities with an alternative form of capital.

The refinancing of existing facilities may also result in margin price risk, whereby market conditions may result in an unfavourable change in credit margins on the refinanced facilities. The Trust's key risk management strategy for margin price risk on refinancing is to spread the maturities of debt facilities over different time periods to reduce the volume of facilities to be refinanced and the exposure to market conditions in any one period.

An analysis of the contractual maturities of the Trust's interest bearing liabilities and derivative financial instruments is shown in the table below. The amounts in the table represent undiscounted cash flows.

-	2013			2012				
	year	one and two years	Expiring between two and five years	Expiring after five years	Expiring within one year	Expiring between one and two years	Expiring between two and five years	Expiring after five years
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Receivables	3,763	-	-	-	16,629	-	-	-
Payables	57,321	-	-	-	75,871	-	-	-
-	(53,558)	-	-	-	(59,242)	-	-	-
Loans with related parties and interest <sup>1</sup>	15,555	15,555	333,139	-	35,929	35,929	107,787	751,318
Interest bearing liabilities and interest								
Floating interest bearing liabilities and interest	-	-	-	-	1,049	1,049	3,148	51,436
Total interest bearing liabilities and interest <sup>2</sup>	-	-	-	-	1,049	1,049	3,148	51,436
Derivative financial instruments								
Derivative assets	3,119	50,054	23,741	-	5,022	3,211	3,551	-
Derivative liabilities	7,791	51,082	30,826	7,040	10,766	5,861	18,468	10,913
Total net derivative financial								
instruments <sup>3</sup>	(4,672)	(1,028)	(7,085)	(7,040)	(5,744)	(2,650)	(14,917)	(10,913)

1 Includes estimated interest.

2 Refer to note 18 (interest bearing liabilities). Excludes deferred borrowing costs, but includes estimated fees and interest.

3 The notional maturities on derivatives is only shown for cross currency interest rate swaps (refer foreign exchange rate risk) and forward foreign exchange contracts as they are the only instruments where a principal amount is exchanged. For interest rate swaps, only the net interest cash flows (not the notional principal) are included. For financial assets and liabilities that have floating rate interest cash flows, future cash flows have been calculated using static interest and exchange rates prevailing at the end of each reporting period. Refer to note 12 (derivative financial instruments) for fair value of derivatives. Refer note 27 (contingent liabilities) for financial guarantees.

Financial risk management (continued)

- (2) Financial risk management (continued)
- (b) Market risk

Market risk is the risk that the fair value or future cash flows of the Trust's financial instruments will fluctuate because of changes in market prices. The market risks that the Trust is exposed to are detailed further below.

(i) Interest rate risk

Interest rate risk is the risk that fluctuating interest rates will cause an adverse impact on interest payable (or receivable), or an adverse change on the capital value (present market value) of long-term fixed rate instruments.

Interest rate risk for the Trust arises from interest bearing financial assets and liabilities that the Trust holds. Borrowings issued at variable rates expose the Trust to cash flow interest rate risk. Borrowings issued at fixed rates expose the Trust to fair value interest rate risk.

The primary objective of the Trust's risk management policy for interest rate risk is to minimise the effects of interest rate movements on the Trust's portfolio of financial assets and liabilities and financial performance. The policy sets out the minimum and maximum hedging amounts for the Trust, which is managed on a portfolio basis.

Cash flow interest rate risk on borrowings is managed through the use of interest rate swaps, whereby a floating interest rate exposure is converted to a fixed interest rate exposure. Fair value interest rate risk on borrowings is also managed through the use of interest rate swaps, whereby a fixed interest exposure is converted to a floating interest rate exposure. The mix of fixed and floating rate exposures is monitored regularly to ensure that the interest rate exposure on the Trust's cash flows is managed within the parameters defined by the Group Treasury Policy.

The Trust holds borrowings in multiple currencies with both fixed and floating rate exposures and is exposed to interest rate risk related to each particular currency.

The net notional amount of fixed rate debt and interest rate swaps in place in each year and the weighted average effective hedge rate per currency is set out below.

	June 2014 \$'000	June 2015 \$'000	June 2016 \$'000	June 2017 \$'000	June 2018 \$'000	> June 2019 \$'000
Interest rate swaps						
A\$ hedged <sup>1</sup>	220,000	220,000	261,667	220,000	150,833	70,000
A\$ hedge rate (%) <sup>2</sup>	4.36%	4.47%	4.83%	4.75%	5.62%	6.07%

1 Amounts do not include fixed rate debt that has been swapped to floating rate debt through cross-currency swaps.

2 The above hedge rates do not include margins payable on borrowings.

#### Sensitivity on interest expense

The table below shows the impact on unhedged net interest expense (excluding non-cash items) of a 50 basis points increase or decrease in short-term and long-term market interest rates. The sensitivity on cash flow arises due to the impact that a change in interest rates will have on the Trust's floating rate debt and derivative cash flows. Net interest expense is only sensitive to movements in market rates to the extent that floating rate debt is not hedged.

		2013	2012
		(+/-) \$'000	(+/-) \$'000
+/- 0.50% (50 basis points)	A\$	237 -	234
+/- 0.50% (50 basis points)	US\$	-	1,100
+/- 0.50% (50 basis points)	€	27	-
Total A\$ equivalent	-	275	846

The increase or decrease in interest expense is proportional to the increase or decrease in interest rates.

Financial risk management (continued)

- (2) Financial risk management (continued)
- (b) Market risk (continued)
- (i) Interest rate risk (continued)

#### Sensitivity on fair value of interest rate swaps

The table below shows the impact on the Statement of Comprehensive Income for changes in the fair value of interest rate swaps for a 50 basis points increase and decrease in short-term and long-term market interest rates. The sensitivity on the fair value arises from the impact that changes in market rates will have on the mark-to-market valuation of the interest rate swaps. The fair value of interest rate swaps is calculated as the present value of estimated future cash flows on the instruments. Cash flows are discounted using the forward price curve of interest rates at the end of the reporting period. Although interest rate swaps are transacted for the purpose of providing the Trust with an economic hedge, the Trust has elected not to apply hedge accounting to its interest rate derivatives. Accordingly, gains or losses arising from changes in the fair value are reflected in the Statement of Comprehensive Income.

		2013	2012
		(+/-) \$'000	(+/-) \$'000
+/- 0.50% (50 basis points)	Α\$	4,993	7,084
+/- 0.50% (50 basis points)	US\$	(672)	368
Total A\$ equivalent		4,268	7,446

#### (ii) Foreign exchange risk

Foreign exchange risk is the risk that movements in exchange rates used to convert foreign currency revenues, expenses, assets, or liabilities to the Trust's functional currency will have an adverse effect on the Trust.

The Trust operates internationally with an investment in North America, France and Germany. As a result of these activities, the Trust has foreign exchange risk, arising primarily from:

- translation of investments in foreign operations;
- borrowings and cross currency swaps denominated in foreign currencies; and
- earnings distributions and other transactions denominated in foreign currencies.

The objective of the Trust's foreign exchange risk management policy is to ensure that movements in exchange rates have minimal adverse impact on the Trust's foreign currency assets and liabilities, and net foreign currency cash flows as outlined below.

#### Foreign currency assets and liabilities

Exposure to foreign exchange risk is minimised by predominantly matching the currency of the Trust's debt with the currency of its investment to form a natural hedge against movements in exchange rates. This policy reduces the risk that movements in foreign exchange rates will have an adverse impact on equity and net tangible assets.

Where Australian dollar borrowings are used to fund the foreign currency investment, the Trust may transact cross currency swaps for the purpose of providing an alternate source of foreign currency funding while maintaining the natural hedge. In these instances the Trust has committed foreign currency borrowing capacity in place that can replace the foreign currency amounts that are due under the cross currency swaps.

Where foreign currency borrowings are used to fund Australian investments, the Trust transacts cross currency swaps for the purpose of ensuring the Trust has access to funding in multiple jurisdictions whilst reducing the risk that movements in foreign exchange rates will have an adverse impact on security holder's equity and net tangible assets.

Financial risk management (continued)

- (2) Financial risk management (continued)
- (b) Market risk (continued)
- (ii) Foreign exchange risk (continued)

The Trust's net foreign currency exposures for net investments in foreign operations and hedging instruments are as follows:

	2013	2012
	\$'000	\$'000
US\$ assets <sup>1</sup>	-	188,873
US\$ net borrowings and cross currency swaps <sup>2</sup>	90	(239,447)
\$US denominated net investment	90	(50,574)
% hedged	0%	127%
€ assets <sup>1</sup>	6,000	36,650
€ net borrowings and cross currency swaps <sup>2</sup>	(4,248)	(32,613)
€ denominated net investment	1,752	4,037
% hedged	71%	89%
Total foreign net investment (A\$ equivalent)	2,567	(44,637)
Total % hedged <sup>3</sup>	71%	119%

1 Assets exclude working capital and cash as reported internally to management.

2 Net borrowings equals interest bearing liabilities less cash. Cross currency swap amounts comprise the foreign currency denominated leg of the cross currency interest swaps.

3 Hedging for investments in foreign operations is managed centrally for DXS. The total % hedge as disclosed in the DXS Financial Statements 2012 is 7% (refer note 28 of the DXS Financial Statements).

#### Sensitivity on equity (foreign currency translation reserve)

The table below shows the impact on the foreign currency translation reserve for changes in the translated value of foreign currency assets and liabilities for an increase and decrease in foreign exchange rates per currency. The increase and decrease in cents per currency has been based on the historical movements of the Australian dollar relative to each currency<sup>1</sup>. The cents per currency has been applied to the spot rates prevailing at the end of each reporting period<sup>2</sup>. The impact on the foreign currency translation reserve arises as the translation of the Trust's foreign currency assets and liabilities are recorded (in Australian dollars) directly in the foreign currency translation reserve.

		2013	2012
		\$'000	\$'000
+ 11.8 cents (12.8%)	US\$ (A\$ Equivalent)	11	(5,696)
- 11.8 cents (12.8%)	US\$ (A\$ Equivalent)	(14)	7,394
+ 8.9 cents (12.5%)	€ (A\$ Equivalent)	274	563
- 8.9 cents (12.5%)	€ (A\$ Equivalent)	(353)	(727)

1 The sensitivity on market rates has been based on the standard deviation of the annual change in the Australian dollar exchange rate per currency since 1984 or commencement.

2 Exchange rates at 30 June 2013: A\$/US\$ 0.9275 (2012: 1.0191), A\$/€ 0.7095 (2012: 0.8092).

Financial risk management (continued)

- (2) Financial risk management (continued)
- (b) Market risk (continued)
- (ii) Foreign exchange risk (continued)

#### Sensitivity on fair value of cross currency swaps

The table below shows the impact on the Statement of Comprehensive Income for changes in the fair value of cross currency swaps for a 50 basis point increase and decrease in market rates<sup>1</sup>. The sensitivity on the fair value arises from the impact that changes in short-term and long-term market rates will have on the interest rate mark-to-market valuation of the cross currency swaps. The Trust has elected not to apply hedge accounting to its cross currency swaps. Accordingly, gains or losses arising from changes in the fair value are reflected in the Statement of Comprehensive Income.

		2013	2012
		(+/-) \$'000	(+/-) \$'000
+ 0.50% (50 basis point)	US\$ (A\$ Equivalent)	655	-
Total A\$ equivalent		655	-

1 The above analysis does not include sensitivity to movements in BILLS LIBOR.

#### Net foreign currency denominated cash flows

Foreign exchange risk exists in relation to net cash flows and transactions with foreign operations that are denominated in foreign currencies. This risk is managed through the use of forward foreign exchange contracts (after taking into account the natural hedging through foreign denominated interest expense).

Forward foreign exchange contracts outstanding at 30 June 2013 and 30 June 2012 are as follows:

	2013	2013	2013	2012	2012	2012
	To pay US\$'000	To receive A\$'000	Weighted average exchange rate	To pay US\$'000	To receive A\$'000	Weighted average exchange rate
1 year or less	-	-	-	-	1,316	-

Financial risk management (continued)

- (2) Financial risk management (continued)
- (c) Credit risk

Credit risk is the risk of loss to the Trust in the event of non-performance by the Trust's financial instrument counterparties. Credit risk arises from cash and cash equivalents, loans and receivables, and derivative financial instruments. The Trust has exposure to credit risk on all financial assets.

The Trust manages this risk by:

- adopting a process for determining an approved counterparty, with consideration of qualitative factors as well as the counterparty's rating;
- regularly monitoring counterparty exposure within approved credit limits that are based on the lower of a S&P, Moody's and Fitch credit rating. The exposure includes the current market value of in-the-money contracts as well as potential exposure, which is measured with reference to credit conversion factors as per APRA guidelines;
- entering into ISDA Master Agreements once a financial institution counterparty is approved;
- ensuring tenants, together with approved credit limits, are approved and ensuring that leases are undertaken with a large number of tenants;
- for some trade receivables, obtaining collateral where necessary in the form of bank guarantees and tenant bonds; and
- regularly monitoring loans and receivables on an ongoing basis.

A minimum S&P rating of A- (or Moody's or Fitch equivalent) is required to become or remain an approved counterparty. As at 30 June 2013, the lowest rating of counterparties the Trust is exposed to was A- (Fitch) (2012: A (S&P)).

Financial instrument transactions are spread among a number of approved financial institutions within specified credit limits to minimise the Trust's exposure to any one counterparty. As a result, there is no significant concentration of credit risk for financial instruments.

The maximum exposure to credit risk at 30 June 2013 and 30 June 2012 is the carrying amount of financial assets recognised on the Statement of Financial Position.

As at 30 June 2013 and 30 June 2012, there were no significant concentrations of credit risk for trade receivables. Trade receivable balances and the credit quality of trade debtors are consistently monitored on an ongoing basis.

The ageing analysis of loans and receivables net of provisions at 30 June 2013 is (\$'000): 3,659 (0-30 days), (121) (31-60 days), (35) (61-90 days), 260 (91+ days). The ageing analysis of loans and receivables net of provisions at 30 June 2012 is (\$'000): 16,218 (0-30 days), 81 (31-60 days), 35 (61-90 days), 295 (91+ days). Amounts over 31 days are past due, however, no receivables are impaired.

The credit quality of financial assets that are neither past due nor impaired is consistently monitored to ensure that there are no adverse changes in credit quality.

Financial risk management (continued)

- (2) Financial risk management (continued)
- (d) Fair value of financial instruments

Fair value interest rate risk is the risk of an adverse change in the net fair (or market) value of an asset or liability due to movements in interest rates.

As at 30 June 2013 and 30 June 2012, the carrying amounts and fair value of financial assets and liabilities are shown as follows:

	2013	2013	2012	2012
	Carrying		Carrying	
	amount <sup>1</sup>	Fair value <sup>2</sup>	amount <sup>1</sup>	Fair value <sup>2</sup>
	\$'000	\$'000	\$'000	\$'000
Financial assets				
Cash and cash equivalents	2,836	2,836	11,862	11,862
Loans and receivables (current)	4,158	4,158	16,629	16,629
Derivative assets	14,370	14,370	10,718	10,718
Loans with related parties	138,948	138,948	266,021	266,021
Total financial assets	160,312	160,312	305,230	305,230
Financial liabilities				
Trade payables	58,159	58,159	75,871	75,871
Derivative liabilities	20,714	20,714	36,526	36,526
Interest bearing liabilities	-	-	50,927	50,927
Loans with related parties	286,473	286,473	696,367	696,367
Total financial liabilities	365,346	365,346	859,691	859,691

1 Carrying value is equal to the value of the financial instruments on the Statement of Financial Position.

2 Fair value is the amount for which the financial instrument could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Where there is a difference between the carrying amount and fair value the difference is not recognised in the Statement of Financial Position.

The fair value of interest bearing liabilities and derivative financial instruments has been determined by discounting the expected future cash flows by the relevant market interest rates. The discount rates applied range from 0.19% to 4.56% for US\$ and 2.66% to 5.29% for A\$. Refer note 1(r) for fair value methodology for financial assets and liabilities.

#### Determination of fair value

The Trust uses methods in the determination and disclosure of the fair value of financial instruments. These methods comprise:

Level 1: the fair value is calculated using quoted prices in active markets.

**Level 2:** the fair value is determined using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: the fair value is estimated using inputs for the asset or liability that are not based on observable data.

Financial risk management (continued)

- (2) Financial risk management (continued)
- (d) Fair value of financial instruments (continued)

The following tables present the assets and liabilities measured and recognised as at fair value at 30 June 2013 and 30 June 2012.

	Level 1	Level 2	Level 3	2013
	\$'000	\$'000	\$'000	\$'000
Financial assets				
Derivative assets				
Interest rate derivatives	-	7,760	-	7,760
Cross currency swaps	-	6,610	-	6,610
	-	14,370	-	14,370
Financial liabilities				
Derivative liabilities				
Interest rate derivatives	-	20,715	-	20,715
	-	20,715	-	20,715
	Level 1	Level 2	Level 3	2012
	\$'000	\$'000	\$'000	\$'000
Financial assets				
Derivative assets				
Interest rate derivatives	-	9,386	-	9,386
Forward exchange contracts	-	1,332	-	1,332
	-	10,718	-	10,718
Financial liabilities				
Interest bearing liabilities				
Floating interest bearing liabilities	-	50,927	-	50,927
	-	50,927	-	50,927
Derivative liabilities				
Interest rate derivatives	-	36,419	-	36,419
Cross currency swaps	-	58	-	58
Forward exchange contracts	-	49	-	49
	-	36,526	-	36,526

During the year, there were no transfers between Level 1, Level 2 and Level 3 fair value measurements.

#### Contingent liabilities

The Trust together with DDF, DXO and DOT is a guarantor of a total of A\$1,473.5 million and US\$50.0 million (A\$53.9 million) of bank bilateral facilities, a total of A\$575.0 million of medium term notes, a total of US\$130.0 million (A\$140.2 million) of privately placed notes, and a total of US\$250.0 million (A\$268.8 million) public 144A senior notes, which have all been negotiated to finance the Trust and other entities within DXS. The guarantees have been given in support of debt outstanding and drawn against these facilities, and may be called upon in the event that a borrowing entity has not complied with certain requirements such as failure to pay interest or repay a borrowing, whichever is earlier. During the period no guarantees were called.

The guarantees are issued in respect of the Trust and do not constitute an additional liability to those already existing in interest bearing liabilities on the Statement of Financial Position.

On settlement of the US sales transaction (refer note 10), a letter of credit was issued in relation to the sale of a number of properties located in the United States. The letter of credit was issued for US\$15.2 million (A\$16.4 million) and is expected to remain on issue until September 2014.

The Directors of the Responsible Entity are not aware of any other contingent liabilities in relation to the Trust, other than those disclosed in the Financial Statements, which should be brought to the attention of unitholders as at the date of completion of this report.

## Note 28

#### Commitments

#### (a) Capital commitments

The following amounts represent capital expenditure on investment properties contracted at the end of each reporting period but not recognised as liabilities payable:

	2013	2012
	\$'000	\$'000
Investment properties	614	1,996
Total capital commitments	614	1,996

#### (b) Lease receivable commitments

The future minimum lease payments receivable by the Trust are:

	2013	2012
	\$'000	\$'000
Within one year	66,830	83,970
Later than one year but not later than five years	155,837	247,903
Later than five years	78,652	93,166
Total lease receivable commitments	301,319	425,039

**Related parties** 

#### **Responsible Entity**

DXFM is the Responsible Entity of the Trust.

#### **Responsible Entity fees**

Under the terms of the Trust's Constitution, the Responsible Entity is entitled to receive fees in relation to the management of the Trust. DXFM's parent entity, DEXUS Holdings Pty Limited (DXH), is entitled to be reimbursed for administration expenses incurred on behalf of the Trust. DEXUS Property Services Pty Limited (DXPS), a wholly owned subsidiary of DXH, is entitled to property management fees from the Trust.

#### **Related party transactions**

Responsible Entity fees in relation to the Trust assets are on a cost recovery basis.

#### **DEXUS Funds Management Limited and its related entities**

There were a number of transactions and balances between the Trust and the Responsible Entity and its related entities, as detailed below:

	2013	2012
	\$	\$
Responsible Entity fees paid and payable	3,084,569	4,025,546
Property management fees paid and payable to DXPS	2,530,596	2,496,534
Administration expenses paid and payable to DXH	3,204,412	3,739,108
Responsible Entity fees payable at the end of each reporting period (included above)	239,461	337,570
Property management fees payable at the end of each reporting period (included above)	661,659	239,773
Administration expenses payable at the end of each reporting period (included above)	62,913	4,312
Sale of 154 O'Riordan Street, Mascot, NSW to DXO	14,500,000	-

#### **Entities within DXS**

Aggregate amounts included in the determination of profit that resulted from transactions with each class of other related parties:

	2013	2012
	\$	\$
Interest revenue	770,797	1,528,584
Interest expense	26,617,268	58,470,680
Interest bearing loans advanced to entities within DXS	544,308,000	619,306,260
Interest bearing loans advanced from entities within DXS	101,211,000	149,380,336

#### Related parties (continued)

#### Directors

The following persons were Directors of DXFM at all times during the year and to the date of this report, unless otherwise stated:

C T Beare, BSc, BE (Hons), MBA, PhD, FAICD <sup>1,4,5</sup> E A Alexander, AM, BComm, FCA, FAICD, FCPA <sup>1,2</sup> B R Brownjohn, BComm <sup>1,2,7</sup> J C Conde, AO, BSc, BE (Hons), MBA <sup>1,4,6</sup> T Dwyer, BJuris (Hons), LLB (Hons) <sup>1,3</sup> S F Ewen, OAM <sup>1,4</sup> Craig D Mitchell, BComm, EMBA, FCPA <sup>10</sup> W R Sheppard, BEc (Hons) <sup>1,2,8</sup> D J Steinberg, BEc, FRICS, FAPI P B St George, CA(SA), MBA <sup>1,5,9</sup>

1 Independent Director

2 Board Audit, Risk & Sustainability Committee Member

3 Board Compliance Committee Member

4 Board Nomination, Remuneration & Governance Committee Member

5 Board Finance Committee Member

6 Resigned as Board Compliance Committee Member on 1 July 2012

7 Resigned as Board Finance Committee Member on 1 July 2012

8 Appointed as Board Finance Committee Member on 1 July 2012

9 Resigned as Board Audit, Risk & Sustainability Committee Member on 1 July 2012

10 Appointed as Director on 12 February 2013

No Directors held an interest in the Trust for the years ended 30 June 2013 and 30 June 2012.

#### Other key management personnel

In addition to the Directors listed above, the following persons were deemed by the Board Nomination and Remuneration & Governance Committee to be key management personnel during all or part of the financial year:

Name	litle
Tanya L Cox <sup>1</sup>	Executive General Manager, Property Services and Chief Operating Officer
Ross Du Vernet <sup>2</sup>	Executive General Manager, Strategy, Transactions & Research
John C Easy <sup>1</sup>	General Counsel
Kevin George <sup>3</sup>	Executive General Manager, Office & Industrial

1 Ceased to be key management personnel on 1 July 2012.

2 Appointed as key management personnel on 1 July 2012.

3 Appointed as key management personnel on 10 December 2012.

#### Key management personnel compensation

	2013	2012
	\$	\$
Compensation		
Short-term employee benefits	9,219,857	10,166,375
Post employment benefits	229,763	247,967
Other long-term benefits	1,116,082	3,115,681
Termination benefits	-	2,300,000
Security-based payments	1,383,669	330,000
	11,949,371	16,160,023

....

Related parties (continued)

#### Equity instrument disclosures relating to key management personnel

The number of DXS stapled securities held during the financial year by each key management personnel, including their personally related parties, are set out below:

	Opening balance		<b>e</b> 1	Closing balance
	1 July 2012	Purchases	Other <sup>1</sup>	30 June 2013
Directors				
Christopher T Beare	-	100,000	-	100,000
Elizabeth A Alexander, AM	-	100,000	-	100,000
Barry R Brownjohn	-	50,000	-	50,000
John C Conde, AO	-	100,000	-	100,000
Tonianne Dwyer	-	100,000	-	100,000
Stewart F Ewen, OAM	-	100,000	-	100,000
Craig D Mitchell	-	-	539,782	539,782
W Richard Sheppard	-	100,000	-	100,000
Darren J Steinberg	-	-	453,417	453,417
Peter B St George	-	104,000	-	104,000
Other key management personnel				
Ross Du Vernet <sup>2</sup>	-	-	215,913	215,913
Kevin George <sup>3</sup>	-	-	-	-

1 Performance Rights granted under the 2012 Transitional Performance Rights Plan (refer note 36 of the DEXUS Property Group Annual Report).

2 Appointed as key management personnel on 1 July 2012.

3 Appointed as key management personnel on 10 December 2012.

The DXFM Board has approved a grant of performance rights to DXS stapled securities to eligible participants (refer note 36 of the DEXUS Property Group Annual Report). Details of the number of performance rights issued to each of the key management personnel are set out in the Remuneration Report.

There were no loans or other transactions with key management personnel or their related parties during the years ended 30 June 2013 and 30 June 2012.

Related parties (continued)

#### **Remuneration Report**

#### 1. Overview

The Board has pleasure in presenting the Remuneration Report for the DEXUS Property Group (Group). As with prior years, the Remuneration Report has been prepared in accordance with the Corporations Act and relevant accounting standards. Whilst the Group is not statutorily required to prepare such a report, the Board continues to believe that the disclosure of the Group's remuneration practices is in the best interests of all security holders.

Effective 1 July 2012, the Group implemented its new remuneration framework, which includes a new Short-term Incentive (STI) and Long-term Incentive (LTI) plan. The operation of these plans received security holder approval at the Group's Annual General Meeting on 5 November 2012.

The Board believes that the Group's remuneration framework encourages Executives to perform in the best interests of security holders. Short term financial and operational objectives are approved annually by the Board for each Executive, promoting alignment between investor returns and the rewards an Executive can receive under the STI plan. In addition, the Board has determined a set of financial performance hurdles within the LTI plan which provide the Executive with a performance and retention incentive which is strongly linked to security holder returns over the longer-term.

The main Executive remuneration actions for the year ending 30 June 2013 were:

- The implementation of the new remuneration framework effective 1 July 2012
- No fixed remuneration increases for Executives
- The closure of the DEXUS Performance Payment (DPP) and DEXUS Deferred Performance Payment (DDPP) plans
- The Board exercised its discretion to not apply a performance multiplier to vesting legacy DDPP plan outcomes
- Performance pay outcomes for Executives approved by the Board reflect the Group's strong financial and operational results
- Non-Executive Directors base fees remain unchanged since 1 July 2010

Effective 1 July 2013, the Board have approved an average fixed remuneration increase of 2% for Executives and 3% for other employees, noting that the fixed remuneration for the Chief Executive Officer will remain unchanged.

This Remuneration Report has been prepared in accordance with AASB 124 *Related Party Disclosures* and section 300A of the *Corporations Act 2001* for the year ended 30 June 2013. The information provided in this Report has been audited in accordance with the provisions of section 308 (3C) of the *Corporations Act 2001*.

#### 2. Key Management Personnel

In this report, Key Management Personnel (KMP) are those individuals having the authority and responsibility for planning, directing and controlling the activities of the Group, either directly or indirectly. They comprise:

- Non-Executive Directors
- Executive Directors (Chief Executive Officer & Chief Financial Officer)
- Key Executives considered KMP under the Corporations Act 2001 (Executive KMP)

Below are the individuals determined to be KMP of the Group, classified between Non-Executive Directors, Executive Directors and Executive KMP:

#### **Non-Executive Directors**

Non-Executive Director	Title	KMP 2012	KMP 2013
Christopher T Beare	Chair	√	✓
Elizabeth A Alexander AM	Director	√	✓
Barry R Brownjohn	Director	$\checkmark$	$\checkmark$
John C Conde AO	Director	$\checkmark$	~
Tonianne Dwyer	Director	✓	$\checkmark$
Stewart F Ewen OAM	Director	✓	$\checkmark$
W Richard Sheppard	Director	$\checkmark$	~
Peter B St George	Director	$\checkmark$	$\checkmark$

#### **Executive Directors**

Executive Directors	Position	KMP 2012	KMP 2013
Darren J Steinberg	Chief Executive Officer	Part-Year	$\checkmark$
Craig D Mitchell	Chief Financial Officer	$\checkmark$	$\checkmark$

#### **Executive KMP**

Executive KMP	Position	KMP 2012	KMP 2013
Kevin L George	Executive General Manager, Office & Industrial	N/A	Part-Year
Ross G Du Vernet	Executive General Manager, Transactions, Strategy & Research	No	✓

#### Group Management Committee Members - Previously Included as Executive KMP

Former Executive KMP	Position	KMP 2012	KMP 2013
Tanya L Cox	Executive General Manager, Property Services & Chief Operating Officer	$\checkmark$	No
John C Easy	General Counsel & Company Secretary	~	No

Ms Cox and Mr Easy continue as Group Management Committee members. The current organisation structure and membership of internal committees have led to a change in those considered by the Board to be Executive KMP for the 2013 year. The Board has indicated that the composition of Executive KMP may change from year to year in line with the strategic and operational focus of the Group.

#### 3. Board Nomination, Remuneration & Governance Committee

The objectives of the Committee are to assist the Board in fulfilling its responsibilities by overseeing all aspects of Non-Executive Director and Executive remuneration, as well as Board nomination and performance evaluation. Primarily, the responsibilities of the Committee are to review and recommend to the Board:

- Board and CEO succession plans
- performance evaluation procedures for the Board, its committees and individual Directors
- the nomination, appointment, re-election and removal of Directors
- the Group's approach to remuneration, including design and operation of employee incentive plans
- Executive performance and remuneration outcomes
- Non-Executive Directors' fees

The Committee comprises three independent Non-Executive Directors. For the year ended 30 June 2013 Committee members were:

Non-Executive Director	Title	2012	2013
John C Conde AO	Committee Chair	~	✓
Christopher T Beare	Committee Member	$\checkmark$	~
Stewart F Ewen OAM	Committee Member	~	✓

Mr Conde continued in his role as Committee Chair, drawing upon his extensive experience from a diverse range of appointments, including his role as President of the Commonwealth Remuneration Tribunal. The Committee's experience is further enhanced through the membership of Mr Beare and Mr Ewen, each of whom has significant management experience in the property and financial services sectors.

The Committee operates independently from management, and may at its discretion appoint external advisors or instruct management to compile information for its consideration. The CEO attends certain Committee meetings by invitation, where management input is required. The CEO is not present during any discussions related to his own remuneration arrangements.

During the year the Committee appointed Egan Associates to provide remuneration advisory services. Egan Associates were paid a total of \$12,705 for remuneration recommendations made to the Committee and \$39,097 for other advisory services. The Committee is satisfied the advice received from Egan Associates is free from undue influence from the KMP to whom the remuneration recommendations relate. Egan Associates also confirmed in writing that the remuneration recommendations were made free from undue influence by the relevant KMP.

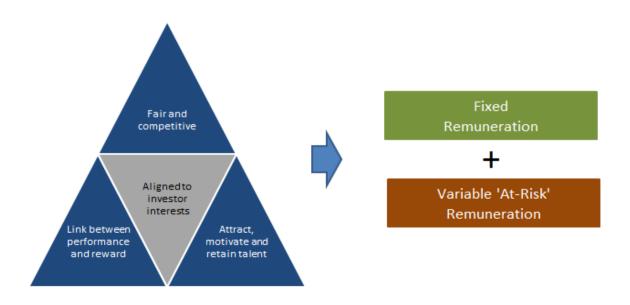
The 2012 Remuneration Report received positive security holder support at the 2012 Annual General Meeting with a vote of 98.3% in favour.

#### 4. Executive Remuneration

#### Context

The Board believes that Executives should be rewarded at levels consistent with the complexity and risks involved in their position. Incentive awards should be scaled according to the relative performance of the Group, as well as business unit performance and individual effectiveness.

The Group's remuneration principles and target remuneration structure is:



The Group requires, and needs to retain, an Executive team with significant experience in:

- the office, industrial and retail property sectors
- property management, including securing new tenancies under contemporary lease arrangements, asset valuation and related financial structuring and property development in its widest context
- capital markets, funds management, fund raising, joint venture negotiations and the provision of advice and support to independent investment partners
- treasury, tax and compliance

In this context the Committee reviews trends in employee reward structures and strategies embraced across these sectors, including:

- comparable international funds and asset managers which have an active presence in Australia;
- ASX listed entities
- boutique property asset managers and consultants
- where relevant, information from private equity and hedge funds will be considered.

At the Executive level, the Committee reviews feedback from remuneration advisers, proxy advisers and institutional investors, and considers stakeholder interests at each stage of the remuneration review process.

#### 5. Remuneration Structure

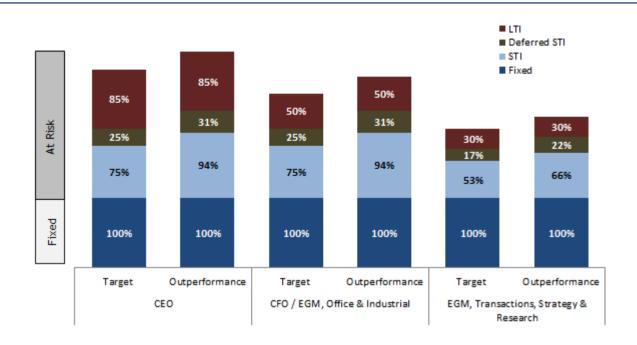
#### **Remuneration Mix**

The remuneration structure for Executives comprises fixed remuneration, a short term incentive and a long term incentive. The mix between these components varies according to the individual's position and is determined based on the Group's remuneration principles detailed above.

The remuneration mix for Executives during 2013 was:

Executive	Fixed	Target STI	Target Deferred STI	LTI
Darren J Steinberg	35%	26%	<b>9</b> %	30%
Craig D Mitchell	40%	30%	10%	20%
Kevin L George	40%	30%	10%	20%
Ross G Du Vernet	50%	26%	<b>9</b> %	15%

The chart below shows the remuneration structure for Executives expressed as a percentage of Fixed Remuneration at both target and outperformance (stretch) levels.



#### **Total Remuneration**

How does the Board determine total remuneration?	The Committee reviews a considerable amount of information from a variety of sources to ensure an appropriate outcome reflecting market practice (incorporating various benchmarks) is achieved. These sources include:
	<ul> <li>Publicly available remuneration reports of A-REIT competitors</li> <li>Publicly available remuneration reports from ASX listed companies with similar market capitalisation and complexity</li> <li>Advice on remuneration levels of privately held property, funds management and private equity owned companies</li> <li>Salary survey data from Hart Consulting, Avdiev, Aon Hewitt, FIRG and others as appropriate</li> <li>Advice from external advisors appointed by the Committee such as Egan Associates</li> </ul>
	The comparator group of companies and market data considered as part of the above process is significantly larger than the comparator group of companies adopted for assessment of the Group's relative TSR performance under its LTI plan (refer below). Executives are typically recruited from the former group, whereas the Group's performance will be assessed appropriately with respect to the latter.

#### **Fixed Remuneration**

What is Fixed Remuneration?	Fixed remuneration is the regular pay (base salary and statutory superannuation contributions) an Executive receives in relation to his/her role. It reflects the complexity of the role, as well as the skills and competencies required to fulfil it, and is determined having regard to a variety of information sources to ensure the quantum is fair and competitive.
How is Fixed Remuneration determined?	The Board sets fixed remuneration around the median level of comparable companies after making adjustments for the different risk profiles of those companies (refer to Total Remuneration above). Group and individual performance is considered during the annual remuneration review process.

## Short-term Incentive (STI) Plan

#### **DEXUS Industrial Trust**

#### Notes to the Financial Statements (continued) For the year ended 30 June 2013

Expressed as a percentage of fixed remuneration, Executives can earn the following incentive payments under the STI plan: Target Outperformance CEO 100% 125% CFO / EGM, Office & Industrial 100% 125% EGM, Strategy, Transactions & Research 70% 88% How much can be earned Aggregate performance below predetermined thresholds would result in no award being under the STI made under the STI plan. plan? The amount each Executive can earn is dependent on how he/she performs against a balanced scorecard of KPIs that is set at the beginning of each year. The balanced scorecard is arranged in categories and each category is weighted differently depending on the specific accountabilities of each Executive. If an Executive does not meet Threshold performance in a category, the score for that category will be zero. KPIs at the Target level are set with an element of stretch against Threshold performance. which ensures that it is difficult for an Executive to score 100% in any category. Following the same theme, KPIs at the Outperformance level have a significant amount of stretch, and would require exceptional outcomes to be achieved. KPIs at both the Target and Outperformance levels incorporate year-on-year growth. When is the August of the financial year immediately following the performance period, following the STI paid? sign-off of statutory accounts and announcement of Group's annual results. 25% of any award under the STI plan will be deferred and awarded in the form of How does the performance rights to DXS securities. deferral The rights will vest in two equal tranches, 12 and 24 months after being awarded. They are component subject to clawback and continued employment, and are based on a deferral period operate? commencing 1 July after the relevant performance period. How is the The number of performance rights awarded is based on 25% of the STI value awarded to the allocation of Executive divided by the volume weighted average price (VWAP) of securities 10 trading deferred STI days either side of the first trading day of the new financial year. determined? How are distributions Executives will be entitled to the benefit of distributions paid on the underlying DXS treated during securities prior to vesting, through the issue of additional performance rights. the deferral period? Forfeiture will occur should the Executive's employment terminate within 6 months of the grant date for any reason, or if the Executive voluntarily resigns or is terminated for cause prior to the vesting date. Can deferred STI be Notwithstanding the above, if an Executive's employment is terminated for reasons such as forfeited? retirement, redundancy, reorganisation, change in control or other unforeseen circumstances, the Committee will recommend whether the Executive should remain in the plan as a good leaver, for decision by the Board. The STI plan is aligned to security holder interests in the following ways: How is the STI as an immediate reward opportunity to attract, motivate and retain talented plan aligned Executives who can influence the future performance of the Group to security through a 25% mandatory STI deferral for Executives, allowing for future clawback holder of STI awards in the event of a material misstatement of the Group's financial interests? position

Long-term Incentive (LTI) Plan What is the The LTI is an incentive grant which rewards Executives for sustained earnings and security holder returns and is delivered in the form of performance rights to DXS securities. LTI plan? Executives receive a grant of performance rights to DXS securities (dependent on their role and responsibilities) under the LTI plan equivalent to the following (expressed as a percentage of Fixed Remuneration): How are Grant as a % of grants under fixed the LTI plan remuneration determined? CEO 85% CFO / EGM, Office & Industrial 50% 30% EGM, Strategy, Transactions & Research Performance rights are converted into DXS securities upon achievement of performance conditions set by the Board. Performance against the selected hurdles will be assessed in How does the two equal tranches over two periods, 3 and 4 years after the grant date. If the performance LTI plan work? conditions are not met over either period, then the respective performance rights will be forfeited. There is no re-testing of forfeited rights. If ore-determined performance hurdles are not met then the relevant part of the grant will not vest and those rights will be forfeited. Additionally, forfeiture will occur should the Executive's employment terminate within 12 Can an LTI months of the grant date for any reason, or if the Executive voluntarily resigns or is terminated for cause prior to the vesting date. grant be forfeited? Notwithstanding the above, if an Executive's employment is terminated for reasons such as retirement, redundancy, reorganisation, change in control or other unforeseen circumstances, the Committee will recommend whether the Executive should remain in the plan as a good leaver, for decision by the Board. The Board sets the performance hurdles for the LTI plan on an annual basis. For the 2013 LTI grant, a set of external and internal hurdles has been selected. Notably, the Board has clarified the operation of the Relative TSR component of the LTI plan. The previously communicated 50% weighting to Relative TSR will be split into two distinct groups, the first being a standard Relative TSR measurement against listed peers, the second being a Relative ROE measurement against unlisted peers. The Board feels this is a more accurate comparison given the way investors measure the performance of listed and unlisted entities. The 4 performance hurdles for the 2013 LTI plan are: External Performance Hurdles (50%) 25% is based on the Group's relative performance against a Total Security holder What are the Return (Relative TSR) performance hurdle measured against a peer group of listed performance entities within the A-REIT sector hurdles? TSR represents an investor's return, calculated as the percentage difference between the initial amount invested and the final value of DXS securities at the end of the relevant period, assuming distributions were reinvested. 25% is based on the Group's relative performance against a Return On Equity (Relative ROE) performance hurdle measured against a peer group of unlisted entities within the A-REIT sector ROE represents the annualised composite rate of return to security holders, calculated as a percentage, comprising the change in net tangible asset value per security together with the distributions paid to security holders per security, divided by the net tangible asset value per security at the beginning on the period.

### **DEXUS Industrial Trust**

# Notes to the Financial Statements (continued) For the year ended 30 June 2013

What are the	Internal Performance Hurdles (50%)
performance hurdles?	<ul> <li>25% is based on the Group's performance against a predetermined Funds From</li> </ul>
(continued)	Operations (FFO) per security growth hurdle
(continued)	For the purposed of these performance hurdles, FFO is defined as per the definition adopted by the Property Council of Australia.
	<ul> <li>25% is based on the Group's performance against a predetermined Return on Equity performance hurdle</li> </ul>
	<ul> <li>ROE represents the annualised composite rate of return to security holders, calculated as a percentage, comprising the change in net tangible asset value per security together with the distributions paid to security holders per security, divided by the net tangible asset value per security at the beginning on the period.</li> </ul>
	Relative TSR & Relative ROE
	Vesting under both the Relative TSR & Relative ROE measures will be on a sliding scale reflecting relative performance against a comparator group of entities.
	<ul> <li>Nil vesting for performance below the median of the comparator group</li> </ul>
	<ul> <li>50% vesting for performance at the median of the comparator group</li> <li>Straight line vesting for performance between the 50<sup>th</sup> and 75<sup>th</sup> percentile</li> </ul>
	<ul> <li>100% vesting for performance at or above the 75<sup>th</sup> percentile</li> </ul>
How are the	The listed and unlisted comparator groups have been reviewed and selected by the Board as being appropriate entities within similar asset classes, investment risk/return profiles and market capitalisation/size. The 2013 LTI grant comparator groups are
performance hurdles measured?	<ul> <li>Listed: CPA, IOF, GPT, CFX, WRT, SCP, CMW and FDC</li> <li>Unlisted: AWOF, GWOF, APPFC, ICPF, ISPT, ACPP, QPF and APPFR</li> </ul>
	The Board reserves the right to review the peer group annually, with relative performance monitored by an independent external advisor at 30 June each year.
	FFO Growth & ROE
	Vesting under both the FFO Growth & ROE measures will be on a sliding scale reflecting performance against predetermined performance hurdles set by the Board
	<ul> <li>Nil vesting for below Target performance</li> <li>50% vesting for Target performance</li> <li>Straight line vesting between Target and Outperformance</li> <li>100% vesting for Outperformance</li> </ul>
	Having determined the Group's strategy, the Board have adopted the following FFO Growth and ROE performance hurdles for the 2013 LTI grant:
What are the absolute LTI hurdles for the	<ul> <li>FFO Growth Target of 3% - with Outperformance at 5.5%</li> <li>ROE Target of 9% - with Outperformance at 11%</li> </ul>
2013 grant??	These targets are measured as the per annum average over the three and four year grant periods.
	Aligned to long-term security holder interests in the following ways:
	<ul> <li>As a reward to Executives when the Group's overall performance exceeds specific</li> </ul>
How is the LTI plan aligned	<ul> <li>predetermined earnings and security holder return benchmarks</li> <li>As a reward mechanism which encourages Executive retention and at the same</li> </ul>
to security holder	time allows for future clawback of LTI grants for financial underperformance, deliberate misrepresentation or fraud
interests?	<ul> <li>Aligning the financial interests of security holders with Executives through</li> </ul>
	<ul> <li>exposure to DXS securities and the Group's performance</li> <li>Encouraging and incentivising Executives to make sustainable business decisions within the Board-approved risk appetite and strategy of the Group</li> </ul>

What policies and procedures exist to support the integrity of the LTI plan?	The administration of the LTI plan is supported by the LTI plan Guidelines which provide Executives with the rules of the plan and guidance as to how it is to be administered. Executives are prevented from hedging their exposure to unvested DXS securities. Trading in DXS securities or related products is only permitted with the permission of the CEO. The Group also has Conflict of Interest and Insider Trading policies in place to support the integrity of the LTI plan, which extends to family members and associates of the Executive.
	The Board has appointed Link Market Services as Trustee and Administrators of the DEXUS Performance Rights Plan Trust, which is the vehicle into which unvested units are purchased on-market and held in trust for the Executive pending performance assessment.
How is the allocation of performance rights determined?	The number of performance rights granted is based on the grant value to the Executive (% of fixed remuneration) divided by the volume weighted average price (VWAP) of securities 10 trading days either side of the first trading day of the new financial year.
How are distributions treated prior to vesting?	Executives will not be entitled to distributions paid on the underlying DXS securities prior to the performance rights vesting.

The operation of all incentive plans is at the discretion of the Board which retains the right to discontinue, suspend or amend the operation of such plans.

For both the STI and LTI plans, where incentive grants involve DXS securities, it is the Board's current position that DXS securities be acquired on-market and not through the issue of new securities.

#### 6. Performance Pay

Group Performance

#### FY13 Highlights

Group	Portfolio	Capital Management	Funds Management	Transactions
12.1% increase in distribution per security	Leased 629,209 square metres of space across the total portfolio	Raised \$300 million of US Private Placement Notes	Increased funds under management by 9.5%, including \$820 million of new equity for DWPF	Achieved a 12% premium on prior book value for the sale of the remaining US portfolio
Achieved a 22.1% one-year total security holder return	Achieved 1.6% growth in like for like property net operating income	Actively managed the diversity of debt achieving a duration greater than 5 years	Launched new \$235 million partnership with a leading global pension fund	Involved in \$2.9 billion of transactions across the Group

## DEXUS Industrial Trust

Notes to the Financial Statements (continued) For the year ended 30 June 2013

#### Total Return of DXS Securities

220 200 DEXUS Property Group 180 5&P/ASX 200 Property Accumulation Index 160 140 120 100 80 60 40 20 Sep-04 Jun-06 Sep-06 Dec-06 Jun-07 Jun-07 Mar-08 Jun-08 Sep-08 Sep-08 Dec-08 Mar-09 Jun-09 Sep-09 Dec-09 Mar-10 Jun-10 Sep-10 Dec-10 Dec-12 Mar-13 Mar-05 Jun-05 Sep-05 Dec-05 Mar-06 Mar-11 Jun-11 Sep-11 Dec-11 Mar-12 Jun-12 Sep-12

The chart below illustrates DXS's performance against the S&P/ASX200 Property Accumulation index since listing in 2004.

#### **Total Return Analysis**

The table below sets out DXS's total security holder return over a one, two, three and five year time horizon, relative to the S&P/ASX200 Property Accumulation Index and the median of the Relative TSR comparator group under the new LTI plan:

	1 Year	2 Years	3 Years	5 years
Year Ended 30 June 2013	(% per annum)	(% per annum)	(% per annum)	(% per annum)
DEXUS Property Group	22.1%	17.0%	18.4%	2.6%
S&P/ASX200 Property Accumulation Index	24.2%	17.4%	13.4%	0.3%
Median - Relative TSR Comparator Group	<b>18.8</b> % <sup>1</sup>	15.2% <sup>2</sup>	<b>16.2</b> % <sup>3</sup>	n/a

1. Comparator Group for 1 year comprises DXS, CFX, CMW, CPA, FDC, GPT, IOF and WRT.

2. Comparator Group for 2 years comprises DXS, CFX, CMW, CPA, GPT, IOF and WRT.

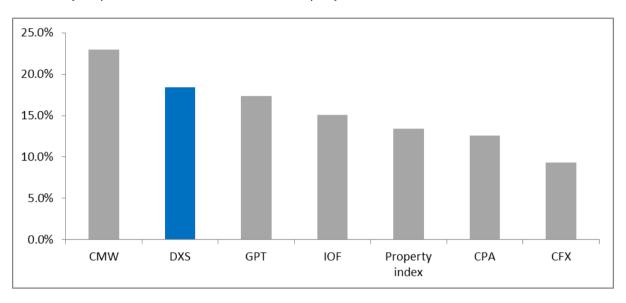
3. Comparator Group for 3 years comprises DXS, CFX, CMW, CPA, GPT and IOF.

#### **DEXUS Industrial Trust Notes to the Financial Statements** (continued) For the year ended 30 June 2013

#### Three Year Performance Relative to Comparator Group

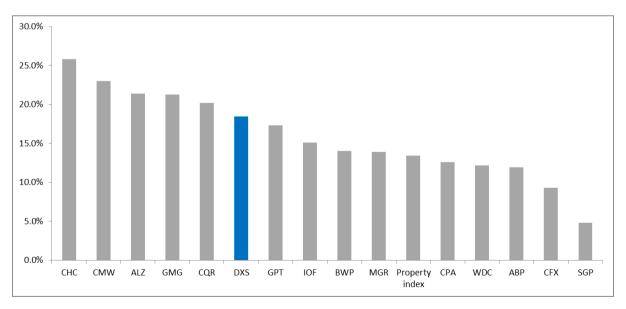
The chart below illustrates DXS's three year performance relative to the comparator group specified for LTI purposes. SCA Property Group, Westfield Retail Trust & Federation Centres have been omitted as these entities were not formed for the comparison period.

The three year performance of the S&P/ASX 200 Property Accumulation index is also included for reference.



#### Three Year Performance Relative to Property Index

The chart below illustrates DXS's performance against the broader property sector over the past three financial years.



#### **Summary**

DXS continues to outperform the S&P/ASX200 Property Accumulation index and has exceeded this benchmark on a rolling three year basis.

Whilst the Directors recognise that improvement is always possible, they consider that the Group's business model, which aims to deliver consistent returns with relatively moderate risk, has been central to DXS's consistent relative outperformance, and that its approach to Executive remuneration, with a focus on consistent outperformance of objectives, is aligned with and supports the superior execution of the Group's strategic plans.

#### Individual Performance Assessment - Balanced Scorecard

Prior to the commencement of each financial year, the Board approves the Group's strategic and operational objectives which are then translated into a series of weighted financial and non-financial Key Performance Indicators (KPIs) for management. KPIs are assembled to form each Executive's Balanced Scorecard.

The Balanced Scorecard is divided into four components - Financial Performance, Business Management & Strategy, Stakeholder Engagement and People & Culture. These components are weighted differently for each Executive. For each of the components the Executive has objectives and specific initiatives set for that year. These Scorecards are agreed with the Executive at the beginning of the year, reviewed at half year and assessed for performance awards at the end of the year.

Below is a table which summarises the principal elements within Executive Balanced Scorecards for the year ending 30 June 2013 (the numbers in brackets represents what was actually achieved during the year, not the actual KPIs set):

Principal Elements of Executive Balanced Scorecards			
Financial Performance	Business Management & Strategy		
• DXS total returns (22.1%)	<ul> <li>Delivery of divisional business plans</li> </ul>		
<ul> <li>Funds investment performance</li> </ul>	<ul> <li>Secure rent at risk</li> </ul>		
<ul> <li>Funds from operations (\$365.4 million)</li> </ul>	<ul> <li>Property portfolio investment performance</li> </ul>		
Return on equity (11.2%)     Operating costs			
Trading profit (\$1.5 million)     Capital diversification			
• Net operating income growth - like for like (1.6%)	Transaction effectiveness		
Stakeholder Engagement	People & Culture		
<ul> <li>Investor engagement and feedback</li> </ul>	Leadership effectiveness		
Media and community profile     Cultural survey results			
Tenant relationships and engagement     Succession planning			
<ul> <li>Internal and external service standards</li> </ul>	<ul> <li>Talent retention and development</li> </ul>		

	Balanced Scorecard Weighting			
	Financ	ial KPIs	Non-Financial KPIs	
Executive	Financial Business Performance Strategy		Stakeholder Engagement	People & Culture
Darren J Steinberg	40%	30%	20%	10%
Craig D Mitchell	40%	40%	10%	10%
Kevin L George	30%	40%	15%	15%
Ross G Du Vernet	30%	50%	10%	10%

#### Performance Pay Outcomes

Following an assessment of each Executive's Balanced Scorecard, the Board has determined that the following remuneration outcomes are appropriate with respect to each Executive's performance during the year ending 30 June 2013.

Executive	STI Award	% of Maximum Possible STI Earned	% of Maximum STI Forfeited	% of STI to be Deferred
Darren J Steinberg	1,750,000	100%	0%	25%
Craig D Mitchell	750,000	80%	20%	25%
Kevin L George	330,000	72%	28%	25%
Ross G Du Vernet	385,000	100%	0%	25%

In addition to the STI award shown above, Mr Steinberg was eligible for a once-off payment of \$500,000 as part of previously communicated sign-on conditions. This amount was subject to satisfactory performance as determined by the Board, and being payable in August 2013 is disclosed in the Statutory Reporting table under Other Short-Term Benefits.

25% of the value of the STI awarded to each Executive will be deferred into DXS securities, subject to service and clawback conditions, and vesting in two equal tranches after 12 and 24 months.

#### LTI Grants

The table below shows the number of Performance Rights to be granted to Executives under the 2013 LTI plan (details of which are provided earlier in this report).

Executive	Number of Performance Rights	1st Vesting Date 50%	2nd Vesting Date 50%
Darren J Steinberg	1,128,176	1 July 2016	1 July 2017
Craig D Mitchell	355,518	1 July 2016	1 July 2017
Kevin L George	326,128	1 July 2016	1 July 2017
Ross G Du Vernet	237,012	1 July 2016	1 July 2017

The number of Performance Rights granted to each Executive is based on the dollar value of LTI approved by the Board in its discretion and with reference to the remuneration framework, divided by the Volume Weighted Average Price (VWAP) of DXS securities ten trading days either side of 30 June 2013, which was confirmed as \$1.0548

The LTI grants for Mr Steinberg and Mr Mitchell as Executive Directors are subject to security holder approval at the 2013 Annual General Meeting.

#### 7. **Executive Remuneration Actual Cash Received**

In line with best-practice recommendations, the amounts shown in the table below provide a summary of actual remuneration received during the year ended 30 June 2013. The DPP and DDPP cash payments were received for performance in the 2012 and 2009 financial years respectively.

					Earned i Financia		
Executive	Cash Salary	Pension & Super Benefits 1	Other Short Term Benefits 2	Termination Benefits	DPP Cash Payment 3	DDPP Cash Payment 4	Total
Darren J Steinberg	1,383,530	16,470	-	-	360,000	-	1,760,000
Craig D Mitchell	733,530	16,470	-	-	500,000	636,272	1,886,272
Kevin L George	341,354	9,608	464,383	-	-	-	815,345
Ross G Du Vernet	424,305	16,470	-	-	350,000	-	790,775

1

2

3 4

Includes employer contributions to superannuation under the superannuation guarantee legislation and salary sacrifice amounts Mr George received a sign-on cash payment of \$250,000 plus various relocation benefits totalling \$214,383 Cash payment made in August 2012 with respect to the 2012 DPP (i.e. annual performance payment for the prior financial year) Cash payment made in August 2012 with respect to the 2009 DDPP award that vested on 1 July 2012 (i.e. realisation of 3 year deferred performance payment)

The amounts shown in this table are prepared in accordance with AASB 124 *Related Party Disclosures* and do not represent actual cash payments received by Executives for the year ended 30 June 2013. Amounts shown under Long Term Benefits reflect the accounting expenses recorded during the year with respect to prior year deferred remuneration and awards that have or are yet to vest. For performance payments and awards made with respect to the year ended 30 June 2013, refer to the Performance Pay Outcomes section of this report.

		Sho	rt Term Benef	its	Post-Emp Bene	-	Sha	re Based & Lon	ıg Term Benefi	ts	
Executive	Year	Cash Salary	STI Cash Award 1	Other Short Term Benefits 2	Pension & Super Benefits 3	Termination Benefits	Deferred STI Plan Accrual 4	DDPP Plan Accrual 5	Transition Plan Accrual 6	LTI Plan Accrual 7	Total
Darren J Steinberg	2013 2012	1,383,530	1,312,500 360,000	500,000 1,500,000	16,470 5,258	-	182,284	-	105,000 105,000	204,200	3,703,984 2,431,667
Craig D Mitchell	2013 2012	733,530 734,225	562,500 500,000	-	16,470 15,775	-	78,122	172,790 328,664	125,000 125,000	64,349 -	1,752,761
Kevin L George 8	2013 2012	338,954	247,500	634,383 -	12,008	-	219,374	-	- -	59,029 -	1,511,248
Ross G Du Vernet 8	2013 2012	424,305	288,750	-	16,470 -	-	40,103	-	50,000 -	42,899 -	862,527
Sub-Total	2013 2012	2,880,319 1,195,634	2,411,250 860,000	1,134,383 1,500,000	61,418 21,033	-	519,883 -	172,790 328,664	280,000 230,000	370,477	<b>7,830,520</b> 4,135,331
Former KMP											
Tanya L Cox	2013 2012	433,530 434,225	201,000 200,000	-	16,470 15,775	-	27,916	75,408 149,140	50,000 50,000	23,166	827,490 849,140
John C Easy	2013 2012	426.530 427,225	281,250 200,000	-	23,470 22,775	-	39.061 -	76.234 158,013	50,000 50,000	23,166	919.711 858,013
Other former KMP 9	2013 2012	1,879,415	1,175,000	923,834	31,550	2,300,000	-	791,650 2,479,864	-	-	791,650 8,789,663
Total	2013	3,740,379	2,893,500	1,134,383	101,358	2 200 000	586,860	1,116,082	380,000	416,809	10,369,371

91.133

2.300.000

3.115.681

330.000

1 FY13 annual cash STI performance award, payable in August 2013.

2012

2 Mr Steinberg's sign-on conditions included access to an additional \$500,000 subject to performance in FY13.

3,936,499

Mr George received a cash sign on payment of \$250,000, a cash payment of \$170,000 as compensation for foregone remuneration and various relocation benefits.

2.423.834

3 Includes employer contributions to superannuation under the superannuation guarantee legislation and salary sacrifice amounts.

2,435,000

4 Reflects the accounting expense accrued during the financial year for Deferred STI awards made with respect to FY13 performance. Refer to note 36 of the DXS Financial Statements. Mr George's accrual also includes accounting for Performance Rights detailed later in this report as Special Terms.

5 FY10 and FY11 DDPP legacy plan only applicable to Mr Mitchell and former KMP Ms Cox and Mr Easy. Reflects the accounting expense accrued during the financial year.

6 FY13 Transition plan applicable to all KMP and former KMP, excluding Mr George. Reflects the accounting expense accrued during the financial year.

7 Reflects the accounting expense accrued during the financial year for LTI grants made with respect to FY13. Refer to note 36 of the DXS Financial Statements.

8 Mr Du Vernet joined the Group on 7 May 2012 and was appointed KMP with effect 1 July 2013. No prior year remuneration is disclosed on that basis.

Mr George joined the Group on 10 December 2012 and was appointed KMP with effect 10 December 2012. No prior year remuneration is disclosed on that basis.

9 Other former KMP includes Mr Hoog Antink and Mr Say and are disclosed for completeness. Refer to the 2012 Remuneration Report for more detail.

14.632.147

#### 8. Service Agreements

Executive service agreements detail the individual terms and conditions of employment applying to the CEO and Executives of the Group. The quantum and structure of remuneration arrangements are detailed elsewhere in this report, with the termination scenarios and other key employment terms detailed below:

#### **Chief Executive Officer**

	Terms
Employment agreement	An ongoing Executive Service Agreement.
Termination by the CEO	Termination by Mr Steinberg requires a 6 month notice period. The Group may choose to place Mr Steinberg on 'leave' or make a payment in lieu of notice at the Board's discretion. All unvested STI and LTI awards are forfeited under this scenario.
Termination by the Group without cause	If the Group terminates Mr Steinberg without cause, Mr Steinberg is entitled to a payment of 12 months Fixed Remuneration. The Board may (in its absolute discretion) also approve a pro-rata STI or LTI award based on part-year performance.
without cause	Depending on the circumstances, the Board has the ability to treat Mr Steinberg as a 'good leaver' under this scenario, which may result in Mr Steinberg retaining some or all of his unvested STI and LTI.
Termination by the Group with cause	No notice or severance is payable under this scenario.
Other contractual provisions and restrictions	Mr Steinberg's Executive Service Agreement includes standard clauses covering intellectual property, confidentiality, moral rights and disclosure obligations.

#### Executives - Messrs Mitchell, George & Du Vernet

	Terms
Employment agreement	An ongoing Executive Service Agreement.
Termination by the Executive	Termination by the Executive requires a 3 month notice period. The Group may choose to place the Executive on 'leave' or make a payment in lieu of notice at the Board's discretion. All unvested STI and LTI awards are forfeited under this scenario.
Termination by the Group without cause	If the Group terminates the Executive without cause, the Executive is entitled to a combined notice and severance payment of 12 months Fixed Remuneration. The Board may (in its absolute discretion) also approve a pro- rata STI or LTI award based on part-year performance. Depending on the circumstances, the Board has the ability to treat the Executive as a 'good leaver' under this scenario, which may result in the
	Executive retaining some or all of their unvested STI and LTI.
Termination by the Group with cause	No notice or severance is payable under this scenario.
Other contractual provisions and restrictions	The Executive Service Agreement includes standard clauses covering intellectual property, confidentiality, moral rights and disclosure obligations.

#### Legacy Plan - Unvested and Vesting DDPP Awards

The table below shows the value of unvested and vesting DEXUS Deferred Performance Payment (DDPP) awards for Executives and Former Executive KMP as at 30 June 2013. The DDPP awards are part of a legacy plan closed to new participants from 1 July 2012.

	Award	Allocation	Value as at	Vesting DDPP as at	Vesting
Participant	Date	Value	30 June 2013	1 July 2013	Date
Craig D Mitchell	1 Jul 2011	450,000	577,305	-	1 Jul 2014
	1 Jul 2010	400,000	598,440	598,440	1 Jul 2013
Former KMP					
Tanya L Cox	1 Jul 2011	190,000	243,751	-	1 Jul 2014
	1 Jul 2010	180,000	269,298	269,298	1 Jul 2013
John C Easy	1 Jul 2011	185,000	237,337	-	1 Jul 2014
	1 Jul 2010	188,000	281,267	281,267	1 Jul 2013

Mr Mitchell and former KMP Ms Cox and Mr Easy are entitled to receive a cash payment relating to the vesting of their 2010 DDPP awards. This payment will be made in August 2013.

The vesting DDPP value was determined by calculating the compound total return of both listed DXS (50%) and unlisted DWPF (50%) notional securities over a 3-year vesting period. The DXS total return was 65.8% and the Group's unlisted Funds and Mandates was 33.4%, resulting in a composite 49.6% increase being applied to the original allocation value during the life of the 2010 DDPP plan. The Board chose to exercise its discretion in not applying a performance multiplier (allowable under the DDPP plan rules) to the 2010 tranche, and has indicated it intends to follow the same approach upon vesting of the 2011 tranche.

For more information on the DDPP legacy plan, refer to the 2012 Annual Report.

#### Legacy Plan - Unvested Transitional Performance Rights

The table below shows the number of unvested performance rights held by Executives under the Transitional Performance Rights plan, which received security holder approval at the Annual General Meeting on 5 November 2012. The Board granted these once-off Performance Rights to Executives, with respect to performance during the year ending 30 June 2012, as a transitional measure towards the adoption of the Group's new remuneration framework which came into effect 1 July 2012.

Participant	Award Date	Number of Performance Rights	Vesting Date
Darren J Steinberg	1 Jul 2012	453,417	1 Jul 2015
Craig D Mitchell	1 Jul 2012	539,782	1 Jul 2015
Ross G Du Vernet	1 Jul 2012	215,913	1 Jul 2015
Former KMP			
Tanya L Cox	1 Jul 2012	215,913	1 Jul 2015
John C Easy	1 Jul 2012	215,913	1 Jul 2015

At the Board's instruction, Performance Rights are to be purchased on-market and the plan is subject to both service and clawback conditions. For more information on the Transitional Performance Rights plan, refer to the 2012 Annual Report.

#### Special Terms - Performance Rights & Relocation Package for Kevin L George

Upon commencement, Mr George was offered a special grant of Performance Rights to DXS securities as compensation for foregone remuneration at his previous employer and to immediately align his interests with those of his KMP peers and security holders.

	Award	Number of Performance	Vesting
Participant	Date	Rights	Date
Kevin L George	10 Dec 2012	366,591	1 Aug 2014

The Performance Rights granted to Mr George are subject to both service and clawback conditions, and are to be purchased on-market. The terms and conditions of this offer mirror those of the Deferred STI plan.

In addition to the grant of Performance Rights, Mr George received a commencement and relocation package (disclosed in the Statutory Accounting table as 'Other Short-Term Benefits') which included the following:

- \$250,000 as a cash sign-on payment
- \$170,000 as a cash payment to be made in August 2013 as compensation for part-year incentive forfeiture at Mr George's previous employer
- \$186,916 as a once-off relocation and family disturbance payment
- \$27,467 in expense reimbursements relating to Mr George and his family's relocation from Melbourne to Sydney - including flights, temporary accommodation, removalists, transit insurance, connection of utilities and other service fees

Mr George is also entitled to future reimbursement of reasonable expenses (i.e. stamp duty, agent fees etc.) relating to the purchase of a family home in Sydney. This benefit has not yet been exercised by Mr George and expires on 10 December 2014.

All expense benefits relating to Mr George's relocation are subject to a 100% clawback clause should Mr George voluntarily resign within 2 years of his commencement date.

#### 9. Non-Executive Directors

Non-Executive Directors' fees are reviewed annually by the Committee to ensure they reflect the responsibilities of directors and are market competitive. The Committee reviews information from a variety of sources to inform their recommendation regarding Non-Executive Directors fees to the Board. Information considered included:

- Publicly available remuneration reports from ASX listed companies with similar market capitalisation and complexity
- Publicly available remuneration reports from A-REIT competitors
- Information supplied by external remuneration advisors, including Egan Associates

Total fees paid to Non-Executive Directors remain within the aggregate fee pool of \$1,750,000 per annum approved by security holders at the AGM in October 2008. The Board has reviewed base fees for Non-Executive Directors and has elected not to approve an increase at this time. This will be the fourth consecutive year at the current rate.

In 2012, the Board (as noted in the Directors' Report) determined that it would be appropriate for Non-Executive Directors (existing and new) to hold DXS securities. A minimum target of 50,000 securities is to be acquired in each Director's first three year term (effective from 1 July 2012). Such securities would be subject to the Group's existing trading and insider information policies. No additional remuneration is provided to Directors to purchase these securities. All Directors have subsequently used their own resources to purchase at least the minimum target in the first year of the three year term. Details of Directors' holdings are included in the Directors' Report.

Other than the Chair who receives a single fee, Non-Executive Directors receive a base fee plus additional fees for membership of Board Committees. The table below outlines the Board fee structure (inclusive of statutory superannuation contributions) for the year ended 30 June 2013:

Committee	Chair	Member
Director's Base Fee (DXFM)	\$350,000*	\$150,000
Board Audit, Risk & Sustainability	\$30,000	\$15,000
Board Compliance	\$15,000	\$7,500
Board Finance	\$15,000	\$7,500
Board Nomination, Remuneration & Governance	\$30,000	\$15,000
DWPL Board	\$30,000	\$15,000

\* The Chairman receives a single fee for his entire engagement, including service on Committees of the Board

#### Non-Executive Director's Statutory Accounting Table

The amounts shown in this table are prepared in accordance with AASB 124 *Related Party Disclosures*. The table is a summary of the actual cash and benefits received by each Non-Executive Director for the year ended 30 June 2013.

Short Term           r         Benefits           3         333,530           2         334,225           3         178,899           2         170,539	Employment Benefits 16,470 15,775 16,101 24,461	Long Term Benefits - -	Total 350,000 350,000
2 334,225 3 178,899	15,775 16,101	-	· ·
3         178,899	16,101	-	350,000
		-	
2 170,539	74 461		195,000
	27,401	-	195,000
3 165,138	14,862	-	180,000
2 172,018	15,482	-	187,500
3 165,138	14,862	-	180,000
2 158,257	14,243	-	172,500
3 158,257	14,243	-	172,500
2 132,225	11,900	-	144,125
3 141,000	24,000	-	165,000
2 109,052	48,448	-	157,500
3 158,257	14,243	-	172,500
2 74,541	6,709	-	81,250
3 151,376	13,624	-	165,000
2 165,138	14,862	-	180,000
	2         172,018           3         165,138           2         158,257           3         158,257           2         132,225           3         141,000           2         109,052           3         158,257           2         132,225           3         141,000           2         109,052           3         158,257           2         74,541           3         151,376	2         172,018         15,482           3         165,138         14,862           2         158,257         14,243           3         158,257         14,243           2         132,225         11,900           3         141,000         24,000           2         109,052         48,448           3         158,257         14,243           2         109,052         48,448           3         158,257         14,243           2         74,541         6,709           3         151,376         13,624	2       172,018       15,482       -         3       165,138       14,862       -         2       158,257       14,243       -         3       158,257       14,243       -         3       158,257       14,243       -         2       132,225       11,900       -         3       141,000       24,000       -         2       109,052       48,448       -         3       158,257       14,243       -         3       158,257       14,243       -         3       158,257       14,243       -         3       158,257       14,243       -         3       158,257       14,243       -         3       158,257       14,243       -         3       158,257       14,243       -         3       158,257       14,243       -         3       158,257       14,243       -         3       158,257       14,243       -         3       151,376       13,624       -

Total	2013	1,451,595	128,405	-	1,580,000
TOLAL	2012	1.315.995	151.880		1.467.875

1 Ms Dwyer was appointed on 24 August 2011

2 Mr Sheppard was appointed 1 January 2012

#### Events occurring after reporting date

Since the end of the year, the Directors are not aware of any matter or circumstance not otherwise dealt with in their Directors' Report or the Financial Statements that has significantly or may significantly affect the operations of the Group, the results of those operations, or state of the Group's affairs in future financial periods.

## Note 31

### **Operating segments**

The Chief Operating Decision Maker (CODM) has been identified as the Board of Directors as they are responsible for the strategic decision making within the Group. DXS management has identified the DXS's operating segments based on the sectors analysed within the management reports reviewed by the CODM in order to monitor performance across the Group and to appropriately allocate resources. Refer to the table below for a brief description of the Group's operating segments.

Following a review of internal reporting, the operating segments note has been amended to disclose revenue and expenses on the basis of their function and to provide additional financial metrics. The revised disclosures better reflect the financial information regularly reviewed by the Directors and DXS management in order to assess the performance of the functions of the Group and allocation of resources.

Office	This comprises office space with any associated retail space; as well as car parks and office developments in Australia and New Zealand.
Industrial	This comprises domestic industrial properties, industrial estates and industrial developments.
Property management	This comprises property management services for third party clients and owned assets.
Development and trading	This comprises revenue earned and costs incurred by the Group on developments and inventory.
Funds management	This comprises funds management of third party client assets.
DXS asset management	This comprises asset management of assets owned by the Group.
All other segments	This comprises corporate expenses associated with maintaining and operating the Group. This segment also includes the treasury function of the Group which is managed through a centralised treasury department.
Discontinued operations	This comprises industrial properties, industrial estates and industrial developments in the United States, as well as the European industrial portfolio.

Consistent with how the CODM manages the business, the operating segments within DXS are reviewed on a consolidated basis and are not monitored at an individual trust level. The results of the individual trusts are not limited to any one of the segments described above.

Disclosures concerning DXS's operating segments, as well as the operating segments' key financial information provided to the CODM, are presented in the DEXUS Property Group Annual Report (refer note 33 in the DEXUS Property Group Financial Statements).

Reconciliation of net profit/(loss) to net cash inflow from operating activities

	2013 \$'000	2012 \$'000
Net profit/(loss)	100,090	(52,883)
Capitalised interest	-	(1,111)
Net fair value loss of investment properties	575	20,787
Share of net profit of associates accounted for using the equity method	(26,322)	(3,398)
Net fair value loss of derivatives	1,729	1,017
Net loss on sale of investment properties	3,027	20,388
Net foreign exchange loss/(gain)	2,721	(872)
Foreign currency translation reserve transfer on disposal of foreign		
operations	(26,620)	(10,380)
Change in operating assets and liabilities		
Decrease in receivables	105	81
Decrease/(increase) in prepaid expenses	919	(214)
Decrease in deferred withholding tax assets	-	6,061
Decrease in other non-current assets	2,592	2,182
(Decrease)/increase in payables	(17,712)	27,333
Increase in other non-current liabilities	15,980	66,344
Decrease in current tax liabilities	-	(4,983)
Net cash inflow from operating activities	57,084	70,352

## Note 33

#### Earnings per unit

Earnings per unit are determined by dividing the net profit attributable to unitholders by the weighted average number of ordinary units outstanding during the year. The weighted average number of units has been adjusted for the bonus elements in units issued during the year and comparatives have been appropriately restated.

(a) Net profit/(loss) attributable to unitholders of the parent entity used in calculating basic and diluted earnings per unit

	2013 \$'000	2012 \$'000
Profit/(loss) from continuing operations	45,159	(3,679)
Loss from discontinued operations	(52,817)	(52,546)
Loss attributable to unitholders of the parent entity	(7,657)	(56,225)
(b) Weighted average number of units used as a denominator	2013 units	2012 units

	units	units
Weighted average number of units outstanding used in calculation of		
basic and diluted earnings per unit	4,714,292,865	4,834,864,561

The Directors of DEXUS Funds Management Limited as Responsible Entity for DEXUS Industrial Trust declare that the Financial Statements and notes set out on pages 8 to 69:

- (i) comply with Australian Accounting Standards, the *Corporations Act 2001* and other mandatory professional reporting requirements; and
- (ii) give a true and fair view of the consolidated entity's financial position as at 30 June 2013 and of their performance, as represented by the results of their operations and their cash flows, for the year ended on that date.

In the Directors' opinion:

- (a) the Financial Statements and notes are in accordance with the Corporations Act 2001;
- (b) there are reasonable grounds to believe that the Trust and its consolidated entities will be able to pay their debts as and when they become due and payable; and
- (c) the Trust has operated in accordance with the provisions of the Constitution dated 1 August 1997 (as amended) during the year ended 30 June 2013.

Note 1(a) confirms that the Financial Statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The Directors have been given the declarations by the Chief Executive Officer and Chief Financial Officer required by section 295A of the *Corporations Act 2001*.

This declaration is made in accordance with a resolution of the Directors.

Christopher T Beare Chair 16 August 2013



## Independent auditor's report to the unit holders of DEXUS Industrial Trust

## Report on the financial report

We have audited the accompanying financial report of DEXUS Industrial Trust (the Trust), which comprises the statement of financial position as at 30 June 2013, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the directors' declaration for the DEXUS Industrial Trust Group (the consolidated entity). The consolidated entity comprises the Trust and the entities it controlled at the year-end or from time to time during the financial year.

## Directors' responsibility for the financial report

The directors of DEXUS Funds Management Limited (the Responsible Entity) are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with *International Financial Reporting Standards*.

#### Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our procedures include reading the other information in the Directors' Report to determine whether it contains any material inconsistencies with the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*.



*Auditor's opinion* In our opinion:

- (a) the financial report of DEXUS Industrial Trust is in accordance with the *Corporations Act* 2001, including:
  - (i) giving a true and fair view of the consolidated entity's financial position as at 30 June 2013 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Regulations 2001;* and
- (b) the financial report and notes also comply with International Financial Reporting Standards as disclosed in Note 1.

Pricewatorhanse Coopers

PricewaterhouseCoopers

E A Barron Partner

Sydney 16 August 2013

# **DEXUS Office Trust**

(ARSN 090 768 531)

Financial Report 30 June 2013



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DEXUS Property Group (DXS) (ASX Code: DXS) consists of DEXUS Diversified Trust (DDF) (ARSN 089 324 541), DEXUS Industrial Trust (DIT), DEXUS Office Trust (DOT) and DEXUS Operations Trust (DXO), collectively known as DXS or the Group.

Under Australian Accounting Standards, DDF has been deemed the parent entity for accounting purposes. Therefore the DDF consolidated Financial Statements include all entities forming part of DXS. The DDF consolidated Financial Statements are presented in separate Financial Statements.

All ASX and media releases, Financial Statements and other information are available on our website: <a href="http://www.dexus.com">www.dexus.com</a>

The Directors of DEXUS Funds Management Limited (DXFM) as Responsible Entity of DEXUS Office Trust present their Directors' Report together with the consolidated Financial Statements for the year ended 30 June 2013. The consolidated Financial Statements represents DEXUS Office Trust and its consolidated entities (DOT or the Trust).

The Trust together with DEXUS Diversified Trust (DDF), DEXUS Industrial Trust (DIT) and DEXUS Operations Trust (DXO) form the DEXUS Property Group (DXS or the Group) stapled security.

### 1 Directors and Secretaries

#### 1.1 Directors

The following persons were Directors of DXFM at all times during the year and to the date of this Directors' Report, unless otherwise stated:

Directors	Appointed
Christopher T Beare	4 August 2004
Elizabeth A Alexander, AM	1 January 2005
Barry R Brownjohn	1 January 2005
John C Conde, AO	29 April 2009
Tonianne Dwyer	24 August 2011
Stewart F Ewen, OAM	4 August 2004
Craig D Mitchell	12 February 2013
W Richard Sheppard	1 January 2012
Darren J Steinberg	1 March 2012
Peter B St George	29 April 2009

Particulars of the qualifications, experience and special responsibilities of the Directors at the date of this Directors' Report are set out in the Board of Directors section of the DEXUS Property Group Annual Report and form part of this Directors' Report.

#### 1.2 Company Secretaries

The names and details of the Company Secretaries of DXFM as at 30 June 2013 are as follows:

Tanya L Cox MBA MAICD FCSA FCIS Appointed: 1 October 2004

Tanya is the Executive General Manager, Property Services and Chief Operating Officer of DEXUS Property Group and is responsible for the tenant and client service delivery model, sustainability practices, information technology solutions and company secretarial services across the Group.

Tanya has over 25 years' experience in the finance industry. Prior to joining DEXUS in July 2003, Tanya held various general management positions over the previous 15 years, including Director and Chief Operating Officer of NM Rothschild & Sons (Australia) Ltd and General Manager, Finance, Operations and IT for Bank of New Zealand (Australia). Tanya is a Director of Low Carbon Australia Limited, Australian Athletes With a Disability Limited and a number of not-for-profit organisations.

Tanya is a member of the Australian Institute of Company Directors and a fellow of the Institute of Chartered Secretaries of Australia.

Tanya has an MBA from the Australian Graduate School of Management, a Diploma in Applied Corporate Governance and was a finalist in the 2005 NSW Telstra Business Woman of the year awards.

#### John C Easy B Comm LLB FCSA FCIS Appointed: 1 July 2005

John is the General Counsel and Company Secretary of all DEXUS Group companies and is responsible for the legal function and compliance, risk and governance systems and practices across the Group.

#### 1 Directors and Secretaries (continued)

#### 1.2 Company Secretaries (continued)

#### John C Easy B Comm LLB FCSA FCIS (continued)

During his time with the Group, John has been involved in the establishment and public listing of Deutsche Office Trust, the acquisition of the Paladin and AXA property portfolios, and subsequent stapling and creation of DEXUS Property Group.

Prior to joining DEXUS in November 1997, John was employed as a senior associate in the commercial property/funds management practices of law firms Allens Arthur Robinson and Gilbert & Tobin. John graduated from the University of New South Wales with Bachelor of Laws and Bachelor of Commerce (Major in Economics) degrees. John is a Fellow Member of the Institute of Chartered Secretaries of Australia.

John is a member of the Board Compliance Committee and Chair of the Continuous Disclosure Committee.

### 2 Attendance of Directors at Board meetings and Board Committee meetings

The number of Directors' meetings held during the year and each Director's attendance at those meetings is set out in the table below. The Directors met nine times during the year. Eight Board meetings were main meetings, one meeting was held to consider specific business.

	Main meetings held	Main meetings attended	Specific meetings held	Specific meetings attended
Christopher T Beare	8	8	1	1
Elizabeth A Alexander, AM	8	8	1	1
Barry R Brownjohn	8	8	1	1
John C Conde, AO	8	8	1	1
Tonianne Dwyer	8	8	1	1
Stewart F Ewen, OAM	8	8	1	1
Craig D Mitchell <sup>1</sup>	3	3	-	
W Richard Sheppard	8	8	1	1
Darren J Steinberg	8	8	1	1
Peter B St George	8	8	1	1

1 Directorship commenced 12 February 2013.

Special meetings are held at a time to enable the maximum number of Directors to attend and are generally held to consider specific items that cannot be held over to the next scheduled main meeting.

The table below sets out the number of Board Committee meetings held during the year for the Committees in place at the end of the year and each Director's attendance at those meetings.

	Su	ıdit, Risk & stainability Committee		Board ompliance Committee	Ren & G	omination, nuneration overnance Committee	Во	ard Finance Committee
	held	attended	held	attended	held	attended	held	attended
Christopher T Beare	-	-	-	-	6	6	4	4
Elizabeth A Alexander, AM	4	4	-	-	-	-	-	-
Barry R Brownjohn	4	4	-	-	-	-	-	-
John C Conde, AO	-	-	-	-	6	6	-	-
Tonianne Dwyer	-	-	4	4	-	-	-	-
Stewart F Ewen, OAM	-	-	-	-	6	6	-	-
W Richard Sheppard	4	4	-	-	-	-	4	4
Peter B St George	-	-	-	-	-	-	4	4

## 3 Directors' interests

The relevant interests of each Director in DXS stapled securities as at the date of this Directors' Report are shown below:

Directors	No. of securities
Christopher T Beare	100,000
Elizabeth A Alexander, AM	100,000
Barry R Brownjohn	50,000
John C Conde, AO	100,000
Tonianne Dwyer	100,000
Stewart F Ewen, OAM	100,000
Craig D Mitchell	539,782 <sup>1</sup>
W Richard Sheppard	100,000
Darren J Steinberg	453,417 <sup>1</sup>
Peter B St George	104,000

1 Performance Rights granted under the 2012 Transitional Performance Rights Plan.

### 4 Directors' directorships in other listed entities

The following table sets out directorships of other listed entities, not including DXFM, held by the Directors at any time in the three years immediately prior to the end of the year, and the period for which each directorship was held:

Director	Company	Date appointed	Date resigned
Christopher T Beare	Mnemon Group Limited	6 November 2009	27 May 2013
Elizabeth A Alexander, AM	CSL Limited	12 July 1991	19 October 2011
John C Conde, AO	Whitehaven Coal Limited	3 May 2007	
	Cooper Energy Limited	25 February 2013	
Tonianne Dwyer	Cardno Limited	25 June 2012	
W Richard Sheppard	Echo Entertainment Group	21 November 2012	
Peter B St George	Boart Longyear Limited	21 February 2007	21 May 2013
	First Quantum Minerals Limited <sup>1</sup>	20 October 2003	

1 Listed for trading on the Toronto Stock Exchange in Canada and the London Stock Exchange in the United Kingdom.

## 5 Principal activities

During the year the principal activity of the Trust was investment in real estate assets. There were no significant changes in the nature of the Trust's activities during the year.

## 6 Review of results and operations

The results for the year ended 30 June 2013 were:

- profit attributable to unitholders was \$287.0 million (2012: \$196.3 million);
- total assets were \$4,216.6 million (2012: \$3,368.4 million); and
- net assets were \$2,554.9 million (2012: \$2,451.1 million).

A review of the results, financial position and operations of the Group, of which the Trust forms part thereof, is set out in the Operating and Financial Review of the DEXUS Property Group Annual Report and forms part of this Directors' Report.

## 7 Likely developments and expected results of operations

In the opinion of the Directors, disclosure of any further information regarding business strategies and the future developments or results of the Trust, other than the information already outlined in this Directors' Report or the Financial Statements accompanying this Directors' Report would be unreasonably prejudicial to the Trust.

## 8 Significant changes in the state of affairs

The Directors are not aware of any matter or circumstance, not otherwise dealt with in this Directors' Report or the Financial Statements that has significantly or may significantly affect the operations of the Trust, the results of those operations, or the state of the Trust's affairs in future financial years.

### 9 Matters subsequent to the end of the financial year

Since the end of the financial year the Directors are not aware of any matter or circumstance not otherwise dealt with in this Directors' Report or the Financial Statements that has significantly or may significantly affect the operations of the Trust, the results of those operations, or the state of the Trust's affairs in future financial years.

### 10 Distributions

Distributions paid or payable by the Trust for the year ended 30 June 2013 are outlined in note 22 of the Notes to the Financial Statements and form part of this Directors' Report.

### 11 DXFM fees

Details of fees paid or payable by the Trust to DXFM for the year ended 30 June 2013 are outlined in note 27 of the Notes to the Financial Statements and form part of this Directors' Report.

#### 12 Units on issue

The movement in units on issue in the Trust during the year and the number of units on issue as at 30 June 2013 are detailed in note 20 of the Notes to the Financial Statements and form part of this Directors' Report.

Details of the number of interests in the Trust held by DXFM or its associates as at the end of the financial year are outlined in note 27 of the Notes to the Financial Statements and form part of this Directors' Report.

With the exception of performance rights which are discussed in detail in the Remuneration Report, the Trust did not have any options on issue as at 30 June 2013 (2012: nil).

## 13 Environmental regulation

DXS senior management, through its Board Audit, Risk & Sustainability Committee, oversee the policies, procedures and systems that have been implemented to ensure the adequacy of its environmental risk management practices. It is the opinion of this Committee that adequate systems are in place for the management of its environmental responsibilities and compliance with its various licence requirements and regulations. Further, the Committee is not aware of any material breaches of these requirements.

#### 14 Indemnification and insurance

The insurance premium for a policy of insurance indemnifying Directors, officers and others (as defined in the relevant policy of insurance) is paid by DXH.

PricewaterhouseCoopers (PwC or the Auditor), is indemnified out of the assets of the Trust pursuant to the DEXUS Specific Terms of Business agreed for all engagements with PwC, to the extent that the Trust inappropriately uses or discloses a report prepared by PwC. The Auditor, PwC, is not indemnified for the provision of services where such an indemnification is prohibited by the *Corporations Act 2001*.

### 15 Audit

#### 15.1 Auditor

PricewaterhouseCoopers continues in office in accordance with section 327 of the Corporations Act 2001.

#### 15.2 Non-audit services

The Trust may decide to employ the Auditor on assignments, in addition to their statutory audit duties, where the Auditor's expertise and experience with the Trust and/or DXS are important.

Details of the amounts paid or payable to the Auditor, for audit and non-audit services provided during the year are set out in note 6 of the Notes to the Financial Statements.

The Board Audit, Risk & Sustainability Committee is satisfied that the provision of non-audit services provided during the year by the Auditor (or by another person or firm on the Auditor's behalf) is compatible with the standard of independence for auditors imposed by the *Corporations Act 2001*.

The reasons for the Directors being satisfied are:

- a Charter of Audit Independence provides guidelines under which the Auditor may be engaged to provide nonaudit services without impairing the Auditor's objectivity or independence.
- the Charter states that the Auditor will not provide services where the Auditor may be required to review or audit its own work, including:
  - the preparation of tax provisions, accounting records and financial statements;
  - the design, implementation and operation of information technology systems;
  - the design and implementation of internal accounting and risk management controls;
  - conducting valuation, actuarial or legal services;
  - consultancy services that include direct involvement in management decision making functions;
  - investment banking, borrowing, dealing or advisory services;
  - acting as trustee, executor or administrator of trust or estate;
  - prospectus independent expert reports and being a member of the due diligence committee; and
  - providing internal audit services.
- the Board Audit, Risk & Sustainability Committee regularly reviews the performance and independence of the Auditor and whether the independence of this function has been maintained having regard to the provision of non-audit services. The Auditor has provided a written declaration to the Board regarding its independence at each reporting period and Board Audit, Risk & Sustainability Committee approval is required before the engagement of the Auditor to perform any non-audit service for a fee in excess of \$100,000.

The above Directors' statements are in accordance with the advice received from the Board Audit, Risk & Sustainability Committee.

#### 15.3 Auditor's Independence Declaration

A copy of the Auditor's Independence Declaration as required under section 307C of the *Corporations Act 2001* is set out on page 7 and forms part of this Directors' Report.

## 16 Corporate governance

DXFM's Corporate Governance Statement is set out in a separate section of the DEXUS Property Group Annual Report and forms part of this Directors' Report.

#### 17 Rounding of amounts and currency

The Trust is a registered scheme of the kind referred to in Class Order 98/0100, issued by the Australian Securities & Investments Commission, relating to the rounding off of amounts in this Directors' Report and the Financial Statements. Amounts in this Directors' Report and the Financial Statements have been rounded off in accordance with that Class Order to the nearest thousand dollars, unless otherwise indicated. All figures in this Directors' Report and the Financial Statements, except where otherwise stated, are expressed in Australian dollars.

#### 18 Management representation

The Chief Executive Officer and Chief Financial Officer have reviewed the Trust's financial reporting processes, policies and procedures together with its risk management and internal control and compliance policies and procedures. Following that review, it is their opinion that the Trust's financial records for the financial year have been properly maintained in accordance with the *Corporations Act 2001* and the Financial Statements and their notes comply with the accounting standards and give a true and fair view.

#### 19 Directors' authorisation

The Directors' Report is made in accordance with a resolution of the Directors. The Financial Statements were authorised for issue by the Directors on 16 August 2013. The Directors have the power to amend and reissue the Financial Statements.

A1R

Christopher T Beare Chair 16 August 2013

Darren J Steinberg Chief Executive Officer 16 August 2013



## Auditor's Independence Declaration

As lead auditor for the audit of DEXUS Office Trust for the year ended 30 June 2013, I declare that to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of DEXUS Office Trust and the entities it controlled during the period.

E A Barron Partner PricewaterhouseCoopers

Sydney 16 August 2013

**PricewaterhouseCoopers, ABN 52 780 433 757** Darling Park Tower 2, 201 Sussex Street, GPO BOX 2650, SYDNEY NSW 1171 T: +61 2 8266 0000, F: +61 2 8266 9999, www.pwc.com.au

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#### DEXUS Office Trust Consolidated Statement of Comprehensive Income For the year ended 30 June 2013

2013 2012 \$'000 \$'000 Note Revenue from ordinary activities 2 Property revenue 270,260 270.253 Interest revenue 3 320 389 Total revenue from ordinary activities 270,580 270,642 131,301 67,158 Net fair value gain of investment properties 14 37,905 Share of net profit of investments accounted for using the equity method 13,784 2,683 Net fair value gain of derivatives Net foreign exchange gain 18 6 Total income 442,475 351,602 Expenses Property expenses (73, 481)(70, 765)**Responsible Entity fees** 27 (11, 230)(9,861)Finance costs 4 (63, 172)(71, 390)Net loss on sale of investment properties (547) Fair value adjustment on acquisition of investments 14 (164)Other expenses 5 (1,303) (1, 482)**Total expenses** (149,897) (153, 498)Profit before tax 292,578 198,104 7 (5, 599)Income tax expense Proft after tax 286,979 198,104 Other comprehensive income: Items that may be reclassified to profit or loss: Exchange differences on translating foreign operations 7,512 1,306 Total comprehensive income for the year 294,491 199,410 Profit for the year attributable to: Unitholders of DEXUS Office Trust 196,293 286,979 Non-controlling interests 1,811 Total profit for the year 286,979 198,104 Total comprehensive income for the year attributable to: Unitholders of DEXUS Office Trust 294,491 197.599 Non-controlling interests 1,811 Total comprehensive income for the year 294,491 199,410 Earnings per unit Cents Cents Basic earnings per unit on profit attributable to unitholders of the parent entity 31 0.62 0.39 Diluted earnings per unit on profit attributable to unitholders of the parent entity 31 0.62 0.39

#### DEXUS Office Trust Consolidated Statement of Financial Position As at 30 June 2013

2012 2013 Note \$'000 \$'000 Current assets 5,007 3,091 Cash and cash equivalents 8 9 11,883 6,502 Receivables Derivative financial instruments 11 3,468 1,284 Other 3,708 2,961 12 Total current assets 24.066 13.838 Non-current assets 13 3,279,378 Investment properties 3,132,600 Derivative financial instruments 11 5,483 4,124 14 906,768 217,043 Investments accounted for using the equity method Other 15 894 779 Total non-current assets 4,192,523 3,354,546 4,216,589 Total assets 3,368,384 **Current liabilities Payables** 16 39,170 41,854 Loans with related parties 10 55,684 55,684 Provisions 17 78,547 67,672 770 Derivative financial instruments 11 1,288 Total current liabilities 174,171 166,498 Non-current liabilities Loans with related parties 10 1,441,551 693,109 Derivative financial instruments 11 39,759 57,088 Deferred tax liabilities 18 5,599 Other 19 574 545 Total non-current liabilities 1,487,483 750,742 **Total liabilities** 1,661,654 917,240 Net assets 2,554,935 2,451,144 Equity Contributed equity 20 1,825,984 1,863,965 Reserves 21 (6,997) (14, 509)**Retained profits** 21 735,948 601,688 2,554,935 2,451,144 Total equity

#### **DEXUS Office Trust Consolidated Statement of Changes in Equity** For the year ended 30 June 2013

		Contributed equity	Retained profits	Foreign currency translation reserve	Unitholder equity	Non- controlling interests	Total equity
	Note	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Opening balance as at 1 July 2011		2,063,214	556,723	(15,815)	2,604,122	204,028	2,808,150
Profit after tax for the year		-	196,293	-	196,293	1,811	198,104
Other comprehensive income for the year		-	-	1,306	1,306	-	1,306
Transactions with owners in their capacity as owners:							
Buy-back of contributed equity, net of transaction costs	20	(24,191)	-	-	(24,191)	-	(24,191)
Capital payment, net of transaction costs	20	(175,058)	-	-	(175,058)	-	(175,058)
Acquisition of non-controlling interest		-	-	-	-	(204,000)	(204,000)
Distributions paid or provided for	22	-	(141,152)	-	(141,152)	(12,015)	(153,167)
Transfer to retained profits		-	(10,176)	-	(10,176)	10,176	-
Closing balance as at 30 June 2012	_	1,863,965	601,688	(14,509)	2,451,144	-	2,451,144
Opening balance as at 1 July 2012		1,863,965	601,688	(14,509)	2,451,144	-	2,451,144
Profit after tax for the year		-	286,979	-	286,979	-	286,979
Other comprehensive income for the year		-	-	7,512	7,512	-	7,512
Transactions with owners in their capacity as owners:							
Buy-back of contributed equity, net of transaction costs	20	(37,981)	-	-	(37,981)	-	(37,981)
Distributions paid or provided for	22	-	(152,719)	-	(152,719)	-	(152,719)
Closing balance as at 30 June 2013		1,825,984	735,948	(6,997)	2,554,935	-	2,554,935

	Note	2013 \$'000	2012 \$'000
Cash flows from operating activities	Note	\$ 000	\$ 000
Receipts in the course of operations (inclusive of GST)		318,170	318,870
Payments in the course of operations (inclusive of GST)		(114,501)	(109,824)
Interest received		320	389
Finance costs paid to financial institutions		(11,480)	(8,180)
Distributions received from investments accounted for using the equity metho	od	19,686	7,539
Net cash inflow from operating activities	30	212,195	208,794
Cash flows from investing activities			
Payments for capital expenditure on investment properties		(52,314)	(52,240)
Proceeds from the sale of investment properties		13,629	-
Payments for investments accounted for using the equity method		(674,290)	(8,565)
Net cash outflow from investing activities		(712,975)	(60,805)
Cash flows from financing activities			
Borrowings provided to entities within DXS		(268,682)	(192,117)
Borrowings provided by entities within DXS		951,175	846,162
Repayment of borrowings		-	(250,000)
Capital payment		-	(174,979)
Capital payment transaction costs		-	(79)
Acquisition of non-controlling interest		-	(204,000)
Payments for buy-back of contributed equity		(37,981)	(24,191)
Distributions paid to unitholders		(141,844)	(138,219)
Distributions paid to non-controlling interests		-	(15,157)
Net cash inflow/(outflow) from financing activities		502,668	(152,580)
Net increase/(decrease) in cash and cash equivalents		1,888	(4,591)
Cash and cash equivalents at the beginning of the year		3,091	7,671
Effects of exchange rate changes on cash and cash equivalents		28	11
Cash and cash equivalents at the end of the year	8	5,007	3,091

#### Summary of significant accounting policies

#### (a) Basis of preparation

DEXUS Property Group stapled securities are quoted on the Australian Securities Exchange under the "DXS" code and comprise one unit in each of DDF, DIT, DOT and DXO. Each entity forming part of the Group continues as a separate legal entity in its own right under the *Corporations Act 2001* and is therefore required to comply with the reporting and disclosure requirements under the *Corporations Act 2001* and the Australian Accounting Standards.

DEXUS Funds Management Limited (DXFM) as Responsible Entity for DDF, DIT, DOT and DXO may only unstaple the Group if approval is obtained by a special resolution of the stapled security holders.

These general purpose Financial Statements for the year ended 30 June 2013 have been prepared in accordance with the requirements of the Trust's Constitution, the *Corporations Act 2001*, Australian Accounting Standards and other authoritative pronouncements of the Australia Accounting Standards Board and interpretations. Compliance with Australian Accounting Standards ensures that the Financial Statements and notes also comply with International Financial Reporting Standards (IFRS).

These Financial Statements are prepared on a going concern basis and in accordance with historical cost conventions and have not been adjusted to take account of either changes in the general purchasing power of the dollar or changes in the values of specific assets, except for the valuation of certain non-current assets and financial instruments (refer notes 1(e), 1(l) and 1(q)). The Trust is a for-profit entity for the purpose of preparing Financial Statements.

As at 30 June 2013, the Trust had a net current asset deficiency of \$150.1 million (2012: \$152.7 million). The DXS Group has in place both external and internal funding arrangements to support the cashflow requirements of the Trust. The Trust is a going concern and the Financial Statements have been prepared on that basis. Gearing is managed centrally for DXS. The gearing ratio as disclosed in the DXS Financial Statements for the year ended 30 June 2013 is 29.1% (refer note 28 of the DXS Financial Statements).

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, unless otherwise stated.

#### Critical accounting estimates

The preparation of Financial Statements requires the use of certain critical accounting estimates and management to exercise its judgement in the process of applying the Trust's accounting policies. Other than the estimations described in notes 1(e), 1(l) and 1(q), no key assumptions concerning the future or other estimation of uncertainty at the end of each reporting period have a significant risk of causing material adjustments to the Financial Statements in the next annual reporting period.

#### (b) Principles of consolidation

(i) Controlled entities

The Financial Statements have been prepared on a consolidated basis. The accounting policies of the subsidiaries are consistent with those of the parent.

Subsidiaries are all entities (including special purpose entities) over which the Trust has the power to govern the financial and operating policies, generally accompanying a shareholding of more than one-half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Trust controls another entity.

The Financial Statements incorporate an elimination of inter-entity transactions and balances to present the Financial Statements on a consolidated basis. Net profit and equity in controlled entities, which is attributable to the unitholdings of non-controlling interests, are shown separately in the Statement of Comprehensive Income and Statement of Financial Position respectively. Where control of an entity is obtained during a financial year, its results are included in the Statement of Comprehensive Income from the date on which control is gained. They are deconsolidated from the date that control ceases. The Financial Statements incorporate all the assets, liabilities and results of the parent and its controlled entities.

Summary of significant accounting policies (continued)

- (b) Principles of consolidation (continued)
- (ii) Partnerships and joint ventures

Where assets are held in a partnership or joint venture with another entity directly, the Trust's share of the results and assets of this partnership or joint venture are consolidated into the Statement of Comprehensive Income and Statement of Financial Position of the Trust. Where assets are jointly controlled via ownership of units in single purpose unlisted unit trusts or shares in companies, the Trust applies equity accounting to record the operations of these investments (refer note 1(0)).

#### (c) Revenue recognition

(i) Rent

Rental revenue is brought to account on a straight-line basis over the lease term for leases with fixed rent review clauses. In all other circumstances rental revenue is brought to account on an accruals basis. If not received at the end of the reporting period, rental revenue is reflected in the Statement of Financial Position as a receivable. Recoverability of receivables is reviewed on an ongoing basis. Debts which are known to be not collectable are written off.

(ii) Interest revenue

Interest revenue is brought to account on an accruals basis using the effective interest rate method and, if not received at the end of the reporting period, is reflected in the Statement of Financial Position as a receivable.

(iii) Dividends and distribution revenue

Revenue from dividends and distributions are recognised when declared. Amounts not received at the end of the reporting period are included as a receivable in the Statement of Financial Position.

#### (d) Expenses

Expenses are brought to account on an accruals basis and, if not paid at the end of the reporting period, are reflected in the Statement of Financial Position as a payable.

(i) Property expenses

Property expenses include rates, taxes and other property outgoings incurred in relation to investment properties where such expenses are the responsibility of the Trust.

(ii) Borrowing costs

Borrowing costs include interest, amortisation of discounts or premiums relating to borrowings, amortisation or ancillary costs incurred in connection with arrangement of borrowings and foreign exchange losses net of hedged amounts on borrowings, including trade creditors and lease finance charges. Borrowing costs are expensed as incurred unless they relate to qualifying assets.

Qualifying assets are assets which take more than 12 months to get ready for their intended use or sale. In these circumstances, borrowing costs are capitalised to the cost of the asset during the period of time that is required to complete and prepare the asset for its intended use or sale. Where funds are borrowed generally, borrowing costs are capitalised using a weighted average capitalisation rate.

Summary of significant accounting policies (continued)

- (e) Derivatives and other financial instruments
- (i) Derivatives

The Trust's activities expose it to a variety of financial risks including foreign exchange risk and interest rate risk. Accordingly, the Trust enters into various derivative financial instruments such as interest rate swaps and foreign exchange contracts to manage its exposure to certain risks. Written policies and limits are approved by the Board of Directors of the Responsible Entity, in relation to the use of financial instruments to manage financial risks. The Responsible Entity continually reviews the Trust's exposures and updates its treasury policies and procedures. The Trust does not trade in derivative instruments for speculative purposes. Even though derivative financial instruments are entered into for the purpose of providing the Trust with an economic hedge, the Trust has elected not to apply hedge accounting under AASB 139 *Financial Instruments: Recognition and Measurement*. Accordingly, derivatives including interest rate swaps and foreign exchange contracts are measured at fair value with any changes in fair value recognised in the Statement of Comprehensive Income.

(ii) Debt and equity instruments issued by the Trust

Financial instruments issued by the Trust are classified as either liabilities or as equity in accordance with the substance of the contractual arrangements. Accordingly, ordinary units issued by the Trust are classified as equity.

Interest and distributions are classified as expenses or as distributions of profit consistent with the Statement of Financial Position classification of the related debt or equity instruments.

Transaction costs arising on the issue of equity instruments are recognised directly in equity (net of tax) as a reduction of the proceeds of the equity instruments to which the costs relate. Transaction costs are the costs that are incurred directly in connection with the issue of those equity instruments and which would not have been incurred had those instruments not been issued.

(iii) Financial guarantee contracts

Financial guarantee contracts are recognised as a financial liability at the time the guarantee is issued. The liability is initially measured at fair value and subsequently at the higher of the amount determined in accordance with AASB 137 *Provisions, Contingent Liabilities and Contingent Assets* and the amount initially recognised less cumulative amortisation, where appropriate.

The fair value of financial guarantees is determined as the present value of the difference in the net cash flows between the contractual payments under the debt instrument and the payments that would be required without the guarantee, or the estimated amount that would be payable to a third party for assuming the obligations. Where guarantees in relation to loans or other payables of subsidiaries or associates are provided for no compensation, the fair values are accounted for as contributions and recognised as part of the cost of the investment.

#### (iv) Other financial assets

Loans and other receivables are measured at amortised cost using the effective interest rate method less impairment.

#### (f) Goods and services tax

Revenues, expenses and capital assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Cash flows are included in the Statement of Cash Flows on a gross basis. The GST component of cash flows arising from investing and financing activities which is recoverable from or payable to the Australian Taxation Office is classified as cash flows from operating activities.

Summary of significant accounting policies (continued)

#### (g) Taxation

Under current Australian income tax legislation, the Trust is not liable for income tax provided it satisfies certain legislative requirements. The Trust may be liable for income tax in jurisdictions where foreign property is held (i.e. New Zealand).

DOT NZ Sub-Trust No. 1, a wholly owned Australian sub-trust of the Trust, is liable for New Zealand corporate tax on its New Zealand taxable income at the rate of 28%. In addition, a deferred tax liability or asset and its related deferred tax expense/benefit is recognised on differences between the tax cost base of the New Zealand real estate asset and the accounting carrying value at the end of the reporting period, where required.

#### (h) Distributions

In accordance with the Trust's Constitution, the Trust distributes its distributable income to unitholders by cash or reinvestment. Distributions are provided for when they are approved by the Board of Directors and declared.

#### (i) Repairs and maintenance

Plant is required to be overhauled on a regular basis and is managed as part of an ongoing major cyclical maintenance program. The costs of this maintenance are charged as expenses as incurred, except where they relate to the replacement of a component of an asset, in which case the replaced component will be derecognised and the replacement costs capitalised. Other routine operating maintenance, repair costs and minor renewals are also charged as expenses as incurred.

#### (j) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with financial institutions and other shortterm, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### (k) Receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest rate method, which is based on the invoiced amount less provision for doubtful debts. Trade receivables are required to be settled within 30 days and are assessed on an ongoing basis for impairment. Receivables which are known to be uncollectable are written off by reducing the carrying amount directly. A provision for doubtful debts is established when there is objective evidence that the Trust will not be able to collect all amounts due according to the original terms of the receivables. The provision for doubtful debts is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. Cash flows relating to short-term receivables are not discounted as the effect of discounting is immaterial.

#### (l) Investment properties

The Trust's investment properties consist of properties held for long-term rental yields and/or capital appreciation and property that is being constructed or developed for future use as investment property. Investment properties are initially recognised at cost including transaction costs. Investment properties are subsequently recognised at fair value in the Financial Statements. Each valuation firm and its signatory valuer are appointed on the basis that they are engaged for no more than three consecutive valuations.

Summary of significant accounting policies (continued)

#### (I) Investment properties (continued)

The basis of valuations of investment properties is fair value being the amounts for which the assets could be exchanged between knowledgeable willing parties in an arm's length transaction, based on current prices in an active market for similar properties in the same location and condition and subject to similar leases. In addition, an appropriate valuation method is used, which may include the discounted cashflow and the capitalisation method. Discount rates and capitalisation rates are determined based on industry expertise and knowledge and, where possible, a direct comparison to third party rates for similar assets in a comparable location. Rental revenue from current leases and assumptions about future leases, as well as any expected operational cash outflows in relation to the property, are also reflected in fair value. In relation to development properties under construction for future use as investment property, where reliably measurable, fair value is determined based on the market value of the property on the assumption it had already been completed at the valuation date less costs still required to complete the project, including an appropriate adjustment for profit and risk.

External valuations of the individual investment properties are carried out in accordance with the Trust's Constitution or may be earlier where the Responsible Entity believes there is a potential for a material change in the fair value of the property.

Changes in fair values are recorded in the Statement of Comprehensive Income. The gain or loss on disposal of an investment property is calculated as the difference between the carrying amount of the asset at the date of disposal and the net proceeds from disposal and is included in the Statement of Comprehensive Income in the year of disposal.

Subsequent redevelopment and refurbishment costs (other than repairs and maintenance) are capitalised to the investment property where they result in an enhancement in the future economic benefits of the property.

#### (m) Leasing fees

Leasing fees incurred are capitalised and amortised over the lease periods to which they relate.

#### (n) Lease incentives

Prospective lessees may be offered incentives as an inducement to enter into operating leases. These incentives may take various forms including cash payments, rent free periods, or a contribution to certain lessee costs such as fit-out costs or relocation costs.

The costs of incentives are recognised as a reduction of rental revenue on a straight-line basis from the earlier of the date which the tenant has effective use of the premises or the lease commencement date to the end of the lease term. The carrying amount of the lease incentives is reflected in the fair value of investment properties.

#### (o) Investments accounted for using the equity method

Some property investments are held through the ownership of units in single purpose unlisted trusts or shares in unlisted companies where the Trust exerts significant influence but does not have a controlling interest. These investments are considered to be associates and the equity method of accounting is applied in the Financial Statements.

Under this method, the entity's share of the post-acquisition profits of associates is recognised in the Statement of Comprehensive Income. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Dividends or distributions receivable from associates are recognised as a reduction in the carrying amount of the investment.

When the Trust's share of losses in an associate equal or exceed its interest in the associate (including any unsecured receivables) the Trust does not recognise any further losses unless it has incurred obligations or made payments on behalf of the associate.

Summary of significant accounting policies (continued)

#### (p) Impairment of assets

Certain assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows, which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

#### (q) Financial assets and liabilities

#### (i) Classification

The Trust has classified its financial assets and liabilities as follows:

Financial asset/liability	Classification	Valuation basis	Reference
Receivables	Loans and receivables	Amortised cost	Refer note 1(k)
Other financial assets	Loans and receivables	Amortised cost	Refer note 1(e)
Other financial assets	Fair value through profit or loss	Fair value	Refer note 1(x)
Payables	Financial liability at amortised cost	Amortised cost	Refer note 1(r)
Interest bearing liabilities	Financial liability at amortised cost	Amortised cost	Refer note 1(s)
Derivatives	Fair value through profit or loss	Fair value	Refer note 1(e)

Financial assets and liabilities are classified in accordance with the purpose for which they were acquired.

(ii) Fair value estimation of financial assets and liabilities

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement and for disclosure purposes.

The fair value of financial instruments traded in active markets (such as publicly traded derivatives) is based on quoted market prices at the end of the reporting period. The quoted market price used for financial assets held by the Trust is the current bid price. The appropriate quoted market price for financial liabilities is the current ask price.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques including dealer quotes for similar instruments and discounted cash flows. In particular, the fair value of interest rate swaps is calculated as the present value of the estimated future cash flows, the fair value of forward exchange rate contracts is determined using forward exchange market rates at the end of the reporting period, and the fair value of interest rate option contracts is calculated as the present value of the estimated future cash flows taking into account the time value and implied volatility of the underlying instrument.

#### (r) Payables

These amounts represent liabilities for amounts owing at the end of the reporting period. The amounts are unsecured and are usually paid within 30 days of recognition.

#### (s) Interest bearing liabilities

Subsequent to initial recognition at fair value, net of transaction costs incurred, interest bearing liabilities are measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the Statement of Comprehensive Income over the period of the borrowings using the effective interest method. Interest bearing liabilities are classified as current liabilities unless the Trust has an unconditional right to defer the liability for at least 12 months after the reporting date.

Summary of significant accounting policies (continued)

#### (t) Earnings per unit

Basic earnings per unit are determined by dividing the net profit attributable to unitholders of the parent entity by the weighted average number of ordinary units outstanding during the year.

Diluted earnings per unit are adjusted from the basic earnings per unit by taking into account the impact of dilutive potential units. The Trust did not have such dilutive potential units during the year.

#### (u) Foreign currency

Items included in the Financial Statement of the Trust are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The Financial Statements are presented in Australian dollars, which is the functional and presentation currency of the Trust.

#### (i) Foreign currency transactions

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at period end exchange rates of financial assets and liabilities denominated in foreign currencies are recognised in the Statement of Comprehensive Income.

#### (ii) Foreign operations

Foreign operations are located in New Zealand. These operations have a functional currency of NZ dollars, which is translated into the presentation currency.

The assets and liabilities of the foreign operations are translated at exchange rates prevailing at the end of each reporting period. Income and expense items are translated at the average exchange rates for the period. Exchange differences arising are recognised in the foreign currency translation reserve and recognised in profit or loss on disposal or partial disposal of the foreign operation.

Goodwill and fair value adjustments arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at exchange rates prevailing at the end of each reporting period.

#### (v) Operating segments

The Chief Operating Decision Maker (CODM) has been identified as the Board of Directors as they are responsible for the strategic decision making within DXS, which consists of DDF, DOT, DIT and DXO. Consistent with how the CODM manages the business, the operating segments within DXS are reviewed on a consolidated basis rather than at an individual trust level. Disclosures concerning DXS's operating segments as well as the operating segments' key financial information provided to CODM are presented in DXS's Financial Statements.

#### (w) Rounding of amounts

The Trust is the kind referred to in Class Order 98/0100, issued by the Australian Securities & Investments Commission, relating to the rounding off of amounts in the Financial Statements. Amounts in the Financial Statements have been rounded off in accordance with that Class Order to the nearest thousand dollars, or in certain cases, the nearest dollar.

#### (x) Parent entity financial information

The financial information for the parent entity of the Trust is disclosed in note 23 and has been prepared on the same basis as the consolidated Financial Statements except as set out below:

(i) Investment in subsidiaries, associates and joint venture entities

Investments in subsidiaries, associates and joint ventures are measured at fair value through profit and loss to reduce a measurement inconsistency. Distributions received from associates are recognised in the parent entity's Statement of Comprehensive Income, rather than being deducted from the carrying amount of these investments.

Summary of significant accounting policies (continued)

#### (y) New accounting standards and interpretations

Certain new accounting standards and interpretations have been published that are not mandatory for the 30 June 2013 reporting period. Our assessment of the impact of these new standards and interpretations is set out below:

AASB 2012-3 Amendments to Australian Accounting Standard - Offsetting Financial Assets and Financial Liabilities and AASB 2012-2 Amendments to Australian Accounting Standard - Disclosures - Offsetting Financial Assets and Financial Liabilities (effective 1 July 2014 and 1 July 2013 respectively).

In June 2012, the AASB approved amendments to the application guidance in AASB 132 *Financial Instruments: Presentation,* to clarify some of the requirements for offsetting financial assets and financial liabilities in the Financial Statements. These amendments are effective from 1 July 2014. They are unlikely to affect the accounting for any of the Trust's current offsetting arrangements. The AASB has also introduced more extensive disclosure requirements into AASB 7 which will apply from 1 July 2013. The Trust intends to apply the new rules from 1 July 2013 and does not expect any significant impacts.

# AASB 2012-5 Amendments to Australian Accounting Standard arising from Annual Improvements 2009-2011 cycle (effective 1 July 2013).

In June 2012, the AASB approved a number of amendments to Australian Accounting Standards as a result of the 2009-2011 annual improvements project. The Trust will apply the amendments from 1 July 2013 and does not expect any significant impacts.

# AASB 9 Financial Instruments, AASB 2009-11 Amendments to Australian Accounting Standards arising from AASB 9, AASB 2010-7 Amendments to Australian Accounting Standards arising from AASB 9 (December 2010) and AASB 2012-6 Amendments to Australian Accounting Standards - Mandatory Effective Date of AASB 9 and Transition Disclosures (effective 1 July 2015).

AASB 9 *Financial Instruments* addresses the classification, measurement and derecognition of financial assets and financial liabilities. The standard simplifies the classifications of financial assets into those to be carried at amortised cost and those to be carried at fair value. The Trust intends to apply the standards from 1 July 2015 and does not expect any significant impacts.

## AASB 2011-4 Amendments to Australian Accounting Standards to Remove Individual Key Management Personnel Disclosure Requirements (effective 1 July 2013)

In July 2011 the AASB decided to remove the individual KMP disclosure requirements from AASB 124 *Related Party Disclosures*, to achieve consistency with the international equivalent standard and remove a duplication of the requirements with the *Corporations Act 2001*. While this will reduce the disclosures that are currently required in the Notes to the Financial Statements, it will not affect any of the amounts recognised in the Financial Statements apply from 1 July 2013 and cannot be adopted early.

#### AASB 10 Consolidated financial statements (effective 1 July 2013).

AASB 10 replaces all of the guidance on control and consolidation in AASB 127 *Consolidated and separate financial statements*, and SIC-12 *Consolidation - special purpose entities*. The standard introduces a single definition of control that applies to all entities. It focuses on the need to have both power and rights or exposure to variable returns before control is present. The Trust intends to apply the standard from 1 July 2013 and does not expect any significant impacts.

Summary of significant accounting policies (continued)

#### (y) New accounting standards and interpretations (continued)

#### AASB 11 Joint Arrangements (effective 1 July 2013).

AASB 11 introduces a principles based approach to accounting for joint arrangements. The focus is no longer on the legal structure of joint arrangements, but rather on how rights and obligations are shared by the parties to the joint arrangement. Based on the assessment of rights and obligations, a joint arrangement will be classified as either a joint operation or joint venture. Joint ventures are accounted for using the equity method, and the choice to proportionately consolidate will no longer be permitted. The Trust intends to apply the standard from 1 July 2013 and does not expect any significant impacts.

#### AASB 12 Disclosure of interests in other entities (effective 1 July 2013).

AASB 12 sets out the required disclosures for entities reporting under the two new standards, AASB 10 and AASB 11, and replaces the disclosure requirements currently found in AASB 128. Application of this standard will not affect any of the amounts recognised in the Financial Statements, but may impact some of the Trust's current disclosures. The Trust intends to apply the standard from 1 July 2013 and does not expect any significant impacts.

#### AASB 128 Investments in associates and joint ventures (effective 1 July 2013).

Amendments to AASB 128 provide clarification that an entity continues to apply the equity method and does not remeasure its retained interest as part of ownership changes where a joint venture becomes an associate, and vice versa. The Trust intends to apply the standard from 1 July 2013 and does not expect any significant impacts.

#### AASB 13 Fair value measurement (effective 1 July 2013).

AASB 13 explains how to measure fair value and aims to enhance fair value disclosures. Application of this standard will not affect any of the amounts recognised in the Financial Statements, but will impact some of the Trust's current disclosures. The Trust intends to apply the standard from 1 July 2013 and does not expect any significant impacts.

Property revenue

Troperty revenue	2013	2012
	\$'000	\$'000
Rent and recoverable outgoings	289,443	288,367
Incentive amortisation	(30,535)	(29,216)
Other revenue	11,352	11,102
Total property revenue	270,260	270,253

## Note 3

	2013 \$'000	2012 \$'000
Interest revenue from financial institutions	320	389
Total interest revenue	320	389

## Note 4

Finance costs

	2013	2012
	\$'000	\$'000
Interest paid/payable	-	3,835
Interest paid to related parties	70,076	27,859
Amount capitalised	-	(1,264)
Other finance costs	1	308
Net fair value (gain)/loss of interest rate swaps	(6,905)	40,652
Total finance costs	63,172	71,390

The average capitalisation rate used to determine the amount of borrowing costs eligible for capitalisation is 7.00% (2012: 7.70%).

## Note 5

## Other expenses

		2013	2012
	Note	\$'000	\$'000
Audit and taxation fees	6	314	291
Custodian fees		259	227
Legal and other professional fees		287	313
Registry costs and listing fees		229	346
Other expenses		214	305
Total other expenses		1,303	1,482

#### Audit, taxation and transaction services fees

During the year, the Auditor and its related practices earned the following remuneration:

	2013	2012
	\$	\$
Audit fees		
PwC Australia - audit and review of Financial Statements	246,238	253,612
PwC fees paid in relation to outgoings audit <sup>1</sup>	50,570	36,581
PwC Australia - regulatory audit and compliance services	3,517	6,164
Audit fees paid to PwC	300,325	296,357
Total audit fees	300,325	296,357
Taxation fees		
Fees paid to PwC Australia	38,167	14,325
Fees paid to PwC NZ	26,442	17,068
Taxation fees paid to PwC	64,609	31,393
Total taxation fees <sup>2</sup>	64,609	31,393
Total audit and taxation fees <sup>1</sup>	364,934	327,750
Transaction services fees		
Fees paid to PwC Australia	-	7,500
Total transaction services fees <sup>2</sup>	-	7,500
Total audit, taxation and transaction services fees	364,934	335,250

1 Fees paid in relation to outgoing audits are included in property expenses in the Statement of Comprehensive Income. Therefore total audit and taxation fees included in other expenses are \$314,364 (2012: \$291,169).

2 These services include general compliance work, one off project work and advice.

### Income Tax

#### (a) Income tax expense

	2013	2012
	\$'000	\$'000
Deferred tax expense	5,599	-
Total income tax expense	5,599	-
Deferred income tax expense attributable to:		
Increase in deferred tax liabilities	5,599	-
Total deferred tax expense	5,599	-

#### (b) Reconciliation of income tax expense to net profit

	2013	2012
	\$'000	\$'000
Profit before tax	292,578	-
Less amounts not subject to income tax	(279,211)	-
	13,367	-
Prima facie tax expense at the New Zealand tax rate of 28% (2012: 28%)	3,743	-
Tax effects of amounts which are not deductible/(taxable) in calculating taxable income:		
Depreciation and amortisation	(401)	-
Movements in the carrying value and tax cost base of properties	5,599	-
Non-deductible interest expense	48	-
Tax losses brought to account	(1,154)	-
Other temporary differences	(2,236)	-
	1,856	-
Income tax expense	5,599	-

## Note 8

Current assets - cash and cash equiva
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	2013	2012
	\$'000	\$'000
Cash at bank	5,007	3,091
Total current assets - cash and cash equivalents	5,007	3,091

#### Current assets - receivables

	2013	2012
	\$'000	\$'000
Rent receivable	1,993	1,813
Less: provision for doubtful debts	(55)	-
Total rental receivables	1,938	1,813
Distributions receivable	2,620	-
Other receivables	7,325	4,689
Total other receivables	9,945	4,689
Total current assets - receivables	11,883	6,502

## Note 10

Loans with related parties		
	2013	2012
	\$'000	\$'000
Current liabilities - loans with related parties		
Non-interest bearing loans with entities within DXS <sup>1</sup>	55,684	55,684
Total current liabilities - loans with related parties	55,684	55,684
Non-current liabilities - loans with related parties		
Interest bearing loans with related parties <sup>2</sup>	1,441,551	693,109
Total non-current liabilities - loans with related parties	1,441,551	693,109

1 Non-interest bearing loans with entities within DXS were created to effect the stapling of the Trust, DIT, DDF and DXO. These loan balances eliminate on consolidation within DXS.

2 Interest bearing loans with DEXUS Finance Pty Limited (DXF). These loan balances eliminate on consolidation within DXS.

#### Derivative financial instruments

	2013	2012
	\$'000	\$'000
Current assets		
Interest rate swap contracts	785	1,284
Other	2,683	-
Total current assets - derivative financial instruments	3,468	1,284
Non-current assets		
Interest rate swap contracts	5,483	4,124
Total non-current assets - derivative financial instruments	5,483	4,124
Current liabilities		
Interest rate swap contracts	770	1,288
Total current liabilities - derivative financial instruments	770	1,288
Non-current liabilities		
Interest rate swap contracts	39,759	57,088
Total non-current liabilities - derivative financial instruments	39,759	57,088
Net derivative financial instruments	(31,578)	(52,968)

Refer note 24 for further discussion regarding derivative financial instruments.

## Note 12

#### Current assets - other

	2013	2012
	\$'000	\$'000
Prepayments	3,708	2,961
Total current assets - other	3,708	2,961

## Note 13

Non-current assets - investment properties

	2013	2012
	\$'000	\$'000
Opening balance at the beginning of the year	3,132,600	3,026,959
Additions	21,471	44,088
Disposals	(14,176)	-
Lease incentives	35,605	22,595
Amortisation of lease incentives	(30,735)	(29,216)
Net fair value gain of investment properties	131,301	67,158
Rent straightlining	(3,999)	(338)
Foreign exchange differences on foreign currency translation	7,311	1,354
Closing balance at the end of the year	3,279,378	3,132,600

#### Key valuation assumptions

Details of key valuation assumptions in relation to investment properties are outlined in note 13 of the DXS Financial Statements.

#### Non-current assets - investments accounted for using the equity method

Investments are accounted for in the Financial Statements using the equity method of accounting (refer note 1).

Information relating to these entities is set out below:

Ownership Interest				
	2013	2012	2013	2012
Name of entity	%	%	\$'000	\$'000
Bent Street Trust	33.3	33.3	248,291	217,043
DEXUS Creek Street Trust	50.0	-	127,620	-
DEXUS Martin Place Trust	50.0	-	79,787	-
Grosvenor Place Holding Trust	50.0	-	289,086	-
Site 6 Homebush Bay Trust	50.0	-	37,093	-
Site 7 Homebush Bay Trust	50.0	-	50,266	-
DEXUS 480 Q Holding Trust	50.0	-	44,502	-
DEXUS Kings Square Trust	50.0	-	30,123	-
Total non-current assets - investments accounte	d for using the equity n	nethod	906,768	217,043

The above entities were formed in Australia and their principal activity is office property investment.

#### Movements in carrying amounts of investments accounted for using the equity method

	 2013	2012
	\$'000	\$'000
Opening balance at the beginning of the year	217,043	200,356
Additions	674,290	9,829
Share of net profit after tax <sup>1</sup>	37,905	13,784
Fair value adjustment on acquisition	(164)	-
Distributions received/receivable	(22,306)	(6,926)
Closing balance at the end of the year	906,768	217,043

1 Share of net profit after tax includes a fair value gain of investment properties of \$12.9 million (2012: \$7.5 million).

#### Summary of the performance and financial position of investments accounted for using the equity method

The Trust's share of aggregate revenue, profit, assets, liabilities and capital commitments of investments accounted for using the equity method are:

	2013	2012
	\$'000	\$'000
Revenue	32,178	8,562
Net profit after tax	37,905	13,784
Assets	922,451	221,170
Liabilities	15,683	4,127
Capital commitments	302,274	12,447

Non-current assets - other

	2013	2012
	\$'000	\$'000
Tenant bonds	660	546
Other	234	233
Total non-current assets - other	894	779

## Note 16

Current liabilities - payables

	2013	2012
	\$'000	\$'000
Trade creditors	10,836	13,711
Accruals	5,947	2,696
Accrued capital expenditure	5,990	12,969
Prepaid income	7,797	8,149
Responsible Entity fee payable	1,029	827
GST payable	831	641
Accrued interest	6,740	2,861
Total current liabilities - payables	39,170	41,854

## Note 17

Current liabilities - provisions

	2013	2012
	\$'000	\$'000
Provision for distribution	78,547	67,672
Total current liabilities - provisions	78,547	67,672
Movements in provision for distribution are set out below:		
	2013	2012
	\$'000	\$'000
Opening balance at the beginning of the year	67,672	64,739
Additional provisions	152,719	141,152
Payments of distributions	(141,844)	(138,219)
Closing balance at the end of the year	78,547	67,672

A provision for distribution has been raised for the period ended 30 June 2013. This distribution is to be paid on 30 August 2013.

Non-current liabilities - deferred tax liabilities

	2013	2012
	\$'000	\$'000
The balance comprises temporary differences attributable to:		
Investment properties	5,599	-
Total non-current liabilities - deferred tax liabilities	5,599	-
Movements		
Temporary differences	5,599	-
Charged to the Statement of Comprehensive Income	5,599	-
Closing balance at the end of the year	5,599	-

## Note 19

Non-current liabilities - other			
	2013	2012	
	\$'000	\$'000	
Tenant bonds	574	545	
Total non-current liabilities - other	574	545	

## Note 20

**Contributed equity** 

#### (a) Contributed equity

	2013	2012
	\$'000	\$'000
Opening balance at the beginning of the year	1,863,965	2,063,214
Capital payment	-	(174,979)
Capital payment transaction costs	-	(79)
Buy-back of contributed equity	(37,981)	(24,191)
Closing balance at the end of the year	1,825,984	1,863,965

#### (b) Number of units on issue

	2013 No. of units	2012 No. of units
Opening balance at the beginning of the year	4,783,817,657	4,839,024,176
Buy-back of contributed equity	(81,860,267)	(55,206,519)
Closing balance at the end of the year	4,701,957,390	4,783,817,657

#### Terms and conditions

Each stapled security ranks equally with all other stapled securities for the purposes of distributions and on termination of the Trust. Each stapled security entitles the holder to vote in accordance with the provisions of the Constitution and the *Corporations Act 2001*.

#### **Reserves and retained profits**

#### (a) Reserves

	2013	2012
	\$'000	\$'000
Foreign currency translation reserve	(6,997)	(14,509)
Total reserves	(6,997)	(14,509)
Movements:		
Foreign currency translation reserve		
Opening balance at the beginning of the year	(14,509)	(15,815)
Exchange differences on translating foreign operations	7,512	1,306
Closing balance at the end of the year	(6,997)	(14,509)

#### (b) Nature and purpose of reserves

#### Foreign currency translation reserve

The foreign currency translation reserve is used to record exchange differences arising from the translation of the financial statements of foreign operations.

#### (c) Retained profits

	2013	2012
	\$'000	\$'000
Opening balance at the beginning of the year	601,688	556,723
Net profit attributable to unitholders	286,979	196,293
Transfer of capital reserve of non-controlling interests	-	(10,176)
Distributions provided for or paid	(152,719)	(141,152)
Closing balance at the end of the year	735,948	601,688

Distributions paid and payable

#### (a) Distribution to unitholders

	2013	2012
	\$'000	\$'000
31 December (paid 29 February 2013)	74,172	73,481
30 June (payable 30 August 2013)	78,547	67,671
	152,719	141,152

#### (b) Distribution to non-controlling interests

	2013	2012
	\$'000	\$'000
DEXUS RENTS Trust (paid 18 October 2011)	-	3,223
DEXUS RENTS Trust (paid 17 January 2012)	-	3,101
DEXUS RENTS Trust (paid 18 April 2012)	-	2,897
DEXUS RENTS Trust (paid 29 June 2012)	-	2,794
	-	12,015
Total distributions	148,532	153,167

#### (c) Distribution rate

	2013 Cents per unit	2012 Cents per unit
31 December (paid 29 February 2013)	1.58	1.54
30 June (payable 30 August 2013)	1.58	1.41
Total distributions	3.16	2.95

Parent entity financial information

#### (a) Summary financial information

The individual Financial Statements for the parent entity show the following aggregate amounts:

	2013	2012
	\$'000	\$'000
Total current assets	633,022	599,599
Total assets	4,185,551	3,332,618
Total current liabilities	165,075	151,634
Total liabilities	1,652,558	903,417
Equity		
Contributed equity	1,825,984	1,863,965
Retained profits	707,009	565,236
Total equity	2,532,993	2,429,201
Net profit for the year	294,492	187,422
Total comprehensive income for the year	294,492	187,422

#### (b) Investments in controlled entities

The parent entity has the following investments:

	Ownership Interest				
		2013	2012	2013	2012
Name of entity	Principal activity	%	%	\$'000	\$'000
DOT Commercial Trust	Office property investment	100.0	100.0	615,067	576,816
DOT NZ Sub-Trust No 1	Office property investment	100.0	100.0	30,207	18,856
DOT NZ Sub-Trust No 2	Office property investment	100.0	100.0	55	55
Total investments in contro	olled entities			645,329	595,727

#### (c) Guarantees entered into by the parent entity

Refer to note 25 for details of guarantees entered into by the parent entity.

#### (d) Contingent liabilities

The parent entity had no contingent liabilities as at 30 June 2013 (2012: nil).

#### (e) Capital commitments

The following amounts represent capital expenditure of the parent entity on investment properties contracted at the end of the reporting period but not recognised as liabilities payable:

	2013	2012
	\$'000	\$'000
Investment properties	12,289	13,175
Total capital commitments	12,289	13,175

#### Financial risk management

To ensure the effective and prudent management of the Trust's capital and financial risks, the Trust (as part of DXS) has a well established framework consisting of a Board Finance Committee and a Capital Markets Committee. The Board Finance Committee is accountable to and primarily acts as an advisory body to the DXFM Board and includes three Directors of the DXFM Board. Its responsibilities include reviewing and recommending financial risk management policies and funding strategies for approval.

The Capital Markets Committee is a management committee that is accountable to both the Board Finance Committee and the Group Management Committee. It convenes at least quarterly and conducts a review of financial risk management exposures including liquidity, funding strategies and hedging. It is also responsible for the development of financial risk management policies and funding strategies for recommendation to the Board Finance Committee, and the approval of treasury transactions within delegated limits and powers.

Further information on the DXS governance structure, including terms of reference, is available at www.dexus.com

#### (1) Capital risk management

The Trust manages its capital to ensure that entities within the Trust will be able to continue as a going concern while maximising the return to owners through the optimisation of the debt and equity balance.

The capital structure of the Trust consists of debt (see note 10), cash and cash equivalents, and equity attributable to unitholders. The capital structure is monitored and managed in consideration of a range of factors including:

- the cost of capital and the financial risks associated with each class of capital;
- gearing levels and other covenants;
- potential impacts on net tangible assets and unitholders equity;
- potential impacts on DXS's credit rating; and
- other market factors and circumstances.

The gearing ratio at 30 June 2013 was 34.3% (as detailed below).

	2013	2012
Gearing ratio	\$'000	\$'000
Total interest bearing liabilities <sup>1</sup>	1,441,551	693,109
Total tangible assets <sup>2</sup>	4,207,638	3,368,384
Gearing ratio <sup>3</sup>	34.3%	20.6%

1 Total interest bearing liabilities excludes deferred borrowing costs.

2 Total tangible assets comprise total tangible assets less derivatives and deferred tax balances as reported internally to management.

3 Gearing is managed centrally for DXS. The gearing ratio as disclosed in the DEXUS Property Group Financial Statements 2013 is 29.1% (2012: 27.8%) (refer note 28 of the DXS Financial Statements).

The Trust is not rated by ratings agencies, however, DXS has been rated BBB+ by Standard and Poor's (S&P) and Baa1 by Moody's. The Trust considers potential impacts upon the rating when assessing the strategy and activities of the Trust and regards those impacts as an important consideration in its management of the Trust's capital structure.

The Trust is required to comply with certain financial covenants in respect of its interest bearing liabilities. During the 2013 and 2012 reporting periods, the Trust was in compliance with all of its financial covenants.

The Responsible Entity for the Trust (DXFM) has been issued with an Australian Financial Services Licence (AFSL). The licence is subject to certain capital requirements including the requirement to hold minimum net tangible assets and to maintain minimum liquidity. DXFM must also prepare rolling cash projections over at least the next twelve months and demonstrate it will have access to sufficient financial resources to meet its liabilities that are expected to be payable over that period. Cash projections and assumptions are approved, at least quarterly, by the Board of the Responsible Entity.

#### Financial risk management (continued)

#### (2) Financial risk management

The Trust's activities expose it to a variety of financial risks: credit risk, market risk (including currency risk, interest rate risk and price risk), and liquidity risk. Financial risk management is not managed at the individual trust level, but holistically as part of DXS. DXS's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Trust.

Accordingly, the Trust enters into various derivative financial instruments such as interest rate swaps and foreign exchange contracts to manage its exposure to certain risks. The Trust does not trade in derivative instruments for speculative purposes. The Trust uses different methods to measure the different types of risks to which it is exposed, including monitoring the current and forecast levels of exposure, and conducting sensitivity analysis.

Risk management is implemented by a centralised treasury department (Group Treasury) whose members act under written policies that are endorsed by the Board Finance Committee and approved by the Board of Directors of the Responsible Entity. Group Treasury identifies, evaluates and hedges financial risks in close cooperation with the Trust's business units. The treasury policies approved by the Board of Directors cover overall treasury risk management, as well as policies and limits covering specific areas such as liquidity risk, interest rate risk, foreign exchange risk, credit risk and the use of derivatives and other financial instruments. In conjunction with its advisers, the Responsible Entity continually reviews the Trust's exposures and (at least annually) updates its treasury policies and procedures.

#### (a) Liquidity risk

Liquidity risk is the risk that the Trust will not have sufficient available funds to meet financial obligations in an orderly manner when they fall due or at an acceptable cost.

The Trust identifies and manages liquidity risk across short-term, medium-term and long-term categories:

- short-term liquidity management includes continuously monitoring forecast and actual cash flows;
- medium-term liquidity management includes maintaining a level of committed borrowing facilities above the
  forecast committed debt requirements (liquidity headroom buffer). Committed debt includes future
  expenditure that has been approved by the Board or Investment Committee (as required within delegated
  limits), and may also include projects that have a very high probability of proceeding, taking into consideration
  risk factors such as the level of regulatory approval, tenant pre-commitments and portfolio considerations; and
- long-term liquidity risk is managed through ensuring an adequate spread of maturities of borrowing facilities so
  that refinancing risk is not concentrated, and ensuring an adequate diversification of funding sources where
  possible, subject to market conditions.

#### **Refinancing risk**

A key liquidity risk is the Trust's ability to refinance its current debt facilities. As the Trust's debt facilities mature, they are usually required to be refinanced by extending the facilities or replacing the facilities with an alternative form of capital.

The refinancing of existing facilities may also result in margin price risk, whereby market conditions may result in an unfavourable change in credit margins on the refinanced facilities. The Trust's key risk management strategy for margin price risk on refinancing is to spread the maturities of debt facilities over different time periods to reduce the volume of facilities to be refinanced and the exposure to market conditions in any one period.

Financial risk management (continued)

- (2) Financial risk management (continued)
- (a) Liquidity risk (continued)

#### Refinancing risk (continued)

An analysis of the contractual maturities of the Trust's interest bearing liabilities and derivative financial instruments is shown in the table below. The amounts in the table represent undiscounted cash flows.

	2013				20 <sup>-</sup>	12		
	Expiring within one year \$'000	Expiring between one and two years \$'000	Expiring between two and five years \$'000	Expiring after five years \$'000	Expiring within one year \$'000	Expiring between one and two years \$'000	Expiring between two and five years \$'000	Expiring after five years \$'000
Receivables	11,883	-	-	-	6,502	-	-	-
Payables	39,170	-	-	-	41,854	-	-	-
	(27,287)	-	-	-	(35,352)	-	-	-
Loans with related parties and interest <sup>1</sup>	81,159	81,159	1,685,029	-	46,785	46,785	140,355	739,894
Derivative financial instruments								
Derivative assets	1,154	770	802	-	3,407	299	-	-
Derivative liabilities	16,623	12,793	20,332	10	16,668	14,354	23,417	1,575
Total net derivative financial instruments <sup>2</sup>	(15,469)	(12,023)	(19,530)	(10)	(13,261)	(14,055)	(23,417)	(1,575)

1 Includes estimated interest.

The notional maturities on derivatives are only shown for forward foreign exchange contracts as they are the only instruments where a principal amount is exchanged. For interest rate swaps, only the net interest cash flows (not the notional principal) are included. For financial assets and liabilities that have floating rate interest cash flows, future cash flows have been calculated using static interest and exchange rates prevailing at the end of each reporting period. Refer to note 11 (derivative financial instruments) for fair value of derivatives. Refer note 25 (contingent liabilities) for financial guarantees.

#### (b) Market risk

Market risk is the risk that the fair value or future cash flows of the Trust's financial instruments will fluctuate because of changes in market prices. The market risks that the Trust is exposed to are detailed further below.

#### (i) Interest rate risk

Interest rate risk is the risk that fluctuating interest rates will cause an adverse impact on interest payable (or receivable), or an adverse change on the capital value (present market value) of long-term fixed rate instruments.

Interest rate risk for the Trust arises from interest bearing financial assets and liabilities that the Trust holds. Borrowings issued at variable rates expose the Trust to cash flow interest rate risk. Borrowings issued at fixed rates expose the Trust to fair value interest rate risk.

The primary objective of the Trust's risk management policy for interest rate risk is to minimise the effects of interest rate movements on the Trust's portfolio of financial assets and liabilities and financial performance. The policy sets out the minimum and maximum hedging amounts for the Trust, which is managed on a portfolio basis.

Financial risk management (continued)

- (2) Financial risk management (continued)
- (b) Market risk (continued)
- (i) Interest rate risk (continued)

Cash flow interest rate risk on borrowings is managed through the use of interest rate swaps, whereby a floating interest rate exposure is converted to a fixed interest rate exposure. Fair value interest rate risk on borrowings is also managed through the use of interest rate swaps, whereby a fixed interest exposure is converted to a floating interest rate exposure. The mix of fixed and floating rate exposures is monitored regularly to ensure that the interest rate exposure on the Trust's cash flows is managed within the parameters defined by the Group Treasury Policy.

The net notional amount of fixed rate debt and interest rate swaps in place in each year and the weighted average effective hedge rate is set out below.

	June 2014 \$'000	June 2015 \$'000	June 2016 \$'000	June 2017 \$'000	June 2018 \$'000	> June 2019 \$'000
Interest rate swaps						
A\$ hedged <sup>1</sup>	674,167	685,417	640,000	423,750	176,667	-
A\$ hedge rate (%) <sup>2</sup>	4.52%	4.00%	3.93%	4.26%	3.97%	0.00%

1 Average amounts for the period. Hedged amounts above do not include potential hedges that are cancellable at the counterparty's option.

2 The above hedge rates do not include margins payable on borrowings.

#### Sensitivity on interest expense

The table below shows the impact on unhedged net interest expense (excluding non-cash items) of a 50 basis points increase or decrease in short-term and long-term market interest rates. The sensitivity on cash flow arises due to the impact that a change in interest rates will have on the Trust's floating rate debt and derivative cash flows. Net interest expense is only sensitive to movements in market rates to the extent that floating rate debt is not hedged.

		2013	2012
		(+/-) \$'000	(+/-) \$'000
+/- 0.50% (50 basis points)	\$A	5,058	516

The increase or decrease in interest expense is proportional to the increase or decrease in interest rates.

#### Sensitivity on fair value of interest rate swaps

The table below shows the impact on the Statement of Comprehensive Income for changes in the fair value of interest rate swaps for a 50 basis points increase and decrease in short-term and long-term market interest rates. The sensitivity on the fair value arises from the impact that changes in market rates will have on the mark-to-market valuation of the interest rate swaps. The fair value of interest rate swaps is calculated as the present value of estimated future cash flows on the instruments. Cash flows are discounted using the forward price curve of interest rates at the end of the reporting period. Although interest rate swaps are transacted for the purpose of providing the Trust with an economic hedge, the Trust has elected not to apply hedge accounting to its interest rate derivatives. Accordingly, gains or losses arising from changes in the fair value are reflected in the Statement of Comprehensive Income.

		2013	2012
		(+/-) \$'000	(+/-) \$'000
+/- 0.50% (50 basis points)	\$A	11,040	5,150

Financial risk management (continued)

- (2) Financial risk management (continued)
- (b) Market risk (continued)
- (ii) Equity price risk

Equity price risk is the risk that the fair value of financial investments fluctuates due to changes in the underlying unit price. The Trust's equity price risk arises from a derivative financial instrument, with any resultant fair value movements recognised in profit and loss.

#### Sensitivity analysis on equity price risk

The following sensitivity analysis shows the effect on the Statement of Comprehensive Income if the market price of the underlying equity securities/units at balance date had been 10% higher/lower with all other variables held constant.

		2013	2012
		(+/-) \$'000	(+/-) \$'000
+/- 0.10%	\$A	7,929	-

#### (iii) Foreign exchange risk

Foreign exchange risk is the risk that movements in exchange rates used to convert foreign currency revenues, expenses, assets, or liabilities to the Trust's functional currency will have an adverse effect on the Trust.

The Trust operates internationally with investments in New Zealand. As a result of these activities, the Trust has foreign exchange risk, arising primarily from:

- translation of investments in foreign operations; and
- earnings distributions and other transactions denominated in foreign currencies.

#### Foreign currency assets and liabilities

The Trust's net foreign currency exposures for net investments in foreign operations are as follows:

	2013	2012
	\$'000	\$'000
NZ\$ net assets <sup>1</sup>	127,500	123,253
NZ\$ denominated net investment	127,500	123,253
% hedged	0%	0%
Total foreign investment (A\$)	107,405	96,510
Total % hedged	0%	0%

1 Assets exclude working capital and cash as reported internally to management.

#### Sensitivity on equity (foreign currency translation reserve)

The table below shows the impact on the foreign currency translation reserve for changes in the translated value of foreign currency assets for an increase and decrease in foreign exchange rates. The increase and decrease in cents has been based on the historical movements of the Australian dollar relative to the New Zealand dollar<sup>1</sup>. The increase and decrease has been applied to the spot rate prevailing at the end of each reporting period<sup>2</sup>. The impact on the foreign currency translation reserve arises as the translation of the Trust's foreign currency assets are recorded (in Australian Dollars) directly in the foreign currency translation reserve.

		2013	2012
		(+/-) \$'000	(+/-) \$'000
+ 9.5 cents (8.0%) (2012: 10.6 cents)	NZ\$ (A\$ Equivalent)	7,991	7,374
- 9.5 cents (8.0%) (2012: 10.6 cents)	NZ\$ (A\$ Equivalent)	(9,388)	(8,704)

1 The sensitivity on market rates has been based on the standard deviation of the annual change in the Australian dollar exchange rate per currency since 1984 or commencement.

2 Exchange rates at 30 June 2013: AUD/NZD 1.1871 (2012: 1.2771).

Financial risk management (continued)

- (2) Financial risk management (continued)
- (c) Credit risk

Credit risk is the risk of loss to the Trust in the event of non-performance by the Trust's financial instrument counterparties. Credit risk arises from cash and cash equivalents, loans and receivables, and derivative financial instruments. The Trust has exposure to credit risk on all financial assets.

The Trust manages this risk by:

- adopting a process for determining an approved counterparty, with consideration of qualitative factors as well as the counterparty's rating;
- regularly monitoring counterparty exposure within approved credit limits that are based on the lower of a S&P, Moody's and Fitch credit rating. The exposure includes the current market value of in-the-money contracts as well as potential exposure, which is measured with reference to credit conversion factors as per APRA guidelines;
- entering into ISDA Master Agreements once a financial institution counterparty is approved;
- ensuring tenants, together with approved credit limits, are approved and ensuring that leases are undertaken with a large number of tenants;
- for some trade receivables, obtaining collateral where necessary in the form of bank guarantees and tenant bonds; and
- regularly monitoring loans and receivables on an ongoing basis.

A minimum S&P rating of A- (or Moody's or Fitch equivalent) is required to become or remain an approved counterparty. As at 30 June 2013, the lowest rating of counterparties the Trust is exposed to was A- (Fitch) (2012: A (S&P)).

Financial instrument transactions are spread among a number of approved financial institutions within specified credit limits to minimise the Trust's exposure to any one counterparty. As a result, there is no significant concentration of credit risk for financial instruments.

The maximum exposure to credit risk at 30 June 2013 and 30 June 2012 is the carrying amount of financial assets recognised on the Statement of Financial Position.

As at 30 June 2013 and 30 June 2012, there were no significant concentrations of credit risk for trade receivables. Trade receivable balances and the credit quality of trade debtors are consistently monitored on an ongoing basis.

The ageing analysis of loans and receivables net of provisions at 30 June 2013 is (\$'000): 11,286 (0-30 days), 366 (31-60 days), 231 (61-90 days), 0 (91+ days). The ageing analysis of loans and receivables net of provisions at 30 June 2012 is (\$'000): 5,835 (0-30 days), 419 (31-60 days), 64 (61-90 days), 184 (91+ days). Amounts over 31 days are past due, however, no receivables are impaired.

The credit quality of financial assets that are neither past due nor impaired is consistently monitored to ensure that there are no adverse changes in credit quality.

Financial risk management (continued)

(2) Financial risk management (continued)

#### (d) Fair value of financial instruments

Fair value interest rate risk is the risk of an adverse change in the net fair (or market) value of an asset or liability due to movements in interest rates.

At 30 June 2013 and 30 June 2012, the carrying amounts and fair value of financial assets and liabilities are shown as follows:

	2013	2013	2012	2012
	Carrying		Carrying	
	amount <sup>1</sup>	Fair value <sup>2</sup>	amount <sup>1</sup>	Fair value <sup>2</sup>
	\$'000	\$'000	\$'000	\$'000
Financial assets				
Cash and cash equivalents	5,007	5,007	3,091	3,091
Loans and receivables (current)	11,883	11,883	6,502	6,502
Derivative assets	8,951	8,951	5,408	5,408
Total financial assets	25,841	25,841	15,001	15,001
Financial liabilities				
Trade payables	39,170	39,170	41,854	41,854
Derivative liabilities	40,529	40,529	58,376	58,376
Non-interest bearing loans with the entities within DXS	55,684	55,684	55,684	55,684
Interest bearing liabilities				
Interest bearing loans with related parties	1,441,551	1,441,551	693,109	693,109
Total financial liabilities	1,576,934	1,576,934	849,023	849,023

1 Carrying value is equal to the value of the financial instruments in the Statement of Financial Position.

2 Fair value is the amount for which the financial instrument could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Where there is a difference between the carrying amount and fair value, the difference is not recognised in the Statement of Financial Position.

The fair value of fixed rate interest bearing liabilities has been determined by discounting the expected future cash flows by the relevant market rates. The discount rates applied range from 2.97% to 6.75% for A\$. Refer note 1(q) for fair value methodology for financial assets and liabilities.

Financial risk management (continued)

- (2) Financial risk management (continued)
- (d) Fair value of financial instruments (continued)
- Determination of fair value

The Trust uses methods in the determination and disclosure of the fair value of financial instruments. These methods comprise:

Level 1: the fair value is calculated using quoted prices in active markets.

**Level 2:** the fair value is determined using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: the fair value is estimated using inputs for the asset or liability that are not based on observable data.

The following tables present the assets and liabilities measured and recognised as at fair value at 30 June 2013 and 30 June 2012.

	Level 1	Level 2	Level 3	2013
	\$'000	\$'000	\$'000	\$'000
Financial assets				
Derivative assets				
Interest rate derivatives	-	6,268	-	6,268
Other	2,683	-	-	2,683
	2,683	6,268	-	8,951
Financial liabilities				
Derivative liabilities				
Interest rate derivatives	-	40,529	-	40,529
	-	40,529	-	40,529
	Level 1	Level 2	Level 3	2012
	\$'000	\$'000	\$'000	\$'000
Financial assets				
Derivative assets				
Interest rate derivatives	-	5,408	-	5,408
	-	5,408	-	5,408
Financial liabilities				
Derivative liabilities				
Interest rate derivatives	-	58,376	-	58,376
	-	58,376	-	58,376

During the year, there were no transfers between Level 1, Level 2 and Level 3 fair value measurements.

### Contingent liabilities

Details and estimates of maximum amounts of contingent liabilities are as follows:

	2013	2012
	\$'000	\$'000
Bank guarantees by the Trust in respect of variations and other financial risks		
associated with the development of:		
Bligh Street, Sydney, NSW'	-	250
Contingent liabilities in respect of developments	-	250

1 Bank guarantee held in relation to an equity accounted investment. (Refer note 14).

The Trust together with DDF, DIT and DXO is also a guarantor of a total of A\$1,473.5 million and US\$50.0 million (A\$53.9 million) of bank bilateral facilities, a total of A\$575.0 million of medium term notes, a total of US\$130.0 million (A\$140.2 million) of privately placed notes, and a total of US\$250.0 million (A\$268.8 million) public 144A senior notes, which have all been negotiated to finance the Trust and other entities within DXS. The guarantees have been given in support of debt outstanding and drawn against these facilities, and may be called upon in the event that a borrowing entity has not complied with certain requirements such as failure to pay interest or repay a borrowing, whichever is earlier. During the period no guarantees were called.

The guarantees are issued in respect of the Trust and do not constitute an additional liability to those already existing in interest bearing liabilities on the Statement of Financial Position.

The Directors of the Responsible Entity are not aware of any other contingent liabilities in relation to the Trust, other than those disclosed in the Financial Statements, which should be brought to the attention of unitholders as at the date of completion of this report.

# Note 26

### Commitments

### (a) Capital commitments

The following amounts represent capital expenditure on investment properties contracted at the end of each reporting period but not recognised as liabilities payable:

· · · · · · · · · · · · · · · · · · ·	2013	2012
	\$'000	\$'000
Investment properties	19,847	16,422
Total capital commitments	19,847	16,422

### (b) Lease receivable commitments

The future minimum lease payments receivable by the Trust are:

	2013	2012
	\$'000	\$'000
Within one year	221,792	279,218
Later than one year but not later than five years	554,459	806,490
Later than five years	248,971	370,275
Total lease receivable commitments	1,025,222	1,455,983

**Related parties** 

### **Responsible Entity**

DXFM is the Responsible Entity of the Trust.

#### Responsible Entity fees

Under the terms of the Trust's Constitution, the Responsible Entity is entitled to receive fees in relation to the management of the Trust. DXFM's parent entity, DXH, is entitled to be reimbursed for administration expenses incurred on behalf of the Trust. DEXUS Property Services Pty Limited (DXPS), a wholly owned subsidiary of DXH, is entitled to property management fees from the Trust.

#### **Related party transactions**

Responsible Entity fees in relation to the Trust assets are on a cost recovery basis. The Trust is entitled to receive rent from DXPS on one component of an investment property owned by the Trust. The agreement is conducted on normal commercial terms and conditions.

#### **DEXUS Funds Management Limited and its related entities**

There were a number of transactions and balances between the Trust and the Responsible Entity and its related entities, as detailed below:

	2013	2012
	\$	\$
Responsible Entity fees paid and payable	11,229,765	9,860,933
Property management fees paid and payable to DXPS	7,757,188	8,210,494
Administration expenses paid and payable to DXH	10,362,695	6,099,606
Responsible Entity fees payable at the end of each reporting period (included above)	1,029,348	827,033
Property management fees payable at the end of each reporting period (included above)	1,242,274	890,933
Administration expenses payable at the end of each reporting period (included above)	1,042,715	78,969
Rent received from DXPS	3,150,041	3,150,041

#### **Entities within DXS**

Aggregate amounts included in the determination of profit that resulted from transactions with each class of other related parties:

	2013	2012
	\$	\$
Interest expense	70,076,436	27,858,645
Interest bearing loans advanced to entities within DXS	951,175,101	846,161,956
Interest bearing loans advanced from entities within DXS	268,681,673	192,116,918

Related parties (continued)

#### Directors

The following persons were Directors of DXFM at all times during the year and to the date of this report, unless otherwise stated:

C T Beare, BSc, BE (Hons), MBA, PhD, FAICD <sup>1,4,5</sup> E A Alexander, AM, BComm, FCA, FAICD, FCPA <sup>1,2</sup> B R Brownjohn, BComm <sup>1,2,7</sup> J C Conde, AO, BSc, BE (Hons), MBA <sup>1,4,6</sup> T Dwyer, BJuris (Hons), LLB (Hons) <sup>1,3</sup> S F Ewen, OAM <sup>1,4</sup> C D Mitchell, BComm, EMBA, FCPA <sup>10</sup> W R Sheppard, BEc (Hons) <sup>1,2,8</sup> D J Steinberg, BEc, FRICS, FAPI

P B St George, CA(SA), MBA <sup>1,5,9</sup>

1 Independent Director

- 2 Board Audit, Risk & Sustainability Committee Member
- 3 Board Compliance Committee Member
- 4 Board Nomination, Remuneration & Governance Committee Member
- 5 Board Finance Committee Member
- 6 Resigned as Board Compliance Committee Member on 1 July 2012
- 7 Resigned as Board Finance Committee Member on 1 July 2012
- 8 Appointed as Board Finance Committee Member on 1 July 2012
- 9 Resigned as Board Audit, Risk & Sustainability Committee Member on 1 July 2012

10 Appointed as Director on 12 February 2013

#### Other key management personnel

In addition to the Directors listed above, the following persons were deemed by the Board Nomination, Remuneration & Governance Committee to be key management personnel during all or part of the financial year:

Name	Title
Tanya L Cox <sup>1</sup>	Executive General Manager, Property Services and Chief Operating Officer
Ross Du Vernet <sup>2</sup>	Executive General Manager, Strategy, Transactions & Research
John C Easy <sup>1</sup>	General Counsel
Kevin George <sup>3</sup>	Executive General Manager, Office & Industrial

1 Ceased to be key management personnel on 1 July 2012.

2 Appointed as key management personnel on 1 July 2012.

3 Appointed as key management personnel on 10 December 2012.

#### Key management personnel compensation

	2013 \$'000	2012 \$'000
Compensation		
Short-term employee benefits	9,220	10,166
Post employment benefits	230	248
Other long-term benefits	1,116	3,116
Termination benefits	-	2,300
Security-based payments	1,384	330
	11,950	16,160

#### Related parties (continued)

#### Equity instrument disclosures relating to key management personnel

The number of DXS stapled securities held during the financial year by each key management personnel, including their personally related parties, are set out below:

	Opening balance 1 July 2012	Purchases	Other <sup>1</sup>	Closing balance 30 June 2013
Directors				
Christopher T Beare	-	100,000	-	100,000
Elizabeth A Alexander, AM	-	100,000	-	100,000
Barry R Brownjohn	-	50,000	-	50,000
John C Conde, AO	-	100,000	-	100,000
Tonianne Dwyer	-	100,000	-	100,000
Stewart F Ewen, OAM	-	100,000	-	100,000
Craig D Mitchell	-	-	539,782	539,782
W Richard Sheppard	-	100,000	-	100,000
Darren J Steinberg	-	-	453,417	453,417
Peter B St George	-	104,000	-	104,000
Other key management personnel				
Ross Du Vernet <sup>2</sup>	-	-	215,913	215,913
Kevin George <sup>3</sup>	-	-	-	-

1 Performance Rights granted under the 2012 Transitional Performance Rights Plan (refer note 36 of the DEXUS Property Group Annual Report).

2 Appointed as key management personnel on 1 July 2012.

3 Appointed as key management personnel on 10 December 2012.

The DXFM Board has approved a grant of performance rights to DXS stapled securities to eligible participants (refer note 36 of the DEXUS Property Group Annual Report). Details of the number of performance rights issued to each of the key management personnel are set out in the Remuneration Report.

There were no loans or other transactions with key management personnel or their related parties during the years ended 30 June 2013 and 30 June 2012.

Related parties (continued)

### **Remuneration Report**

#### 1. Overview

The Board has pleasure in presenting the Remuneration Report for the DEXUS Property Group (Group). As with prior years, the Remuneration Report has been prepared in accordance with the Corporations Act and relevant accounting standards. Whilst the Group is not statutorily required to prepare such a report, the Board continues to believe that the disclosure of the Group's remuneration practices is in the best interests of all security holders.

Effective 1 July 2012, the Group implemented its new remuneration framework, which includes a new Short-term Incentive (STI) and Long-term Incentive (LTI) plan. The operation of these plans received security holder approval at the Group's Annual General Meeting on 5 November 2012.

The Board believes that the Group's remuneration framework encourages Executives to perform in the best interests of security holders. Short term financial and operational objectives are approved annually by the Board for each Executive, promoting alignment between investor returns and the rewards an Executive can receive under the STI plan. In addition, the Board has determined a set of financial performance hurdles within the LTI plan which provide the Executive with a performance and retention incentive which is strongly linked to security holder returns over the longer-term.

The main Executive remuneration actions for the year ending 30 June 2013 were:

- The implementation of the new remuneration framework effective 1 July 2012
- No fixed remuneration increases for Executives
- The closure of the DEXUS Performance Payment (DPP) and DEXUS Deferred Performance Payment (DDPP) plans
- The Board exercised its discretion to not apply a performance multiplier to vesting legacy DDPP plan outcomes
- Performance pay outcomes for Executives approved by the Board reflect the Group's strong financial and operational results
- Non-Executive Directors base fees remain unchanged since 1 July 2010

Effective 1 July 2013, the Board have approved an average fixed remuneration increase of 2% for Executives and 3% for other employees, noting that that the fixed remuneration for the Chief Executive Officer will remain unchanged.

This Remuneration Report has been prepared in accordance with AASB 124 *Related Party Disclosures* and section 300A of the *Corporations Act 2001* for the year ended 30 June 2013. The information provided in this Report has been audited in accordance with the provisions of section 308 (3C) of the *Corporations Act 2001*.

#### 2. Key Management Personnel

In this report, Key Management Personnel (KMP) are those individuals having the authority and responsibility for planning, directing and controlling the activities of the Group, either directly or indirectly. They comprise:

- Non-Executive Directors
- Executive Directors (Chief Executive Officer & Chief Financial Officer)
- Key Executives considered KMP under the Corporations Act 2001 (Executive KMP)

Below are the individuals determined to be KMP of the Group, classified between Non-Executive Directors, Executive Directors and Executive KMP:

#### **Non-Executive Directors**

Non-Executive Director	Title	KMP 2012	KMP 2013
Christopher T Beare	Chair	✓	✓
Elizabeth A Alexander AM	Director	✓	✓
Barry R Brownjohn	Director	✓	$\checkmark$
John C Conde AO	Director	~	$\checkmark$
Tonianne Dwyer	Director	✓	$\checkmark$
Stewart F Ewen OAM	Director	✓	$\checkmark$
W Richard Sheppard	Director	~	~
Peter B St George	Director	✓	$\checkmark$

#### **Executive Directors**

Executive Directors	Position	KMP 2012	KMP 2013
Darren J Steinberg	Chief Executive Officer	Part-Year	$\checkmark$
Craig D Mitchell	Chief Financial Officer	$\checkmark$	$\checkmark$

#### **Executive KMP**

Executive KMP	Position	KMP 2012	KMP 2013
Kevin L George	Executive General Manager, Office & Industrial	N/A	Part-Year
Ross G Du Vernet	Executive General Manager, Transactions, Strategy & Research	No	✓

#### Group Management Committee Members - Previously Included as Executive KMP

Former Executive KMP	Position	KMP 2012	KMP 2013
Tanya L Cox	Executive General Manager, Property Services & Chief Operating Officer	$\checkmark$	No
John C Easy	General Counsel & Company Secretary	✓	No

Ms Cox and Mr Easy continue as Group Management Committee members. The current organisation structure and membership of internal committees have led to a change in those considered by the Board to be Executive KMP for the 2013 year. The Board has indicated that the composition of Executive KMP may change from year to year in line with the strategic and operational focus of the Group.

#### 3. Board Nomination, Remuneration & Governance Committee

The objectives of the Committee are to assist the Board in fulfilling its responsibilities by overseeing all aspects of Non-Executive Director and Executive remuneration, as well as Board nomination and performance evaluation. Primarily, the responsibilities of the Committee are to review and recommend to the Board:

- Board and CEO succession plans
- performance evaluation procedures for the Board, its committees and individual Directors
- the nomination, appointment, re-election and removal of Directors
- the Group's approach to remuneration, including design and operation of employee incentive plans
- Executive performance and remuneration outcomes
- Non-Executive Directors' fees

The Committee comprises three independent Non-Executive Directors. For the year ended 30 June 2013 Committee members were:

Non-Executive Director	Title	2012	2013
John C Conde AO	Committee Chair	~	✓
Christopher T Beare	Committee Member	~	✓
Stewart F Ewen OAM	Committee Member	~	✓

Mr Conde continued in his role as Committee Chair, drawing upon his extensive experience from a diverse range of appointments, including his role as President of the Commonwealth Remuneration Tribunal. The Committee's experience is further enhanced through the membership of Mr Beare and Mr Ewen, each of whom has significant management experience in the property and financial services sectors.

The Committee operates independently from management, and may at its discretion appoint external advisors or instruct management to compile information for its consideration. The CEO attends certain Committee meetings by invitation, where management input is required. The CEO is not present during any discussions related to his own remuneration arrangements.

During the year the Committee appointed Egan Associates to provide remuneration advisory services. Egan Associates were paid a total of \$12,705 for remuneration recommendations made to the Committee and \$39,097 for other advisory services. The Committee is satisfied the advice received from Egan Associates is free from undue influence from the KMP to whom the remuneration recommendations relate. Egan Associates also confirmed in writing that the remuneration recommendations were made free from undue influence by the relevant KMP.

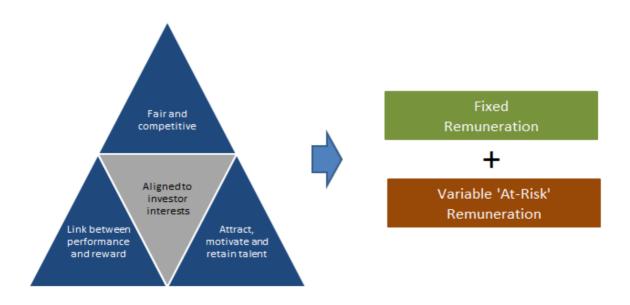
The 2012 Remuneration Report received positive security holder support at the 2012 Annual General Meeting with a vote of 98.3% in favour.

### 4. Executive Remuneration

### Context

The Board believes that Executives should be rewarded at levels consistent with the complexity and risks involved in their position. Incentive awards should be scaled according to the relative performance of the Group, as well as business unit performance and individual effectiveness.

The Group's remuneration principles and target remuneration structure is:



The Group requires, and needs to retain, an Executive team with significant experience in:

- the office, industrial and retail property sectors
- property management, including securing new tenancies under contemporary lease arrangements, asset valuation and related financial structuring and property development in its widest context
- capital markets, funds management, fund raising, joint venture negotiations and the provision of advice and support to independent investment partners
- treasury, tax and compliance

In this context the Committee reviews trends in employee reward structures and strategies embraced across these sectors, including:

- comparable international funds and asset managers which have an active presence in Australia;
- ASX listed entities
- boutique property asset managers and consultants
- where relevant, information from private equity and hedge funds will be considered.

At the Executive level, the Committee reviews feedback from remuneration advisers, proxy advisers and institutional investors, and considers stakeholder interests at each stage of the remuneration review process.

#### 5. Remuneration Structure

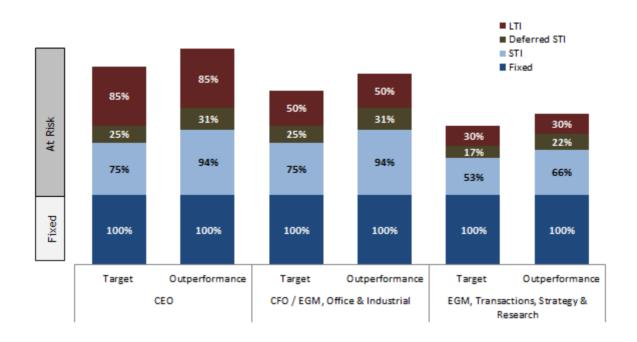
#### **Remuneration Mix**

The remuneration structure for Executives comprises fixed remuneration, a short term incentive and a long term incentive. The mix between these components varies according to the individual's position and is determined based on the Group's remuneration principles detailed above.

The remuneration mix for Executives during 2013 was:

Executive	Fixed	Target STI	Target Deferred STI	LTI
Darren J Steinberg	35%	26%	<b>9</b> %	30%
Craig D Mitchell	40%	30%	10%	20%
Kevin L George	40%	30%	10%	20%
Ross G Du Vernet	50%	26%	<b>9</b> %	15%

The chart below shows the remuneration structure for Executives expressed as a percentage of Fixed Remuneration at both target and outperformance (stretch) levels.



### **Total Remuneration**

How does the Board determine total remuneration?	The Committee reviews a considerable amount of information from a variety of sources to ensure an appropriate outcome reflecting market practice (incorporating various benchmarks) is achieved. These sources include:
	<ul> <li>Publicly available remuneration reports of A-REIT competitors</li> <li>Publicly available remuneration reports from ASX listed companies with similar market capitalisation and complexity</li> <li>Advice on remuneration levels of privately held property, funds management and private equity owned companies</li> <li>Salary survey data from Hart Consulting, Avdiev, Aon Hewitt, FIRG and others as appropriate</li> <li>Advice from external advisors appointed by the Committee such as Egan Associates</li> </ul>
	The comparator group of companies and market data considered as part of the above process is significantly larger than the comparator group of companies adopted for assessment of the Group's relative TSR performance under its LTI plan (refer below). Executives are typically recruited from the former group, whereas the Group's performance will be assessed appropriately with respect to the latter.

#### **Fixed Remuneration**

What is Fixed Remuneration?	Fixed remuneration is the regular pay (base salary and statutory superannuation contributions) an Executive receives in relation to his/her role. It reflects the complexity of the role, as well as the skills and competencies required to fulfil it, and is determined having regard to a variety of information sources to ensure the quantum is fair and competitive.
How is Fixed Remuneration determined?	The Board sets fixed remuneration around the median level of comparable companies after making adjustments for the different risk profiles of those companies (refer to Total Remuneration above). Group and individual performance is considered during the annual remuneration review process.

# Short-term Incentive (STI) Plan

balanced scorecard.	What is the STI plan?	The STI plan provides the Executive with an opportunity to achieve an annual remuneration outcome in addition to fixed remuneration, subject to the achievement of pre-agreed Group, divisional and individual performance objectives which are set out in a personalised balanced scorecard.
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#### DEXUS Office Trust Notes to the Financial Statements (continued) For the year ended 30 June 2013

Expressed as a percentage of fixed remuneration, Executives can earn the following incentive payments under the STI plan: Target Outperformance CEO 100% 125% CFO / EGM, Office & Industrial 100% 125% 70% EGM, Strategy, Transactions & Research 88% How much can be earned Aggregate performance below predetermined thresholds would result in no award being under the STI made under the STI plan. plan? The amount each Executive can earn is dependent on how he/she performs against a balanced scorecard of KPIs that is set at the beginning of each year. The balanced scorecard is arranged in categories and each category is weighted differently depending on the specific accountabilities of each Executive. If an Executive does not meet Threshold performance in a category, the score for that category will be zero. KPIs at the Target level are set with an element of stretch against Threshold performance. which ensures that it is difficult for an Executive to score 100% in any category. Following the same theme, KPIs at the Outperformance level have a significant amount of stretch, and would require exceptional outcomes to be achieved. KPIs at both the Target and Outperformance levels incorporate year-on-year growth. August of the financial year immediately following the performance period, following the When is the STI paid? sign-off of statutory accounts and announcement of Group's annual results. 25% of any award under the STI plan will be deferred and awarded in the form of How does the performance rights to DXS securities. deferral The rights will vest in two equal tranches, 12 and 24 months after being awarded. They are component subject to clawback and continued employment, and are based on a deferral period operate? commencing 1 July after the relevant performance period. How is the The number of performance rights awarded is based on 25% of the STI value awarded to the allocation of Executive divided by the volume weighted average price (VWAP) of securities 10 trading deferred STI days either side of the first trading day of the new financial year. determined? How are distributions Executives will be entitled to the benefit of distributions paid on the underlying DXS treated during securities prior to vesting, through the issue of additional performance rights. the deferral period? Forfeiture will occur should the Executive's employment terminate within 6 months of the grant date for any reason, or if the Executive voluntarily resigns or is terminated for cause prior to the vesting date. Can deferred STI be Notwithstanding the above, if an Executive's employment is terminated for reasons such as forfeited? retirement, redundancy, reorganisation, change in control or other unforeseen circumstances, the Committee will recommend whether the Executive should remain in the plan as a good leaver, for decision by the Board. The STI plan is aligned to security holder interests in the following ways: How is the STI as an immediate reward opportunity to attract, motivate and retain talented plan aligned Executives who can influence the future performance of the Group to security through a 25% mandatory STI deferral for Executives, allowing for future clawback holder of STI awards in the event of a material misstatement of the Group's financial interests? position

### Long-term Incentive (LTI) Plan

What is the LTI plan?	The LTI is an incentive grant which rewards Executives for sustained earnings and security holder returns and is delivered in the form of performance rights to DXS securities.				
	Executives receive a grant of performance rights to DXS securities (dependent on their role and responsibilities) under the LTI plan equivalent to the following (expressed as a percentage of Fixed Remuneration):				
How are grants under the LTI plan		Grant as a % of fixed remuneration			
determined?	CEO	85%			
	CFO / EGM, Office & Industrial	50%			
	EGM, Strategy, Transactions & Research	30%			
How does the LTI plan work?	Performance rights are converted into DXS securities upon achievement of performance conditions set by the Board. Performance against the selected hurdles will be assessed in two equal tranches over two periods, 3 and 4 years after the grant date. If the performance conditions are not met over either period, then the respective performance rights will be forfeited. There is no re-testing of forfeited rights.				
	If ore-determined performance hurdles are not not vest and those rights will be forfeited.	met then the relevan	t part of the grant will		
Can an LTI grant be	Additionally, forfeiture will occur should the Executive's employment terminate within 12 months of the grant date for any reason, or if the Executive voluntarily resigns or is terminated for cause prior to the vesting date.				
forfeited?	Notwithstanding the above, if an Executive's employment is terminated for reasons such as retirement, redundancy, reorganisation, change in control or other unforeseen circumstances, the Committee will recommend whether the Executive should remain in the plan as a good leaver, for decision by the Board.				
	The Board sets the performance hurdles for the LTI plan on an annual basis. For the 2013 LTI grant, a set of external and internal hurdles has been selected.				
	Notably, the Board has clarified the operation of the Relative TSR component of the LTI plan. The previously communicated 50% weighting to Relative TSR will be split into two distinct groups, the first being a standard Relative TSR measurement against listed peers, the second being a Relative ROE measurement against unlisted peers. The Board feels this is a more accurate comparison given the way investors measure the performance of listed and unlisted entities.				
	The 4 performance hurdles for the 2013 LTI plan are:				
	External Performance Hurdles (50%)				
What are the performance hurdles?	<ul> <li>25% is based on the Group's relative performance against a Total Security holder Return (Relative TSR) performance hurdle measured against a peer group of listed entities within the A-REIT sector</li> </ul>				
	<ul> <li>TSR represents an investor's return, calculated as the percentage difference between the initial amount invested and the final value of DXS securities at the end of the relevant period, assuming distributions were reinvested.</li> </ul>				
	<ul> <li>25% is based on the Group's relative performance against a Return On Equity (Relative ROE) performance hurdle measured against a peer group of unlisted entities within the A-REIT sector</li> </ul>				
	<ul> <li>ROE represents the annualised compose calculated as a percentage, comprising security together with the distribution: divided by the net tangible asset value</li> </ul>	g the change in net ta s paid to security holo	ngible asset value per ders per security,		

### **DEXUS Office Trust**

### Notes to the Financial Statements (continued)

For the year ended 30 June 2013

What are the	Internal Performance Hurdles (50%)
performance	<ul> <li>25% is based on the Group's performance against a predetermined Funds From</li> </ul>
hurdles?	Operations (FFO) per security growth hurdle
(continued)	For the purposed of these performance hurdles, FFO is defined as per the definition adopted by the Property Council of Australia.
	<ul> <li>25% is based on the Group's performance against a predetermined Return on Equity performance hurdle</li> </ul>
	<ul> <li>ROE represents the annualised composite rate of return to security holders, calculated as a percentage, comprising the change in net tangible asset value per security together with the distributions paid to security holders per security, divided by the net tangible asset value per security at the beginning on the period.</li> </ul>
	Relative TSR & Relative ROE
	Vesting under both the Relative TSR & Relative ROE measures will be on a sliding scale reflecting relative performance against a comparator group of entities.
How are the	<ul> <li>Nil vesting for performance below the median of the comparator group</li> <li>50% vesting for performance at the median of the comparator group</li> <li>Straight line vesting for performance between the 50<sup>th</sup> and 75<sup>th</sup> percentile</li> <li>100% vesting for performance at or above the 75<sup>th</sup> percentile</li> </ul>
	The listed and unlisted comparator groups have been reviewed and selected by the Board as being appropriate entities within similar asset classes, investment risk/return profiles and market capitalisation/size. The 2013 LTI grant comparator groups are
performance hurdles measured?	<ul> <li>Listed: CPA, IOF, GPT, CFX, WRT, SCP, CMW and FDC</li> <li>Unlisted: AWOF, GWOF, APPFC, ICPF, ISPT, ACPP, QPF and APPFR</li> </ul>
	The Board reserves the right to review the peer group annually, with relative performance monitored by an independent external advisor at 30 June each year.
	FFO Growth & ROE
	Vesting under both the FFO Growth & ROE measures will be on a sliding scale reflecting performance against predetermined performance hurdles set by the Board
	<ul> <li>Nil vesting for below Target performance</li> <li>50% vesting for Target performance</li> <li>Straight line vesting between Target and Outperformance</li> <li>100% vesting for Outperformance</li> </ul>
	Having determined the Group's strategy, the Board have adopted the following FFO Growth and ROE performance hurdles for the 2013 LTI grant:
What are the absolute LTI hurdles for the 2013 grant??	<ul> <li>FFO Growth Target of 3% - with Outperformance at 5.5%</li> <li>ROE Target of 9% - with Outperformance at 11%</li> </ul>
	These targets are measured as the per annum average over the three and four year grant periods.
How is the LTI plan aligned to security holder	Aligned to long-term security holder interests in the following ways:
	<ul> <li>As a reward to Executives when the Group's overall performance exceeds specific predetermined earnings and security holder return benchmarks</li> <li>As a reward mechanism which encourages Executive retention and at the same time allows for future clawback of LTI grants for financial underperformance, deliberate misrepresentation or fraud</li> </ul>
interests?	<ul> <li>Aligning the financial interests of security holders with Executives through exposure to DXS securities and the Group's performance</li> <li>Encouraging and incentivising Executives to make sustainable business decisions within the Board-approved risk appetite and strategy of the Group</li> </ul>

What policies and procedures exist to support the integrity of the LTI plan?	The administration of the LTI plan is supported by the LTI plan Guidelines which provide Executives with the rules of the plan and guidance as to how it is to be administered. Executives are prevented from hedging their exposure to unvested DXS securities. Trading in DXS securities or related products is only permitted with the permission of the CEO.
	The Group also has Conflict of Interest and Insider Trading policies in place to support the integrity of the LTI plan, which extends to family members and associates of the Executive.
	The Board has appointed Link Market Services as Trustee and Administrators of the DEXUS Performance Rights Plan Trust, which is the vehicle into which unvested units are purchased on-market and held in trust for the Executive pending performance assessment.
How is the allocation of performance rights determined?	
How are distributions treated prior to vesting?	Executives will not be entitled to distributions paid on the underlying DXS securities prior to the performance rights vesting.

The operation of all incentive plans is at the discretion of the Board which retains the right to discontinue, suspend or amend the operation of such plans.

For both the STI and LTI plans, where incentive grants involve DXS securities, it is the Board's current position that DXS securities be acquired on-market and not through the issue of new securities.

#### 6. Performance Pay

Group Performance

### FY13 Highlights

Group	Portfolio	Capital Management	Funds Management	Transactions
12.1% increase in distribution per security	tribution per square metres of million of US		Increased funds under management by 9.5%, including \$820 million of new equity for DWPF	Achieved a 12% premium on prior book value for the sale of the remaining US portfolio
one-year total growth in like for debt achieving		Actively managed the diversity of debt achieving a duration greater than 5 years	Launched new \$235 million partnership with a leading global pension fund	Involved in \$2.9 billion of transactions across the Group

#### DEXUS Office Trust Notes to the Financial Statements (continued) For the year ended 30 June 2013

#### **Total Return of DXS Securities**

220 200 DEXUS Property Group 180 S&P/ASX 200 Property Accumulation Index 160 140 120 100 80 60 40 20 Sep-04 Jun-06 Sep-06 Mar-07 Jun-07 Sep-07 Mar-08 Mar-08 Mar-08 Mar-09 Jun-09 Jun-09 Sep-09 Dec-09 Jun-10 Sep-10 Dec-09 Dec-09 Dec-10 De Dec-12 Mar-13 Jun-13 Mar-05 Jun-05 Sep-05 Dec-05 Mar-06 Mar-11 Jun-11 Sep-11 Dec-11 Mar-12 Jun-12 Sep-12

The chart below illustrates DXS's performance against the S&P/ASX200 Property Accumulation index since listing in 2004.

#### **Total Return Analysis**

The table below sets out DXS's total security holder return over a one, two, three and five year time horizon, relative to the S&P/ASX200 Property Accumulation Index and the median of the Relative TSR comparator group under the new LTI plan:

	1 Year	2 Years	3 Years	5 years
Year Ended 30 June 2013	(% per annum)	(% per annum)	(% per annum)	(% per annum)
DEXUS Property Group	22.1%	17.0%	18.4%	2.6%
S&P/ASX200 Property Accumulation Index	24.2%	17.4%	13.4%	0.3%
Median - Relative TSR Comparator Group	<b>18.8</b> % <sup>1</sup>	15.2% <sup>2</sup>	<b>16.2</b> % <sup>3</sup>	n/a

1. Comparator Group for 1 year comprises DXS, CFX, CMW, CPA, FDC, GPT, IOF and WRT.

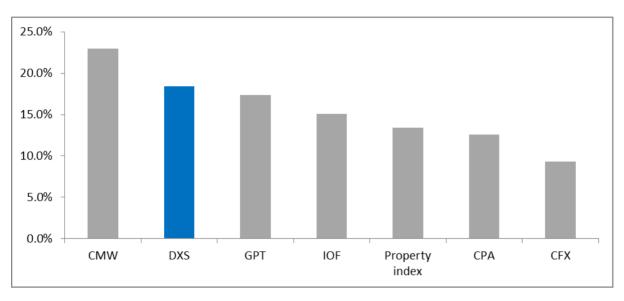
2. Comparator Group for 2 years comprises DXS, CFX, CMW, CPA, GPT, IOF and WRT.

3. Comparator Group for 3 years comprises DXS, CFX, CMW, CPA, GPT and IOF.

### Three Year Performance Relative to Comparator Group

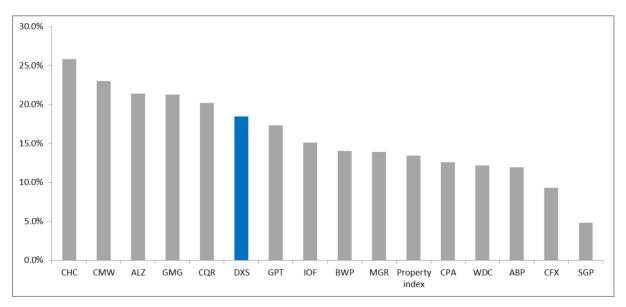
The chart below illustrates DXS's three year performance relative to the comparator group specified for LTI purposes. SCA Property Group, Westfield Retail Trust & Federation Centres have been omitted as these entities were not formed for the comparison period.

The three year performance of the S&P/ASX 200 Property Accumulation index is also included for reference.



#### Three Year Performance Relative to Property Index

The chart below illustrates DXS's performance against the broader property sector over the past three financial years.



#### Summary

DXS continues to outperform the S&P/ASX200 Property Accumulation index and has exceeded this benchmark on a rolling three year basis.

Whilst the Directors recognise that improvement is always possible, they consider that the Group's business model, which aims to deliver consistent returns with relatively moderate risk, has been central to DXS's consistent relative outperformance, and that its approach to Executive remuneration, with a focus on consistent outperformance of objectives, is aligned with and supports the superior execution of the Group's strategic plans.

#### Individual Performance Assessment - Balanced Scorecard

Prior to the commencement of each financial year, the Board approves the Group's strategic and operational objectives which are then translated into a series of weighted financial and non-financial Key Performance Indicators (KPIs) for management. KPIs are assembled to form each Executive's Balanced Scorecard.

The Balanced Scorecard is divided into four components - Financial Performance, Business Management & Strategy, Stakeholder Engagement and People & Culture. These components are weighted differently for each Executive. For each of the components the Executive has objectives and specific initiatives set for that year. These Scorecards are agreed with the Executive at the beginning of the year, reviewed at half year and assessed for performance awards at the end of the year.

Below is a table which summarises the principal elements within Executive Balanced Scorecards for the year ending 30 June 2013 (the numbers in brackets represents what was actually achieved during the year, not the actual KPIs set):

Principal Elements of Executive Balanced Scorecards			
Financial Performance	Business Management & Strategy		
• DXS total returns (22.1%)	<ul> <li>Delivery of divisional business plans</li> </ul>		
<ul> <li>Funds investment performance</li> </ul>	<ul> <li>Secure rent at risk</li> </ul>		
<ul> <li>Funds from operations (\$365.4 million)</li> </ul>	<ul> <li>Property portfolio investment performance</li> </ul>		
• Return on equity (11.2%)	Operating costs		
<ul> <li>Trading profit (\$1.5 million)</li> </ul>	Capital diversification		
• Net operating income growth - like for like (1.6%)	• Transaction effectiveness		
Stakeholder Engagement	People & Culture		
<ul> <li>Investor engagement and feedback</li> </ul>	Leadership effectiveness		
<ul> <li>Media and community profile</li> </ul>	<ul> <li>Cultural survey results</li> </ul>		
<ul> <li>Tenant relationships and engagement</li> </ul>	Succession planning		
<ul> <li>Internal and external service standards</li> </ul>	Talent retention and development		

	Balanced Scorecard Weighting			
	Financial KPIs		Non-Financial KPIs	
Executive	Financial Performance	Business Management & Strategy	Stakeholder Engagement	People & Culture
Darren J Steinberg	40%	30%	20%	10%
Craig D Mitchell	40%	40%	10%	10%
Kevin L George	30%	40%	15%	15%
Ross G Du Vernet	30%	50%	10%	10%

#### **Performance Pay Outcomes**

Following an assessment of each Executive's Balanced Scorecard, the Board has determined that the following remuneration outcomes are appropriate with respect to each Executive's performance during the year ending 30 June 2013.

Executive	STI Award	% of Maximum Possible STI Earned	% of Maximum STI Forfeited	% of STI to be Deferred
Darren J Steinberg	1,750,000	100%	0%	25%
Craig D Mitchell	750,000	80%	20%	25%
Kevin L George	330,000	72%	28%	25%
Ross G Du Vernet	385,000	100%	0%	25%

In addition to the STI award shown above, Mr Steinberg was eligible for a once-off payment of \$500,000 as part of previously communicated sign-on conditions. This amount was subject to satisfactory performance as determined by the Board, and being payable in August 2013 is disclosed in the Statutory Reporting table under Other Short-Term Benefits.

25% of the value of the STI awarded to each Executive will be deferred into DXS securities, subject to service and clawback conditions, and vesting in two equal tranches after 12 and 24 months.

#### LTI Grants

The table below shows the number of Performance Rights to be granted to Executives under the 2013 LTI plan (details of which are provided earlier in this report).

Executive	Number of Performance Rights	1st Vesting Date 50%	2nd Vesting Date 50%
Darren J Steinberg	1,128,176	1 July 2016	1 July 2017
Craig D Mitchell	355,518	1 July 2016	1 July 2017
Kevin L George	326,128	1 July 2016	1 July 2017
Ross G Du Vernet	237,012	1 July 2016	1 July 2017

The number of Performance Rights granted to each Executive is based on the dollar value of LTI approved by the Board in its discretion and with reference to the remuneration framework, divided by the Volume Weighted Average Price (VWAP) of DXS securities ten trading days either side of 30 June 2013, which was confirmed as \$1.0548

The LTI grants for Mr Steinberg and Mr Mitchell as Executive Directors are subject to security holder approval at the 2013 Annual General Meeting.

#### 7. **Executive Remuneration Actual Cash Received**

In line with best-practice recommendations, the amounts shown in the table below provide a summary of actual remuneration received during the year ended 30 June 2013. The DPP and DDPP cash payments were received for performance in the 2012 and 2009 financial years respectively.

					Earned i Financia		
Executive	Cash Salary	Pension & Super Benefits 1	Other Short Term Benefits 2	Termination Benefits	DPP Cash Payment 3	DDPP Cash Payment 4	Total
Darren J Steinberg	1,383,530	16,470	-	-	360,000	-	1,760,000
Craig D Mitchell	733,530	16,470	-	-	500,000	636,272	1,886,272
Kevin L George	341,354	9,608	464,383	-	-	-	815,345
Ross G Du Vernet	424,305	16,470	-	-	350,000	-	790,775

Includes employer contributions to superannuation under the superannuation guarantee legislation and salary sacrifice amounts 1

2

3 4

Mr George received a sign-on cash payment of \$250,000 plus various relocation benefits totalling \$214,383 Cash payment made in August 2012 with respect to the 2012 DPP (i.e. annual performance payment for the prior financial year) Cash payment made in August 2012 with respect to the 2009 DDPP award that vested on 1 July 2012 (i.e. realisation of 3 year deferred performance payment)

The amounts shown in this table are prepared in accordance with AASB 124 *Related Party Disclosures* and do not represent actual cash payments received by Executives for the year ended 30 June 2013. Amounts shown under Long Term Benefits reflect the accounting expenses recorded during the year with respect to prior year deferred remuneration and awards that have or are yet to vest. For performance payments and awards made with respect to the year ended 30 June 2013, refer to the Performance Pay Outcomes section of this report.

		Sho	rt Term Benef	its	Post-Emp Bene	-	Sha	re Based & Lon	g Term Benefi	ts	
Executive	Year	Cash Salary	STI Cash Award 1	Other Short Term Benefits 2	Pension & Super Benefits 3	Termination Benefits	Deferred STI Plan Accrual 4	DDPP Plan Accrual 5	Transition Plan Accrual 6	LTI Plan Accrual 7	Total
Darren J Steinberg	2013 2012	1,383,530 461,409	1,312,500 360,000	500,000 1,500,000	16,470 5,258	-	182,284 -	-	105,000 105,000	204,200	3,703,984 2,431,667
Craig D Mitchell	2013 2012	733,530 734,225	562,500 500,000	-	16,470 15,775	-	78,122	172,790 328,664	125,000 125,000	64,349	1,752,761 1,703,664
Kevin L George 8	2013 2012	338,954	247,500	634,383 -	12,008	-	219,374	-	-	59,029 -	1,511,248 -
Ross G Du Vernet 8	2013 2012	424,305	288,750	-	16,470	-	40,103	-	50,000 -	42,899	862,527
Sub-Total	2013 2012	2,880,319 1,195,634	2,411,250 860,000	1,134,383 1,500,000	61,418 21,033	-	519,883 -	172,790 328,664	280,000 230,000	370,477	7,830,520 4,135,331
Former KMP											
Tanya L Cox	2013 2012	433,530 434,225	201,000 200,000	-	16,470 15,775	-	27,916	75,408 149,140	50,000 50,000	23,166	827,490 849,140
John C Easy	2013 2012	426.530 427,225	281,250 200,000	-	23,470 22,775	-	39.061	76,234 158,013	50,000 50,000	23,166	919,711 858,013
Other former KMP 9	2013 2012	1,879,415	1,175,000	923,834	31,550	2,300,000	-	791,650 2,479,864	-	-	791,650 8,789,663
Total	2013	3,740,379	2,893,500	1,134,383	101,358	2 200 000	586,860	1,116,082	380,000	416,809	10,369,371

91,133

2.300.000

1 FY13 annual cash STI performance award, payable in August 2013.

2012

2 Mr Steinberg's sign-on conditions included access to an additional \$500,000 subject to performance in FY13.

3,936,499

Mr George received a cash sign-on payment of \$250,000, a cash payment of \$170,000 as compensation for foregone remuneration and various relocation benefits.

2.423.834

3 Includes employer contributions to superannuation under the superannuation guarantee legislation and salary sacrifice amounts.

2,435,000

4 Reflects the accounting expense accrued during the financial year for Deferred STI awards made with respect to FY13 performance. Refer to note 36 of the DXS Financial Statements. Mr George's accrual also includes accounting for Performance Rights detailed later in this report as Special Terms.

5 FY10 and FY11 DDPP legacy plan only applicable to Mr Mitchell and former KMP Ms Cox and Mr Easy. Reflects the accounting expense accrued during the financial year.

6 FY13 Transition plan applicable to all KMP and former KMP, excluding Mr George. Reflects the accounting expense accrued during the financial year.

7 Reflects the accounting expense accrued during the financial year for LTI grants made with respect to FY13. Refer to note 36 of the DXS Financial Statements.

8 Mr Du Vernet joined the Group on 7 May 2012 and was appointed KMP with effect 1 July 2013. No prior year remuneration is disclosed on that basis.

Mr George joined the Group on 10 December 2012 and was appointed KMP with effect 10 December 2012. No prior year remuneration is disclosed on that basis.

9 Other former KMP includes Mr Hoog Antink and Mr Say and are disclosed for completeness. Refer to the 2012 Remuneration Report for more detail.

14,632,147

330.000

3,115,681

#### 8. Service Agreements

Executive service agreements detail the individual terms and conditions of employment applying to the CEO and Executives of the Group. The quantum and structure of remuneration arrangements are detailed elsewhere in this report, with the termination scenarios and other key employment terms detailed below:

### **Chief Executive Officer**

	Terms
Employment agreement	An ongoing Executive Service Agreement.
Termination by the CEO	Termination by Mr Steinberg requires a 6 month notice period. The Group may choose to place Mr Steinberg on 'leave' or make a payment in lieu of notice at the Board's discretion. All unvested STI and LTI awards are forfeited under this scenario.
Termination by the Group without cause	If the Group terminates Mr Steinberg without cause, Mr Steinberg is entitled to a payment of 12 months Fixed Remuneration. The Board may (in its absolute discretion) also approve a pro-rata STI or LTI award based on part-year performance.
without cause	Depending on the circumstances, the Board has the ability to treat Mr Steinberg as a 'good leaver' under this scenario, which may result in Mr Steinberg retaining some or all of his unvested STI and LTI.
Termination by the Group with cause	No notice or severance is payable under this scenario.
Other contractual provisions and restrictions	Mr Steinberg's Executive Service Agreement includes standard clauses covering intellectual property, confidentiality, moral rights and disclosure obligations.

### Executives - Messrs Mitchell, George & Du Vernet

	Terms
Employment agreement	An ongoing Executive Service Agreement.
Termination by the Executive	Termination by the Executive requires a 3 month notice period. The Group may choose to place the Executive on 'leave' or make a payment in lieu of notice at the Board's discretion. All unvested STI and LTI awards are forfeited under this scenario.
Termination by the Group without cause	If the Group terminates the Executive without cause, the Executive is entitled to a combined notice and severance payment of 12 months Fixed Remuneration. The Board may (in its absolute discretion) also approve a pro- rata STI or LTI award based on part-year performance.
without cause	Depending on the circumstances, the Board has the ability to treat the Executive as a 'good leaver' under this scenario, which may result in the Executive retaining some or all of their unvested STI and LTI.
Termination by the Group with cause	No notice or severance is payable under this scenario.
Other contractual provisions and restrictions	The Executive Service Agreement includes standard clauses covering intellectual property, confidentiality, moral rights and disclosure obligations.

The table below shows the value of unvested and vesting DEXUS Deferred Performance Payment (DDPP) awards for Executives and Former Executive KMP as at 30 June 2013. The DDPP awards are part of a legacy plan closed to new participants from 1 July 2012.

	Award	Allocation	Value as at	Vesting DDPP as at	Vesting
Participant	Date	Value	30 June 2013	1 July 2013	Date
Craig D Mitchell	1 Jul 2011	450,000	577,305	-	1 Jul 2014
	1 Jul 2010	400,000	598,440	598,440	1 Jul 2013
Former KMP					
Tanya L Cox	1 Jul 2011	190,000	243,751	-	1 Jul 2014
	1 Jul 2010	180,000	269,298	269,298	1 Jul 2013
John C Easy	1 Jul 2011	185,000	237,337	-	1 Jul 2014
	1 Jul 2010	188,000	281,267	281,267	1 Jul 2013

Mr Mitchell and former KMP Ms Cox and Mr Easy are entitled to receive a cash payment relating to the vesting of their 2010 DDPP awards. This payment will be made in August 2013.

The vesting DDPP value was determined by calculating the compound total return of both listed DXS (50%) and unlisted DWPF (50%) notional securities over a 3-year vesting period. The DXS total return was 65.8% and the Group's unlisted Funds and Mandates was 33.4%, resulting in a composite 49.6% increase being applied to the original allocation value during the life of the 2010 DDPP plan. The Board chose to exercise its discretion in not applying a performance multiplier (allowable under the DDPP plan rules) to the 2010 tranche, and has indicated it intends to follow the same approach upon vesting of the 2011 tranche.

For more information on the DDPP legacy plan, refer to the 2012 Annual Report.

#### Legacy Plan - Unvested Transitional Performance Rights

The table below shows the number of unvested performance rights held by Executives under the Transitional Performance Rights plan, which received security holder approval at the Annual General Meeting on 5 November 2012. The Board granted these once-off Performance Rights to Executives, with respect to performance during the year ending 30 June 2012, as a transitional measure towards the adoption of the Group's new remuneration framework which came into effect 1 July 2012.

Participant	Award Date	Number of Performance Rights	Vesting Date
Darren J Steinberg	1 Jul 2012	453,417	1 Jul 2015
Craig D Mitchell	1 Jul 2012	539,782	1 Jul 2015
Ross G Du Vernet	1 Jul 2012	215,913	1 Jul 2015
Former KMP			
Tanya L Cox	1 Jul 2012	215,913	1 Jul 2015
John C Easy	1 Jul 2012	215,913	1 Jul 2015

At the Board's instruction, Performance Rights are to be purchased on-market and the plan is subject to both service and clawback conditions. For more information on the Transitional Performance Rights plan, refer to the 2012 Annual Report.

### Special Terms - Performance Rights & Relocation Package for Kevin L George

Upon commencement, Mr George was offered a special grant of Performance Rights to DXS securities as compensation for foregone remuneration at his previous employer and to immediately align his interests with those of his KMP peers and security holders.

	Award	Number of Performance	Vesting
Participant	Date	Rights	Date
Kevin L George	10 Dec 2012	366,591	1 Aug 2014

The Performance Rights granted to Mr George are subject to both service and clawback conditions, and are to be purchased on-market. The terms and conditions of this offer mirror those of the Deferred STI plan.

In addition to the grant of Performance Rights, Mr George received a commencement and relocation package (disclosed in the Statutory Accounting table as 'Other Short-Term Benefits') which included the following:

- \$250,000 as a cash sign-on payment
- \$170,000 as a cash payment to be made in August 2013 as compensation for part-year incentive forfeiture at Mr George's previous employer
- \$186,916 as a once-off relocation and family disturbance payment
- \$27,467 in expense reimbursements relating to Mr George and his family's relocation from Melbourne to Sydney - including flights, temporary accommodation, removalists, transit insurance, connection of utilities and other service fees

Mr George is also entitled to future reimbursement of reasonable expenses (i.e. stamp duty, agent fees etc.) relating to the purchase of a family home in Sydney. This benefit has not yet been exercised by Mr George and expires on 10 December 2014.

All expense benefits relating to Mr George's relocation are subject to a 100% clawback clause should Mr George voluntarily resign within 2 years of his commencement date.

#### 9. Non-Executive Directors

Non-Executive Directors' fees are reviewed annually by the Committee to ensure they reflect the responsibilities of directors and are market competitive. The Committee reviews information from a variety of sources to inform their recommendation regarding Non-Executive Directors fees to the Board. Information considered included:

- Publicly available remuneration reports from ASX listed companies with similar market capitalisation and complexity
- Publicly available remuneration reports from A-REIT competitors
- Information supplied by external remuneration advisors, including Egan Associates

Total fees paid to Non-Executive Directors remain within the aggregate fee pool of \$1,750,000 per annum approved by security holders at the AGM in October 2008. The Board has reviewed base fees for Non-Executive Directors and has elected not to approve an increase at this time. This will be the fourth consecutive year at the current rate.

In 2012, the Board (as noted in the Directors' Report) determined that it would be appropriate for Non-Executive Directors (existing and new) to hold DXS securities. A minimum target of 50,000 securities is to be acquired in each Director's first three year term (effective from 1 July 2012). Such securities would be subject to the Group's existing trading and insider information policies. No additional remuneration is provided to Directors to purchase these securities. All Directors have subsequently used their own resources to purchase at least the minimum target in the first year of the three year term. Details of Directors' holdings are included in the Directors' Report.

Other than the Chair who receives a single fee, Non-Executive Directors receive a base fee plus additional fees for membership of Board Committees. The table below outlines the Board fee structure (inclusive of statutory superannuation contributions) for the year ended 30 June 2013:

Committee	Chair	Member
Director's Base Fee (DXFM)	\$350,000*	\$150,000
Board Audit, Risk & Sustainability	\$30,000	\$15,000
Board Compliance	\$15,000	\$7,500
Board Finance	\$15,000	\$7,500
Board Nomination, Remuneration & Governance	\$30,000	\$15,000
DWPL Board	\$30,000	\$15,000

\* The Chairman receives a single fee for his entire engagement, including service on Committees of the Board

### Non-Executive Director's Statutory Accounting Table

The amounts shown in this table are prepared in accordance with AASB 124 *Related Party Disclosures*. The table is a summary of the actual cash and benefits received by each Non-Executive Director for the year ended 30 June 2013.

			Post	Other	
Non-Executive Director	Year	Short Term Benefits	Employment Benefits	Long Term Benefits	Total
Christenher T. Deere	2013	333,530	16,470	-	350,000
Christopher T Beare	2012	334,225	15,775	-	350,000
Flinghoth & Alexander AM	2013	178,899	16,101	-	195,000
Elizabeth A Alexander AM	2012	170,539	24,461	-	195,000
Barry R Brownjohn	2013	165,138	14,862	-	180,000
	2012	172,018	15,482	-	187,500
	2013	165,138	14,862	-	180,000
John C Conde AO	2012	158,257	14,243	-	172,500
Taniana Duana	2013	158,257	14,243	-	172,500
Tonianne Dwyer 1	2012	132,225	11,900	-	144,125
	2013	141,000	24,000	-	165,000
Stewart F Ewen OAM	2012	109,052	48,448	-	157,500
	2013	158,257	14,243	-	172,500
W Richard Sheppard 2	2012	74,541	6,709	-	81,250
Peter B St George	2013	151,376	13,624	-	165,000
	2012	165,138	14,862	-	180,000

Total	2013	1,451,595	128,405	-	1,580,000
Total	2012	1.315.995	151.880		1.467.875

1 Ms Dwyer was appointed on 24 August 2011

2 Mr Sheppard was appointed 1 January 2012

### **Operating segments**

The Chief Operating Decision Maker (CODM) has been identified as the Board of Directors as they are responsible for the strategic decision making within the Group. DXS management has identified DXS's operating segments based on the sectors analysed within the management reports reviewed by the CODM in order to monitor performance across the Group and to appropriately allocate resources. Refer to the table below for a brief description of the Group's operating segments.

Following a review of internal reporting, the operating segments note has been amended to disclose revenue and expenses on the basis of their function and to provide additional financial metrics. The revised disclosures better reflect the financial information regularly reviewed by the Directors and DXS management in order to assess the performance of the functions of the Group and allocation of resources.

Office	This comprises office space with any associated retail space; as well as car parks and office developments in Australia and New Zealand.
Industrial	This comprises domestic industrial properties, industrial estates and industrial developments.
Property management	This comprises property management services for third party clients and owned assets.
Development and trading	This comprises revenue earned and costs incurred by the Group on developments and inventory.
Funds management	This comprises funds management of third party client assets.
DXS asset management	This comprises asset management of assets owned by the Group.
All other segments	This comprises corporate expenses associated with maintaining and operating the Group. This segment also includes the treasury function of the Group which is managed through a centralised treasury department.
Discontinued operations	This comprises industrial properties, industrial estates and industrial developments in the United States, as well as the European industrial portfolio.

Consistent with how the CODM manages the business, the operating segments within DXS are reviewed on a consolidated basis and are not monitored at an individual trust level. The results of the individual trusts are not limited to any one of the segments described above.

Disclosures concerning DXS's operating segments, as well as the operating segments' key financial information provided to the CODM, are presented in the DEXUS Property Group Annual Report (refer note 33 in the DEXUS Property Group Financial Statements).

### Events occurring after reporting date

On 25 July 2013, DEXUS Funds Management Limited (DXFM) as Responsible Entity of DEXUS Property Group entered into a forward contract with Deutsche Bank AG (DBA) in relation to units in the Commonwealth Property Office Fund (CPA) which, in accordance with its terms, gives DXFM the ability to acquire and DBA the obligation to deliver, 350,000,000 CPA units (a 14.9% relevant interest in CPA) at a price of \$1.1334 per unit.

On 25 July 2013, at the same time as the forward contract was entered into, DXFM also entered into a zero-cost cash-settled collar with DBA over 350,000,000 CPA units.

The zero-cost cash-settled collar is a derivative product under which:

- If the prevailing price of relevant securities falls below a "floor" price (\$1.02), DBA will pay DXFM the difference between the prevailing security price and the "floor" price on the settlement date;
- If the prevailing price of relevant securities rises above a "ceiling" price (\$1.20), DXFM will pay the DBA the difference between the prevailing security price and the "ceiling" price on the settlement date; and
- No party pays a fee to the other for entry into the collar.

Since the end of the year, other than the matter disclosed above, the Directors are not aware of any matter or circumstance not otherwise dealt with in their Directors' Report or the Financial Statements that has significantly or may significantly affect the operations of the Trust, the results of those operations, or state of the Trust's affairs in future financial periods.

### Note 30

#### Reconciliation of net profit to net cash inflow from operating activities

	2013	2012
	\$'000	\$'000
Net profit for the year after tax	286,979	198,104
Capitalised interest	-	(1,264)
Net fair value gain of investment properties	(131,301)	(67,158)
Share of net profit of associates accounted for using the equity method	(37,905)	(13,784)
Net fair value loss/(gain) of derivatives	(9,974)	39,416
Net foreign exchange gain	166	(59)
Change in operating assets and liabilities		
Increase in receivables	(5,382)	(1,110)
(Increase)/decrease in other current assets	(1,173)	35
Decrease in other non-current assets - investments	23,000	21,158
Decrease in other non-current assets	22,191	7,222
Inrease/(decrease) in payables	1,050	(1,666)
Increase in deferred tax liabilities	5,599	-
Increase in other non-current liabilities	58,945	27,900
Net cash inflow from operating activities	212,195	208,794

Earnings per unit

Earnings per unit are determined by dividing the net profit attributable to unitholders by the weighted average number of ordinary units outstanding during the year. The weighted average number of units has been adjusted for the bonus elements in units issued during the year and comparatives have been appropriately restated.

	2013	2012
	cents	cents
Basic earnings per unit on profit attributable to unitholders of the parent entity	0.62	0.39
Diluted earnings per unit on profit attributable to unitholders of the parent entity	0.62	0.39
(a) Reconciliation of earnings used in calculating earnings per unit		
	2013	2012
	\$'000	\$'000
Net profit for the year of the parent entity	294,492	187,422
Net profit attributable to the unitholders of the Trust used in calculating		
basic and diluted earnings per unit	294,492	187,422
(b) Weighted average number of units used as a denominator		
	2013	2012
	units	units
Weighted average number of units outstanding used in calculation of basic		
and diluted earnings per unit	4,714,292,865	4,834,864,561

The Directors of DEXUS Funds Management Limited as Responsible Entity for DEXUS Office Trust (the Trust) declare that the Financial Statements and notes set out on pages 8 to 65:

- (i) comply with Australian Accounting Standards, the *Corporations Act 2001* and other mandatory professional reporting requirements; and
- (ii) give a true and fair view of the consolidated entity's financial position as at 30 June 2013 and of their performance, as represented by the results of their operations and their cash flows, for the year ended on that date.

In the Directors' opinion:

- (a) the Financial Statements and notes are in accordance with the Corporations Act 2001;
- (b) there are reasonable grounds to believe that the Trust and its consolidated entities will be able to pay their debts as and when they become due and payable; and
- (c) the Trust has operated in accordance with the provisions of the Constitution dated 17 June 1998 (as amended) during the year ended 30 June 2013.

Note 1(a) confirms that the Financial Statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The Directors have been given the declarations by the Chief Executive Officer and Chief Financial Officer required by section 295A of the *Corporations Act 2001*.

This declaration is made in accordance with a resolution of the Directors.

Christopher T Beare Chair 16 August 2013



# Independent auditor's report to the unit holders of DEXUS Office Trust

### Report on the financial report

We have audited the accompanying financial report of DEXUS Office Trust (the Trust), which comprises the statement of financial position as at 30 June 2013, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the directors' declaration for DEXUS Office Trust Group (the consolidated entity). The consolidated entity comprises the Trust and the entities it controlled at the year-end or from time to time during the financial year.

### Directors' responsibility for the financial report

The directors of DEXUS Funds Management Limited (the Responsible Entity) are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with *International Financial Reporting Standards*.

### Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our procedures include reading the other information in the Directors' Report to determine whether it contains any material inconsistencies with the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

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#### Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*.

#### Auditor's opinion

In our opinion:

- (a) the financial report of DEXUS Office Trust is in accordance with the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of the consolidated entity's financial position as at 30 June 2013 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Regulations 2001;* and
- (b) the financial report and notes also comply with International Financial Reporting Standards as disclosed in Note 1.

Pricewatch onse Coopers

PricewaterhouseCoopers

E A Barron Partner

Sydney 16 August 2013

# **2013** DEXUS Operations Trust (ARSN 110 521 223)

Financial Report 30 June 2013



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DEXUS Property Group (DXS) (ASX Code: DXS) consists of DEXUS Diversified Trust (DDF), DEXUS Industrial Trust (DIT), DEXUS Office Trust (DOT) and DEXUS Operations Trust (DXO), collectively known as DXS or the Group.

Under Australian Accounting Standards, DDF has been deemed the parent entity for accounting purposes. Therefore the DDF consolidated Financial Statements include all entities forming part of DXS. The DDF consolidated Financial Statements are presented in separate Financial Statements.

All ASX and media releases, Financial Statements and other information are available on our website: <a href="http://www.dexus.com">www.dexus.com</a>

The Directors of DEXUS Funds Management Limited (DXFM) as Responsible Entity of DEXUS Operations Trust present their Directors' Report together with the consolidated Financial Statements for the year ended 30 June 2013. The consolidated Financial Statements represents DEXUS Operations Trust and its consolidated entities (DXO or the Trust).

The Trust together with DEXUS Diversified Trust (DDF), DEXUS Industrial Trust (DIT) and DEXUS Office Trust (DOT) form the DEXUS Property Group (DXS or the Group) stapled security.

#### 1 Directors and Secretaries

#### 1.1 Directors

The following persons were Directors of DXFM at all times during the year and to the date of this Directors' Report, unless otherwise stated:

Directors	Appointed
Christopher T Beare	4 August 2004
Elizabeth A Alexander, AM	1 January 2005
Barry R Brownjohn	1 January 2005
John C Conde, AO	29 April 2009
Tonianne Dwyer	24 August 2011
Stewart F Ewen, OAM	4 August 2004
Craig D Mitchell	12 February 2013
W Richard Sheppard	1 January 2012
Darren J Steinberg	1 March 2012
Peter B St George	29 April 2009

Particulars of the qualifications, experience and special responsibilities of the Directors at the date of this Directors' Report are set out in the Board of Directors section of the DEXUS Property Group Annual Report and form part of this Directors' Report.

#### 1.2 Company Secretaries

The names and details of the Company Secretaries of DXFM as at 30 June 2013 are as follows:

#### Tanya L Cox MBA MAICD FCSA FCIS

Appointed: 1 October 2004

Tanya is the Executive General Manager, Property Services and Chief Operating Officer of DEXUS Property Group and is responsible for the tenant and client service delivery model, sustainability practices, information technology solutions and company secretarial services across the Group.

Tanya has over 25 years' experience in the finance industry. Prior to joining DEXUS in July 2003, Tanya held various general management positions over the previous 15 years, including Director and Chief Operating Officer of NM Rothschild & Sons (Australia) Ltd and General Manager, Finance, Operations and IT for Bank of New Zealand (Australia). Tanya is a Director of Low Carbon Australia Limited, Australian Athletes With a Disability Limited and a number of not-for-profit organisations.

Tanya is a member of the Australian Institute of Company Directors and a fellow of the Institute of Chartered Secretaries of Australia.

Tanya has an MBA from the Australian Graduate School of Management, a Diploma in Applied Corporate Governance and was a finalist in the 2005 NSW Telstra Business Woman of the year awards.

#### 1 Directors and Secretaries (continued)

#### 1.2 Company Secretaries (continued)

#### John C Easy B Comm LLB FCSA FCIS

Appointed: 1 July 2005

John is the General Counsel and Company Secretary of all DEXUS Group companies and is responsible for the legal function and compliance, risk and governance systems and practices across the Group.

During his time with the Group, John has been involved in the establishment and public listing of Deutsche Office Trust, the acquisition of the Paladin and AXA property portfolios, and subsequent stapling and creation of DEXUS Property Group.

Prior to joining DEXUS in November 1997, John was employed as a senior associate in the commercial property/funds management practices of law firms Allens Arthur Robinson and Gilbert & Tobin. John graduated from the University of New South Wales with Bachelor of Laws and Bachelor of Commerce (Major in Economics) degrees. John is a Fellow Member of the Institute of Chartered Secretaries of Australia.

John is a member of the Board Compliance Committee and Chair of the Continuous Disclosure Committee.

#### 2 Attendance of Directors at Board meetings and Board Committee meetings

The number of Directors' meetings held during the year and each Director's attendance at those meetings is set out in the table below. The Directors met nine times during the year. Eight Board meetings were main meetings, one meeting was held to consider specific business.

	Main meetings held	Main meetings attended	Specific meetings held	Specific meetings attended
Christopher T Beare	8	8	1	1
Elizabeth A Alexander, AM	8	8	1	1
Barry R Brownjohn	8	8	1	1
John C Conde, AO	8	8	1	1
Tonianne Dwyer	8	8	1	1
Stewart F Ewen, OAM	8	8	1	1
Craig D Mitchell <sup>1</sup>	3	3	-	
W Richard Sheppard	8	8	1	1
Darren J Steinberg	8	8	1	1
Peter B St George	8	8	1	1

1 Directorship commenced 12 February 2013

Special meetings are held at a time to enable the maximum number of Directors to attend and are generally held to consider specific items that cannot be held over to the next scheduled main meeting.

## 2 Attendance of Directors at Board meetings and Board Committee meetings (continued)

The table below sets out the number of Board Committee meetings held during the year for the Committees in place at the end of the year and each Director's attendance at those meetings.

		Board Nomination,									
	Board Au	ıdit, Risk &		Board	ard Remuneration						
		stainability Committee		Compliance Committee				rnance mittee		ard Finance Committee	
	held	attended	held	attended	held att	ended	held	attended			
Christopher T Beare	-	-	-	-	6	6	4	4			
Elizabeth A Alexander, AM	4	4	-	-	-	-	-	-			
Barry R Brownjohn	4	4	-	-	-	-	-	-			
John C Conde, AO	-	-	-	-	6	6	-	-			
Tonianne Dwyer	-	-	4	4	-	-	-	-			
Stewart F Ewen, OAM	-	-	-	-	6	6	-	-			
W Richard Sheppard	4	4	-	-	-	-	4	4			
Peter B St George	-	-	-	-	-	-	4	4			

# 3 Directors' relevant interests

The relevant interests of each Director in DXS stapled securities as at the date of this Directors' Report are shown below:

Directors	No. of securities
Christopher T Beare	100,000
Elizabeth A Alexander, AM	100,000
Barry R Brownjohn	50,000
John C Conde, AO	100,000
Tonianne Dwyer	100,000
Stewart F Ewen, OAM	100,000
Craig D Mitchell	539,782 <sup>1</sup>
W Richard Sheppard	100,000
Darren J Steinberg	453,417 <sup>1</sup>
Peter B St George	104,000

1 Performance Rights granted under the 2012 Transitional Performance Rights Plan.

## 4 Directors' directorships in other listed entities

The following table sets out directorships of other listed entities, not including DXFM, held by the Directors at any time in the three years immediately prior to the end of the year, and the period for which each directorship was held:

Director	Company	Date appointed	Date resigned
Christopher T Beare	Mnemon Group Limited	6 November 2009	27 May 2013
Elizabeth A Alexander, AM	CSL Limited	12 July 1991	19 October 2011
John C Conde, AO	Whitehaven Coal Limited	3 May 2007	
	Cooper Energy Limited	25 February 2013	
Tonianne Dwyer	Cardno Limited	25 June 2012	
W Richard Sheppard	Echo Entertainment Group	21 November 2012	
Peter B St George	Boart Longyear Limited	21 February 2007	21 May 2013
	First Quantum Minerals Limited <sup>1</sup>	20 October 2003	

1 Listed for trading on the Toronto Stock Exchange in Canada and the London Stock Exchange in the United Kingdom.

## 5 Principal activities

During the year the principal activity of the Trust was to be a trading trust. There were no significant changes in the nature of the Trust's activities during the year.

# 6 Review of results and operations

The results for the year ended 30 June 2013 were:

- profit attributable to unitholders was \$30.6 million (2012: \$29.2 million loss);
- total assets were \$759.9 million (2012: \$631.5 million); and
- net assets were \$151.4 million (2012: \$122.7 million).

A review of the results, financial position and operations of the Group, of which the Trust forms part thereof, is set out in the Operating and Financial Review of the DEXUS Property Group Annual Report and forms part of this Directors' Report. Refer to the Chief Executive Officers report of the DEXUS Property Group 2013 Annual Review for further information.

## 7 Likely developments and expected results of operations

In the opinion of the Directors, disclosure of any further information regarding business strategies and the future developments or results of the Trust, other than the information already outlined in this Directors' Report or the Financial Statements accompanying this Directors' Report would be unreasonably prejudicial to the Trust.

#### 8 Significant changes in the state of affairs

The Directors are not aware of any matter or circumstance not otherwise dealt with in this Directors' Report or the Financial Statements that has significantly or may significantly affect the operations of the Trust, the results of those operations, or the state of the Trust's affairs in future financial years.

#### 9 Matters subsequent to the end of the financial year

Since the end of the financial year the Directors are not aware of any matter or circumstance not otherwise dealt with in this Directors' Report or the Financial Statements that has significantly or may significantly affect the operations of the Trust, the results of those operations, or the state of the Trust's affairs in future financial years.

#### 10 Distributions

Distributions paid or payable by the Trust for the year ended 30 June 2013 were nil (2012: nil).

#### 11 DXFM's fees and associate interests

Details of fees paid or payable by the Trust to DXFM for the year ended 30 June 2013 are outlined in note 32 of the Notes to the Financial Statements and form part of this Directors' Report.

The number of interests in the Trust held by DXFM or its associates as at the end of the financial year were nil (2012: nil).

#### 12 Interests in DXS securities

The movement in securities on issue in the Trust during the year and the number of securities on issue as at 30 June 2013 are detailed in note 25 of the Notes to the Financial Statements and form part of this Directors' Report.

Details of the number of interests in the Trust held by DXFM or its associates as at the end of the financial year are outlined in note 32 of the Notes to the Financial Statements and form part of this Directors' Report.

With the exception of performance rights which are discussed in detail in the Remuneration Report, the Trust did not have any options on issue as at 30 June 2013 (2012: nil).

## 13 Environmental regulation

DXS senior management, through its Board Audit, Risk & Sustainability Committee, oversee the policies, procedures and systems that have been implemented to ensure the adequacy of its environmental risk management practices. It is the opinion of this Committee that adequate systems are in place for the management of its environmental responsibilities and compliance with its various licence requirements and regulations. Further, the Committee is not aware of any material breaches of these requirements.

#### 14 Indemnification and insurance

The insurance premium for a policy of insurance indemnifying Directors, officers and others (as defined in the relevant policy of insurance) is paid by DXH.

PricewaterhouseCoopers (PwC or the Auditor), is indemnified out of the assets of the Trust pursuant to the DEXUS Specific Terms of Business agreed for all engagements with PwC, to the extent that the Trust inappropriately uses or discloses a report prepared by PwC. The Auditor, PwC, is not indemnified for the provision of services where such an indemnification is prohibited by the *Corporations Act 2001*.

#### 15 Audit

#### 15.1 Auditor

PricewaterhouseCoopers continues in office in accordance with section 327 of the Corporations Act 2001.

#### 15.2 Non-audit services

The Trust may decide to employ the Auditor on assignments, in addition to their statutory audit duties, where the Auditor's expertise and experience with the Trust and/or DXS are important.

Details of the amounts paid or payable to the Auditor, for audit and non-audit services provided during the year, are set out in note 7 of the Notes to the Financial Statements.

The Board Audit, Risk & Sustainability Committee is satisfied that the provision of non-audit services provided during the year by the Auditor (or by another person or firm on the Auditor's behalf) is compatible with the standard of independence for auditors imposed by the *Corporations Act 2001*.

The reasons for the Directors being satisfied are:

- a Charter of Audit Independence provides guidelines under which the Auditor may be engaged to provide nonaudit services without impairing the Auditor's objectivity or independence.
- the Charter states that the Auditor will not provide services where the Auditor may be required to review or audit its own work, including:
  - the preparation of tax provisions, accounting records and financial statements;
  - the design, implementation and operation of information technology systems;
  - the design and implementation of internal accounting and risk management controls;
  - conducting valuation, actuarial or legal services;
  - consultancy services that include direct involvement in management decision making functions;
  - investment banking, borrowing, dealing or advisory services;
  - acting as trustee, executor or administrator of trust or estate;
  - prospectus independent expert reports and being a member of the due diligence committee; and
  - providing internal audit services.
- the Board Audit, Risk & Sustainability Committee regularly reviews the performance and independence of the Auditor and whether the independence of this function has been maintained having regard to the provision of non-audit services. The Auditor has provided a written declaration to the Board regarding its independence at each reporting period and Board Audit, Risk & Sustainability Committee approval is required before the engagement of the Auditor to perform any non-audit service for a fee in excess of \$100,000.

The above Directors' statements are in accordance with the advice received from the Board Audit, Risk & Sustainability Committee.

#### 15.3 Auditor's Independence Declaration

A copy of the Auditor's Independence Declaration as required under section 307C of the *Corporations Act 2001* is set out on page 8 and forms part of this Directors' Report.

#### 16 Corporate governance

DXFM's Corporate Governance Statement is set out in a separate section of the DEXUS Property Group Annual Report and forms part of this Directors' Report.

#### 17 Rounding of amounts and currency

The Trust is a registered scheme of the kind referred to in Class Order 98/0100, issued by the Australian Securities & Investments Commission, relating to the rounding off of amounts in this Directors' Report and the Financial Statements. Amounts in this Directors' Report and the Financial Statements have been rounded off in accordance with that Class Order to the nearest thousand dollars, unless otherwise indicated. All figures in this Directors' Report and the Financial Statements, except where otherwise stated, are expressed in Australian dollars.

#### 18 Management representation

The Chief Executive Officer and Chief Financial Officer have reviewed the Trust's financial reporting processes, policies and procedures together with its risk management and internal control and compliance policies and procedures. Following that review, it is their opinion that the Trust's financial records for the financial year have been properly maintained in accordance with the *Corporations Act 2001* and the Financial Statements and their notes comply with the accounting standards and give a true and fair view.

#### 19 Directors' authorisation

The Directors' Report is made in accordance with a resolution of the Directors. The Financial Statements were authorised for issue by the Directors on 16 August 2013. The Directors have the power to amend and reissue the Financial Statements.

Christopher T Beare Chair 16 August 2013

Darren J Steinberg Chief Executive Officer 16 August 2013



# Auditor's Independence Declaration

As lead auditor for the audit of DEXUS Operations Trust for the year ended 30 June 2013, I declare that to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of DEXUS Operations Trust and the entities it controlled during the period.

E A Barron Partner PricewaterhouseCoopers

Sydney 16 August 2013

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#### DEXUS Operations Trust Consolidated Statement of Comprehensive Income

For the year ended 30 June 2013

		2013	2012
	Note	\$'000	\$'000
Revenue from ordinary activities			
Management fee revenue	2	81,480	83,314
Property revenue	3	25,402	16,236
Proceeds from sale of inventory		24,422	49,847
Interest revenue		612	868
Total revenue from ordinary activities	_	131,916	150,265
Reversal of previous impairment	17	20,494	-
Net fair value gain of investment properties		3,926	-
Distribution Income		64	-
Other income		166	33
Total income	_	156,566	150,298
Expenses			
Property expenses	3	(7,009)	(5,023)
Cost of sale of inventory		(23,924)	(43,998)
Finance costs	4	(17,800)	(22,022)
Net loss on sale of investment properties		(876)	-
Net fair value loss of investment properties		-	(27,318)
Impairment of inventories		(1,209)	(14,846)
Depreciation and amortisation		(3,234)	(2,483)
Impairment of goodwill		(99)	(625)
Employee benefits expense		(62,274)	(71,493)
Other expenses	6	(11,735)	(13,420)
Total expenses	_	(128,160)	(201,228)
Profit/(loss) before tax	_	28,406	(50,930)
Tax benefit			
Income tax benefit	5(a)	3,383	21,777
Total tax benefit	_	3,383	21,777
Profit/(loss) after tax from continuing operations	_	31,789	(29,153)
Loss from discontinued operations	8 -	(1,141)	-
Net profit/(loss) for the year	_	30,648	(29,153)
Other comprehensive income net of tax:	_		
Items that may be reclassified to profit or loss:			
Exchange differences on translating foreign operations	26	3	-
Foreign currency translation reserve transfer on disposal of foreign operations	26	(3)	-
Changes in fair value of available-for-sale financial assets	26	(13)	-
Total comprehensive profit/(loss) for the year		30,635	(29,153)
Earnings per unit		Cents	Cents
Basic and diluted earnings per unit attributable to unitholders of the parent ent	ity		
	24		(0.00)

Basic and diluted earnings per unit attributable to unitholders of the parent entit	ity		
Earnings per unit - profit/(loss) from continuing operations	36	0.23	(0.00)
Earnings per unit - profit from discontinued operations	36	0.00	-
Earnings per unit - total	36	0.23	(0.00)

The above Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

#### DEXUS Operations Trust Consolidated Statement of Financial Position As at 30 June 2013

		2013	2012
	Note	\$'000	\$'000
Current assets			
Cash and cash equivalents	9	4,748	13,082
Receivables	10	30,416	19,823
Non-current assets classified as held for sale	11	-	93,700
Inventories	15	10,853	26,841
Other	12	1,467	759
Total current assets		47,484	154,205
Non-current assets			
Investment properties	13	176,279	141,151
Plant and equipment	14	8,781	4,678
Inventories	15	242,057	70,990
Deferred tax assets	16	39,414	36,729
Intangible assets	17	243,707	223,641
Available-for-sale financial assets	18	2,200	-
Other	19	7	66
Total non-current assets		712,445	477,255
Total assets		759,929	631,460
Current liabilities			
Payables	20	12,754	11,065
Loans with related parties	21	48,932	48,932
Provisions	22	22,834	22,324
Other		719	-
Total current liabilities		85,239	82,321
Non-current liabilities			
Loans with related parties	21	500,369	402,409
Provisions	22	13,639	16,351
Derivative financial instruments	23	2,442	3,772
Deferred tax liabilities	24	3,215	3,913
Other		3,639	-
Total non-current liabilities		523,304	426,445
Total liabilities		608,543	508,766
Net assets/(liabilities)		151,386	122,694
Equity			
Contributed equity	25	197,775	199,712
Reserves	26	42,732	42,751
Accumulated losses	26	(89,121)	(119,769)
Total equity		151,386	122,694

#### **DEXUS Operations Trust Consolidated Statement of Changes in Equity** For the year ended 30 June 2013

	Note	Contributed equity \$'000	Asset revaluation reserve \$'000	Foreign currency translation reserve \$'000	Treasury securities reserve \$'000	Security-based payments reserve \$'000	Available-for- sale financial assets \$'000	Accumulated losses \$'000	Total equity \$'000
Opening balance as at 1 July 2011		26,335	42,738	-	-	-	-	(90,616)	(21,543)
Net loss for the year		-	-	-	-	-	-	(29,153)	(29,153)
Other comprehensive income for the year	26	-	-	-	-	-	-	-	-
Transactions with owners in their capacity as owners:									
Capital contribution, net of transaction costs	25	174,901	-	-	-	-	-	-	174,901
Buy back of contributed equity, net of transaction costs	25	(1,524)	-	-	-	-	-	-	(1,524)
Purchase of securities, net of transaction costs	26	-	-	-	-	-	-	-	-
Security-based payments expense	26	-	-			13		-	13
Closing balance as at 30 June 2012	-	199,712	42,738	-	-	13	-	(119,769)	122,694
Opening balance as at 1 July 2012		199,712	42,738	-	-	13	-	(119,769)	122,694
Net profit for the year		-	-	-	-	-	-	30,648	30,648
Other comprehensive income for the year	26	-	-	-	-	-	13	-	13
Transactions with owners in their capacity as owners:									
Capital contribution, net of transaction costs	25	-	-	-	-	-	-	-	-
Buy back of contributed equity, net of transaction costs	25	(1,937)	-	-	-	-	-	-	(1,937)
Purchase of securities, net of transaction costs	26	-	-	-	(56)	-	-	-	(56)
Security-based payments expense	26	-	-	-	-	24	-	-	24
Closing balance as at 30 June 2013	-	197,775	42,738	-	(56)	37	13	(89,121)	151,386

		2013	2012
	Note	\$'000	\$'000
Cash flows from operating activities			
Receipts in the course of operations (inclusive of GST)		109,716	109,573
Payments in the course of operations (inclusive of GST)		(97,180)	(97,515)
Proceeds from sale of property classified as inventory		24,422	53,206
Payments for property classified as inventory		(175,340)	(44,925)
Interest received		683	870
Finance costs paid		(1,639)	(1,790)
Income tax received		-	1,015
Net cash (outflow)/inflow from operating activities	35	(139,338)	20,434
Cash flows from investing activities			
Proceeds from sale of investment properties		163,070	-
Payments for acquisition of investment properties		(58,114)	-
Payments for capital expenditure on investment properties		(37,324)	(50,760)
Acquisition of subsidiaries net of cash acquired		5,238	-
Payments for plant and equipment		(7,008)	(2,820)
Net cash inflow/(outflow) from investing activities	-	65,862	(53,580)
Cash flows from financing activities			
Borrowings provided to entities within DXS		(271,203)	(336,858)
Borrowings provided by entities within DXS		340,525	196,480
Purchase of securities for security-based payments plans		(2,243)	-
Proceeds from capital contribution		-	174,979
Capital contribution transaction costs		-	(78)
Payments for buy back of contributed equity		(1,937)	(1,524)
Net cash inflow from financing activities	-	65,142	32,999
Net decrease in cash and cash equivalents		(8,334)	(147)
Cash and cash equivalents at the beginning of the year		13,082	13,229
Cash and cash equivalents at the end of the year	9	4,748	13,082

#### Summary of significant accounting policies

#### (a) Basis of preparation

DEXUS Property Group stapled securities are quoted on the Australian Securities Exchange under the "DXS" code and comprise one unit in each of DDF, DIT, DOT and DXO. Each entity forming part of DXS continues as a separate legal entity in its own right under the *Corporations Act 2001* and is therefore required to comply with reporting and disclosure requirements under the *Corporations Act 2001* and Australian Accounting Standards.

DEXUS Funds Management Limited (DXFM) as Responsible Entity for DDF, DIT, DOT and DXO may only unstaple the Group if approval is obtained by a special resolution of the stapled security holders.

These general purpose Financial Statements for the year ended 30 June 2013 have been prepared in accordance with the requirements of the Trust's Constitutions, the *Corporations Act 2001*, Australian Accounting Standards and other authoritative pronouncements of the Australia Accounting Standards Board and interpretations. Compliance with Australian Accounting Standards ensures that the Financial Statements and notes also comply with International Financial Reporting Standards (IFRS).

These Financial Statements are prepared on a going concern basis and in accordance with historical cost conventions and have not been adjusted to take account of either changes in the general purchasing power of the dollar or changes in the values of specific assets, except for the valuation of certain non-current assets and financial instruments (refer notes 1(e), 1(p), 1(t), 1(u), 1(v) and 1(z)). DXO is a for-profit entity for the purpose of preparing Financial Statements.

As at 30 June 2013, the Trust had a current net asset deficiency of \$37.8 million (2012: \$71.9 million current net assets). The DXS Group has in place both external and internal funding arrangements to support the cashflow requirements of the Trust. The Trust is a going concern and the Financial Statements have been prepared on that basis.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, unless otherwise stated.

#### Critical accounting estimates

The preparation of Financial Statements requires the use of certain critical accounting estimates and management to exercise its judgement in the process of applying the Trust's accounting policies. Other than the estimations described in notes 1(e), 1(l), 1(p), 1(t), 1(u), 1(v) and 1(z), no key assumptions concerning the future or other estimation of uncertainty at the end of each reporting period have a significant risk of causing material adjustments to the Financial Statements in the next annual reporting period.

#### (b) Principles of consolidation

(i) Controlled entities

The Financial Statements have been prepared on a consolidated basis. The accounting policies of the subsidiaries are consistent with those of the parent.

Subsidiaries are all entities (including special purpose entities) over which the Trust has power to govern the financial and operating policies, generally accompanying a shareholding of more than one-half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Trust controls another entity.

The Financial Statements incorporate an elimination of inter-entity transactions and balances to present the Financial Statements on a consolidated basis. Where control of an entity is obtained during a financial year, its results are included in the Statement of Comprehensive Income from the date on which control is gained. They are deconsolidated from the date that control ceases. The Financial Statements incorporate all the assets, liabilities and results of the parent and its controlled entities.

Summary of significant accounting policies (continued)

- (b) Principles of consolidation (continued)
- (ii) Partnerships and joint ventures

Where assets are held in a partnership or joint venture with another entity directly, the Trust's share of the results and assets of this partnership or joint venture are consolidated into the Statement of Comprehensive Income and Statement of Financial Position of the Trust. Where assets are jointly controlled via ownership of units in single purpose unlisted unit trusts or shares in companies, the Trust applies equity accounting to record the operations of these investments.

#### (iii) Employee share trust

DXO has formed a trust to administer its securities-based employee benefits. The employee share trust is consolidated as the substance of the relationship is that the trust is controlled by DXO.

#### (c) Revenue recognition

(i) Rent

Rental revenue is brought to account on a straight-line basis over the lease term for leases with fixed rent review clauses. In all other circumstances rental revenue is brought to account on an accruals basis. Where rental revenue is recovered net of associated property expenses, the net amount is brought to account. If not received at the end of the reporting period, rental revenue is reflected in the Statement of Financial Position as a receivable. Recoverability of receivables is reviewed on an ongoing basis. Debts which are known to be not collectable are written off.

(ii) Management fee revenue

Management fees are brought to account on an accruals basis, and if not received at the end of the reporting period, are reflected in the Statement of Financial Position as a receivable.

(iii) Interest revenue

Interest revenue is brought to account on an accruals basis using the effective interest rate method and, if not received at the end of the reporting period, is reflected in the Statement of Financial Position as a receivable.

(iv) Dividends and distribution revenue

Revenue from dividends and distributions are recognised when declared. Amounts not received at the end of the reporting period are included as a receivable in the Statement of Financial Position.

#### (d) Expenses

Expenses are brought to account on an accruals basis and, if not paid at the end of the reporting period, are reflected in the Statement of Financial Position as a payable.

(i) Property expenses

Property expenses include rates, taxes and other property outgoings incurred in relation to investment properties where such expenses are the responsibility of the Trust.

(ii) Borrowing costs

Borrowing costs include interest, amortisation of discounts or premiums relating to borrowings, amortisation or ancillary costs incurred in connection with arrangement of borrowings and foreign exchange losses net of hedged amounts on borrowings, including trade creditors and lease finance charges. Borrowing costs are expensed as incurred unless they relate to qualifying assets.

Qualifying assets are assets which take more than 12 months to get ready for their intended use or sale. In these circumstances, borrowing costs are capitalised to the cost of the asset during the period of time that is required to complete and prepare the asset for its intended use or sale. Where funds are borrowed generally, borrowing costs are capitalised using a weighted average capitalisation rate.

Summary of significant accounting policies (continued)

#### (e) Derivatives and other financial instruments

(i) Derivatives

The Trust's activities expose it to a variety of financial risks including interest rate risk. Accordingly, the Trust enters into derivative financial instruments such as interest rate swaps to manage its exposure to certain risks. Written policies and limits are approved by the Board of Directors of the Responsible Entity, in relation to the use of financial instruments to manage financial risks. The Responsible Entity continually reviews the Trust's exposures and updates its treasury policies and procedures. The Trust does not trade in derivative instruments for speculative purposes. Even though derivative financial instruments are entered into for the purpose of providing the Trust with an economic hedge, the Trust has elected not to apply hedge accounting under AASB 139 *Financial Instruments: Recognition and Measurement*. Accordingly, derivatives including interest rate swaps are measured at fair value with any changes in fair value recognised in the Statement of Comprehensive Income.

(ii) Debt and equity instruments issued by the Trust

Financial instruments issued by the Trust are classified as either liabilities or as equity in accordance with the substance of the contractual arrangements. Accordingly, ordinary units issued by the Trust are classified as equity.

Interest and distributions are classified as expenses or as distributions of profit consistent with the Statement of Financial Position classification of the related debt or equity instruments.

Transaction costs arising on the issue of equity instruments are recognised directly in equity (net of tax) as a reduction of the proceeds of the equity instruments to which the costs relate. Transaction costs are the costs that are incurred directly in connection with the issue of those equity instruments and which would not have been incurred had those instruments not been issued.

(iii) Financial guarantee contracts

Financial guarantee contracts are recognised as a financial liability at the time the guarantee is issued. The liability is initially measured at fair value and subsequently at the higher of the amount determined in accordance with AASB 137 *Provisions, Contingent Liabilities and Contingent Assets* and the amount initially recognised less cumulative amortisation, where appropriate.

The fair value of financial guarantees is determined as the present value of the difference in the net cash flows between the contractual payments under the debt instrument and the payments that would be required without the guarantee, or the estimated amount that would be payable to a third party for assuming the obligations. Where guarantees in relation to loans or other payables of subsidiaries or associates are provided for no compensation, the fair values are accounted for as contributions and recognised as part of the cost of the investment.

(iv) Other financial assets

Loans and other receivables are measured at amortised cost using the effective interest rate method less impairment.

#### (f) Goods and services tax

Revenues, expenses and capital assets are recognised net of any amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Cash flows are included in the Statement of Cash Flows on a gross basis. The GST component of cash flows arising from investing and financing activities that is recoverable from or payable to the Australian Taxation Office is classified as cash flows from operating activities.

Summary of significant accounting policies (continued)

#### (g) Taxation

The Trust is liable for income tax as follows:

- the income tax expense for the year is the tax payable on the current year's taxable income based on the
  notional income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities
  attributable to temporary differences and to unused tax losses;
- deferred tax assets and liabilities are recognised for temporary differences arising from differences between
  the carrying amount of assets and liabilities and the corresponding tax base of those items based on the tax
  rates enacted for each jurisdiction. The relevant tax rates are applied to the cumulative amounts of
  deductible and taxable temporary differences to measure the deferred tax assets or liabilities. An exception
  is made for certain temporary differences arising from the initial recognition of an asset or a liability (where
  they do not arise as a result of a business combination and did not affect either accounting profit/loss or
  taxable profit/loss);
- deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is
  probable that future taxable amounts will be available to utilise those temporary differences and losses;
- deferred tax assets and liabilities are not recognised for temporary differences between the carrying amount and tax bases of investments in controlled entities where the parent entity is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future; and
- current and deferred tax is recognised in profit or loss, except to the extent that it relates to items
  recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in
  other comprehensive income or directly in equity, respectively.

DXO and its wholly owned controlled Australian entities have formed a tax consolidated group. As a consequence, these entities are taxed as a single entity.

#### (h) Distributions

In accordance with the Trust's Constitution, the Trust distributes its distributable income to unitholders by cash or reinvestment. Distributions are provided for when they are approved by the Board of Directors and declared.

#### (i) Repairs and maintenance

Plant is required to be overhauled on a regular basis and is managed as part of an ongoing major cyclical maintenance program. The costs of this maintenance are charged as expenses as incurred, except where they relate to the replacement of a component of an asset, in which case the replaced component will be derecognised and the replacement costs capitalised in accordance with note 1(n). Other routine operating maintenance, repair costs and minor renewals are also charged as expenses as incurred.

#### (j) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with financial institutions and other shortterm, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

Summary of significant accounting policies (continued)

#### (k) Receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest rate method, which is based on the invoiced amount less provision for doubtful debts. Trade receivables are required to be settled within 30 days and are assessed on an ongoing basis for impairment. Receivables which are known to be uncollectable are written off by reducing the carrying amount directly. A provision for doubtful debts is established when there is objective evidence that the Trust will not be able to collect all amounts due according to the original terms of the receivables. The provision for doubtful debts is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. Cash flows relating to short-term receivables are not discounted as the effect of discounting is immaterial.

#### (l) Inventories

#### (i) Land and properties held for resale

Land and properties held for resale are stated at the lower of cost and net realisable value. Cost is assigned by specific identification and includes the cost of acquisition, and development and holding costs such as borrowing costs, rates and taxes. Holding costs incurred after completion of the development are expensed.

#### (ii) Net realisable value

Net realisable value is determined using the estimated selling price in the ordinary course of business. Costs to bring inventories to their finished condition, including marketing and selling expenses, are estimated and deducted to establish net realisable value.

#### (m) Non-current assets held for sale and discontinued operations

Non-current assets are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use, and a sale is considered highly probable. They are measured at the lower of their carrying amount and fair value less costs to sell, except for assets such as deferred tax assets, assets arising from employee benefits, financial assets and investment property that are carried at fair value and contractual rights under insurance contracts, which are specifically exempt from this requirement.

A discontinued operation is a component of the entity that has been disposed of or is classified as held for sale and that represents a separate major line of business or geographical area of operations, is part of a single coordinated plan to dispose of such a line of business or area of operations, or is a subsidiary acquired exclusively with a view to resale. The results of discontinued operations are presented separately in the income statement.

Non-current assets classified as held for sale and the assets of a discontinued operation are presented separately from the other assets in the balance sheet. The liabilities of a discontinued operation are presented separately from other liabilities in the balance sheet.

#### (n) Plant and equipment

Plant and equipment is stated at historical cost less depreciation and accumulated impairment. Historical cost includes expenditure that is directly attributable to its acquisition. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the Statement of Comprehensive Income during the reporting period in which they are incurred.

Plant and equipment is tested for impairment whenever events or changes in circumstances indicate that the carrying amounts exceed their recoverable amounts (refer note 1(s)).

Summary of significant accounting policies (continued)

#### (o) Depreciation of plant and equipment

Depreciation is calculated using the straight-line method so as to allocate their cost, net of their residual values, over their expected useful lives as follows:

Furniture and fittings	10-20 years
IT and office equipment	3-5 years

#### (p) Investment properties

The Trust's investment properties consist of properties held for long-term rental yields and/or capital appreciation and property that is being constructed or developed for future use as investment property. Investment properties are initially recognised at cost including transaction costs. Investment properties are subsequently recognised at fair value in the Financial Statements. Each valuation firm and its signatory valuer are appointed on the basis that they are engaged for no more than three consecutive valuations.

The basis of valuations of investment properties is fair value being the amounts for which the assets could be exchanged between knowledgeable willing parties in an arm's length transaction, based on current prices in an active market for similar properties in the same location and condition and subject to similar leases. In addition, an appropriate valuation method is used, which may include the discounted cashflow and the capitalisation method. Discount rates and capitalisation rates are determined based on industry expertise and knowledge and, where possible, a direct comparison to third party rates for similar assets in a comparable location. Rental revenue from current leases and assumptions about future leases, as well as any expected operational cash outflows in relation to the property, are also reflected in fair value. In relation to development properties under construction for future use as investment property, where reliably measurable, fair value is determined based on the market value of the property on the assumption it had already been completed at the valuation date less costs still required to complete the project, including an appropriate adjustment for profit and risk.

External valuations of the individual investment properties are carried out in accordance with the Trust's Constitution or may be earlier where the Responsible Entity believes there is a potential for a material change in the fair value of the property.

Changes in fair values are recorded in the Statement of Comprehensive Income. The gain or loss on disposal of an investment property is calculated as the difference between the carrying amount of the asset at the date of disposal and the net proceeds from disposal and is included in the Statement of Comprehensive Income in the year of disposal.

Subsequent redevelopment and refurbishment costs (other than repairs and maintenance) are capitalised to the investment property where they result in an enhancement in the future economic benefits of the property.

#### (q) Leasing fees

Leasing fees incurred are capitalised and amortised over the lease periods to which they relate.

#### (r) Lease incentives

Prospective lessees may be offered incentives as an inducement to enter into operating leases. These incentives may take various forms including cash payments, rent free periods, or a contribution to certain lessee costs such as fit-out costs or relocation costs.

The costs of incentives are recognised as a reduction of rental revenue on a straight-line basis from the earlier of the date which the tenant has effective use of the premises or the lease commencement date to the end of the lease term. The carrying amount of the lease incentives is reflected in the fair value of investment properties.

Summary of significant accounting policies (continued)

#### (s) Impairment of assets

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows, which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

#### (t) Intangible assets

#### (i) Goodwill

Goodwill is recognised as at the acquisition date and is measured as the excess of the aggregate of the fair value of consideration transferred and the non-controlling interest's proportionate share of the acquiree's identifiable net assets over the fair value of the identifiable net assets acquired.

The carrying value of the goodwill is tested for impairment at the end of each reporting period with any decrement in value taken to the Statement of Comprehensive Income as an expense.

#### (ii) Management rights

Management rights represent the asset management rights owned by the Trust which entitle it to management fee revenue from both finite and indefinite life trusts. Those rights that are deemed to have a finite useful life, are measured at cost and amortised using the straight-line method over their estimated remaining useful lives of 20 years. Management rights with indefinite useful lives are not subject to amortisation and are tested for impairment annually.

#### (u) Available-for-sale financial assets

Available-for-sale financial assets comprise DXS securities acquired on-market in order to fulfil the future requirements of the security-based payments plans (refer note 1(z)). They are included in non-current assets except for those securities that will be used to fulfil security based payment plans that vest within 12 months, which are classified as current assets. Changes in fair value are recognised in other comprehensive income net of tax in reserves. Amounts are reclassified to profit or loss when the associated assets are sold, transferred or impaired.

#### Summary of significant accounting policies (continued)

#### (v) Financial assets and liabilities

(i) Classification

The Trust has classified its financial assets and liabilities as follows:

Financial asset/liability	Classification	Valuation basis	Reference
Receivables	Loans and receivables	Amortised cost	Refer note 1(k)
Other financial assets	Loans and receivables	Amortised cost	Refer note 1(e)
Other financial assets	Available-for-sale	Fair value	Refer note 1(u)
Payables	Financial liability at amortised cost	Amortised cost	Refer note 1(w)
Interest bearing liabilities	Financial liability at amortised cost	Amortised cost	Refer note 1(x)
Derivatives	Fair value through profit or loss	Fair value	Refer note 1(e)

Financial assets and liabilities are classified in accordance with the purpose for which they were acquired.

(ii) Fair value estimation of financial assets and liabilities

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement and for disclosure purposes.

The fair value of financial instruments traded in active markets (such as publicly traded derivatives) is based on quoted market prices at the end of the reporting period. The quoted market price used for financial assets held by the Trust is the current bid price. The appropriate quoted market price for financial liabilities is the current ask price.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques including dealer quotes for similar instruments and discounted cash flows. In particular, the fair value of interest rate swaps is calculated as the present value of the estimated future cash flows and the fair value of interest rate option contracts is calculated as the present value of the estimated future cash flows taking into account the time value and implied volatility of the underlying instrument.

#### (w) Payables

These amounts represent liabilities for amounts owing at the end of the reporting period. The amounts are unsecured and are usually paid within 30 days of recognition.

#### (x) Interest bearing liabilities

Subsequent to initial recognition at fair value, net of transaction costs incurred, interest bearing liabilities are measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the Statement of Comprehensive Income over the period of the borrowings using the effective interest method. Interest bearing liabilities are classified as current liabilities unless the Trust has an unconditional right to defer the liability for at least 12 months after the reporting date.

#### (y) Foreign currency

Items included in the Financial Statements of the Trust are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The Financial Statements are presented in Australian dollars, which is the functional and presentation currency of the Trust.

Summary of significant accounting policies (continued)

#### (z) Employee benefits

(i) Wages, salaries and annual leave

Liabilities for employee benefits for wages, salaries and annual leave represent present obligations resulting from employees' services provided to the end of the reporting period, calculated at undiscounted amounts based on remuneration wage and salary rates that the Trust expects to pay at the end of the reporting period including related on-costs, such as workers compensation, insurance and payroll tax.

#### (ii) Long service leave

The provision for employee benefits for long service leave represents the present value of the estimated future cash outflows, to be made resulting from employees' services provided to the end of the reporting period.

The provision is calculated using expected future increases in wage and salary rates, including related on-costs and expected settlement dates based on turnover history and is discounted using the rates attaching to national government bonds at the end of the reporting period that most closely matches the term of the maturity of the related liabilities. The unwinding of the discount is treated as long service leave expense.

#### (iii) Security-based payments

Security-based employee benefits will be provided to eligible participants via the DEXUS Transitional Performance Rights Plan, the Deferred Short Term Incentive Plan (DSTI) and the Long Term Incentive Plan (LTI). Information relating to these plans is set out in note 37. Under the plans, participating employees will be granted a defined number of performance rights which will vest into DXS stapled securities at no cost, if certain vesting conditions are satisfied.

The fair value of performance rights granted is recognised as an employee benefit expense with a corresponding increase in the provision for employee benefits and security-based payments reserve in equity. The total amount to be expensed is determined by reference to the fair value of the performance rights granted. Fair value is determined independently using Black-Scholes and Monte Carlo pricing models with reference to the expected life of the rights, security price at grant date, expected price volatility of the underlying security, expected distribution yield and the risk free interest rate for the term of the rights and expected total security-holder returns (where applicable). The amount recorded in the security-based payments reserve is DXO's share of the security based payment which is deemed to be equity settled in accordance with AASB 2 *Share-based Payments*. The amount is calculated based on DXO's proportionate share of the Group's net asset value, with the remainder of the security-based payment recorded as a provision for employee benefits.

Non-market vesting conditions, including funds from operations (FFO), Return on Equity (ROE) and employment status at vesting, are included in assumptions about the number of performance rights that are expected to vest. The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each period, the Trust revises its estimates of the number of performance rights that are expected to vest based on the non-market vesting conditions. The impact of the revised estimates, if any, is recognised in profit or loss with a corresponding adjustment to the security-based payments reserve and provision for employee benefits. The fair value of the provision is reassessed each reporting period.

When performance rights vest, DXO will arrange for the allocation and delivery of the appropriate number of securities to the participant.

#### (aa) Earnings per unit

Basic earnings per unit are determined by dividing the net profit attributable to unitholders of the parent entity by the weighted average number of ordinary units outstanding during the year.

Diluted earnings per unit are adjusted from the basic earnings per unit by taking into account the impact of dilutive potential units.

Summary of significant accounting policies (continued)

#### (ab) Operating segments

The Chief Operating Decision Maker (CODM) has been identified as the Board of Directors as they are responsible for the strategic decision making within DXS, which consists of DDF, DOT, DIT and DXO. Consistent with how the CODM manages the business, the operating segments within DXS are reviewed on a consolidated basis rather than at an individual trust level. Disclosures concerning DXS's operating segments as well as the operating segments' key financial information provided to CODM are presented in DXS's Financial Statements.

#### (ac) Rounding of amounts

The Trust is the kind referred to in Class Order 98/0100, issued by the Australian Securities & Investments Commission, relating to the rounding off of amounts in the Financial Statements. Amounts in the Financial Statements have been rounded off in accordance with that Class Order to the nearest thousand dollars, or in certain cases, the nearest dollar.

#### (ad) Parent entity financial information

The financial information for the parent entity of the Trust is disclosed in note 28 and has been prepared on the same basis as the consolidated Financial Statements except as set out below:

(i) Investment in subsidiaries, associates and joint venture entities

Investments in subsidiaries, associates and joint venture entities are accounted for at cost in the parent entity's Statement of Financial Position. Distributions received from associates are recognised in the parent entity's Statement of Comprehensive Income, rather than being deducted from the carrying amount of these investments.

#### (ae) New accounting standards and interpretations

Certain new accounting standards and interpretations have been published that are not mandatory for the 30 June 2013 reporting period. Our assessment of the impact of these new standards and interpretations is set out below:

# AASB 2012-3 Amendments to Australian Accounting Standard - Offsetting Financial Assets and Financial Liabilities and AASB 2012-2 Amendments to Australian Accounting Standard - Disclosures - Offsetting Financial Assets and Financial Liabilities (effective 1 July 2014 and 1 July 2013 respectively).

In June 2012, the AASB approved amendments to the application guidance in AASB 132 *Financial Instruments: Presentation*, to clarify some of the requirements for offsetting financial assets and financial liabilities in the Financial Statements. These amendments are effective from 1 July 2014. They are unlikely to affect the accounting for any of the Trust's current offsetting arrangements. The AASB has also introduced more extensive disclosure requirements into AASB 7 which will apply from 1 July 2013. The Trust intends to apply the new rules from 1 July 2013 and does not expect any significant impacts.

# AASB 2012-5 Amendments to Australian Accounting Standard arising from Annual Improvements 2009-2011 cycle (effective 1 July 2013).

In June 2012, the AASB approved a number of amendments to Australian Accounting Standards as a result of the 2009-2011 annual improvements project. The Trust will apply the amendments from 1 July 2013 and does not expect any significant impacts.

# AASB 9 Financial Instruments, AASB 2009-11 Amendments to Australian Accounting Standards arising from AASB 9, AASB 2010-7 Amendments to Australian Accounting Standards arising from AASB 9 (December 2010) and AASB 2012-6 Amendments to Australian Accounting Standards - Mandatory Effective Date of AASB 9 and Transition Disclosures (effective 1 July 2015).

AASB 9 *Financial Instruments* addresses the classification, measurement and derecognition of financial assets and financial liabilities. The standard simplifies the classifications of financial assets into those to be carried at amortised cost and those to be carried at fair value. The Trust intends to apply the standards from 1 July 2015 and does not expect any significant impacts.

Summary of significant accounting policies (continued)

#### (ae) New accounting standards and interpretations (continued)

# AASB 2011-4 Amendments to Australian Accounting Standards to Remove Individual Key Management Personnel Disclosure Requirements (effective 1 July 2013)

In July 2011 the AASB decided to remove the individual KMP disclosure requirements from AASB 124 *Related Party Disclosures*, to achieve consistency with the international equivalent standard and remove a duplication of the requirements with the *Corporations Act 2001*. While this will reduce the disclosures that are currently required in the Notes to the Financial Statements, it will not affect any of the amounts recognised in the Financial Statements apply from 1 July 2013 and cannot be adopted early.

#### AASB 10 Consolidated financial statements (effective 1 July 2013).

AASB 10 replaces all of the guidance on control and consolidation in AASB 127 *Consolidated and separate financial statements*, and SIC-12 *Consolidation - special purpose entities*. The standard introduces a single definition of control that applies to all entities. It focuses on the need to have both power and rights or exposure to variable returns before control is present. The Trust intends to apply the standard from 1 July 2013 and does not expect any significant impacts.

#### AASB 11 Joint Arrangements (effective 1 July 2013).

AASB 11 introduces a principles based approach to accounting for joint arrangements. The focus is no longer on the legal structure of joint arrangements, but rather on how rights and obligations are shared by the parties to the joint arrangement. Based on the assessment of rights and obligations, a joint arrangement will be classified as either a joint operation or joint venture. Joint ventures are accounted for using the equity method, and the choice to proportionately consolidate will no longer be permitted. The Trust intends to apply the standard from 1 July 2013 and does not expect any significant impacts.

#### AASB 12 Disclosure of interests in other entities (effective 1 July 2013).

AASB 12 sets out the required disclosures for entities reporting under the two new standards, AASB 10 and AASB 11, and replaces the disclosure requirements currently found in AASB 128. Application of this standard will not affect any of the amounts recognised in the Financial Statements, but may impact some of the Trust's current disclosures. The Trust intends to apply the standard from 1 July 2013 and does not expect any significant impacts.

#### AASB 128 Investments in associates and joint ventures (effective 1 July 2013).

Amendments to AASB 128 provide clarification that an entity continues to apply the equity method and does not remeasure its retained interest as part of ownership changes where a joint venture becomes an associate, and vice versa. The Trust intends to apply the standard from 1 July 2013 and does not expect any significant impacts.

#### AASB 13 Fair value measurement (effective 1 July 2013).

AASB 13 explains how to measure fair value and aims to enhance fair value disclosures. Application of this standard will not affect any of the amounts recognised in the Financial Statements, but will impact some of the Trust's current disclosures. The Trust intends to apply the standard from 1 July 2013 and does not expect any significant impacts.

Management fee revenue

	2013	2012
	\$'000	\$'000
Responsible Entity fees	40,694	38,178
Asset management fees	6,369	9,480
Property management fees	25,888	23,832
Capital works and development fees	1,740	3,888
Wages recovery and other fees	6,789	7,936
Total management fee revenue	81,480	83,314

# Note 3

#### Property revenue and property expenses

Property revenue includes \$20.4 million (2012: \$8.9 million) and property expenses includes \$6.2 million (2012: \$0.7 million) related to investment properties owned by the Trust. The balance of the property revenue and expenses relates to property held as inventory and one component of an investment property owned by DOT for which DEXUS Property Services Pty Limited (DXPS), a wholly owned subsidiary of the Trust, has a contractual agreement to earn income.

# Note 4

Finance costs		
	2013	2012
	\$'000	\$'000
Interest paid to related parties	28,015	35,583
Amount capitalised	(10,525)	(15,763)
Net fair value loss of interest rate swaps	285	2,184
Other finance costs	25	18
Total finance costs	17,800	22,022

The average capitalisation rate used to determine the amount of borrowing costs eligible for capitalisation is 7.00% (2012: 7.70%).

Income tax

#### (a) Income tax benefit

\$000\$000\$000Current tax expense $(48)$ -Deferred tax benefit $3,383$ $21,777$ Total income tax benefit $3,335$ $21,777$ Total income tax benefit attributable to:Profit from continuing operations $3,383$ $21,777$ Loss from discontinued operations $(48)$ -Total income tax benefit $3,335$ $21,777$ Deferred income tax benefit $24$ $698$ $13,100$ Total deferred tax liabilities $24$ $698$ $13,100$ Total deferred tax benefit $3,383$ $21,777$ (b) Reconciliation of income tax benefit to net profit $2013$ $2012$ \$000\$0000\$0000\$0000Profit/(loss) from continuing operations before income tax $(1,093)$ -Total profit/(loss) before income tax $27,313$ $(50,930)$ Loss from discontinued operations before income tax $27,313$ $(50,930)$ Prima facie tax (expense)/benefit at the Australian tax rate of $30\%$ ( $2012$ : $30\%$ ) $30\%$ $6822$ Case of amounts which are not deductible/(taxable) in calculating taxable income: $6,148$ -Depreciation and amortisation $6822$ $(208)$ Reversal of previous impairment $6,148$ -Sundry items $(1,682)$ 114Movements in the carryi			2013	2012
Deferred tax benefit3,38321,777Total income tax benefit3,33521,777Total income tax benefit3,33521,777Loss from continuing operations3,38321,777Loss from discontinued operations(48)-Total income tax benefit3,33521,777Deferred income tax benefit3,33521,777Deferred income tax benefit included in income tax benefit comprises:(48)-Increase in deferred tax assets162,6858,677Decrease in deferred tax benefit2469813,100Total deferred tax benefit3,38321,777(b) Reconciliation of income tax benefit to net profit20132012\$'000\$'000\$'000\$'000Profit/(loss) form continuing operations before income tax28,406(50,930)Loss from discontinued operations before income tax21,093-Total profit/(loss) before income tax27,313(50,930)Prima facie tax (expense)/benefit at the Australian tax rate of 30% (2012: 30%)30%(8,194)15,279Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:6,82(208) Reversal of previous impairment6,148-Sundry items(1,682)114Movements in the carrying value and tax cost base of properties6,4586,592Los on sale of assets(29)11,5776,498			\$'000	\$'000
Total income tax benefit3,33521,777Total income tax benefit attributable to:Profit from continuing operations3,38321,777Loss from discontinued operations(48)-Total income tax benefit3,33521,777Deferred income tax benefit3,33521,777Deferred income tax benefit included in income tax benefit comprises:162,685Increase in deferred tax assets162,6858,677Decrease in deferred tax liabilities2469813,100Total deferred tax benefit3,38321,777(b) Reconciliation of income tax benefit to net profit20132012\$000\$000\$000Profit/(loss) from continuing operations before income tax28,406(50,930)Loss from discontinued operations before income tax27,313(50,930)Prima facie tax (expense)/benefit at the Australian tax rate of 30% (2012: 30%)30%(8,194)15,279Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:682(208) Reversal of previous impairment6,148-Sundry items(1,682)114Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)-11,5776,498	•		, ,	-
Total income tax benefit attributable to:Profit from continuing operations3,38321,777Loss from discontinued operations(48)-Total income tax benefit3,33521,777Deferred income tax benefit included in income tax benefit comprises:162,6858,677Increase in deferred tax assets162,6858,677Decrease in deferred tax liabilities2469813,100Total deferred tax benefit3,38321,777(b) Reconciliation of income tax benefit to net profit20132012\$000\$000\$000\$000Profit/(loss) from continuing operations before income tax28,406(50,930)Loss from discontinued operations before income tax27,313(50,930)Prima facie tax (expense)/benefit at the Australian tax rate of 30% (2012: 30%)8,194)15,279Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:6,82(208)Depreciation and amortisation682(208)Reversal of previous impairment6,148-Sundry items(1,682)114Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)11,5776,498	Deferred tax benefit		3,383	
Profit from continuing operations3,38321,777Loss from discontinued operations(48)-Total income tax benefit3,33521,777Deferred income tax benefit included in income tax benefit comprises:162,6858,677Decrease in deferred tax assets162,6858,677Decrease in deferred tax liabilities2469813,100Total deferred tax benefit3,38321,777(b) Reconciliation of income tax benefit to net profit20132012\$000\$000\$000Profit /(loss) from continuing operations before income tax28,406(50,930)Loss from discontinued operations before income tax(1,093)-Total profit/(loss) before income tax27,313(50,930)Loss from discontinued operations before income tax(1,093)-Total profit/(loss) before income tax27,313(50,930)Prima facie tax (expense)/benefit at the Australian tax rate of 30% (2012: 30%)(8,194)15,279Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:6,882(208)Depreciation and amortisation6,882(208)Reversal of previous impairment6,148-Sundry items(1,682)114Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)-11,5776,498	Total income tax benefit		3,335	21,777
Loss from discontinued operations(48)-Total income tax benefit3,33521,777Deferred income tax benefit included in income tax benefit comprises:162,6858,677Increase in deferred tax assets162,6858,677Decrease in deferred tax labilities2469813,100Total deferred tax benefit2469813,100Total deferred tax benefit3,38321,777(b) Reconciliation of income tax benefit to net profit20132012\$000\$000\$000Profit/(loss) from continuing operations before income tax28,406(50,930)Loss from discontinued operations before income tax(1,093)-Total profit/(loss) before income tax27,313(50,930)Prima facie tax (expense)/benefit at the Australian tax rate of 30% (2012: 30%)(8,194)15,279Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:6,148-Depreciation and amortisation682(208)Reversal of previous impairment6,148-Sundry items(1,682)114Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)-11,5776,498	Total income tax benefit attributable to:			
Total income tax benefit3,33521,777Deferred income tax benefit included in income tax benefit comprises:Increase in deferred tax assets162,6858,677Decrease in deferred tax liabilities2469813,100Total deferred tax benefit3,38321,777(b) Reconciliation of income tax benefit to net profit20132012\$'000\$'000\$'000Profit/(loss) from continuing operations before income tax28,406(50,930)Loss from discontinued operations before income tax27,313(50,930)Prima facie tax (expense)/benefit at the Australian tax rate of 30% (2012: 30%)8,194)15,279Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:682(208)Depreciation and amortisation682(208)Reversal of previous impairment6,148-Sundry items(1,682)114Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)-11,5776,498	Profit from continuing operations		3,383	21,777
Deferred income tax benefit included in income tax benefit comprises:Increase in deferred tax assets162,6858,677Decrease in deferred tax liabilities2469813,100Total deferred tax benefit3,38321,777(b) Reconciliation of income tax benefit to net profit20132012\$'000\$'000\$'000Profit/(loss) from continuing operations before income tax28,406(50,930)Loss from discontinued operations before income tax27,313(50,930)Loss from discontinued operations before income tax27,313(50,930)Prima facie tax (expense)/benefit at the Australian tax rate of 30% (2012: 30%)30%215,279Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:682(208)Reversal of previous impairment6,148-Sundry items(1,682)114Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)-11,5776,498	Loss from discontinued operations		(48)	-
Increase in deferred tax assets16 2,6852,685 8,677 69813,100 3,383Decrease in deferred tax liabilities24698 69813,100 3,383Total deferred tax benefit3,38321,777(b) Reconciliation of income tax benefit to net profit2013 \$0002012 \$000Profit/(loss) from continuing operations before income tax28,406 (1,093)(50,930) - - 27,313Loss from discontinued operations before income tax21,300 \$000- - - 27,313- (50,930)Prima facie tax (expense)/benefit at the Australian tax rate of 30% (2012: 30%)27,313 (8,194)15,279Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:682 (208) (202)(208) - (1,682)Depreciation and amortisation682 (1,682)(208) (14 Movements in the carrying value and tax cost base of properties (29)6,458 (4,592 (29)- - (11,577 (6,498)	Total income tax benefit	_	3,335	21,777
Increase in deferred tax assets16 2,6852,685 8,677 69813,100 3,383Decrease in deferred tax liabilities24698 69813,100 3,383Total deferred tax benefit3,38321,777(b) Reconciliation of income tax benefit to net profit2013 \$0002012 \$000Profit/(loss) from continuing operations before income tax28,406 (1,093)(50,930) - - 27,313Loss from discontinued operations before income tax21,300 \$000- - - 27,313- (50,930)Prima facie tax (expense)/benefit at the Australian tax rate of 30% (2012: 30%)27,313 (8,194)15,279Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:682 (208) (202)(208) - (1,682)Depreciation and amortisation682 (1,682)(208) (14 Movements in the carrying value and tax cost base of properties (29)6,458 (4,592 (29)- - (11,577 (6,498)	Deferred income tax benefit included in income tax benefit comprises:			
Decrease in deferred tax liabilities2469813,100Total deferred tax benefit3,38321,777(b) Reconciliation of income tax benefit to net profit20132012\$'000\$'000Profit/(loss) from continuing operations before income tax28,406(50,930)Loss from discontinued operations before income tax(1,093)-Total profit/(loss) before income tax27,313(50,930)Prima facie tax (expense)/benefit at the Australian tax rate of 30% (2012: 30%)8,194)15,279Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:682(208)Pereciation and amortisation682(208)Reversal of previous impairment6,148-Sundry items(1,682)114Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)-11,5776,498		16	2.685	8.677
Total deferred tax benefit3,38321,777(b) Reconciliation of income tax benefit to net profit20132012\$'000\$'000\$'000Profit/(loss) from continuing operations before income tax28,406(50,930)Loss from discontinued operations before income tax(1,093)-Total profit/(loss) before income tax27,313(50,930)Prima facie tax (expense)/benefit at the Australian tax rate of 30% (2012: 30%)(8,194)15,279Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:682(208)Pereciation and amortisation682(208)Reversal of previous impairment6,148-Sundry items(1,682)114Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)-11,5776,498				
(b) Reconciliation of income tax benefit to net profit20132012\$'000\$'000Profit/(loss) from continuing operations before income tax28,406Loss from discontinued operations before income tax(1,093)Total profit/(loss) before income tax27,313Total profit/(loss) before income tax27,313Prima facie tax (expense)/benefit at the Australian tax rate of 30% (2012: 30%)(8,194)Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:682Depreciation and amortisation682Reversal of previous impairment6,148Sundry items(1,682)Movements in the carrying value and tax cost base of properties6,458Loss on sale of assets(29)-11,5776,498				
Loss from discontinued operations before income tax(1,093)-Total profit/(loss) before income tax27,313(50,930)Prima facie tax (expense)/benefit at the Australian tax rate of 30% (2012: 30%)(8,194)15,279Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:682(208)Depreciation and amortisation682(208)Reversal of previous impairment6,148-Sundry items(1,682)114Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)-11,5776,498	(b) Reconciliation of income tax benefit to het profit			
Total profit/(loss) before income tax27,313(50,930)Prima facie tax (expense)/benefit at the Australian tax rate of 30% (2012: 30%)(8,194)15,279Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:682(208)Depreciation and amortisation682(208)Reversal of previous impairment6,148-Sundry items(1,682)114Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)-11,5776,498	Profit/(loss) from continuing operations before income tax		28,406	(50,930)
Prima facie tax (expense)/benefit at the Australian tax rate of 30% (2012: 30%)(8,194)15,279Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:Depreciation and amortisation682(208)Reversal of previous impairment6,148-Sundry items(1,682)114Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)-11,5776,498	Loss from discontinued operations before income tax		(1,093)	-
30%)(8,194)15,279Tax effect of amounts which are not deductible/(taxable) in calculating taxable income:-Depreciation and amortisation682(208)Reversal of previous impairment6,148-Sundry items(1,682)114Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)-11,5776,498	Total profit/(loss) before income tax		27,313	(50,930)
taxable income:Depreciation and amortisation682(208)Reversal of previous impairment6,148-Sundry items(1,682)114Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)-11,5776,498			(8,194)	15,279
Reversal of previous impairment6,148-Sundry items(1,682)114Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)-11,5776,498	. , –			
Reversal of previous impairment6,148-Sundry items(1,682)114Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)-11,5776,498	Depreciation and amortisation		682	(208)
Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)-11,5776,498			6,148	-
Movements in the carrying value and tax cost base of properties6,4586,592Loss on sale of assets(29)-11,5776,498	Sundry items		(1,682)	114
Loss on sale of assets (29) - 11,577 6,498	Movements in the carrying value and tax cost base of properties			6,592
<b>11,577</b> 6,498				-
				6,498
	Income tax benefit			

Other expenses

		2013	2012
	Note	\$'000	\$'000
Audit and other fees	7	346	351
Custodian fees		33	29
Legal and other professional fees		2,185	2,319
Registry costs and listing fees		7	32
Occupancy expenses		3,074	2,937
Administration expenses		1,690	3,039
Other staff expenses		2,306	2,489
Other expenses		2,094	2,224
Total other expenses		11,735	13,420

# Note 7

#### Audit, taxation and transaction services fees

During the year, the Auditor and its related practices, and non-related audit firms earned the following remuneration:

	2013	2012
	\$	\$
Audit fees		
PwC Australia - audit and review of Financial Statements	178,079	173,280
PwC Australia - fees paid in relation to outgoings audit <sup>1</sup>	10,552	5,026
PwC Australia - regulatory audit and compliance services	168,184	160,699
Total audit fees	356,815	339,005
Taxation fees		
Fees paid to PwC Australia	-	17,075
Total taxation fees <sup>2</sup>	-	17,075
Total audit and taxation fees <sup>1</sup>	356,815	356,080
Transaction services fees		
Fees paid to PwC Australia	-	87,500
Total transaction services fees <sup>2</sup>	-	87,500
Total audit, taxation and transaction services fees	356,815	443,580

1 Fees paid in relation to outgoing audits are included in property expenses in the Statement of Comprehensive Income. Therefore total audit and taxation fees included in other expenses are \$346,263 (2012: \$351,054).

2 These services include general compliance work, one off project work and advice.

#### **Discontinued Operations**

A strategic review was announced to the ASX on 16 August 2012, which resulted in all offshore property being considered non-core. One property, 3550 Tyburn Street & 3332-3424 North San Fernando Road, Los Angeles (Glendale) was excluded from the sales process in order to ensure that the property was sold at fair value. Glendale was acquired by DXO on 20 December 2012 as part of the process to exclude the property from the portfolio sale. Glendale was subsequently sold on 18 April 2013.

The table below sets out the financial performance and cash flow information for discontinued operations.

	2013	2012
	\$'000	\$'000
Property revenue	1,936	-
Management fee revenue	646	-
Net fair value gain of investments	3,929	-
Net foreign exchange loss	(149)	-
Property expenses	(542)	-
Employee benefits expense	(3,406)	-
Finance costs	(273)	-
Other expenses	(458)	-
Loss before tax	1,683	-
Income tax expense	(48)	-
Total tax expense	(48)	-
Loss after tax	1,635	-
Loss on measurement to fair value less costs to sell before tax	(3,487)	-
Net gain on sale of investment properties	714	-
Loss on measurement to fair value less costs to sell after tax	(2,773)	-
Foreign currency translation reserve transfer on disposal of foreign operations	(3)	
Loss from discontinued operations	(1,141)	-
Net cash flows from operating activities	(894)	-
Net cash flows from investing activities	(2,206)	-
Net cash flows from financing activities	3,100	-
Net increase in cash generated by discontinued operations	-	-

# Note 9

Current assets - cash and cash equivalents

·	2013	2012
	\$'000	\$'000
Cash at bank	1,792	3,082
Short-term deposits	-	10,000
Cash held in escrow <sup>1</sup>	2,956	-
Total current assets - cash and cash equivalents	4,748	13,082

1 As at 30 June 2013, the Trust held US\$2.7 million (A\$3.0 million) in escrow in relation to the US asset disposal in April 2013. These funds were released from escrow on 25 July 2013.

Current assets - receivables

		2013	2012
		\$'000	\$'000
Rent Receivable		372	1,812
Less: provision for doubtful debts		-	-
Total rental receivables		372	1,812
Fee receivable		13,131	12,843
GST receivable		373	589
Receivables from related entities		14,841	4,480
Interest receivable		-	70
Distribution receivable		64	-
Other receivables		1,635	29
Total current assets - receivables		30,416	19,823
Non-current assets classified as held for sale (a) Non-current assets held for sale			
		2013	2012
		\$'000	\$'000
Investment properties held for sale		-	93,700
Total non-current assets classified as held for sale		-	93,700
(b) Reconciliation			
		2013	2012
	Note	\$'000	\$'000
Opening balance at the beginning of the year		93,700	-
Transfer from investment properties	13	7,202	93,700
Disposals		(101,996)	-
Net fair value loss of investment properties		(2,929)	-
Acquisitions, additions and other		4,023	-

#### Disposals

Closing balance at the end of the year

 On 2 October 2012, 50% of an industrial portfolio consisting of assets at DEXUS Industrial Estate Laverton North VIC, Altona North VIC and Quarry Greystanes NSW was disposed of for gross proceeds of \$57.7 million.

 On 1 February 2013, 50% of Quarry Greystanes, NSW - Camerons Transport was disposed of for gross proceeds of \$14.9 million.

On 20 February 2013, 50% of Quarry Greystanes, NSW - Promak was disposed of for gross proceeds of \$16.4 million.

On 21 June 2013, 50% of Quarry Greystanes, NSW - Warehouse 9 was disposed of for gross proceeds of \$12.7 million.

93,700

-

Current assets - other

	2013	2012
	\$'000	\$'000
Prepayments	1,467	759
Total current assets - other	1,467	759

# Note 13

#### Non-current assets - investment properties

		2013	2012
	Note	\$'000	\$'000
Opening balance at the beginning of the year		141,151	192,306
Additions		39,712	60,782
Lease incentives		1,881	895
Amortisation of lease incentives		(647)	(254)
Rent straightlining		1,290	1,405
Disposals		(6,761)	-
Transfer to non-current assets classified as held for sale	11	(7,202)	(93,700)
Transfer from inventories	15	-	7,035
Net fair value gain/(loss) of investment properties		6,855	(27,318)
Closing balance at the end of the year		176,279	141,151

#### **Key Valuation Assumptions**

Details of key valuation assumptions in relation to investment properties are outlined in note 13 of the DXS Financial Statements.

# Note 14

#### Non-current assets - plant and equipment

	2013	2012
	\$'000	\$'000
Opening balance at the beginning of the year	4,678	3,922
Additions	7,008	2,821
Depreciation charge	(2,905)	(2,065)
Closing balance at the end of the year	8,781	4,678

	2013	2012
	\$'000	\$'000
Cost	22,626	15,618
Accumulated depreciation	(13,845)	(10,940)
Net book value as at the end of the year	8,781	4,678

Plant and equipment comprises IT and office equipment.

Inventories

#### (a) Land and properties held for resale

		2013	2012
		\$'000	\$'000
Current assets			
Land and properties held for resale		10,853	26,841
Total current assets - inventories		10,853	26,841
Non-current assets			
Land and properties held for resale		242,057	70,990
Total non-current assets - inventories		242,057	70,990
Total assets - inventories		252,910	97,831
(b) Reconciliation			
· ·		2013	2012
	Note	\$'000	\$'000

	Note	\$ 000	\$000
Opening balance at the beginning of the year		97,831	112,238
Transfer to investment properties	13	-	(7,035)
Disposals		(23,924)	(43,998)
Impairment		(1,209)	(14,846)
Acquisitions, additions and other		180,212	51,472
Closing balance at the end of the year		252,910	97,831

Acquisitions

- On 30 November 2012, 50 Carrington Street, Sydney, NSW was acquired for \$58.5 million, excluding acquisition costs.
- On 17 January 2013, 40 Market Street, Melbourne, VIC was acquired for \$46.7 million, excluding acquisition costs.
- On 27 June 2013, DEXUS Projects Pty Limited, a wholly owned subsidiary of DXO, purchased 154 O'Riorden Street, Mascot, NSW from DEXUS PID Trust, a wholly owned subsidiary of DIT, for \$14.5 million.

#### Disposals

 During the year ended 30 June 2013, six lots located at Boundary Road, Laverton, VIC were disposed of for gross proceeds of \$24.4 million.

Non-current assets - deferred tax assets

	2013	2012
	\$'000	\$'000
The balance comprises temporary differences attributable to:		
Derivative financial instruments	650	1,048
Employee provisions	10,671	12,229
Incentives	-	363
Other	598	825
Deferred tax asset arising from temporary differences	11,919	14,465
Deferred tax arising on tax losses	27,495	22,264
Total non-current assets - deferred tax assets	39,414	36,729
Movements		
Opening balance at the beginning of the year	36,729	28,052
Recognition of tax losses	5,231	8,399
Movement in deferred tax asset arising from temporary differences	(2,546)	278
Credited to the Statement of Comprehensive Income	2,685	8,677
Closing balance at the end of the year	39,414	36,729

#### **DEXUS Operations Trust Notes to the Financial Statements** (continued) For the year ended 30 June 2013

# Note 17

#### Non-current assets - intangible assets

-	2013	2012
	\$'000	\$'000
Management rights		
Opening balance at the beginning of the year	221,935	222,353
Reversal of previous impairment	20,494	-
Amortisation charge	(329)	(418)
Closing balance at the end of the year	242,100	221,935
Cost	252,382	252,382
Accumulated amortisation	(2,973)	(2,644)
Accumulated impairment	(7,309)	(27,803)
Total management rights	242,100	221,935
Goodwill		
Opening balance at the beginning of the year	1,706	2,331
Impairment	(99)	(625)
Closing balance at the end of the year	1,607	1,706
Cost	2,998	2,998
Accumulated impairment	(1,391)	(1,292)
Total goodwill	1,607	1,706
Total non-current assets - intangible assets	243,707	223,641

Management rights represent the asset management rights owned by DXH, which entitle it to management fee revenue from both finite and indefinite life trusts. Those rights that are deemed to have a finite useful life (held at a value of \$5,356,996 (2012: \$5,686,657)) are measured at cost and amortised using the straight-line method over their estimated remaining useful lives of 20 years. Management rights that are deemed to have an indefinite life are held at a value of \$236,743,004 (2012: \$216,248,492).

#### Impairment of management rights

During the current year, management carried out a review of the recoverable amount of its management rights. As part of this process, the estimated fair value of assets under management, which are used to derive the future expected management fee income, have been adjusted to better reflect current market conditions and committed developments. This has resulted in the recognition of a reversal of previous impairments of \$20.5 million (2012: nil) through the Consolidated Statement of Comprehensive Income.

The value in use has been determined using Board approved long-term forecasts in a five year discounted cash flow model. Forecasts were based on projected returns of the business in light of current market conditions. The performance in year five has been used as a terminal value.

Key assumptions:

- A terminal capitalisation rate of 12.5% (2012: 12.5%) was used incorporating an appropriate risk premium for a management business.
- The cash flows have been discounted at 9.5% (2012: 9.3%) based on externally published weighted average cost of capital for an appropriate peer group plus an appropriate premium for risk. A 0.25% (2012: 0.25%) decrease in the discount rate would increase the valuation by \$2.7 million (2012: \$2.4 million).

Non-current assets - available-for-sale financial assets

	2013	2012
	\$'000	\$'000
DXS securities	2,200	-
Total available-for-sale financial assets	2,200	-

# Note 19

Non-current assets - other

	2013	2012
	\$'000	\$'000
Tenant and other bonds	5	5
Other	2	61
Total non-current assets - other	7	66

# Note 20

Current	liabilities -	payables
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	2013	2012
	\$'000	\$'000
Trade creditors	3,887	1,938
Accruals	4,150	2,629
Accrued capital expenditure	759	972
Employee related expenses	2,292	3,242
Payable to related parties	1,666	2,284
Total current liabilities - payables	12,754	11,065

# Note 21

Loans with related parties

	2013	2012
	\$'000	\$'000
Current liabilities - loan with related parties		
Non-interest bearing loans with entities within DXS <sup>1</sup>	48,932	48,932
Total current liabilities - loan with related parties	48,932	48,932
Non-current liabilities - loan with related parties		
Interest bearing loans with related parties <sup>2</sup>	500,369	402,409
Total non-current liabilities - loan with related parties	500,369	402,409

1 Non-interest bearing loans with entities within DXS were created to effect the stapling of the Trust, DIT, DOT and DDF. These loan balances eliminate on consolidation within DXS.

2 Interest bearing loans with DEXUS Finance Pty Limited (DXF). These loan balances eliminate on consolidation within DXS.

## Provisions

	2013	2012
	\$'000	\$'000
Current		
Provision for employee benefits	22,834	22,324
Total current liabilities - provisions	22,834	22,324
	2013	2012
	\$'000	\$'000
Non-current		
Provision for employee benefits	13,639	16,351
Total non-current liabilities - provisions	13,639	16,351

# Note 23

Non-current liabilities - derivative financial instruments

	2013	2012
	\$'000	\$'000
Interest rate swap contracts	2,442	3,772
Total non-current liabilities - derivative financial instruments	2,442	3,772

Refer note 29 for further discussion regarding derivative financial instruments.

## Note 24

Non-current liabilities - deferred tax liabilities

	2013	2012
	\$'000	\$'000
The balance comprises temporary differences attributable to:		
Goodwill	2,107	2,205
Inventories	932	1,626
Other	176	82
Total non-current liabilities - deferred tax liabilities	3,215	3,913
Movements		
Opening balance at the beginning of the year	3,913	17,013
Credited to the Statement of Comprehensive Income	(698)	(13,100)
Closing balance at the end of the year	3,215	3,913

Contributed equity

## (a) Contributed equity

	2013	2012
	\$'000	\$'000
Opening balance at the beginning of the year	199,712	26,335
Capital contribution	-	174,979
Capital contribution transaction costs	-	(78)
Buy back of contributed equity	(1,937)	(1,524)
Closing balance at the end of the year	197,775	199,712

## (b) Number of units on issue

	2013	2012
	No. of units	No. of units
Opening balance at the beginning of the year	4,783,817,657	4,839,024,176
Buy back of contributed equity	(81,860,267)	(55,206,519)
Closing balance at the end of the year	4,701,957,390	4,783,817,657

## Terms and conditions

Each stapled security ranks equally with all other stapled securities for the purposes of distributions and on termination of the Trust. Each stapled security entitles the holder to vote in accordance with the provisions of the Constitution and the *Corporations Act 2001*.

Reserves and accumulated losses

#### (a) Reserves

	2013	2012
	\$'000	\$'000
Asset revaluation reserve	42,738	42,738
Foreign currency translation reserve	-	-
Security-based payments reserve	37	13
Treasury securities reserve	(56)	-
Available-for-sale financial assets	13	-
Total reserves	42,732	42,751
Movements:		
Asset revaluation reserve		
Opening balance at the beginning of the year	42,738	42,738
Closing balance at the end of the year	42,738	42,738
Foreign currency translation reserve		
Opening balance at the beginning of the year	-	-
Exchange differences on translating foreign operations	(3)	-
Transfer on disposal of foreign operations	3	
Closing balance at the end of the year	-	-
Security-based payments reserve		
Opening balance at the beginning of the year	13	-
Security-based payments expense	24	13
Closing balance at the end of the year	37	13
Treasury securities reserve		
Opening balance at the beginning of the year	-	-
Purchase of securities	(56)	-
Closing balance at the end of the year	(56)	-
Available-for-sale financial assets		
Opening balance at the beginning of the year	-	-
Fair value gain of securities	13	-
Closing balance at the end of the year	13	-

#### (b) Nature and purpose of reserves

#### Foreign currency translation reserve

The foreign currency translation reserve is used to record exchange differences arising from the translation of the financial statements of foreign operations.

#### Asset revaluation reserve

The asset revaluation reserve is used to record the fair value adjustment arising on a business combination.

Reserves and retained profits (continued)

#### (b) Nature and purpose of reserves (continued)

#### Security-based payments reserve

The security-based payments reserve is used to recognise the fair value of performance rights to be issued under the 2012 Transitional Performance Rights Plan, the Deferred Short Term Incentive Plan (DSTI) and the Long Term Incentive Plan (LTI). Refer to note 32 for further details.

#### Treasury securities reserve

The treasury securities reserve is used to record the acquisition of securities purchased to fulfil the obligations of the 2012 Transitional Performance Rights Plan, the Deferred Short Term Incentive Plan (DSTI) and the Long Term Incentive Plan (LTI). As at 30 June 2013, the Trust held 2,108,728 stapled securities (2012: nil).

#### Available-for-sale financial assets

Changes in the fair value arising on valuation of investments, classified as available-for-sale financial assets, are recognised in other comprehensive income, as described in note 1(u) and accumulated in a separate reserve within equity. Amounts are reclassified to profit or loss when the associated assets are sold, transferred or impaired.

#### (c) Accumulated losses

	2013	2012
	\$'000	\$'000
Opening balance at the beginning of the year	(119,769)	(90,616)
Net profit/(loss) attributable to unitholders	30,648	(29,153)
Closing balance at the end of the year	(89,121)	(119,769)

# Note 27

## Distributions paid and payable

There were no distributions paid or payable by the Trust for the year ended 30 June 2013 (2012: nil).

#### Franked dividends

The franked portions of the final dividends recommended after 30 June 2013 will be franked out of existing franking credits or out of franking credits arising from the payment of income tax in the year ended 30 June 2013.

	2013	2012
Franking credits	\$'000	\$'000
Opening balance at the beginning of the year	16,181	17,196
Franking debits arising during the year on receipt of tax refund at $30\%$	-	(1,015)
Closing balance at the end of the year	16,181	16,181

### Parent entity financial information

#### (a) Summary financial information

The individual Financial Statements for the parent entity show the following aggregate amounts:

	2013	2012
	\$'000	\$'000
Total current assets	54,831	153,089
Total assets	339,180	403,014
Total current liabilities	52,272	51,724
Total liabilities	222,764	295,463
Equity		
Contributed equity	197,775	199,712
Retained profits	(81,359)	(92,161)
Total equity	116,416	107,551
Net profit/(loss) for the year from continuing operations	10,768	(11)
Net profit/(loss) for the year from discontinued operations	34	-
Net profit/(loss) for the year	10,802	(11)
Total comprehensive loss for the year	10,802	(11)

#### (b) Investments in controlled entities

The parent entity has the following investments:

	Ownership Interest				
		2013	2012	2013	2012
Name of entity	Principal activity	%	%	\$'000	\$'000
Barrack Street Trust	Office property investment	100.0	100.0	99	99
DEXUS Holdings Pty Limited	Management services	100.0	100.0	98,652	98,652
DEXUS Projects Pty Limited	Industrial property development	100.0	100.0	-	-
DEXUS Office Projects Pty Limited	Office property development	100.0	100.0	-	-
DXO Subtrust No. 1	Holding Company	100.0	100.0	-	-
DEXUS US Holdings Pty Limited	Industrial property investment	100.0	-	-	-
Total non-current assets - invest	ments in controlled entities		-	98,751	98,751

## (c) Guarantees

Refer to note 30 for details of guarantees entered into by the parent entity.

#### (d) Contingent liabilities

The parent entity had no contingent liabilities as at 30 June 2013 (2012: nil).

## (e) Capital commitments

The following amounts represent capital commitments of the parent entity for investment properties contracted at the end of the reporting period but are not recognised as liabilities payable.

	2013	2012
	\$'000	\$'000
Investment properties	33,772	30,647
Total capital commitments	33,772	30,647

### Financial risk management

To ensure the effective and prudent management of the Trust's capital and financial risks, the Trust (as part of DXS) has a well established framework consisting of a Board Finance Committee and a Capital Markets Committee. The Board Finance Committee is accountable to and primarily acts as an advisory body to the DXFM Board and includes three Directors of the DXFM Board. Its responsibilities include reviewing and recommending financial risk management policies and funding strategies for approval.

The Capital Markets Committee is a management committee that is accountable to both the Board Finance Committee and the Group Management Committee. It convenes at least quarterly and conducts a review of financial risk management exposures including liquidity, funding strategies and hedging. It is also responsible for the development of financial risk management policies and funding strategies for recommendation to the Board Finance Committee, and the approval of treasury transactions within delegated limits and powers.

Further information on the DXS governance structure, including terms of reference, is available at www.dexus.com

#### (1) Capital risk management

The Trust manages its capital to ensure that entities within the Trust will be able to continue as a going concern while maximising the return to owners through the optimisation of the debt and equity balance.

The capital structure of the Trust consists of debt (see note 21), cash and cash equivalents, and equity attributable to unitholders. The capital structure is monitored and managed in consideration of a range of factors including:

- the cost of capital and the financial risks associated with each class of capital;
- gearing levels and other covenants;
- potential impacts on net tangible assets, and unitholders' equity;
- potential impacts on DXS's credit rating; and
- other market factors and circumstances.

The gearing ratio at 30 June 2013 was 104.9% (as detailed below).

	2013	2012
Gearing ratio	\$'000	\$'000
Interest bearing liabilities <sup>1</sup>	500,369	402,409
Total tangible assets <sup>2</sup>	476,808	371,090
Gearing ratio <sup>3</sup>	104.9%	108.4%

1 Total interest bearing liabilities excludes deferred borrowing costs.

2 Total tangible assets comprise total assets less intangible assets, derivatives and deferred tax balances as reported internally to management.

3 Gearing is managed centrally for DXS. The gearing ratio as disclosed in the DEXUS Property Group Financial Statements 2013 is 29.1% (2012: 27.8%)(refer note 28 of the DXS Financial Statements).

The Trust is not rated by ratings agencies, however, DXS is rated BBB+ by Standard and Poor's and Baa1 by Moody's. The Trust considers potential impacts upon the rating when assessing the strategy and activities of the Trust and regards those impacts as an important consideration in its management of the Trust's capital structure.

The Trust is required to comply with certain financial covenants in respect of its interest-bearing liabilities. During 2013 and 2012 reporting periods, the Trust was in compliance with all of its financial covenants.

The Responsible Entity for the Trust, DXFM (a wholly owned entity) has been issued with an Australian Financial Services Licence (AFSL). The licence is subject to certain capital requirements including the requirement to hold minimum net tangible assets and to maintain minimum liquidity. DXFM must also prepare rolling cash projections over at least the next 12 months and demonstrate it will have access to sufficient financial resources to meet its liabilities that are expected to be payable over that period. Cash projections and assumptions are approved, at least quarterly, by the Board of the Responsible Entity.

DEXUS Wholesale Property Limited (DWPL), a wholly owned entity, has also been issued with an AFSL as it is the Responsible Entity for DEXUS Wholesale Property Fund. DEXUS Wholesale Management Limited (DWML), a wholly owned entity, has also been issued with an AFSL as it is the Trustee of the Golden Diamond (GD) Trust. These entities are subject to the same requirements.

Financial risk management (continued)

(2) Financial risk management

The Trust's activities expose it to a variety of financial risks: credit risk, market risk (interest rate and equity price risks), and liquidity risk. Financial risk management is not managed at the individual trust level, but holistically as part of DXS. DXS's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Trust.

Accordingly, the Trust enters into various derivative financial instruments such as interest rate swaps to manage its exposure to certain risks. The Trust does not trade in derivative instruments for speculative purposes. The Trust uses different methods to measure the different types of risks to which it is exposed, including monitoring the current and forecast levels of exposure, and conducting sensitivity analysis.

Risk management is implemented by a centralised treasury department (Group Treasury) whose members act under written policies that are endorsed by the Board Finance Committee and approved by the Board of Directors of the Responsible Entity. Group Treasury identifies, evaluates and hedges financial risks in close cooperation with the Trust's business units. The treasury policies approved by the Board of Directors cover overall treasury risk management, as well as policies and limits covering specific areas such as liquidity risk, interest rate risk, foreign exchange risk, credit risk and the use of derivatives and other financial instruments. In conjunction with its advisers, the Responsible Entity continually reviews the Trust's exposures and (at least annually) updates its treasury policies and procedures.

#### (a) Liquidity risk

Liquidity risk is the risk that the Trust will not have sufficient available funds to meet financial obligations in an orderly manner when they fall due or at an acceptable cost.

The Trust identifies and manages liquidity risk across short-term, medium-term and long-term categories:

- short-term liquidity management includes continuously monitoring forecast and actual cash flows;
- medium-term liquidity management includes maintaining a level of committed borrowing facilities above the forecast committed debt requirements (liquidity headroom buffer). Committed debt includes future expenditure that has been approved by the Board or Investment Committee (as required within delegated limits), and may also include projects that have a very high probability of proceeding, taking into consideration risk factors such as the level of regulatory approval, tenant pre-commitments and portfolio considerations; and
- long-term liquidity risk is managed through ensuring an adequate spread of maturities of borrowing facilities so that refinancing risk is not concentrated, and ensuring an adequate diversification of funding sources where possible, subject to market conditions.

## Refinancing risk

A key liquidity risk is the Trust's ability to refinance its current debt facilities. As the Trust's debt facilities mature, they are usually required to be refinanced by extending the facility or replacing the facility with an alternative form of capital.

The refinancing of existing facilities may also result in margin price risk, whereby market conditions may result in an unfavourable change in credit margins on the refinanced facilities. The Trust's key risk management strategy for margin price risk on refinancing is to spread the maturities of debt facilities over different time periods to reduce the volume of facilities to be refinanced and the exposure to market conditions in any one period.

An analysis of the contractual maturities of the Trust's interest bearing liabilities and derivative financial instruments is shown in the table below. The amounts in the table represent undiscounted cash flows.

Financial risk management (continued)

#### (2) Financial risk management (continued)

(a) Liquidity risk (continued)

	2013			2012				
	Expiring within one year \$'000	Expiring between one and two years \$'000	Expiring between two and five years \$'000	Expiring after five years \$'000	Expiring within one year \$'000	Expiring between one and two years \$'000	Expiring between two and five years \$'000	Expiring after five years \$'000
Receivables	30,416	-	-	-	19,823	-	-	-
Payables	12,754	-	-	-	11,065	-	-	-
	17,662				8,758			
Interest bearing loans with related parties and interest <sup>1</sup>	30,964	28,004	581,426	-	27,163	27,163	81,488	429,572
Derivative financial instruments								
Derivative assets	1,941	48	-	-	-	-	-	-
Derivative liabilities	-	92	14	-	1,461	1,305	29	-
Total net derivative								
financial instruments <sup>2</sup>	1,941	(44)	(14)	-	(1,461)	(1,305)	(29)	-

1 Includes estimated interest.

2 For interest rate swaps, only the net interest cash flows (not the notional principal) are included. For derivative assets and liabilities that have floating interest cash flows, future cash flows have been calculated using static interest and exchange rates prevailing at the end of each reporting period. Refer to note 23 (derivative financial instruments) for fair value of derivatives. Refer to note 30 (contingent liabilities) for financial guarantees.

#### (b) Market risk

Market risk is the risk that the fair value or future cash flows of the Trust's financial instruments will fluctuate because of changes in market prices. The market risks that the Trust is exposed to are detailed further below.

(i) Interest rate risk

Interest rate risk is the risk that fluctuating interest rates will cause an adverse impact on interest payable (or receivable), or an adverse change on the capital value (present market value) of long-term fixed rate instruments.

Interest rate risk for the Trust arises from interest bearing financial assets and liabilities that the Trust holds. Borrowings issued at variable rates expose the Trust to cash flow interest rate risk. Borrowings issued at fixed rates expose the Trust to fair value interest rate risk.

The primary objective of the Trust's risk management policy for interest rate risk is to minimise the effects of interest rate movements on the Trust's portfolio of financial assets and liabilities and financial performance. The policy sets out the minimum and maximum hedging amounts for the Trust, which is managed on a portfolio basis.

Cash flow interest rate risk on borrowings is managed through the use of interest rate swaps, whereby a floating interest rate exposure is converted to a fixed interest rate exposure. Fair value interest rate risk on borrowings is also managed through the use of interest rate swaps, whereby a fixed interest exposure is converted to a floating interest rate exposure. The mix of fixed and floating rate exposures is monitored regularly to ensure that the interest rate exposure on the Trust's cash flows is managed within the parameters defined by the Group Treasury Policy.

Financial risk management (continued)

- (2) Financial risk management (continued)
- (b) Market risk (continued)
- (i) Interest rate risk (continued)

The net notional amount of fixed rate debt and interest rate swaps in place in each year and the weighted average effective hedge rate is set out in the table below.

	June 2014	June 2015	June 2016 >	June 2017	June 2018	> June 2019
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Interest rate swaps						
A\$ hedged <sup>1</sup>	50,000	27,500	2,500	-	-	-
A\$ hedge rate (%) <sup>2</sup>	6.75%	2.90%	0.27%	0.00%	0.00%	0.00%

1 Amounts do not include fixed rate debt that has been swapped to floating rate debt through cross-currency swaps.

2 The above hedge rates do not include margins payable on borrowings.

#### Sensitivity on interest expense

The table below shows the impact on unhedged net interest expense (excluding non-cash items) of a 50 basis point increase or decrease in short-term and long-term market interest rates. The sensitivity on cash flow arises due to the impact that a change in interest rates will have on the Trust's floating rate debt and derivative cash flows. Net interest expense is only sensitive to movements in markets rates to the extent that floating rate debt is not hedged.

		2013	2012
		(+/-) \$'000	(+/-) \$'000
+ / - 0.50% (50 basis points)	A\$	2,252	1,762

The increase or decrease in interest expense is proportional to the increase or decrease in interest rates.

#### Sensitivity on fair value of interest rate swaps

The table below shows the impact on the Statement of Comprehensive Income for changes in the fair value of interest rate swaps for a 50 basis points increase and decrease in short-term and long-term market interest rates. The sensitivity on the fair value arises from the impact that changes in market rates will have on the mark-to-market valuation of the interest rate swaps. The fair value of interest rate swaps is calculated as the present value of estimated future cash flows on the instruments. Cash flows are discounted using the forward price curve of interest rates at the end of the reporting period. Although interest rate swaps are transacted for the purpose of providing the Trust with an economic hedge, the Trust has elected not to apply hedge accounting to its interest rate derivatives. Accordingly, gains or losses arising from changes in the fair value are reflected in the Statement of Comprehensive Income.

		2013	2012
		(+/-) \$'000	(+/-) \$'000
+ / - 0.50% (50 basis points)	A\$	393	491

Financial risk management (continued)

- (2) Financial risk management (continued)
- (b) Market risk (continued)
- (ii) Equity price risk

Equity price risk is the risk that the fair value of investments in listed entities fluctuates due to changes in the underlying unit price. The Trust's equity price risk arises from investments in DXS securities purchased in order to fulfil the future requirements of the security-based payments plans. These investments are classified as available-for-sale assets, with any resultant fair value movement recognised in other comprehensive income.

#### Sensitivity analysis on equity price risk

The following sensitivity analysis shows the effect on the Statement of Comprehensive Income if the market price of the underlying equity securities/units at balance date had been 10% higher/lower with all other variables held constant.

		2013	2012
		(+/-) \$'000	(+/-) \$'000
+ / - 10%	Α\$	220	-

#### (c) Credit risk

Credit risk is the risk of loss to the Trust in the event of non-performance by the Trust's financial instrument counterparties. Credit risk arises from cash and cash equivalents, loans and receivables, and derivative financial instruments. The Trust has exposure to credit risk on all financial assets.

The Trust manages this risk by:

- adopting a process for determining an approved counterparty, with consideration of qualitative factors as well as the counterparty's rating;
- regularly monitoring counterparty exposure within approved credit limits that are based on the lower of a S&P, Moody's and Fitch credit rating. The exposure includes the current market value of in-the-money contracts as well as potential exposure, which is measured with reference to credit conversion factors as per APRA guidelines;
- entering into ISDA Master Agreements once a financial institution counterparty is approved;
- ensuring tenants, together with approved credit limits, are approved and ensuring that leases are undertaken with a large number of tenants;
- for some trade receivables, obtaining collateral where necessary in the form of bank guarantees and tenant bonds; and
- regularly monitoring loans and receivables on an ongoing basis.

A minimum S&P rating of A- (or Moody's or Fitch equivalent) is required to become or remain an approved counterparty. As at 30 June 2013, the lowest rating of counterparties that the Trust is exposed to was A- (Fitch) (2012: A (S&P)).

Financial instrument transactions are spread among a number of approved financial institutions within specified credit limits to minimise the Trust's exposure to any one counterparty. As a result, there is no significant concentration of credit risk for financial instruments.

The maximum exposure to credit risk at 30 June 2013 and 30 June 2012 is the carrying amount of financial assets recognised on the Statement of Financial Position.

As at 30 June 2013 and 30 June 2012, there were no significant concentrations of credit risk for trade receivables. Trade receivable balances and the credit quality of trade debtors are consistently monitored on an ongoing basis.

Financial risk management (continued)

- (2) Financial risk management (continued)
- (c) Credit risk (continued)

The ageing analysis of loans and receivables net of provisions at 30 June 2013 is (\$'000): 25,548 (0-30 days), 2,352 (31-60 days), 1,693 (61-90 days), 1,823 (91+ days). The ageing analysis of loans and receivables net of provisions at 30 June 2012 is (\$'000): 14,604 (0-30 days), 1,621 (31-60 days), 1,537 (61-90 days), 2,061 (91+ days). Amounts over 31 days are past due, however, no receivables are impaired.

The credit quality of financial assets that are neither past due nor impaired is consistently monitored to ensure that there are no adverse changes in credit quality.

#### (d) Fair value of financial instruments

Fair value interest rate risk is the risk of an adverse change in the net fair (or market) value of an asset or liability due to movements in interest rates.

As at 30 June 2013 and 30 June 2012, the carrying amounts and fair value of financial assets and liabilities are shown as follows:

	2013	2013	2012	2012
	Carrying		Carrying	
	amount <sup>1</sup>	Fair value <sup>2</sup>	amount <sup>1</sup>	Fair value <sup>2</sup>
	\$'000	\$'000	\$'000	\$'000
Financial assets				
Cash and cash equivalents	4,748	4,748	13,082	13,082
Receivables	30,416	30,416	19,823	19,823
Available-for-sale financial assets	2,200	2,200	-	
Total financial assets	37,364	37,364	32,905	32,905
Financial liabilities				
Trade payables	12,754	12,754	11,065	11,065
Derivative liabilities	2,442	2,442	3,772	3,772
Non-interest bearing loans with entities within DXS	48,932	48,932	48,932	48,932
Interest bearing liabilities				
Interest bearing loans with related parties	500,369	500,369	402,409	402,409
Total financial liabilities	564,497	564,497	466,178	466,178

1 Carrying value is equal to the value of the financial instruments on the Statement of Financial Position.

2 Fair value is the amount for which the financial instrument could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Where there is a difference between the carrying amount and fair value the difference is not recognised in the Statement of Financial Position.

The fair value of fixed rate interest bearing liabilities has been determined by discounting the expected future cash flows by the relevant market rates. The discount rates applied range from 2.66% to 5.29% for A\$. Refer note 1(v) for fair value methodology for financial assets and liabilities.

Financial risk management (continued)

- (2) Financial risk management (continued)
- (d) Fair value of financial instruments (continued)

#### Determination of fair value

The Trust uses methods in the determination and disclosure of the fair value of financial instruments. These methods comprise:

Level 1: the fair value is calculated using quoted prices in active markets.

**Level 2:** the fair value is determined using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: the fair value is estimated using inputs for the asset or liability that are not based on observable data.

The following table presents the assets and liabilities measured and recognised as at fair value 30 June 2013 and 30 June 2012.

	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	2013 \$'000
Financial assets				
Available-for-sale financial assets	2,200	-	-	2,200
Financial liabilities				
Derivative Liabilities				
Interest rate derivatives	-	2,442	-	2,442
	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	2012 \$'000
Financial assets				
Available-for-sale financial assets	-	-	-	-
Financial liabilities				
Derivative Liabilities				
Interest rate derivatives	-	3,772	-	3,772

During the year, there were no transfers between Level 1, Level 2 and Level 3 fair value measurements.

#### Contingent liabilities

Details and estimates of maximum amounts of contingent liabilities are as follows:

	2013 \$'000	2012 \$'000
Bank guarantees by the Trust in respect of variations and other financial risks associated with the development of:		
Boundary Road, Laverton VIC - Stage 2	532	368
Quarry, Greystanes NSW	413	-
Contingent liabilities in respect of developments	532	368

The Trust together with DDF, DIT and DOT is also a guarantor of a total of A\$1,473.5 million and US\$50 million (A\$53.9 million) of bank bilateral facilities, a total of A\$575.0 million of medium term notes, a total of US\$130.0 million (A\$140.2 million) of privately placed notes, and a total of US\$250.0 million (A\$268.8 million) public 144A senior notes, which have all been negotiated to finance the Trust and other entities within DXS. The guarantees have been given in support of debt outstanding and drawn against these facilities, and may be called upon in the event that a borrowing entity has not complied with certain requirements such as failure to pay interest or repay a borrowing, whichever is earlier. During the period no guarantees were called.

The guarantees are issued in respect of the Trust and do not constitute an additional liability to those already existing in interest bearing liabilities on the Statement of Financial Position.

The Trust has bank guarantees of \$12.0 million held on behalf of DEXUS Funds Management Limited and DEXUS Wholesale Property Limited to comply with the terms of their Australian Financial Services Licences (AFSL). The bank guarantees are issued in respect of the Trust and do not constitute an additional liability to those already existing on the Statements of Financial Position.

The Directors of the Responsible Entity are not aware of any other contingent liabilities in relation to the Trust, other than those disclosed in the Financial Statements, which should be brought to the attention of unitholders as at the day of completion of this report.

#### Commitments

### (a) Capital commitments

The following amounts represent capital expenditure on investment properties and inventories contracted at the end of each reporting period but not recognised as liabilities payable.

	2013	2012
	\$'000	\$'000
Investment properties	29,876	30,647
Inventories	4,930	10,126
Total capital commitments	34,806	40,773

#### (b) Lease payable commitments

The future minimum lease payments payable are:

	2013	2012
	\$'000	\$'000
Within one year	4,153	3,008
Later than one year but not later than five years	11,564	3,918
Greater than five years	1,990	-
Total lease payable commitments	17,707	6,926

Payments made under operating leases are expensed on a straight-line basis over the term if the lease, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased property.

The Trust has a commitment for ground rent payable in respect of a leasehold property included in investment properties and a commitment for its Head Office premise at 264-278 George Street, Sydney and for 343 George Street, Sydney.

No provisions have been recognised in respect of non-cancellable operating leases.

#### (c) Lease receivable commitments

The future minimum lease payments receivable by the Trust are:

	2013	2012
	\$'000	\$'000
Within one year	19,760	11,854
Later than one year but not later than five years	61,769	50,620
Later than five years	30,565	79,209
Total lease receivable commitments	112,094	141,683

**Related parties** 

#### **Responsible Entity**

DXFM is the Responsible Entity of DDF, DIT, DOT and DXO.

DXH is the parent entity of DWPL, the Responsible Entity for DEXUS Wholesale Property Fund (DWPF).

#### Responsible Entity fees

Under the terms of the Trust's Constitutions, the Responsible Entities are entitled to receive fees in relation to the management of the Trust. DXFM's parent entity, DXH, is entitled to be reimbursed for administration expenses incurred on behalf of the Trust. DEXUS Property Services Pty Limited (DXPS), a wholly owned subsidiary of DXH, is entitled to property management fees from the Trust.

#### **Related party transactions**

Responsible entity fees in relation to DXS assets are on a cost recovery basis. DXPS has a contractual agreement to pay rent on one component of an investment property owned by DEXUS Office Trust (DOT). The agreement is conducted on normal commercial terms and conditions. Agreements with third party funds are conducted under normal commercial terms and conditions.

#### **DEXUS Funds Management Limited and its related entities**

There were a number of transactions and balances between the Trust and the Responsible Entity and its related entities as detailed below:

	2013	2012
	\$	\$
Transactions with DEXUS Diversified Trust		
Responsible Entity fee revenue	5,162,470	5,487,594
Property management fee revenue	4,459,208	4,330,685
Recovery of administration expenses	3,769,142	3,915,031
Aggregate amount receivable at the end of each reporting period (included above)	935,104	1,079,398
Transactions with DEXUS Industrial Trust		
Responsible Entity fee revenue	3,084,569	4,025,546
Property management fee revenue	2,530,596	2,496,534
Recovery of administration expenses	3,204,412	3,739,108
Purchase of investment properties	14,500,000	-
Aggregate amount receivable at the end of each reporting period (included above)	964,033	581,655
Transactions with DEXUS Office Trust		
Responsible Entity fee revenue	11,229,765	9,860,933
Property management fee revenue	7,757,188	8,210,494
Recovery of administration expenses	10,362,695	6,099,606
Aggregate amount receivable at the end of each reporting period (included above)	3,594,546	1,796,935
Rent paid to Southgate Trust	4,263,654	3,150,041

Related parties (continued)

	2013	2012
	\$	\$
Transactions with DEXUS Finance Pty Limited		
Management fee revenue	897,198	888,297
Recovery of administration expenses	762,459	84,804
Aggregate amount receivable at the end of each reporting period (included above)	232,806	223,092
Interest bearing loan payable at the end of each reporting period	500,368,753	402,409,437
Transactions with DEXUS Wholesale Property Fund		
Responsible Entity fee revenue	21,017,944	19,003,659
Property management fee revenue	7,629,028	7,435,393
Recovery of administration expenses	3,377,099	3,141,448
Aggregate amount receivable at the end of each reporting period (included above)	2,891,504	2,519,300
Bent Street Trust		
Property management fee revenue	850,960	2,112,131
Recovery of administration expenses	541,179	796,137
Aggregate amount receivable at the end of each reporting period (included above)	143,340	138,206
Transactions with Kent Street Joint Venture		
Responsible Entity fee revenue	565,875	547,500
Property management fee revenue	366,813	436,201
Recovery of administration expenses	239,326	301,674
Aggregate amount receivable at the end of each reporting period (included above)	183,975	314,952

## **Entities within DXS**

Aggregate amounts included in the determination of profit that resulted from transactions with each class of other related parties:

	2013	2012
	\$	\$
Interest expense	28,015,050	35,583,270
Interest bearing loans advanced to entities within DXS	271,202,386	336,858,348
Interest bearing loans advanced from entities within DXS	340,524,537	196,480,439

Related parties (continued)

#### Directors

The following persons were Directors of DXFM at all times during the year and to the date of this report, unless otherwise stated:

C T Beare, BSc, BE (Hons), MBA, PhD, FAICD <sup>1,4,5</sup> E A Alexander, AM, BComm, FCA, FAICD, FCPA <sup>1,2</sup> B R Brownjohn, BComm <sup>1,2,7</sup> J C Conde, AO, BSc, BE (Hons), MBA <sup>1,4,6</sup> T Dwyer, BJuris (Hons), LLB (Hons) <sup>1,3</sup> S F Ewen, OAM <sup>1,4</sup> Craig D Mitchell, BComm, EMBA, FCPA <sup>10</sup> W R Sheppard, BEc (Hons) <sup>1,2,8</sup> D J Steinberg, BEc, FRICS, FAPI P B St George, CA(SA), MBA <sup>1,5,9</sup>

1 Independent Director

- 2 Board Audit, Risk & Sustainability Committee Member
- 3 Board Compliance Committee Member
- 4 Board Nomination, Remuneration & Governance Committee Member
- 5 Board Finance Committee Member
- 6 Resigned as Board Compliance Committee Member on 1 July 2012
- 7 Resigned as Board Finance Committee Member on 1 July 2012
- 8 Appointed as Board Finance Committee Member on 1 July 2012
- 9 Resigned as Board Audit, Risk & Sustainability Committee Member on 1 July 2012

10 Appointed as Director on 12 February 2013

#### Other key management personnel

In addition to the Directors listed above, the following persons were deemed by the Board Nomination, Remuneration & Governance Committee to be key management personnel during all or part of the financial year:

Name	Title
Tanya L Cox <sup>1</sup>	Executive General Manager, Property Services and Chief Operating Officer
Ross Du Vernet <sup>2</sup>	Executive General Manager, Strategy, Transactions & Research
John C Easy <sup>1</sup>	General Counsel
Kevin George <sup>3</sup>	Executive General Manager, Office & Industrial

1 Ceased to be key management personnel on 1 July 2012.

2 Appointed as key management personnel on 1 July 2012.

3 Appointed as key management personnel on 10 December 2012.

#### Key management personnel compensation

	2013	2012
	\$	\$
Compensation		
Short-term employee benefits	9,219,857	10,166,375
Post employment benefits	229,763	247,967
Other long-term benefits	1,116,082	3,115,681
Termination benefits	-	2,300,000
Security-based payments	1,383,669	330,000
	11,949,371	16,160,023

#### Related parties (continued)

#### Equity instrument disclosures relating to key management personnel

The number of DXS stapled securities held during the financial year by each key management personnel, including their personally related parties, are set out below:

	Opening balance 1 July 2012	Purchases	Other <sup>1</sup>	Closing balance 30 June 2013
Directors				
Christopher T Beare	-	100,000	-	100,000
Elizabeth A Alexander, AM	-	100,000	-	100,000
Barry R Brownjohn	-	50,000	-	50,000
John C Conde, AO	-	100,000	-	100,000
Tonianne Dwyer	-	100,000	-	100,000
Stewart F Ewen, OAM	-	100,000	-	100,000
Craig D Mitchell	-	-	539,782	539,782
W Richard Sheppard	-	100,000	-	100,000
Darren J Steinberg	-	-	453,417	453,417
Peter B St George	-	104,000	-	104,000
Other key management personnel				
Ross Du Vernet <sup>2</sup>	-	-	215,913	215,913
Kevin George <sup>3</sup>	-	-	-	-

1 Performance Rights granted under the 2012 Transitional Performance Rights Plan (refer note 37).

2 Appointed as key management personnel on 1 July 2012.

3 Appointed as key management personnel on 10 December 2012.

The DXFM Board has approved a grant of performance rights to DXS stapled securities to eligible participants (refer note 37). Details of the number of performance rights issued to each of the key management personnel are set out in section 3 of the Directors' Report.

There were no loans or other transactions with key management personnel or their related parties during the years ended 30 June 2013 and 30 June 2012.

Related parties (continued)

### **Remuneration Report**

#### 1. Overview

The Board has pleasure in presenting the Remuneration Report for the DEXUS Property Group (Group). As with prior years, the Remuneration Report has been prepared in accordance with the Corporations Act and relevant accounting standards. Whilst the Group is not statutorily required to prepare such a report, the Board continues to believe that the disclosure of the Group's remuneration practices is in the best interests of all security holders.

Effective 1 July 2012, the Group implemented its new remuneration framework, which includes a new Short-term Incentive (STI) and Long-term Incentive (LTI) plan. The operation of these plans received security holder approval at the Group's Annual General Meeting on 5 November 2012.

The Board believes that the Group's remuneration framework encourages Executives to perform in the best interests of security holders. Short term financial and operational objectives are approved annually by the Board for each Executive, promoting alignment between investor returns and the rewards an Executive can receive under the STI plan. In addition, the Board has determined a set of financial performance hurdles within the LTI plan which provide the Executive with a performance and retention incentive which is strongly linked to security holder returns over the longer-term.

The main Executive remuneration actions for the year ending 30 June 2013 were:

- The implementation of the new remuneration framework effective 1 July 2012
- No fixed remuneration increases for Executives
- The closure of the DEXUS Performance Payment (DPP) and DEXUS Deferred Performance Payment (DDPP) plans
- The Board exercised its discretion to not apply a performance multiplier to vesting legacy DDPP plan outcomes
- Performance pay outcomes for Executives approved by the Board reflect the Group's strong financial and operational results
- Non-Executive Directors base fees remain unchanged since 1 July 2010

Effective 1 July 2013, the Board have approved an average fixed remuneration increase of 2% for Executives and 3% for other employees, noting that the fixed remuneration for the Chief Executive Officer will remain unchanged.

This Remuneration Report has been prepared in accordance with AASB 124 *Related Party Disclosures* and section 300A of the *Corporations Act 2001* for the year ended 30 June 2013. The information provided in this Report has been audited in accordance with the provisions of section 308 (3C) of the *Corporations Act 2001*.

## 2. Key Management Personnel

In this report, Key Management Personnel (KMP) are those individuals having the authority and responsibility for planning, directing and controlling the activities of the Group, either directly or indirectly. They comprise:

- Non-Executive Directors
- Executive Directors (Chief Executive Officer & Chief Financial Officer)
- Key Executives considered KMP under the Corporations Act 2001 (Executive KMP)

#### **DEXUS Operations Trust** Notes to the Financial Statements (continued) For the year ended 30 June 2013

Below are the individuals determined to be KMP of the Group, classified between Non-Executive Directors, Executive Directors and Executive KMP:

#### **Non-Executive Directors**

Non-Executive Director	Title	KMP 2012	KMP 2013
Christopher T Beare	Chair	√	$\checkmark$
Elizabeth A Alexander AM	Director	√	$\checkmark$
Barry R Brownjohn	Director	$\checkmark$	$\checkmark$
John C Conde AO	Director	$\checkmark$	$\checkmark$
Tonianne Dwyer	Director	$\checkmark$	$\checkmark$
Stewart F Ewen OAM	Director	$\checkmark$	$\checkmark$
W Richard Sheppard	Director	$\checkmark$	~
Peter B St George	Director	$\checkmark$	$\checkmark$

#### **Executive Directors**

Executive Directors	Position	KMP 2012	KMP 2013
Darren J Steinberg	Chief Executive Officer	Part-Year	$\checkmark$
Craig D Mitchell	Chief Financial Officer	$\checkmark$	$\checkmark$

#### **Executive KMP**

Executive KMP	Position	KMP 2012	KMP 2013
Kevin L George	Executive General Manager, Office & Industrial	N/A	Part-Year
Ross G Du Vernet	Executive General Manager, Transactions, Strategy & Research	No	✓

#### Group Management Committee Members - Previously Included as Executive KMP

Former Executive KMP	Position	KMP 2012	KMP 2013
Tanya L Cox	Executive General Manager, Property Services & Chief Operating Officer	√	No
John C Easy	General Counsel & Company Secretary	$\checkmark$	No

Ms Cox and Mr Easy continue as Group Management Committee members. The current organisation structure and membership of internal committees have led to a change in those considered by the Board to be Executive KMP for the 2013 year. The Board has indicated that the composition of Executive KMP may change from year to year in line with the strategic and operational focus of the Group.

## 3. Board Nomination, Remuneration & Governance Committee

The objectives of the Committee are to assist the Board in fulfilling its responsibilities by overseeing all aspects of Non-Executive Director and Executive remuneration, as well as Board nomination and performance evaluation. Primarily, the responsibilities of the Committee are to review and recommend to the Board:

- Board and CEO succession plans
- performance evaluation procedures for the Board, its committees and individual Directors
- the nomination, appointment, re-election and removal of Directors
- the Group's approach to remuneration, including design and operation of employee incentive plans
- Executive performance and remuneration outcomes
- Non-Executive Directors' fees

The Committee comprises three independent Non-Executive Directors. For the year ended 30 June 2013 Committee members were:

Non-Executive Director	Title	2012	2013
John C Conde AO	Committee Chair	~	~
Christopher T Beare	Committee Member	√	✓
Stewart F Ewen OAM	Committee Member	√	~

Mr Conde continued in his role as Committee Chair, drawing upon his extensive experience from a diverse range of appointments, including his role as President of the Commonwealth Remuneration Tribunal. The Committee's experience is further enhanced through the membership of Mr Beare and Mr Ewen, each of whom has significant management experience in the property and financial services sectors.

The Committee operates independently from management, and may at its discretion appoint external advisors or instruct management to compile information for its consideration. The CEO attends certain Committee meetings by invitation, where management input is required. The CEO is not present during any discussions related to his own remuneration arrangements.

During the year the Committee appointed Egan Associates to provide remuneration advisory services. Egan Associates were paid a total of \$12,705 for remuneration recommendations made to the Committee and \$39,097 for other advisory services. The Committee is satisfied the advice received from Egan Associates is free from undue influence from the KMP to whom the remuneration recommendations relate. Egan Associates also confirmed in writing that the remuneration recommendations were made free from undue influence by the relevant KMP.

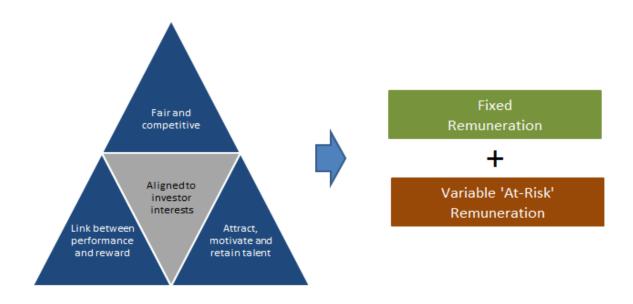
The 2012 Remuneration Report received positive security holder support at the 2012 Annual General Meeting with a vote of 98.3% in favour.

## 4. Executive Remuneration

#### Context

The Board believes that Executives should be rewarded at levels consistent with the complexity and risks involved in their position. Incentive awards should be scaled according to the relative performance of the Group, as well as business unit performance and individual effectiveness.

The Group's remuneration principles and target remuneration structure is:



The Group requires, and needs to retain, an Executive team with significant experience in:

- the office, industrial and retail property sectors
- property management, including securing new tenancies under contemporary lease arrangements, asset valuation and related financial structuring and property development in its widest context
- capital markets, funds management, fund raising, joint venture negotiations and the provision of advice and support to independent investment partners
- treasury, tax and compliance

In this context the Committee reviews trends in employee reward structures and strategies embraced across these sectors, including:

- comparable international funds and asset managers which have an active presence in Australia;
- ASX listed entities
- boutique property asset managers and consultants
- where relevant, information from private equity and hedge funds will be considered.

At the Executive level, the Committee reviews feedback from remuneration advisers, proxy advisers and institutional investors, and considers stakeholder interests at each stage of the remuneration review process.

#### 5. Remuneration Structure

#### **Remuneration Mix**

The remuneration structure for Executives comprises fixed remuneration, a short term incentive and a long term incentive. The mix between these components varies according to the individual's position and is determined based on the Group's remuneration principles detailed above.

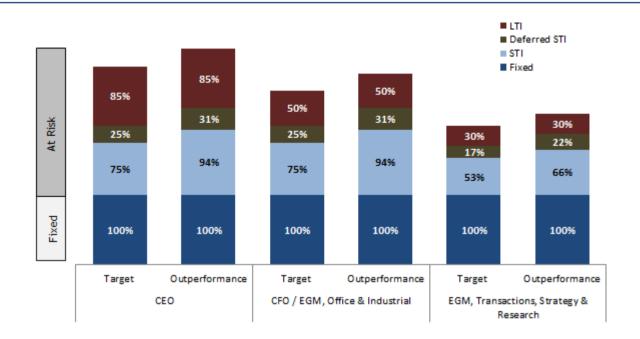
The remuneration mix for Executives during 2013 was:

Executive	Fixed	Target STI	Target Deferred STI	LTI
Darren J Steinberg	35%	26%	<b>9</b> %	30%
Craig D Mitchell	40%	30%	10%	20%
Kevin L George	40%	30%	10%	20%
Ross G Du Vernet	50%	26%	<b>9</b> %	15%

The chart below shows the remuneration structure for Executives expressed as a percentage of Fixed Remuneration at both target and outperformance (stretch) levels.

# Notes to the Financial Statements (continued)

For the year ended 30 June 2013



## **Total Remuneration**

	The Committee reviews a considerable amount of information from a variety of sources to ensure an appropriate outcome reflecting market practice (incorporating various benchmarks) is achieved. These sources include:
How does the Board determine total remuneration?	<ul> <li>Publicly available remuneration reports of A-REIT competitors</li> <li>Publicly available remuneration reports from ASX listed companies with similar market capitalisation and complexity</li> <li>Advice on remuneration levels of privately held property, funds management and private equity owned companies</li> <li>Salary survey data from Hart Consulting, Avdiev, Aon Hewitt, FIRG and others as appropriate</li> <li>Advice from external advisors appointed by the Committee such as Egan Associates</li> </ul>
	The comparator group of companies and market data considered as part of the above process is significantly larger than the comparator group of companies adopted for assessment of the Group's relative TSR performance under its LTI plan (refer below). Executives are typically recruited from the former group, whereas the Group's performance will be assessed appropriately with respect to the latter.

#### Fixed Remuneration

What is Fixed Remuneration?	Fixed remuneration is the regular pay (base salary and statutory superannuation contributions) an Executive receives in relation to his/her role. It reflects the complexity of the role, as well as the skills and competencies required to fulfil it, and is determined having regard to a variety of information sources to ensure the quantum is fair and competitive.
How is Fixed Remuneration determined?	The Board sets fixed remuneration around the median level of comparable companies after making adjustments for the different risk profiles of those companies (refer to Total Remuneration above). Group and individual performance is considered during the annual remuneration review process.

# Short-term Incentive (STI) Plan

What is the	The STI plan provides the Executive with an opportunity to achieve an annual remuneration outcome in addition to fixed remuneration, subject to the achievement of pre-agreed
STI plan?	Group, divisional and individual performance objectives which are set out in a personalised balanced scorecard.

#### Notes to the Financial Statements (continued) For the year ended 30 June 2013

Expressed as a percentage of fixed remuneration, Executives can earn the following incentive payments under the STI plan: Outperformance Target CEO 100% 125% CFO / EGM, Office & Industrial 100% 125% EGM, Strategy, Transactions & Research 70% 88% How much can be earned Aggregate performance below predetermined thresholds would result in no award being under the STI made under the STI plan. plan? The amount each Executive can earn is dependent on how he/she performs against a balanced scorecard of KPIs that is set at the beginning of each year. The balanced scorecard is arranged in categories and each category is weighted differently depending on the specific accountabilities of each Executive. If an Executive does not meet Threshold performance in a category, the score for that category will be zero. KPIs at the Target level are set with an element of stretch against Threshold performance, which ensures that it is difficult for an Executive to score 100% in any category. Following the same theme, KPIs at the Outperformance level have a significant amount of stretch, and would require exceptional outcomes to be achieved. KPIs at both the Target and Outperformance levels incorporate year-on-year growth. When is the August of the financial year immediately following the performance period, following the STI paid? sign-off of statutory accounts and announcement of Group's annual results. 25% of any award under the STI plan will be deferred and awarded in the form of How does the performance rights to DXS securities. deferral The rights will vest in two equal tranches, 12 and 24 months after being awarded. They are component subject to clawback and continued employment, and are based on a deferral period operate? commencing 1 July after the relevant performance period. How is the The number of performance rights awarded is based on 25% of the STI value awarded to the allocation of Executive divided by the volume weighted average price (VWAP) of securities 10 trading deferred STI days either side of the first trading day of the new financial year. determined? How are distributions Executives will be entitled to the benefit of distributions paid on the underlying DXS treated during securities prior to vesting, through the issue of additional performance rights. the deferral period? Forfeiture will occur should the Executive's employment terminate within 6 months of the grant date for any reason, or if the Executive voluntarily resigns or is terminated for cause prior to the vesting date. Can deferred STI be Notwithstanding the above, if an Executive's employment is terminated for reasons such as forfeited? retirement, redundancy, reorganisation, change in control or other unforeseen circumstances, the Committee will recommend whether the Executive should remain in the plan as a good leaver, for decision by the Board. The STI plan is aligned to security holder interests in the following ways: How is the STI as an immediate reward opportunity to attract, motivate and retain talented plan aligned Executives who can influence the future performance of the Group to security through a 25% mandatory STI deferral for Executives, allowing for future clawback holder of STI awards in the event of a material misstatement of the Group's financial interests? position

# **Notes to the Financial Statements** (continued) For the year ended 30 June 2013

Long-term Ince	entive (LTI) Plan					
What is the LTI plan?	The LTI is an incentive grant which rewards Exe holder returns and is delivered in the form of p					
	Executives receive a grant of performance right and responsibilities) under the LTI plan equival percentage of Fixed Remuneration):					
How are grants under the LTI plan determined?		Grant as a % of fixed remuneration				
determined:	CEO	85%				
	CFO / EGM, Office & Industrial	50%				
	EGM, Strategy, Transactions & Research	30%				
How does the LTI plan work?	Performance rights are converted into DXS secu conditions set by the Board. Performance again two equal tranches over two periods, 3 and 4 y conditions are not met over either period, then forfeited. There is no re-testing of forfeited rig	ist the selected hurdles ears after the grant da the respective perform	s will be assessed in ite. If the performance			
	If ore-determined performance hurdles are not not vest and those rights will be forfeited.	met then the relevant	part of the grant will			
Can an LTI grant be	Additionally, forfeiture will occur should the Executive's employment terminate within 12 months of the grant date for any reason, or if the Executive voluntarily resigns or is terminated for cause prior to the vesting date.					
forfeited?	Notwithstanding the above, if an Executive's employment is terminated for reasons such as retirement, redundancy, reorganisation, change in control or other unforeseen circumstances, the Committee will recommend whether the Executive should remain in the plan as a good leaver, for decision by the Board.					
	The Board sets the performance hurdles for the LTI plan on an annual basis. For the 2013 LTI grant, a set of external and internal hurdles has been selected.					
	Notably, the Board has clarified the operation of the Relative TSR component of the LTI plan. The previously communicated 50% weighting to Relative TSR will be split into two distinct groups, the first being a standard Relative TSR measurement against listed peers, the second being a Relative ROE measurement against unlisted peers. The Board feels this is a more accurate comparison given the way investors measure the performance of listed and unlisted entities.					
	The 4 performance hurdles for the 2013 LTI plan are:					
	External Performance Hurdles (50%)					
What are the performance hurdles?	<ul> <li>25% is based on the Group's relative performance against a Total Security holder Return (Relative TSR) performance hurdle measured against a peer group of listed entities within the A-REIT sector</li> </ul>					
nurues:	<ul> <li>TSR represents an investor's return, calculated as the percentage difference between the initial amount invested and the final value of DXS securities at the end of the relevant period, assuming distributions were reinvested.</li> </ul>					
	<ul> <li>25% is based on the Group's relative performance hurdle measured agains</li> <li>A-REIT sector</li> </ul>					
	<ul> <li>ROE represents the annualised compose calculated as a percentage, comprising security together with the distribution divided by the net tangible asset value</li> </ul>	g the change in net tan s paid to security holde	ngible asset value per ers per security,			

# **Notes to the Financial Statements** (continued) For the year ended 30 June 2013

What are the performance	Internal Performance Hurdles (50%)			
hurdles?	<ul> <li>25% is based on the Group's performance against a predetermined Funds From Operations (FFO) per security growth hurdle</li> </ul>			
(continued)	For the purposed of these performance hurdles, FFO is defined as per the definition adopted by the Property Council of Australia.			
	<ul> <li>25% is based on the Group's performance against a predetermined Return on Equity performance hurdle</li> </ul>			
	<ul> <li>ROE represents the annualised composite rate of return to security holders, calculated as a percentage, comprising the change in net tangible asset value per security together with the distributions paid to security holders per security, divided by the net tangible asset value per security at the beginning on the period.</li> </ul>			
	Relative TSR & Relative ROE			
	Vesting under both the Relative TSR & Relative ROE measures will be on a sliding scale reflecting relative performance against a comparator group of entities.			
	<ul> <li>Nil vesting for performance below the median of the comparator group</li> <li>50% vesting for performance at the median of the comparator group</li> <li>Straight line vesting for performance between the 50<sup>th</sup> and 75<sup>th</sup> percentile</li> <li>100% vesting for performance at or above the 75<sup>th</sup> percentile</li> </ul>			
How are the performance	The listed and unlisted comparator groups have been reviewed and selected by the Board as being appropriate entities within similar asset classes, investment risk/return profiles and market capitalisation/size. The 2013 LTI grant comparator groups are			
hurdles measured?	<ul> <li>Listed: CPA, IOF, GPT, CFX, WRT, SCP, CMW and FDC</li> <li>Unlisted: AWOF, GWOF, APPFC, ICPF, ISPT, ACPP, QPF and APPFR</li> </ul>			
	The Board reserves the right to review the peer group annually, with relative performance monitored by an independent external advisor at 30 June each year.			
	FFO Growth & ROE			
	Vesting under both the FFO Growth & ROE measures will be on a sliding scale reflecting performance against predetermined performance hurdles set by the Board			
	<ul> <li>Nil vesting for below Target performance</li> <li>50% vesting for Target performance</li> <li>Straight line vesting between Target and Outperformance</li> <li>100% vesting for Outperformance</li> </ul>			
What are the	Having determined the Group's strategy, the Board have adopted the following FFO Growth and ROE performance hurdles for the 2013 LTI grant:			
absolute LTI hurdles for the	<ul> <li>FFO Growth Target of 3% - with Outperformance at 5.5%</li> <li>ROE Target of 9% - with Outperformance at 11%</li> </ul>			
2013 grant??	These targets are measured as the per annum average over the three and four year grant periods.			
	Aligned to long-term security holder interests in the following ways:			
How is the LTI plan aligned to security holder	<ul> <li>As a reward to Executives when the Group's overall performance exceeds specific predetermined earnings and security holder return benchmarks</li> <li>As a reward mechanism which encourages Executive retention and at the same time allows for future clawback of LTI grants for financial underperformance, deliberate misrepresentation or fraud</li> </ul>			
interests?	<ul> <li>Aligning the financial interests of security holders with Executives through exposure to DXS securities and the Group's performance</li> <li>Encouraging and incentivising Executives to make sustainable business decisions within the Board-approved risk appetite and strategy of the Group</li> </ul>			

# Notes to the Financial Statements (continued)

For the year ended 30 June 2013

What policies and procedures exist to support the integrity of the LTI plan?	The administration of the LTI plan is supported by the LTI plan Guidelines which provide Executives with the rules of the plan and guidance as to how it is to be administered. Executives are prevented from hedging their exposure to unvested DXS securities. Trading in DXS securities or related products is only permitted with the permission of the CEO. The Group also has Conflict of Interest and Insider Trading policies in place to support the integrity of the LTI plan, which extends to family members and associates of the Executive. The Board has appointed Link Market Services as Trustee and Administrators of the DEXUS Performance Rights Plan Trust, which is the vehicle into which unvested units are purchased on-market and held in trust for the Executive pending performance assessment.
How is the allocation of performance rights determined?	The number of performance rights granted is based on the grant value to the Executive (% of fixed remuneration) divided by the volume weighted average price (VWAP) of securities 10 trading days either side of the first trading day of the new financial year.
How are distributions treated prior to vesting?	Executives will not be entitled to distributions paid on the underlying DXS securities prior to the performance rights vesting.

The operation of all incentive plans is at the discretion of the Board which retains the right to discontinue, suspend or amend the operation of such plans.

For both the STI and LTI plans, where incentive grants involve DXS securities, it is the Board's current position that DXS securities be acquired on-market and not through the issue of new securities.

#### 6. Performance Pay

**Group Performance** 

#### FY13 Highlights

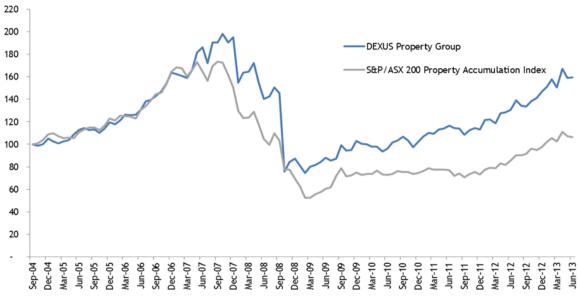
Group	Portfolio	Capital Management	Funds Management	Transactions
12.1% increase in distribution per security	Leased 629,209 square metres of space across the total portfolio	Raised \$300 million of US Private Placement Notes	Increased funds under management by 9.5%, including \$820 million of new equity for DWPF	Achieved a 12% premium on prior book value for the sale of the remaining US portfolio
Achieved a 22.1% one-year total security holder return	one-year total growth in like for security holder like property net		Launched new \$235 million partnership with a leading global pension fund	Involved in \$2.9 billion of transactions across the Group

# Notes to the Financial Statements (continued)

For the year ended 30 June 2013

## Total Return of DXS Securities

The chart below illustrates DXS's performance against the S&P/ASX200 Property Accumulation index since listing in 2004.



## Total Return Analysis

The table below sets out DXS's total security holder return over a one, two, three and five year time horizon, relative to the S&P/ASX200 Property Accumulation Index and the median of the Relative TSR comparator group under the new LTI plan:

	1 Year	2 Years	3 Years	5 years
Year Ended 30 June 2013	(% per annum)	(% per annum)	(% per annum)	(% per annum)
DEXUS Property Group	22.1%	17.0%	18.4%	2.6%
S&P/ASX200 Property Accumulation Index	24.2%	17.4%	13.4%	0.3%
Median - Relative TSR Comparator Group	<b>18.8</b> % <sup>1</sup>	15.2% <sup>2</sup>	<b>16.2</b> % <sup>3</sup>	n/a

1. Comparator Group for 1 year comprises DXS, CFX, CMW, CPA, FDC, GPT, IOF and WRT.

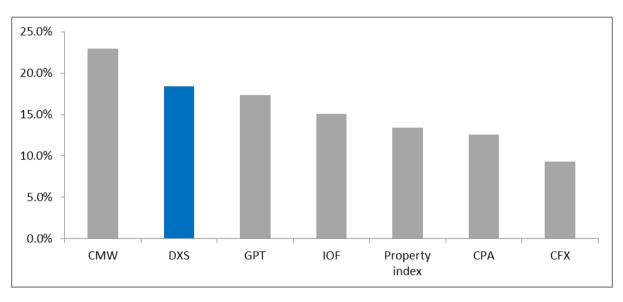
2. Comparator Group for 2 years comprises DXS, CFX, CMW, CPA, GPT, IOF and WRT.

3. Comparator Group for 3 years comprises DXS, CFX, CMW, CPA, GPT and IOF.

#### Three Year Performance Relative to Comparator Group

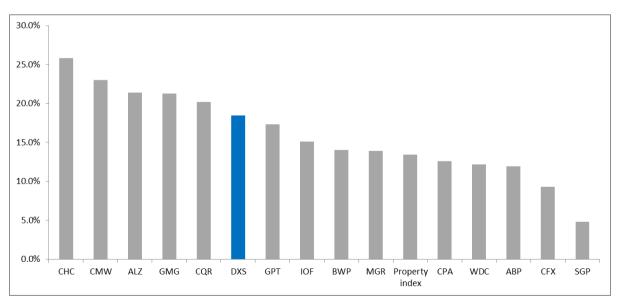
The chart below illustrates DXS's three year performance relative to the comparator group specified for LTI purposes. SCA Property Group, Westfield Retail Trust & Federation Centres have been omitted as these entities were not formed for the comparison period.

The three year performance of the S&P/ASX 200 Property Accumulation index is also included for reference.



## Three Year Performance Relative to Property Index

The chart below illustrates DXS's performance against the broader property sector over the past three financial years.



#### <u>Summary</u>

DXS continues to outperform the S&P/ASX200 Property Accumulation index and has exceeded this benchmark on a rolling three year basis.

Whilst the Directors recognise that improvement is always possible, they consider that the Group's business model, which aims to deliver consistent returns with relatively moderate risk, has been central to DXS's consistent relative outperformance, and that its approach to Executive remuneration, with a focus on consistent outperformance of objectives, is aligned with and supports the superior execution of the Group's strategic plans.

#### Individual Performance Assessment - Balanced Scorecard

Prior to the commencement of each financial year, the Board approves the Group's strategic and operational objectives which are then translated into a series of weighted financial and non-financial Key Performance Indicators (KPIs) for management. KPIs are assembled to form each Executive's Balanced Scorecard.

The Balanced Scorecard is divided into four components - Financial Performance, Business Management & Strategy, Stakeholder Engagement and People & Culture. These components are weighted differently for each Executive. For each of the components the Executive has objectives and specific initiatives set for that year. These Scorecards are agreed with the Executive at the beginning of the year, reviewed at half year and assessed for performance awards at the end of the year.

Below is a table which summarises the principal elements within Executive Balanced Scorecards for the year ending 30 June 2013 (the numbers in brackets represents what was actually achieved during the year, not the actual KPIs set):

Principal Elements of Executive Balanced Scorecards				
Financial Performance	Business Management & Strategy			
• DXS total returns (22.1%)	<ul> <li>Delivery of divisional business plans</li> </ul>			
<ul> <li>Funds investment performance</li> </ul>	<ul> <li>Secure rent at risk</li> </ul>			
<ul> <li>Funds from operations (\$365.4 million)</li> </ul>	<ul> <li>Property portfolio investment performance</li> </ul>			
• Return on equity (11.2%)	Operating costs			
<ul> <li>Trading profit (\$1.5 million)</li> </ul>	Capital diversification			
• Net operating income growth - like for like (1.6%)	• Transaction effectiveness			
Stakeholder Engagement	People & Culture			
<ul> <li>Investor engagement and feedback</li> </ul>	Leadership effectiveness			
<ul> <li>Media and community profile</li> </ul>	Cultural survey results			
<ul> <li>Tenant relationships and engagement</li> </ul>	Succession planning			
<ul> <li>Internal and external service standards</li> </ul>	• Talent retention and development			

	Balanced Scorecard Weighting				
	Financ	ial KPIs	Non-Financial KPIs		
Executive	Financial Business Performance Strategy		Stakeholder Engagement	People & Culture	
Darren J Steinberg	40%	30%	20%	10%	
Craig D Mitchell	40%	40%	10%	10%	
Kevin L George	30%	40%	15%	15%	
Ross G Du Vernet 30%		50%	10%	10%	

#### DEXUS Operations Trust Notes to the Financial Statements (continued) For the year ended 30 June 2013

#### **Performance Pay Outcomes**

Following an assessment of each Executive's Balanced Scorecard, the Board has determined that the following remuneration outcomes are appropriate with respect to each Executive's performance during the year ending 30 June 2013.

Executive	STI Award	% of Maximum Possible STI Earned	% of Maximum STI Forfeited	% of STI to be Deferred
Darren J Steinberg	1,750,000	100%	0%	25%
Craig D Mitchell	750,000	80%	20%	25%
Kevin L George	330,000	72%	28%	25%
Ross G Du Vernet	385,000	100%	0%	25%

In addition to the STI award shown above, Mr Steinberg was eligible for a once-off payment of \$500,000 as part of previously communicated sign-on conditions. This amount was subject to satisfactory performance as determined by the Board, and being payable in August 2013 is disclosed in the Statutory Reporting table under Other Short-Term Benefits.

25% of the value of the STI awarded to each Executive will be deferred into DXS securities, subject to service and clawback conditions, and vesting in two equal tranches after 12 and 24 months.

#### **LTI Grants**

The table below shows the number of Performance Rights to be granted to Executives under the 2013 LTI plan (details of which are provided earlier in this report).

Executive	Number of Performance Rights	1st Vesting Date 50%	2nd Vesting Date 50%
Darren J Steinberg	1,128,176	1 July 2016	1 July 2017
Craig D Mitchell	355,518	1 July 2016	1 July 2017
Kevin L George	326,128	1 July 2016	1 July 2017
Ross G Du Vernet	237,012	1 July 2016	1 July 2017

The number of Performance Rights granted to each Executive is based on the dollar value of LTI approved by the Board in its discretion and with reference to the remuneration framework, divided by the Volume Weighted Average Price (VWAP) of DXS securities ten trading days either side of 30 June 2013, which was confirmed as \$1.0548

The LTI grants for Mr Steinberg and Mr Mitchell as Executive Directors are subject to security holder approval at the 2013 Annual General Meeting.

#### 7. Executive Remuneration Actual Cash Received

In line with best-practice recommendations, the amounts shown in the table below provide a summary of actual remuneration received during the year ended 30 June 2013. The DPP and DDPP cash payments were received for performance in the 2012 and 2009 financial years respectively.

					Earned in Prior Financial Year		
Executive	Cash Salary	Pension & Super Benefits 1	Other Short Term Benefits 2	Termination Benefits	DPP Cash Payment 3	DDPP Cash Payment 4	Total
Darren J Steinberg	1,383,530	16,470	-	-	360,000	-	1,760,000
Craig D Mitchell	733,530	16,470	-	-	500,000	636,272	1,886,272
Kevin L George	338,954	12,008	464,383	-	-	-	815,345
Ross G Du Vernet	424,305	16,470	-	-	350,000	-	790,775

-

1 Includes employer contributions to superannuation under the superannuation guarantee legislation and salary sacrifice amounts

2 Mr George received a sign-on cash payment of \$250,000 plus various relocation benefits totalling \$214,383

3 Cash payment made in August 2012 with respect to the 2012 DPP (i.e. annual performance payment for the prior financial year)

4 Cash payment made in August 2012 with respect to the 2009 DDPP award that vested on 1 July 2012 (i.e. realisation of 3 year deferred performance payment)

The amounts shown in this table are prepared in accordance with AASB 124 *Related Party Disclosures* and do not represent actual cash payments received by Executives for the year ended 30 June 2013. Amounts shown under Long Term Benefits reflect the accounting expenses recorded during the year with respect to prior year deferred remuneration and awards that have or are yet to vest. For performance payments and awards made with respect to the year ended 30 June 2013, refer to the Performance Pay Outcomes section of this report.

		Sho	Short Term Benefits		Post-Employment Share Based & Long Term Benefits		ts				
Executive	Year	Cash Salary	STI Cash Award 1	Other Short Term Benefits 2	Pension & Super Benefits 3	Termination Benefits	Deferred STI Plan Accrual 4	DDPP Plan Accrual 5	Transition Plan Accrual 6	LTI Plan Accrual 7	Total
Darren J Steinberg	2013 2012	1,383,530	1,312,500 360,000	500,000 1,500,000	16,470 5,258	-	182,284	-	105,000 105,000	204,200	3,703,984 2,431,667
Craig D Mitchell	2013 2012	733,530 734,225	562,500 500,000	-	16,470 15,775	-	78,122	172,790 328,664	125,000 125,000	64,349 -	1,752,761
Kevin L George 8	2013 2012	338,954	247,500	634,383	12,008	-	219,374	-	- -	59,029 -	1,511,248
Ross G Du Vernet 8	2013 2012	424,305	288,750	-	16,470	-	40,103	-	50,000 -	42,899	862,527
Sub-Total	2013 2012	2,880,319 1,195,634	2,411,250 860,000	1,134,383 1,500,000	61,418 21,033	-	519,883 -	172,790 328,664	280,000 230,000	370,477	<b>7,830,520</b> 4,135,331
Former KMP											
Tanya L Cox	2013 2012	433,530 434,225	201,000 200,000	-	16,470 15,775	-	27,916	75,408 149,140	50,000 50,000	23,166	827,490 849,140
John C Easy	2013 2012	426.530	281,250 200,000	-	23,470 22,775	-	39,061 -	76,234 158,013	50,000 50,000	23,166	919,711 858,013
Other former KMP 9	2013 2012	1,879,415	1,175,000	923,834	31,550	2,300,000	-	791,650 2,479,864	-	-	<b>791,650</b> 8,789,663
Total	2013	3,740,379	2,893,500	1,134,383	101,358	2 200 000	586,860	1,116,082	380,000	416,809	10,369,371

91.133

2.300.000

1 FY13 annual cash STI performance award, payable in August 2013.

2012

2 Mr Steinberg's sign-on conditions included access to an additional \$500,000 subject to performance in FY13.

3,936,499

Mr George received a cash sign on payment of \$250,000, a cash payment of \$170,000 as compensation for foregone remuneration and various relocation benefits.

2.423.834

3 Includes employer contributions to superannuation under the superannuation guarantee legislation and salary sacrifice amounts.

2,435,000

4 Reflects the accounting expense accrued during the financial year for Deferred STI awards made with respect to FY13 performance. Refer to note 36 of the DXS Financial Statements. Mr George's accrual also includes accounting for Performance Rights detailed later in this report as Special Terms.

5 FY10 and FY11 DDPP legacy plan only applicable to Mr Mitchell and former KMP Ms Cox and Mr Easy. Reflects the accounting expense accrued during the financial year.

6 FY13 Transition plan applicable to all KMP and former KMP, excluding Mr George. Reflects the accounting expense accrued during the financial year.

7 Reflects the accounting expense accrued during the financial year for LTI grants made with respect to FY13. Refer to note 36 of the DXS Financial Statements.

8 Mr Du Vernet joined the Group on 7 May 2012 and was appointed KMP with effect 1 July 2013. No prior year remuneration is disclosed on that basis.

Mr George joined the Group on 10 December 2012 and was appointed KMP with effect 10 December 2012. No prior year remuneration is disclosed on that basis.

9 Other former KMP includes Mr Hoog Antink and Mr Say and are disclosed for completeness. Refer to the 2012 Remuneration Report for more detail.

14,632,147

330.000

3.115.681

#### 8. Service Agreements

Executive service agreements detail the individual terms and conditions of employment applying to the CEO and Executives of the Group. The quantum and structure of remuneration arrangements are detailed elsewhere in this report, with the termination scenarios and other key employment terms detailed below:

## **Chief Executive Officer**

	Terms
Employment agreement	An ongoing Executive Service Agreement.
Termination by the CEO	Termination by Mr Steinberg requires a 6 month notice period. The Group may choose to place Mr Steinberg on 'leave' or make a payment in lieu of notice at the Board's discretion. All unvested STI and LTI awards are forfeited under this scenario.
Termination by the Group without cause	If the Group terminates Mr Steinberg without cause, Mr Steinberg is entitled to a payment of 12 months Fixed Remuneration. The Board may (in its absolute discretion) also approve a pro-rata STI or LTI award based on part-year performance.
	Depending on the circumstances, the Board has the ability to treat Mr Steinberg as a 'good leaver' under this scenario, which may result in Mr Steinberg retaining some or all of his unvested STI and LTI.
Termination by the Group with cause	No notice or severance is payable under this scenario.
Other contractual provisions and restrictions	Mr Steinberg's Executive Service Agreement includes standard clauses covering intellectual property, confidentiality, moral rights and disclosure obligations.

## Executives - Messrs Mitchell, George & Du Vernet

	Terms
Employment agreement	An ongoing Executive Service Agreement.
Termination by the Executive	Termination by the Executive requires a 3 month notice period. The Group may choose to place the Executive on 'leave' or make a payment in lieu of notice at the Board's discretion. All unvested STI and LTI awards are forfeited under this scenario.
Termination by the Group without cause	If the Group terminates the Executive without cause, the Executive is entitled to a combined notice and severance payment of 12 months Fixed Remuneration. The Board may (in its absolute discretion) also approve a pro- rata STI or LTI award based on part-year performance. Depending on the circumstances, the Board has the ability to treat the Executive as a 'good leaver' under this scenario, which may result in the Executive retaining some or all of their unvested STI and LTI.
Termination by the Group with cause	No notice or severance is payable under this scenario.
Other contractual provisions and restrictions	The Executive Service Agreement includes standard clauses covering intellectual property, confidentiality, moral rights and disclosure obligations.

## Legacy Plan - Unvested and Vesting DDPP Awards

The table below shows the value of unvested and vesting DEXUS Deferred Performance Payment (DDPP) awards for Executives and Former Executive KMP as at 30 June 2013. The DDPP awards are part of a legacy plan closed to new participants from 1 July 2012.

	Award	Allocation	Value as at	Vesting DDPP as at	Vesting
Participant	Date	Value	30 June 2013	1 July 2013	Date
Craig D Mitchell	1 Jul 2011	450,000	577,305	-	1 Jul 2014
	1 Jul 2010	400,000	598,440	598,440	1 Jul 2013
Former KMP					
Tanya L Cox	1 Jul 2011	190,000	243,751	-	1 Jul 2014
	1 Jul 2010	180,000	269,298	269,298	1 Jul 2013
John C Easy	1 Jul 2011	185,000	237,337	-	1 Jul 2014
	1 Jul 2010	188,000	281,267	281,267	1 Jul 2013

Mr Mitchell and former KMP Ms Cox and Mr Easy are entitled to receive a cash payment relating to the vesting of their 2010 DDPP awards. This payment will be made in August 2013.

The vesting DDPP value was determined by calculating the compound total return of both listed DXS (50%) and unlisted DWPF (50%) notional securities over a 3-year vesting period. The DXS total return was 65.8% and the Group's unlisted Funds and Mandates was 33.4%, resulting in a composite 49.6% increase being applied to the original allocation value during the life of the 2010 DDPP plan. The Board chose to exercise its discretion in not applying a performance multiplier (allowable under the DDPP plan rules) to the 2010 tranche, and has indicated it intends to follow the same approach upon vesting of the 2011 tranche.

For more information on the DDPP legacy plan, refer to the 2012 Annual Report.

#### Legacy Plan - Unvested Transitional Performance Rights

The table below shows the number of unvested performance rights held by Executives under the Transitional Performance Rights plan, which received security holder approval at the Annual General Meeting on 5 November 2012. The Board granted these once-off Performance Rights to Executives, with respect to performance during the year ending 30 June 2012, as a transitional measure towards the adoption of the Group's new remuneration framework which came into effect 1 July 2012.

Participant	Award Date	Number of Performance Rights	Vesting Date
Darren J Steinberg	1 Jul 2012	453,417	1 Jul 2015
Craig D Mitchell	1 Jul 2012	539,782	1 Jul 2015
Ross G Du Vernet	1 Jul 2012	215,913	1 Jul 2015
Former KMP			
Tanya L Cox	1 Jul 2012	215,913	1 Jul 2015
John C Easy	1 Jul 2012	215,913	1 Jul 2015

At the Board's instruction, Performance Rights are to be purchased on-market and the plan is subject to both service and clawback conditions. For more information on the Transitional Performance Rights plan, refer to the 2012 Annual Report.

## Special Terms - Performance Rights & Relocation Package for Kevin L George

Upon commencement, Mr George was offered a special grant of Performance Rights to DXS securities as compensation for foregone remuneration at his previous employer and to immediately align his interests with those of his KMP peers and security holders.

	Award	Number of Performance	Vesting
Participant	Date	Rights	Date
Kevin L George	10 Dec 2012	366,591	1 Aug 2014

The Performance Rights granted to Mr George are subject to both service and clawback conditions, and are to be purchased on-market. The terms and conditions of this offer mirror those of the Deferred STI plan.

In addition to the grant of Performance Rights, Mr George received a commencement and relocation package (disclosed in the Statutory Accounting table as 'Other Short-Term Benefits') which included the following:

- \$250,000 as a cash sign-on payment
- \$170,000 as a cash payment to be made in August 2013 as compensation for part-year incentive forfeiture at Mr George's previous employer
- \$186,916 as a once-off relocation and family disturbance payment
- \$27,467 in expense reimbursements relating to Mr George and his family's relocation from Melbourne to Sydney - including flights, temporary accommodation, removalists, transit insurance, connection of utilities and other service fees

Mr George is also entitled to future reimbursement of reasonable expenses (i.e. stamp duty, agent fees etc.) relating to the purchase of a family home in Sydney. This benefit has not yet been exercised by Mr George and expires on 10 December 2014.

All expense benefits relating to Mr George's relocation are subject to a 100% clawback clause should Mr George voluntarily resign within 2 years of his commencement date.

#### 9. Non-Executive Directors

Non-Executive Directors' fees are reviewed annually by the Committee to ensure they reflect the responsibilities of directors and are market competitive. The Committee reviews information from a variety of sources to inform their recommendation regarding Non-Executive Directors fees to the Board. Information considered included:

- Publicly available remuneration reports from ASX listed companies with similar market capitalisation and complexity
- Publicly available remuneration reports from A-REIT competitors
- Information supplied by external remuneration advisors, including Egan Associates

Total fees paid to Non-Executive Directors remain within the aggregate fee pool of \$1,750,000 per annum approved by security holders at the AGM in October 2008. The Board has reviewed base fees for Non-Executive Directors and has elected not to approve an increase at this time. This will be the fourth consecutive year at the current rate.

In 2012, the Board (as noted in the Directors' Report) determined that it would be appropriate for Non-Executive Directors (existing and new) to hold DXS securities. A minimum target of 50,000 securities is to be acquired in each Director's first three year term (effective from 1 July 2012). Such securities would be subject to the Group's existing trading and insider information policies. No additional remuneration is provided to Directors to purchase these securities. All Directors have subsequently used their own resources to purchase at least the minimum target in the first year of the three year term. Details of Directors' holdings are included in the Directors' Report.

#### DEXUS Operations Trust Notes to the Financial Statements (continued) For the year ended 30 June 2013

Other than the Chair who receives a single fee, Non-Executive Directors receive a base fee plus additional fees for membership of Board Committees. The table below outlines the Board fee structure (inclusive of statutory superannuation contributions) for the year ended 30 June 2013:

Committee	Chair	Member
Director's Base Fee (DXFM)	\$350,000*	\$150,000
Board Audit, Risk & Sustainability	\$30,000	\$15,000
Board Compliance	\$15,000	\$7,500
Board Finance	\$15,000	\$7,500
Board Nomination, Remuneration & Governance	\$30,000	\$15,000
DWPL Board	\$30,000	\$15,000

\* The Chairman receives a single fee for his entire engagement, including service on Committees of the Board

#### Non-Executive Director's Statutory Accounting Table

The amounts shown in this table are prepared in accordance with AASB 124 *Related Party Disclosures*. The table is a summary of the actual cash and benefits received by each Non-Executive Director for the year ended 30 June 2013.

			Post	Other	
Non-Executive Director	Year	Short Term Benefits	Employment Benefits	Long Term Benefits	Total
Chuistach an T Daona	2013	333,530	16,470	-	350,000
Christopher T Beare	2012	334,225	15,775	-	350,000
	2013	178,899	16,101	-	195,000
Elizabeth A Alexander AM	2012	170,539	24,461	-	195,000
	2013	165,138	14,862	-	180,000
Barry R Brownjohn	2012	172,018	15,482	-	187,500
	2013	165,138	14,862	-	180,000
John C Conde AO	2012	158,257	14,243	-	172,500
Taniana Duana	2013	158,257	14,243	-	172,500
Tonianne Dwyer 1	2012	132,225	11,900	-	144,125
	2013	141,000	24,000	-	165,000
Stewart F Ewen OAM	2012	109,052	48,448	-	157,500
W Dish and Channend	2013	158,257	14,243	-	172,500
W Richard Sheppard 2	2012	74,541	6,709	-	81,250
	2013	151,376	13,624	_	165,000
Peter B St George	2012	165,138	14,862	-	180,000

Total	2013	1,451,595	128,405	-	1,580,000
Total	2012	1.315.995	151.880		1.467.875

1 Ms Dwyer was appointed on 24 August 2011

2 Mr Sheppard was appointed 1 January 2012

## Events occurring after the reporting date

Since the end of the year, the Directors are not aware of any matter or circumstance not otherwise dealt with in their Directors' Report or the Financial Statements that has significantly or may significantly affect the operations of the Trust, the results of those operations, or state of the Trust's affairs in future financial periods.

# Note 34

#### Operating segments

The Chief Operating Decision Maker (CODM) has been identified as the Board of Directors as they are responsible for the strategic decision making within the Group. DXS management has identified the Group's operating segments based on the sectors analysed within the management reports reviewed by the CODM in order to monitor performance across the Group and to appropriately allocate resources. Refer to the table below for a brief description of the Group's operating segments.

Following a review of internal reporting, the operating segments note has been amended to disclose revenue and expenses on the basis of their function and to provide additional financial metrics. The revised disclosures better reflect the financial information regularly reviewed by the Directors and DXS management in order to assess the performance of the functions of the Group and the allocation of resources.

Office	This comprises office space with any associated retail space; as well as car parks and office developments in Australia and New Zealand.
Industrial	This comprises domestic industrial properties, industrial estates and industrial developments.
Property management	This comprises property management services for third part clients and owned assets.
Development and trading	This comprises revenue earned and costs incurred by the Group on developments and inventory.
Funds management	This comprises funds management of third party client assets.
DXS asset management	This comprises asset management of assets owned by the Group.
All other segments	This comprises corporate expenses associated with maintaining and operating the Group. This segment also includes the treasury function of the Group which is managed through a centralised treasury department.
Discontinued operations	This comprises industrial properties, industrial estates and industrial developments in the United States, as well as the European industrial portfolio.

Consistent with how the CODM manages the business, the operating segments within DXS are reviewed on a consolidated basis and are not monitored at an individual trust level. The results of the individual trusts are not limited to any one of the segments described above.

Disclosures concerning DXS's operating segments as well as the operating segments' key financial information provided to the CODM, are presented in the DEXUS Property Group Annual Report (refer note 33 in the DEXUS Property Group Financial Statements).

Reconciliation of net loss to net cash (outflow)/ inflow from operating activities

	2013	2012
	\$'000	\$'000
Net profit/(loss)	30,648	(29,153)
Capitalised interest	(10,525)	(15,763)
Depreciation and amortisation	3,234	2,483
Reversal of previous impairment	(20,494)	-
Impairment of goodwill	99	625
Net loss on sale of investment properties	876	-
Net fair value gain of derivatives	(285)	(2,184)
Lease incentives	(1,695)	(2,046)
Net fair value (gain)/loss of investment properties	(3,926)	27,318
Change in operating assets and liabilities		
(Increase)/decrease in receivables	(10,593)	6,261
(Increase)/decrease in inventories	(155,079)	13,114
Increase in other current assets	(649)	(298)
Decrease in current tax assets	-	1,015
Increase in deferred tax assets	(2,685)	(8,677)
Increase in payables	2,307	2,721
Increase in current liabilities	1,229	446
Increase in other non-current liabilities	28,898	37,670
Decrease in deferred tax liabilities	(698)	(13,100)
Net cash (outflow)/inflow from operating activities	(139,338)	20,434

#### Earnings per unit

Earnings per unit are determined by dividing the net profit attributable to unitholders by the weighted average number of ordinary units outstanding during the year. The weighted average number of units has been adjusted for the bonus elements in units issued during the year and comparatives have been appropriately restated.

(a) Net profit/(loss) attributable to unitholders of the parent entity used in calculating basic and diluted earnings per unit

	2013 \$'000	2012 \$'000
Profit/(loss) from continuing operations	10,768	(11)
Profit from discontinued operations	34	-
Profit/(loss) attirbutable to unitholders of the parent entity	10,768	(11)

#### (b) Weighted average number of units used as a denominator

	2013	2012
	units	units
Weighted average number of units outstanding used in calculation of basic		
and diluted earnings per unit	4,714,292,865	4,834,864,561

### Security-based payments

The DXFM Board has approved a grant of performance rights to DXS stapled securities to eligible participants. Awards, via the 2012 Transitional Performance Rights Plan, Deferred Short Term Incentive Plan (DSTI) and Long Term Incentive Plan (LTI), will be in the form of performance rights awarded to eligible participants which convert to DXS stapled securities for nil consideration subject to satisfying specific service and performance conditions.

For each Plan, the DXFM Board approves the eligible participants nominated by the Board Nomination, Remuneration & Governance Committee. Each participant will be granted performance rights, based on performance against agreed key performance indicators, as a percentage of their remuneration mix. The dollar value is converted into performance rights to DXS stapled securities using the average closing price of DXS securities for the period of ten days either side of the financial year end to which the award relates. Participants must remain in employment for the vesting period in order for the performance rights to vest.

The fair value of the performance rights is amortised over the vesting period. In accordance with AASB2 *Sharebased Payments*, fair value is independently determined using Black-Scholes and Monte Carlo models with the following inputs:

- Grant date
- Expected vesting date
- Security price at grant date
- Expected price volatility (based on historic DXS security price movements)
- Expected life
- Dividend yield
- Risk free interest rate
- Expected total security holder return (for the LTI only)

#### (a) 2012 Transitional Performance Rights Plan

Subject to satisfying employment service conditions, the award will vest over a four year period ending 30 June 2015. No performance rights were granted in respect of the year ended 30 June 2013 (2012: 1,840,656). The fair value of the 2012 performance rights is \$0.9950 per performance right and the total security-based payment expense recognised during the year ended 30 June 2013 was \$535,605 (2012: \$426,250).

#### (b) Deferred Short Term Incentive Plan (DSTI)

25% of any award under the Short Term Incentive Plan (STI) for certain participants will be deferred and awarded in the form of performance rights to DXS securities.

50% of the performance rights awards will vest one year after grant and 50% of the awards will vest two years after grant, subject to participants satisfying employment service conditions. In accordance with AASB 2 *Share-based Payments*, the year of employment in which participants become eligible for the DSTI, the year preceding the grant, is included in the vesting period over which the fair value of the performance rights is amortised. Consequently, 50% of the fair value of the performance rights is amortised over two years and 50% of the award is amortised over three years.

The number of performance rights granted in respect of the year ended 30 June 2013 was 2,073,400 and the fair value of these performance rights is \$1.07 per performance right. The total security-based payment expense recognised during the year ended 30 June 2013 was \$924,390 (2012: nil).

#### (c) Long Term Incentive Plan (LTI)

50% of the awards will vest three years after grant and 50% of the awards will vest four years after grant, subject to participants satisfying employment service conditions and performance hurdles. In accordance with AASB 2 *Share-based Payments*, the year of employment in which participants become eligible for the LTI, the year preceding the grant, is included in the vesting period over which the fair value of the performance rights is amortised. Consequently, 50% of the fair value of the performance rights is amortised over four years and 50% of the award is amortised over five years.

The number of performance rights granted in respect of the year ended 30 June 2013 was 3,317,014. The fair value of these performance rights is \$0.80 per performance right. The total security-based payment expense recognised during the year ended 30 June 2013 was \$600,379 (2012: nil).

The Directors of DEXUS Funds Management Limited as Responsible Entity for DEXUS Operations Trust (the Trust) declare that the Financial Statements and notes set out on pages 9 to 74:

- (i) comply with Australian Accounting Standards, the *Corporations Act 2001* and other mandatory professional reporting requirements; and
- (ii) give a true and fair view of the consolidated entity's financial position as at 30 June 2013 and of their performance, as represented by the results of their operations and their cash flows, for the year ended on that date.

In the Directors' opinion:

- (a) the Financial Statements and notes are in accordance with the Corporations Act 2001;
- (b) there are reasonable grounds to believe that the Trust and its consolidated entities will be able to pay their debts as and when they become due and payable; and
- (c) the Trust has operated in accordance with the provisions of the Constitution dated 11 August 2004 (as amended) during the year ended 30 June 2013.

Note 1(a) confirms that the Financial Statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The Directors have been given the declarations by the Chief Executive Officer and Chief Financial Officer required by section 295A of the *Corporations Act 2001*.

This declaration is made in accordance with a resolution of the Directors.

Christopher T Beare Chair 16 August 2013



# Independent auditor's report to the unit holders of DEXUS Operations Trust

## Report on the financial report

We have audited the accompanying financial report of DEXUS Operations Trust (the Trust), which comprises the statement of financial position as at 30 June 2013, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the directors' declaration for the DEXUS Operations Trust Group (the consolidated entity). The consolidated entity comprises the Trust and the entities it controlled at the year-end or from time to time during the financial year.

## Directors' responsibility for the financial report

The directors of DEXUS Funds Management Limited (the Responsible Entity) are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with *International Financial Reporting Standards*.

## Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our procedures include reading the other information in the Directors' Report to determine whether it contains any material inconsistencies with the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

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## Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*.

## Auditor's opinion

In our opinion:

- (a) the financial report of DEXUS Operations Trust is in accordance with the *Corporations Act* 2001, including:
  - (i) giving a true and fair view of the consolidated entity's financial position as at 30 June 2013 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Regulations 2001;* and
- (b) the financial report and notes also comply with International Financial Reporting Standards as disclosed in Note 1.

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PricewaterhouseCoopers

E A Barron Partner

Sydney 16 August 2013